# Cybercities 2008 An overview of the high-technology industry in the nation's top 60 cities

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- ▶ jobs
- ► wages
- ▶ payroll
- establishments
- industry sectors
- high-tech concentration



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## FOREWORD

AeA is proud to present Cybercities 2008: An Overview of the High-Technology Industry in the Nation's Top 60 Cities. This report examines the high-tech industry in the largest metropolitan areas focusing on high-tech employment, wages, establishments, payroll, employment concentration, and wage differential. The report also delves into the 16 sectors that comprise AeA's definition of the high-tech industry for these 60 cities.

Cybercities 2008 is a sister publication to AeA's annual Cyberstates report, which for 11 straight years has examined the high-tech industry across all 50 states, the District of Columbia, and Puerto Rico. AeA has not published a national Cybercities report since 2000, before the high-tech bubble burst. With the industry experiencing three consecutive years of job growth, we decided it was time again to drill down to see which cybercities are growing and across which sectors.

This is useful for two reasons. First, many states, most notably California, Florida, and Texas, have multiple high-tech clusters. Looking at the total number of high-tech jobs in California is informative, but it does not show where within the state those jobs are located. When we published *California Cybercities* two years ago, for example, many people were surprised to learn that high-tech jobs were fairly evenly split between Northern and Southern California.

The second reason Cybercities is a useful complement to Cyberstates is that a number of metropolitan areas cross multiple states. The New York Metro Area, the nation's largest cybercity, extends across counties in New York, New Jersey, and Pennsylvania. Washington, DC, the nation's second largest cybercity, extends across the District of Columbia, as well as counties in Maryland, Virginia, and West Virginia. While Cyberstates shows Virginia to be the nation's fifth largest cyberstate, Cybercities shows that much of this is attributable to high-tech jobs located in the suburbs around the nation's capital.

Both cyber reports rely on data from the U.S. Bureau of Labor Statistics (BLS). Metropolitan employment, wage, establishment, and payroll data are for 2006, the most recent available at publication. The metropolitan data in Cybercities 2008 is directly comparable to the 2006 state data in Cyberstates 2008.

Fifty of the top 60 cybercities experienced net job growth in 2006. Seattle added the most jobs at 7,800, followed by the New York Metro Area, which added 6,400 and Washington, DC, which added 6,100. On a percentage basis, Riverside-San Bernardino saw the fastest job growth in 2006 at 12 percent.

San Jose/Silicon Valley continued to lead the nation with the highest concentration of tech workers, with more than one of every four private sector workers employed in the tech industry. Boulder, Colorado and Huntsville, Alabama had the next highest concentrations of private sector tech industry workers.

# FOREWORD (CONT.)

The high-tech industry employs highly educated workers and pays them well – 87 percent more than the average private sector worker nationwide. Fifty-six cybercities had wage differentials higher than 50 percent and three cybercities – Austin, San Diego, and Sacramento – had differentials higher than 100 percent.

Although the U.S. tech industry continues to add jobs, AeA is concerned that future growth is being jeopardized unless the United States prepares itself for a vastly more competitive global marketplace. It must rededicate itself to the factors that brought us our economic and technological leadership.

In March 2007, AeA released the report, We Are Still Losing the Competitive Advantage: Now Is the Time To Act, building on a similar report we released in 2005. Both reports warned of an impending slide in U.S. global competitiveness caused by the negligence of our political leaders to improve our education system, invest in research and development (R&D), promote private R&D, allow the best and brightest from around the world to work in the United States, and open foreign markets to U.S. tech goods.

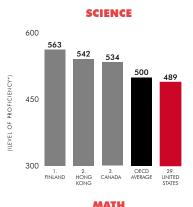
The tech industry has long demonstrated its ability to drive the U.S. economy. But it will continue to do so only if we as a country address unprecedented global competitiveness challenges as nations around the world open their markets to trade, embrace technology, and invest in research and education.

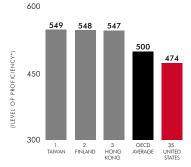
If Americans are to compete in a global economy that is knowledgebased and driven by technology, the U.S. education system needs to improve dramatically. Recent international tests show that American 15year-olds ranked 29th in science and 35th in math compared to their peers in other developed countries. Skilled workers are critical to the technology industry, and the United States needs to ensure that the American education system from K-12 to our colleges and universities produces enough scientists and engineers to support an industry that is so crucial to our economic prosperity.

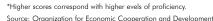
Additionally, U.S. federal R&D funding has faltered. Federal research generated numerous technological breakthroughs in the 20th century, from the Internet to the MRI scanner to GPS – to name just a few. The tech industry's extraordinary success was built, in large part, on R&D investments from 20 to 30 years ago. But as a percentage of the economy, federal investments in R&D have declined from their peak in the mid-1980s.

Meanwhile, Congress has let the R&D tax credit lapse yet again, the 12th time in the past two decades. Not having a permanent credit in place creates uncertainty and constrains the ability of U.S.-based companies to plan for long-term R&D projects. This discourages investment in future innovation in the United States. Other countries, including China, have attractive R&D tax credits that are permanent.

#### PROGRAMME FOR INTERNATIONAL STUDENT ASSESSMENT (PISA) SCORES FOR 15-YEAR-OLDS (2006)







#### INNOVATION RESULTING FROM U.S. FEDERALLY FUNDED RESEARCH AND DEVELOPMENT

- BAR CODES
- COMPUTER AIDED DESIGN

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- DOPPLER RADAR
- FIBER OPTICS
- GPS (GLOBAL POSITIONING SYSTEM)
- THE INTERNET

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- THE MOUSE
- ROUTERS

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WEB BROWSERS

Source: AeA, Losing the Competitive Advantage?



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## FOREWORD (CONT.)

We also need to support high-skilled immigration. Tech companies need to be able to recruit the best and the brightest from around the world. Given the poor state of our education system and the lack of American kids pursuing careers in science and engineering, high-skilled immigration is a critical safety valve for high-tech companies. Half of all U.S. graduate degrees in engineering go to foreign nationals. Yet, these people often have to leave the country as soon as they graduate because they can't get a visa to stay. We educate them and then tell them to go home. This is absurd.

These talented individuals do not come here and take American jobs; they create thousands of jobs by developing intellectual property, spawning innovation, and founding companies. Foreign-born individuals helped found eBay, Google, Intel, Sun Microsystems, and Yahoo! – to name a very select few. One quarter of all engineering and technology companies started in the United States between 1995 and 2005 claimed at least one foreign-born founder.

Lastly, opening new markets to trade and expanding existing markets is critical to maintaining American competitiveness in a global marketplace. Trade contributes greatly to economic growth and prosperity, both domestically and worldwide. It opens markets to exports that support hundreds of thousands of jobs in the United States. It saves money for American consumers by allowing in low cost goods from around the world. Policymakers need to renew our long-held commitment to promoting the opening of new markets and ensuring that American workers are prepared to compete for the jobs that are created by embracing such globalization.

AeA was proud to have been instrumental in promoting legislation that became the America Competes Act, which overwhelmingly passed through both houses of Congress and was signed into law in August 2007. This Act addresses many of the education and R&D funding issues raised here, though it does not address issues related to high-skilled immigration or trade. The bill only authorized these measures, but no funding was provided for this legislation. We call on the President and the Congress to make certain the America Competes Act is fully funded in 2008.

Christopher Hansen President and CEO AeA, Advancing the Business of Technology

#### WHAT HAS HIGH-SKILLED IMMIGRATION GIVEN THE UNITED STATES?

- Andy Grove Co-founder Intel Corporation 86,300 employees
- Vinod Kholsa Co-founder Sun Microsystems 34,200 employees
- Sergey Brin Co-founder and President Google 16,800 employees
- Pierre Omidyar
   Co-founder and Chairman
   eBay
   15,000 employees
- Jerry Yang
   Co-founder and CEO
   Yahoo!
   14,300 employees

Source: AeA, We Are Still Losing the Competitive Advantage

#### OVERVIEW OF THE "AMERICA COMPETES ACT"

- Funding for Government R&D Doubles funding over 10 years for the National Science Foundation (NSF), the National Institute of Standards and Technology (NIST), and the Department of Energy's Office of Science (DOE-Science)
- New Science and Math Teachers Invests in thousands of new teachers by NSF's Noyce Teacher Scholarship Program and Math and Science Partnerships
- New Technology Programs Creates the Technology Innovation Program (TIP) at NIST to better reflect global innovation competition by funding high-risk, high-reward, pre-competitive technology development
- Grants for Researchers Expands grants for outstanding researchers in the early stages of their careers, establishes a Presidential innovation award

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Advanced Energy Research Agency – Establishes an Advanced Research Projects Agency for Energy (ARPA-E), a new DARPAlike initiative for energy research

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# **OVERVIEW**

### CYBERCITIES 2008

**IS PRODUCED BY** AeA, ADVANCING THE BUSINESS OF TECHNOLOGY

WRITERS AND RESEARCHERS

MATTHEW KAZMIERCZAK VICE PRESIDENT, RESEARCH AND INDUSTRY ANALYSIS, AeA

JOSH JAMES SENIOR MANAGER, RESEARCH AND INDUSTRY ANALYSIS, AeA

JESICA THAVARAJAH LEAD RESEARCH ASSOCIATE

**STEFKA ANTONOVA RESEARCH ASSOCIATE** 

VANYA PETKOVA **RESEARCH ASSOCIATE** 

**MARY WILSON RESEARCH ASSOCIATE** 

EDITOR

NELL McCARTY

**EXECUTIVE EDITOR** 

**CHRISTOPHER HANSEN** PRESIDENT AND CEO, AeA

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The writers of this publication can be reached for questions or comments on content at:

AeA 601 Pennsylvania Avenue, NW North Building, Suite 600 Washington, DC 20004

by voice at 202.682.9110 by fax at

202.682.9111 or email at research analysis@aeanet.org



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Philadelphia       San Jose/Sulicon Valley         Chicago       Los Anseles       Pittsburgh       Sattle         Chicago       Los Anseles       Pittsburgh       Sattle         Chicano       Los Anceles       Pittsburgh       Sattle         Chicano Srings       Milwaukee       Ricemond       Wreinia Beach-Norfolk         Culumbus, OH       Minneapolis-St. Paul       Richmond       Washington, DC         Ppendices       A: U.S. Employment, Wages, Establishments, and Payroll       Bach-Norfolk         A: U.S. Employment, Wages, By Sector       Saturge Sankings By Sector       Saturge Saturge Saturg</th><th>HAPTER 3: TO</th><th>P 60 CYBERCITIES</th><th></th><th></th></t<>	Albany, NY       Dallas-Fort Worth       Nashville       Riverside-San Bernadino         Albuduerque       Denver       New York Metro Area       Rochester, NY         Atlanta       Detroit       Oakland       Sacramento         Austin       Durham       Omaha       St. Louis         Baltimore       Hartford, CT       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ALBUQUERQUE       DENVER       NEW YORK METRO AREA       Rochester, NY         ATLANTA       DETROIT       OAKLAND       SACRAMENTO         AUSTIN       DURHAM       OMAHA       ST. LOUIS         BALTIMORE       HARTFORD, CT       OKLAHOMA CITY       SALT LAKE CITY         BOISE       HOUSTON       ORANGE COUNTY, CA       SAN ANTONIO         BOSTON       HUNTSVILLE       ORLANDO       SAN ANTONIO         BOSTON       HUNTSVILLE       ORLANDO       SAN PIEGO         BOULDER       INDIANAPOLIS       PALM BAY-MELBOURNE, FL       SAN FRANCISCO         BRIDGEPORT, CT       KANSAS CITY       PHILADELPHIA       SAN JOSE/SILICON VALLEY         CHARLOTTE       LAS VEGAS       PHOENIX       SAN JUAN, PR         CHICAGO       LOS ANGELES       PITTSBURGH       SEATLE         CINCINNATI       MANCHESTER, NH       PORTLAND, OR       TAMPA-ST. PETERSBURG         CLEVELAND, OH       MIAMI-FORT LAUDERDALE       PROVIDENCE       VENTURA, CA         COLORADO SPRINGS       MILWAUKEE       RALEIGH       VIRGINIA BEACH-NORFOLK         COLORADO SPRINGS       MILWAUKEE       RICHMOND       WASHINGTON, DC         PPENDICES       A:       U.S. EMPLOYMENT, WAGES, ESTABLISHMENTS, AND PAYROLL       C:<	ALBUQUERQUE       DENVER       NEW YORK METRO AREA       Rochester, NY         ATLANTA       DETROIT       OAKLAND       SACRAMENTO         AUSTIN       DURHAM       OMAHA       ST. LOUIS         BALTIMORE       HARTFORD, CT       OKLAHOMA CITY       SALT LAKE CITY         BOISE       HOUSTON       ORANGE COUNTY, CA       SAN ANTONIO         BOSTON       HUNTSVILLE       ORLANDO       SAN ANTONIO         BOSTON       HUNTSVILLE       ORLANDO       SAN PIEGO         BOULDER       INDIANAPOLIS       PALM BAY-MELBOURNE, FL       SAN FRANCISCO         BRIDGEPORT, CT       KANSAS CITY       PHILADELPHIA       SAN JOSE/SILICON VALLEY         CHARLOTTE       LAS VEGAS       PHOENIX       SAN JUAN, PR         CHICAGO       LOS ANGELES       PITTSBURGH       SEATLE         CINCINNATI       MANCHESTER, NH       PORTLAND, OR       TAMPA-ST. PETERSBURG         CLEVELAND, OH       MIAMI-FORT LAUDERDALE       PROVIDENCE       VENTURA, CA         COLORADO SPRINGS       MILWAUKEE       RALEIGH       VIRGINIA BEACH-NORFOLK         COLORADO SPRINGS       MILWAUKEE       RICHMOND       WASHINGTON, DC         PPENDICES       A:       U.S. EMPLOYMENT, WAGES, ESTABLISHMENTS, AND PAYROLL       C:<	ALBUQUERQUE       DENVER       NEW YORK METRO AREA       Rochester, NY         ATLANTA       DETROIT       OAKLAND       SACRAMENTO         AUSTIN       DURHAM       OMAHA       ST. LOUIS         BALTIMORE       HARTFORD, CT       OKLAHOMA CITY       SALT LAKE CITY         BOISE       HOUSTON       ORANGE COUNTY, CA       SAN ANTONIO         BOSTON       HUNTSVILLE       ORLANDO       SAN DIEGO         BOULDER       INDIANAPOLIS       PALM BAY-MELBOURNE, FL       SAN FRANCISCO         BRIDGEPORT, CT       KANSAS CITY       PHILADELPHIA       SAN JOSE/SILICON VALLEY         Charlotte       LAS VEGAS       PHOENIX       SAN JUAN, PR         CHICAGO       LOS ANGELES       PITTSBURGH       SEATLE         CINCINNATI       MANCHESTER, NH       PORTLAND, OR       TAMPA-ST. PETERSBURG         CLEVELAND, OH       MIAMI-FORT LAUDERDALE       PROVIDENCE       VENTURA, CA         COLORADO SPRINGS       MILWAUKEE       RALEIGH       VIRGINIA BEACH-NORFOLK         COLORADO SPRINGS       MILWAUKEE       RALEIGH       WASHINGTON, DC         PPENDICES       A:       U.S. EMPLOYMENT, WAGES, ESTABLISHMENTS, AND PAYROLL       S.         B:       CYBERCITIES RANKINGS BY SECTOR       SA'S DEFINITION OF T	ALBUQUERGUE       DENVER       NEW YORK METRO AREA       ROCHESTER, NY         ATLANTA       DETROIT       OAKLAND       SACRAMENTO         AUSTIN       DURHAM       OMAHA       ST. LOUIS         BALTIMORE       HARTFORD, CT       OKLAHOMA CITY       SALT LAKE CITY         BOISE       HOUSTON       ORANGE COUNTY, CA       SAN ANTONIO         BOSTON       HUNTSVILLE       ORLANDO       SAN DIEGO         BOULDER       INDIANAPOLIS       PALM BAY-MELBOURNE, FL       SAN FRANCISCO         BRIDGEPORT, CT       KANSAS CITY       PHILADELPHIA       SAN JOSE/SILICON VALLEY         CHARLOTTE       LAS VEGAS       PHOENIX       SAN JUAN, PR         CHICAGO       LOS ANGELES       PITTSBURGH       SEATLE         CINCINNATI       MANCHESTER, NH       PORTLAND, OR       TAMPA-ST. PETERSBURG         CLEVELAND, OH       MIAMI-FORT LAUDERDALE       PROVIDENCE       VENTURA, CA         COLORADO SPRINGS       MILWAUKEE       RALEIGH       VIRGINIA BEACH-NORFOLK         COLORADO SPRINGS       MILWAUKEE       RICHMOND       WASHINGTON, DC         OLIMBUS, OH       MINNEAPOLIS-ST. PAUL       RICHMOND       WASHINGTON, DC         CYBERCITIES RANKINGS BY SECTOR <td colsp<="" th=""><th>One-Page Cyberc</th><th>ity High-Tech Overviews</th><th>:</th><th></th></td>	<th>One-Page Cyberc</th> <th>ity High-Tech Overviews</th> <th>:</th> <th></th>	One-Page Cyberc	ity High-Tech Overviews	:	
ATLANTA       DETROIT       OAKLAND       SACRAMENTO         AUSTIN       DURHAM       OMAHA       ST. LOUIS         BAITIMORE       HARTFORD, CT       OKLAHOMA CITY       SALT LAKE CITY         BOISE       HOUSTON       ORANGE COUNTY, CA       SAN ANTONIO         BOSTON       HUNTSVILLE       ORLANDO       SAN DIEGO         BOULDER       INDIANAPOLIS       PALM BAY-MELBOURNE, FL       SAN FRANCISCO         BRIDGEPORT, CT       KANSAS CITY       PHILADELPHIA       SAN JUAN, PR         CHARLOTTE       LAS YEGAS       PHOENIX       SAN JUAN, PR         CHICAGO       LOS ANGELES       PITTSBURGH       SEATTLE         CINCINNATI       MANCHESTER, NH       PORTLAND, OR       TAMPA-ST. PETERSBURG         CIEVELAND, OH       MILMAUKEE       RALEIGH       VIRGINIA BEACH-NORFOLK         COLORADO SPRINGS       MILWAUKEE       RALEIGH       VIRGINIA BEACH-NORFOLK         COLUMBUS, OH       MINNEAPOLIS-ST. PAUL       RICHMOND       WASHINGTON, DC         PPENDICES         A:       U.S. EMPLOYMENT, WAGES, ESTABLISHMENTS, AND PAYROLL       C:       CYBERCITIES RANKINGS BY SECTOR         CASA'S DEFINITION OF THE HIGH-TECH INDUSTRY         VETHODOLOGY <th>ATLANTA       DETROIT       OAKLAND       SACRAMENTO         AUSTIN       DURHAM       OMAHA       ST. LOUIS         BAITIMORE       HARTFORD, CT       OKLAHOMA CITY       SALT LAKE CITY         BOISE       HOUSTON       ORANGE COUNTY, CA       SAN ANTONIO         BOSTON       HUNTSVILLE       ORLANDO       SAN DIEGO         BOULDER       INDIANAPOLIS       PALM BAY-MELBOURNE, FL       SAN FRANCISCO         BRIDGEPORT, CT       KANSAS CITY       PHILADELPHIA       SAN JUAN, PR         CHARLOTTE       LAS YEGAS       PHOENIX       SAN JUAN, PR         CHICAGO       LOS ANGELES       PITTSBURGH       SEATTLE         CINCINNATI       MANCHESTER, NH       PORTLAND, OR       TAMPA-ST. PETERSBURG         CIEVELAND, OH       MILMAUKEE       RALEIGH       VIRGINIA BEACH-NORFOLK         COLORADO SPRINGS       MILWAUKEE       RALEIGH       VIRGINIA BEACH-NORFOLK         COLUMBUS, OH       MINNEAPOLIS-ST. PAUL       RICHMOND       WASHINGTON, DC         PPENDICES         A:       U.S. EMPLOYMENT, WAGES, ESTABLISHMENTS, AND PAYROLL       C:       CYBERCITIES RANKINGS BY SECTOR         CASA'S DEFINITION OF THE HIGH-TECH INDUSTRY         VETHODOLOGY   <th>ATLANTA       DETROIT       OAKLAND       SACRAMENTO         AUSTIN       DURHAM       OMAHA       ST. LOUIS         BALTIMORE       HARTFORD, CT       OKLAHOMA CITY       SALT LAKE CITY         BOISE       HOUSTON       ORANGE COUNTY, CA       SAN ANTONIO         BOSTON       HUNTSVILLE       ORLANDO       SAN DIEGO         BOULDER       INDIANAPOLIS       PALM BAY-MELBOURNE, FL       SAN FRANCISCO         BRIDGEPORT, CT       KANSAS CITY       PHILADELPHIA       SAN JOSE/SILICON VALLEY         CHARLOTTE       LAS VEGAS       PHOENIX       SAN JUAN, PR         CHICAGO       LOS ANGELES       PHOENIX       SAN JUAN, PR         CINCINNATI       MANCHESTER, NH       PORTLAND, OR       TAMPA-ST. PETERSBURG         CIVELAND, OH       MILWAUKEE       RALEIGH       VIRGINIA BEACH-NORFOLK         COLORADO SPRINGS       MILWAUKEE       RALEIGH       VIRGINIA BEACH-NORFOLK         COLUMBUS, OH       MINNEAPOUS-ST. PAUL       RICHMOND       WASHINGTON, DC         <t< th=""><th>ATLANTA       DETROIT       OAKLAND       SACRAMENTO         AUSTIN       DURHAM       OMAHA       ST. LOUIS         BALTIMORE       HARTFORD, CT       OKLAHOMA CITY       SALT LAKE CITY         BOISE       HOUSTON       ORANGE COUNTY, CA       SAN ANTONIO         BOSTON       HUNTSVILLE       ORLANDO       SAN DIEGO         BOULDER       INDIANAPOLIS       PALM BAY-MELBOURNE, FL       SAN FRANCISCO         BRIDGEPORT, CT       KANSAS CITY       PHILADELPHIA       SAN JUAN, PR         CHICAGO       LOS ANGELES       PHOENIX       SAN JUAN, PR         CHICAGO       LOS ANGELES       PITTSBURGH       SEATTLE         CINCINNATI       MANCHESTER, NH       PORTLAND, OR       TAMPA-ST. PETERSBURG         CLEVELAND, OH       MIAMI-FORT LAUDERDALE       PROVIDENCE       VENTURA, CA         COLORADO SPRINGS       MILWAUKEE       RALEIGH       VIRGINIA BEACH-NORFOLK         COLUMBUS, OH       MINNEAPOLIS-ST. PAUL       RICHMOND       WASHINGTON, DC         PPENDICES         A:       U.S. EMPLOYMENT, WAGES, ESTABLISHMENTS, AND PAYROLL         B:       CYBERCITIES RANKINGS BY SECTOR       Kas DEFINITION OF THE HIGH-TECH INDUSTRY         MICHODOLOGY</th><th></th><th>Dallas-Fort Worth</th><th></th><th></th></t<></th></th>	ATLANTA       DETROIT       OAKLAND       SACRAMENTO         AUSTIN       DURHAM       OMAHA       ST. LOUIS         BAITIMORE       HARTFORD, CT       OKLAHOMA CITY       SALT LAKE CITY         BOISE       HOUSTON       ORANGE COUNTY, CA       SAN ANTONIO         BOSTON       HUNTSVILLE       ORLANDO       SAN DIEGO         BOULDER       INDIANAPOLIS       PALM BAY-MELBOURNE, FL       SAN FRANCISCO         BRIDGEPORT, CT       KANSAS CITY       PHILADELPHIA       SAN JUAN, PR         CHARLOTTE       LAS YEGAS       PHOENIX       SAN JUAN, PR         CHICAGO       LOS ANGELES       PITTSBURGH       SEATTLE         CINCINNATI       MANCHESTER, NH       PORTLAND, OR       TAMPA-ST. PETERSBURG         CIEVELAND, OH       MILMAUKEE       RALEIGH       VIRGINIA BEACH-NORFOLK         COLORADO SPRINGS       MILWAUKEE       RALEIGH       VIRGINIA BEACH-NORFOLK         COLUMBUS, OH       MINNEAPOLIS-ST. 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PETERSBURG         CIVELAND, OH       MILWAUKEE       RALEIGH       VIRGINIA BEACH-NORFOLK         COLORADO SPRINGS       MILWAUKEE       RALEIGH       VIRGINIA BEACH-NORFOLK         COLUMBUS, OH       MINNEAPOUS-ST. PAUL       RICHMOND       WASHINGTON, DC         <t< th=""><th>ATLANTA       DETROIT       OAKLAND       SACRAMENTO         AUSTIN       DURHAM       OMAHA       ST. LOUIS         BALTIMORE       HARTFORD, CT       OKLAHOMA CITY       SALT LAKE CITY         BOISE       HOUSTON       ORANGE COUNTY, CA       SAN ANTONIO         BOSTON       HUNTSVILLE       ORLANDO       SAN DIEGO         BOULDER       INDIANAPOLIS       PALM BAY-MELBOURNE, FL       SAN FRANCISCO         BRIDGEPORT, CT       KANSAS CITY       PHILADELPHIA       SAN JUAN, PR         CHICAGO       LOS ANGELES       PHOENIX       SAN JUAN, PR         CHICAGO       LOS ANGELES       PITTSBURGH       SEATTLE         CINCINNATI       MANCHESTER, NH       PORTLAND, OR       TAMPA-ST. PETERSBURG         CLEVELAND, OH       MIAMI-FORT LAUDERDALE       PROVIDENCE       VENTURA, CA         COLORADO SPRINGS       MILWAUKEE       RALEIGH       VIRGINIA BEACH-NORFOLK         COLUMBUS, OH       MINNEAPOLIS-ST. PAUL       RICHMOND       WASHINGTON, DC         PPENDICES         A:       U.S. EMPLOYMENT, WAGES, ESTABLISHMENTS, AND PAYROLL         B:       CYBERCITIES RANKINGS BY SECTOR       Kas DEFINITION OF THE HIGH-TECH INDUSTRY         MICHODOLOGY</th><th></th><th>Dallas-Fort Worth</th><th></th><th></th></t<></th>	ATLANTA       DETROIT       OAKLAND       SACRAMENTO         AUSTIN       DURHAM       OMAHA       ST. LOUIS         BALTIMORE       HARTFORD, CT       OKLAHOMA CITY       SALT LAKE CITY         BOISE       HOUSTON       ORANGE COUNTY, CA       SAN ANTONIO         BOSTON       HUNTSVILLE       ORLANDO       SAN DIEGO         BOULDER       INDIANAPOLIS       PALM BAY-MELBOURNE, FL       SAN FRANCISCO         BRIDGEPORT, CT       KANSAS CITY       PHILADELPHIA       SAN JOSE/SILICON VALLEY         CHARLOTTE       LAS VEGAS       PHOENIX       SAN JUAN, PR         CHICAGO       LOS ANGELES       PHOENIX       SAN JUAN, PR         CINCINNATI       MANCHESTER, NH       PORTLAND, OR       TAMPA-ST. PETERSBURG         CIVELAND, OH       MILWAUKEE       RALEIGH       VIRGINIA BEACH-NORFOLK         COLORADO SPRINGS       MILWAUKEE       RALEIGH       VIRGINIA BEACH-NORFOLK         COLUMBUS, OH       MINNEAPOUS-ST. PAUL       RICHMOND       WASHINGTON, DC <t< th=""><th>ATLANTA       DETROIT       OAKLAND       SACRAMENTO         AUSTIN       DURHAM       OMAHA       ST. LOUIS         BALTIMORE       HARTFORD, CT       OKLAHOMA CITY       SALT LAKE CITY         BOISE       HOUSTON       ORANGE COUNTY, CA       SAN ANTONIO         BOSTON       HUNTSVILLE       ORLANDO       SAN DIEGO         BOULDER       INDIANAPOLIS       PALM BAY-MELBOURNE, FL       SAN FRANCISCO         BRIDGEPORT, CT       KANSAS CITY       PHILADELPHIA       SAN JUAN, PR         CHICAGO       LOS ANGELES       PHOENIX       SAN JUAN, PR         CHICAGO       LOS ANGELES       PITTSBURGH       SEATTLE         CINCINNATI       MANCHESTER, NH       PORTLAND, OR       TAMPA-ST. PETERSBURG         CLEVELAND, OH       MIAMI-FORT LAUDERDALE       PROVIDENCE       VENTURA, CA         COLORADO SPRINGS       MILWAUKEE       RALEIGH       VIRGINIA BEACH-NORFOLK         COLUMBUS, OH       MINNEAPOLIS-ST. PAUL       RICHMOND       WASHINGTON, DC         PPENDICES         A:       U.S. EMPLOYMENT, WAGES, ESTABLISHMENTS, AND PAYROLL         B:       CYBERCITIES RANKINGS BY SECTOR       Kas DEFINITION OF THE HIGH-TECH INDUSTRY         MICHODOLOGY</th><th></th><th>Dallas-Fort Worth</th><th></th><th></th></t<>	ATLANTA       DETROIT       OAKLAND       SACRAMENTO         AUSTIN       DURHAM       OMAHA       ST. LOUIS         BALTIMORE       HARTFORD, CT       OKLAHOMA CITY       SALT LAKE CITY         BOISE       HOUSTON       ORANGE COUNTY, CA       SAN ANTONIO         BOSTON       HUNTSVILLE       ORLANDO       SAN DIEGO         BOULDER       INDIANAPOLIS       PALM BAY-MELBOURNE, FL       SAN FRANCISCO         BRIDGEPORT, CT       KANSAS CITY       PHILADELPHIA       SAN JUAN, PR         CHICAGO       LOS ANGELES       PHOENIX       SAN JUAN, PR         CHICAGO       LOS ANGELES       PITTSBURGH       SEATTLE         CINCINNATI       MANCHESTER, NH       PORTLAND, OR       TAMPA-ST. PETERSBURG         CLEVELAND, OH       MIAMI-FORT LAUDERDALE       PROVIDENCE       VENTURA, CA         COLORADO SPRINGS       MILWAUKEE       RALEIGH       VIRGINIA BEACH-NORFOLK         COLUMBUS, OH       MINNEAPOLIS-ST. PAUL       RICHMOND       WASHINGTON, DC         PPENDICES         A:       U.S. EMPLOYMENT, WAGES, ESTABLISHMENTS, AND PAYROLL         B:       CYBERCITIES RANKINGS BY SECTOR       Kas DEFINITION OF THE HIGH-TECH INDUSTRY         MICHODOLOGY		Dallas-Fort Worth			
Austin Durham Omaha St. Louis Baltimore Harfford, CT Oklahoma City Salt Lake City Boise Houston Orange County, CA San Antonio Boston Huntsville Orlando San Diego Boulder Indianapolis Palm Bay-Meledourne, FL San Francisco Bridgeport, CT Kansas City Philadelphia San Jose/Silicon Valley Charlotte Las Vegas Phoenix San Juan, PR Chicago Los Angeles Phoenix San Juan, PR Chicago Los Angeles Phoenix San Juan, PR Chicago Los Angeles Phoenix San Juan, C Cleveland, OH Miami-Fort Lauderdale Providence Ventura, CA Colorado Springs Milwaukee Raleigh Virginia Beach-Norfolk Columbus, OH Minneapolis-St. Paul Richmond Washington, DC PPENDICES A: U.S. Employment, Wages, Establishments, and Payroll B: Cybercities Rankings D: Cybercities Rankings by Sector	Austin Durham Omaha St. Louis Baltimore Harfford, CT Oklahoma City Salt Lake City Boise Houston Orange County, CA San Antonio Boston Huntsville Orlando San Diego Boulder Indianapolis Palm Bay-Meledourne, FL San Francisco Bridgeport, CT Kansas City Philadelphia San Jose/Silicon Valley Charlotte Las Vegas Phoenix San Juan, PR Chicago Los Angeles Phoenix San Juan, PR Chicago Los Angeles Phoenix San Juan, PR Chicago Los Angeles Phoenix San Juan, C Cleveland, OH Miami-Fort Lauderdale Providence Ventura, CA Colorado Springs Milwaukee Raleigh Virginia Beach-Norfolk Columbus, OH Minneapolis-St. Paul Richmond Washington, DC PPENDICES A: U.S. Employment, Wages, Establishments, and Payroll B: Cybercities Rankings D: Cybercities Rankings by Sector	Austin Durham Omaha St. Louis Baltimore Hartford, CT Oklahoma City Salt Lake City Boise Houston Orange County, CA San Antonio Boston Huntsville Orlando San Diego Boulder Indianapolis Palm Bay-Melbourne, FL San Francisco Bridgeport, CT Kansas City Philadelphia San Jose/Silicon Valley Charlotte Las Vegas Phoenix San Juan, PR Chicago Los Angeles Phoenix San Juan, PR Chicago Los Angeles Phoenix San Juan, PR Chicago Los Angeles Phoenix San Juan, C Cleveland, OH Miami-Fort Lauderdale Providence Ventura, CA Colorado Springs Milwaukee Raleigh Virginia Beach-Norfolk Columbus, OH Minneapolis-St. Paul Richmond Washington, DC PPENDICES A: U.S. Employment, Wages, Establishments, and Payroll B: Cybercities Rankings D: Cybercities Rankings By Sector CHEMBOLOGY	Austin Durham Omaha St. Louis Baltimore Harfford, CT Oklahoma City Salt Lake City Boise Houston Orange County, CA San Antonio Boston Huntsville Orlando San Diego Boulder Indianapolis Palm Bay-Melbourne, FL San Francisco Bridgeport, CT Kansas City Philadelphia San Jose/Silicon Valley Charlotte Las Vegas Phoenix San Juan, PR Chicago Los Angeles Phoenix San Juan, CA Colorado Springs Milwaukee Raleigh Virginia Beach-Norfolk Columbus, OH Minneapolis-St. Paul Richmond Washington, DC PPENDICES A: U.S. Employment, Wages, Establishments, and Payroll C: Cybercities Rankings D: Cybercities Rankings By Sector EA's DEFINITION OF THE HIGH-TECH INDUSTRY				1	
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AeA, founded in 1943 by David Packard, is the largest high-tech trade association in the United States, representing all segments of the industry. Currently, AeA has 18 offices in the United States, as well as offices abroad in Brussels and Beijing. Our primary purpose is helping our members' top and bottom lines by providing the following services: Access to Investors; State, Federal, and International Lobbying; Insurance Services; Government Procurement; Business Networking; Foreign Market Access; Select Business Services; and Executive Education.

AeA's unique grassroots network promotes and represents the business interests of America's technology industry. We provide competitive products and services to our members, and we lead in education and public policy advocacy on a variety of high-tech business issues. They include: improving the competitiveness of the United States in the global economy; Sarbanes-Oxley Section 404 reform; RFID initiatives; broadband deployment; preventing harmful Internet privacy legislation; making the research and development tax credit permanent; protecting intellectual property; increasing government funding for basic research; seeking updated export controls legislation; working with U.S. trade negotiators to achieve high-tech industry objectives within new international trade agreements; seeking harmonization of international environmental regulations; keeping the Internet free from taxation and unnecessary regulation; promoting education reform; lowering capital costs for emerging technology companies; and supporting human resource and immigration policies that ensure access to the most qualified and highly educated workers.

From the well-known giants of the high-tech world to the next generation of dynamic, smaller companies, AeA's members create products and offer services that promote innovation and efficiency in virtually every industry and business sector in the United States and throughout the world. The impact of the high-tech industry on people's everyday lives is immeasurable. High-tech products and services keep people safer and healthier, enable them to be more productive at home and on the job, and contribute to a better quality of life. Whether it is medicine or national security, education or agriculture, environment or entertainment, the high-tech industry is omnipresent and is inextricably linked to the advancement of modern society.

For information about AeA and the high-tech industry, please visit: www.aeanet.org.



# INTRODUCTION

Cybercities 2008: An Overview of the High-Technology Industry in the Nation's Top 60 Cities is one of three cyber reports AeA is publishing in 2008. The purpose of these reports is to examine the economic importance of the nation's high-tech industry globally, nationally, and locally. High-tech leaders, policymakers, and the press have found these cyber reports useful in understanding today's high-tech industry.

AeA released Cyberstates 2008: A State by State Overview of the High Technology Industry in April. As a complement to that report, Cybercities drills down further to provides a snapshot of the high-tech industry in 60 U.S. metropolitan areas. We selected these cities because they are the nation's leaders in high-tech employment. Each has at least 17,000 tech jobs. Later this year, AeA will publish Trade in the Cyberstates, which examines trends in high-tech trade across the country on a state-by-state basis.

In analyzing the nation's cybercities, we rely on the U.S. government's definition of metropolitan areas. The government uses this designation solely for statistical purposes to describe the nation's urbanized areas, based on counties with population centers of 50,000 or more. These metro areas also include neighboring counties (i.e., suburbs and rural areas) if they contribute to the economic vitality of that area.

For a more complete discussion of how metropolitan areas are defined, see AeA's Methodology on pages 138-141. A comprehensive definition of each of the 60 cybercities can be found on pages 142-144 and on the bottom of each cybercity overview page.

Metropolitan area data are the best existing source of U.S. government statistics that allows us to understand and analyze the high-tech industry in our nation's cities. Using this standard definition, we are able to measure such economic variables as high-tech employment, wages, establishments, payroll, wage differential, and employment concentration.

The nation's metro areas are very diverse. For instance, the San Jose/Silicon Valley metro area consists of only one county, Santa Clara County, which encompasses cities such as Mountain View, Palo Alto, and San Jose. The Washington, DC metro area spans beyond the District of Columbia into more than 20 counties in Maryland, Virginia, and West Virginia.

Cybercities 2008 consists of three chapters. Chapter 1 examines hightech employment, wages, establishments, and payroll in the top metro areas. Chapter 2 looks at these factors on a regional level and contains pie charts that break down each cybercity's employment into the four high-tech sectors: electronics manufacturing, communications services, software services, and engineering and tech services. Chapter 3 provides 60 city-specific overview pages that highlight high-tech jobs, wages, establishments, and payroll data. The cybercity overviews also show rankings, historical employment trends, employment by the top tech sectors in those cities, and the local differential between tech wages and private sector wages. Extensive appendices on each of these indicators are also included in this report.

#### **HIGH-TECH EMPLOYMENT**

- The New York Metro Area, which includes counties from New York, New Jersey, and Pennsylvania, led the nation in high-tech employment, with nearly 317,000 tech workers in 2006, the most recent data available at the metropolitan level.
- Washington, DC, which includes counties from three states and the District of Columbia, ranked second with 295,800 tech industry workers in 2006.
- San Jose/Silicon Valley, the heart of the tech industry, while not as large a metro area as the New York Metro Area or Washington, DC, was the third largest cybercity by number of tech industry jobs. In this report, San Jose/Silicon Valley, San Francisco, and Oakland are all considered to be seperate cybercities.
- Boston and Dallas-Fort Worth completed the list of the nation's top five cybercities by employment, with 191,700 and 176,000 tech industry workers in 2006, respectively.
- San Jose/Silicon Valley had the nation's highest concentration of tech workers with more than one in four private sector jobs in the technology industry.
- Boulder ranked second by concentration of tech workers with 23 percent of its private sector workforce in the tech industry.
- Huntsville, Durham, and Washington, DC rounded out the top five cybercities by concentration of high-tech workers with 19, 16, and 13 percent of their private sector workforce in the tech industry in 2006, respectively.

#### HIGH-TECH EMPLOYMENT GROWTH

- High-tech employment grew in 51 of the nation's 60 cybercities examined in this report.
- Seattle added the most tech jobs, growing by 7,800 between 2005 and 2006.
- The New York Metro Area, Washington, DC, and San Jose/Silicon Valley were a close second, third, and fourth by tech job growth in 2006, all adding more than 5,800 jobs.
- On a percent basis, the fastest growing cybercity by tech employment was Riverside-San Bernardino, which grew 11.5 percent from 23,300 in 2005 to 25,900 in 2006.

#### LEADING CYBERCITIES BY HIGH-TECH EMPLOYMENT

<u>Cybercity</u> United States	2006 <u>Employment</u> <b>5,766,300</b>	Growth in <u>2006</u> 1.6%
1. New York Metro Are	ea 316,500	2.1%
2. Washington, DC	295,800	2.1%
3. San Jose/Silicon Va	lley 225,300	2.7%
4. Boston	191,700	2.2%
5. Dallas-Fort Worth	176,000	1.6%
6. Los Angeles	172,200	1.8%
7. Chicago	164,000	1.4%
8. Philadelphia	132,200	2.8%
9. Seattle	127,700	6.5%
10. Atlanta	126,700	1.9%

# **KEY FINDINGS**

- Durham and Salt Lake City were the nation's second and third fastest growing cybercities by rate of growth, at 8.4 and 7.2 percent, respectively.
- When examining the change in employment from 2001 to 2006, the picture is quite different from the one-year change in 2006. After reaching its height in 2001, the tech bubble burst. As a result, many of the nation's cybercities still had not fully recovered by 2006. In fact, only 13 of the 60 cybercities in this report saw tech job growth between 2001 and 2006.
- Washington, DC led the nation in jobs added between 2001 and 2006 at 7,500. Riverside-San Bernardino and Huntsville followed DC, adding 5,800 and 5,700 tech jobs during this same period, respectively.
- Job growth also led to changes in cybercities' employment rankings. For example, Seattle moved up three spots from ranking 12th nationwide by tech employment in 2001 to 9th in 2006.
- When examined by concentration of the high-tech workforce, Washington, DC ranked 8th nationwide in 2001 and leaped to 5th in 2006.
- San Diego had an even larger jump in its per capita ranking, moving from 16th in 2001 to 11th in 2006.
- Albany's shift in tech employment moved its per capita ranking from 36th in 2001 to 29th in 2006.

#### HIGH-TECH EMPLOYMENT GROWTH BY SIZE OF CYBERCITY

- When comparing and contrasting the nation's cybercities, it is helpful to group them into similar-sized cities.
- Of the nation's largest cybercities (those with more than 75,000 tech workers), Seattle and Phoenix had the highest rate of growth at 6.5 and 4.3 percent, respectively, between 2005 and 2006.
- In the nation's medium cybercities (those with between 25,000 and 75,000 tech workers) Riverside-San Bernardino and Durham were leaders by rate of growth at 11.5 and 8.4 percent, respectively, between 2005 and 2006.
- The fastest growing small cybercities (those with fewer than 25,000 tech workers) were Las Vegas, Hartford, and Richmond at 6.8, 6.2, and 5.6 percent, respectively, between 2005 and 2006.

#### TOP CYBERCITIES BY RATE OF GROWTH 2005 - 2006

#### BY LARGE CYBERCITIES

		2006 Employment	2006 Growth
1.	Seattle	127,700	6.5%
2.	Phoenix	91,400	4.3%
3.	Houston	117,200	3.6%
4.	San Francisco	79,400	3.5%
5.	Philadelphia	132,200	2.8%

#### BY MEDIUM CYBERCITIES

2006 Employment	2006 Growth
1. Riverside-San Bernardino, CA 25,900	11.5%
2. Durham 33,500	8.4%
3. Salt Lake City 34,300	7.2%
4. St. Louis 52,800	5.1%
5. Orlando 44,600	4.2%

#### BY SMALL CYBERCITIES

	2006 Employment	2006 Growth
1. Las Vegas	18,300	6.8%
2. Hartford	20,000	6.2%
3. Richmond	21,000	5.6%
4. Albany, NY	20,400	2.1%
5. Providence, RI	24,000	1.8%

Large Cybercities = more than 75,000 tech workers Medium Cybercities = between 25,000 and 75,000 tech workers Small Cybercities= fewer than 25,000 tech workers Source: U.S. Bureau of Labor Statistics

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# **KEY FINDINGS**

#### **HIGH-TECH WAGES**

- San Jose/Silicon Valley was the nation's leading cybercity by average annual wage paid to tech industry workers at \$144,800 in 2006.
- San Francisco and Austin ranked second and third by high-tech average annual wages at \$118,500 and \$100,500 in 2006, respectively.
- High-tech wages in 2006 grew the most in Austin, jumping by \$8,100, from \$92,400 in 2005 to \$100,500 in 2006, adjusted for inflation to 2006 dollars. Albany and San Jose/Silicon Valley were second and third by wage growth, increasing by \$6,200 and \$6,100 in 2006.

#### **HIGH-TECH WAGE DIFFERENTIAL**

- High-tech industry workers are well compensated for their education and skills. Nationwide, the average high-tech industry worker earned 87 percent more than the average private sector worker in 2006.
- Three cybercities had wages that were more than double the average private sector wage for their respective regions in 2006: Austin was 113 percent more; San Diego was 105 percent more; and Sacramento was 102 percent more.
- Six other cybercities had high-tech industry average wages that were more than 90 percent above the average private sector wage in their city in 2006. These cybercities were, in ranked order: Colorado Springs; Albany, NY; Seattle; Durham; Providence, RI; and Boise.

#### **HIGH-TECH PAYROLL**

- San Jose/Silicon Valley was the leading cybercity by high-tech payroll, totaling \$32.6 billion in 2006.
- The New York Metro Area, Washington, DC, Boston, and Dallas-Fort Worth rounded out the five leading cybercities by high-tech payroll in 2006.

#### **HIGH-TECH ESTABLISHMENTS**

- The New York Metro Area was the nation's leading cybercity by establishments, with 20,200 in 2006. This was significantly more than the next two highest cybercities, Washington, DC with 14,400 and Chicago with 11,000 establishments.
- San Jose/Silicon Valley ranked only 12th nationwide by high-tech establishments due to the sheer size of many of its tech companies operating there.

# TOP CYBERCITIES 2006

#### BY HIGH-TECH EMPLOYMENT

1.	New York Metro Area	316,500
2.	Washington, DC	295,800
3.	San Jose/Silicon Valley	225,300
4.	Boston	191,700
5.	Dallas-Fort Worth	176,000

#### BY HIGH-TECH AVERAGE WAGES

1.	San Jose/Silicon Valley	\$144,800
2.	San Francisco	\$118,500
3.	Austin	\$100,500
4.	Oakland	\$96,900
5.	Seattle	\$96,200

#### BY HIGH-TECH PAYROLL

1.	San Jose/Silicon Valley	\$32.6 B
2.	New York Metro Area	\$28.9 B
3.	Washington, DC	\$27.4 B
4.	Boston	\$18.2 B
5.	Dallas-Fort Worth	\$14.6 B

#### BY HIGH-TECH ESTABLISHMENTS\*

1.	New York Metro Area	20,200
2.	Washington, DC	14,400
3.	Chicago	11,000
4.	Boston	8,200
5.	Los Angeles	8,100

\* The U.S. government defines an establishment as an economic unit, such as a mine, factory, or store, that produces goods or provides services. For detailed geographic definitions, see the methodology pages 142-144.



# **KEY FINDINGS**

#### **INDUSTRY SECTOR EMPLOYMENT**

- San Jose/Silicon Valley dominated the manufacturing sector, ranking at or near the top in seven of the nine high-tech manufacturing sectors by employment. It ranked first in computers and peripheral equipment, electronic components and accessories, semiconductor, and photonics manufacturing in 2006.
- While San Jose/Silicon Valley led in semiconductor employment, this industry sector was extremely important in second-ranked Portland, OR (24,600 jobs); third-ranked Phoenix (22,200 jobs); and fourth-ranked Dallas-Fort Worth (19,600 jobs).
- Boston led the nation in measuring and control manufacturing with 18,000 jobs, and in consumer electronics manufacturing with 3,800 jobs in 2006.
- Dallas-Fort Worth was the leading cybercity by communications equipment manufacturing with 13,000 jobs in 2006.
- The New York Metro Area led in many of the high-tech service sectors, with the highest employment in telecommunications, Internet services, R&D and testing labs, and computer training in 2006.
- Washington, DC led by employment in the computer systems design sector with 137,100 workers in 2006, nearly three times as many as third-ranked San Jose/Silicon Valley. It also led in the engineering services sector with 44,400 workers.
- The highly specialized electromedical equipment manufacturing industry was anchored in Minneapolis-St. Paul, which had 12,100 jobs in 2006, the most nationwide.
- The software publishers industry was clustered around Seattle, employing 43,600 in 2006, nearly four times as many workers as second-ranked San Francisco.

#### TOP CYBERCITIES BY EMPLOYMENT SECTOR

#### SEMICONDUCTOR MANUFACTURING 2006

1.	San Jose/Silicon Valley	37,900
2.	Portland, OR	24,600
3.	Phoenix	22,200
4.	Dallas-Fort Worth	19,600
5.	Sacramento	7,600

#### INTERNET SERVICES 2006

1.	New York Metro Area	26,300
2.	Dallas-Fort Worth	20,900
3.	Washington, DC	20,300
4.	San Jose/Silicon Valley	18,100
5.	Atlanta	13,200
	••••••	•••••

# SOFTWARE PUBLISHERS 2006

1.	Seattle	43,600
2.	San Francisco	11,500
3.	Atlanta	10,400
4.	San Jose/Silicon Valley	9,400
5.	Dallas-Fort Worth	7,600

# COMPUTER SYSTEMS DESIGN 2006

1.	Washington, DC	137,100
2.	New York Metro Area	89,100
3.	San Jose/Silicon Valley	46,400
4.	Boston	41,400
5.	Chicago	41,400

#### INTRODUCTION

This chapter focuses on the nation's top cybercities. The leading cybercity by high-tech employment was the New York Metro Area, with 316,500 tech workers in 2006. Washington, DC ranked second with 295,800 tech workers. San Jose/Silicon Valley, Boston, and Dallas-Fort Worth rounded out the nation's top five cybercities by tech employment.

In addition to providing the aggregate numbers, this chapter illustrates which cybercities had the highest concentrations of tech workers. San Jose/Silicon Valley led the nation by this metric – more than one in four of the Valley's private sector workers were employed by high-tech firms in 2006. Boulder had the second highest concentration at 23 percent. Huntsville, Durham, and Washington, DC rounded out the top five.

In terms of job growth between 2005 and 2006, Riverside-San Bernardino was the top cybercity, growing its high-tech workforce by 11.5 percent. The second ranked cybercity was Durham, which grew by 8.4 percent, followed by Salt Lake City, which grew by 7.2 percent. Las Vegas and Seattle rounded out the top five. In absolute terms, Seattle added the most jobs, 7,800 between 2005 and 2006. Rounding out the top five by numeric job growth were the New York Metro Area, Washington, DC, San Jose/Silicon Valley, and Houston.

By a large margin, the top cybercity by high-tech wages was San Jose/Silicon Valley, where the average tech worker's wage was \$144,800 in 2006. The second highest average tech wage was recorded just north of the Valley in San Francisco, where the average tech wage was \$118,500. Rounding out the top five cybercities by high-tech wages were Austin, Oakland, and Seattle.

The fastest wage growth between 2005 and 2006 was in Nashville, where high-tech wages grew by 10 percent. Albany and Austin both saw 8.9 percent tech wage growth over that time period. Rounding out the top five cybercities were Providence, Rhode Island and Ventura, California.

In terms of employment by high-tech sector, San Jose/Silicon Valley ranked at or near the top in seven of the nine high-tech manufacturing categories. The New York Metro Area, on the other hand, led in many of the tech service sectors, including telecommunications, Internet services, and R&D and testing labs. Washington, DC led by employment in computer systems design and related services and engineering services.

# TOP CYBERCITIES 2008

#### BY HIGH-TECH EMPLOYMENT

1.	New York Metro Area	316,500
2.	Washington, DC	295,800
3.	San Jose/Silicon Valley	225,300
4.	Boston	191,700
5.	Dallas-Fort Worth	176,000

#### BY HIGH-TECH EMPLOYMENT CONCENTRATION\*

1.	San Jose/Silicon Valley	28.6%
2.	Boulder	23.0%
3.	Huntsville	18.8%
4.	Durham	15.6%
5.	Washington, DC	13.2%

#### BY HIGH-TECH AVERAGE WAGES

1.	San Jose/Silicon Valley	\$144,800
2.	San Francisco	\$118,500
3.	Austin	\$100,500
4.	Oakland	\$96,900
5.	Seattle	\$96,200
	••••••	

#### BY HIGH-TECH PAYROLL (IN BILLIONS)

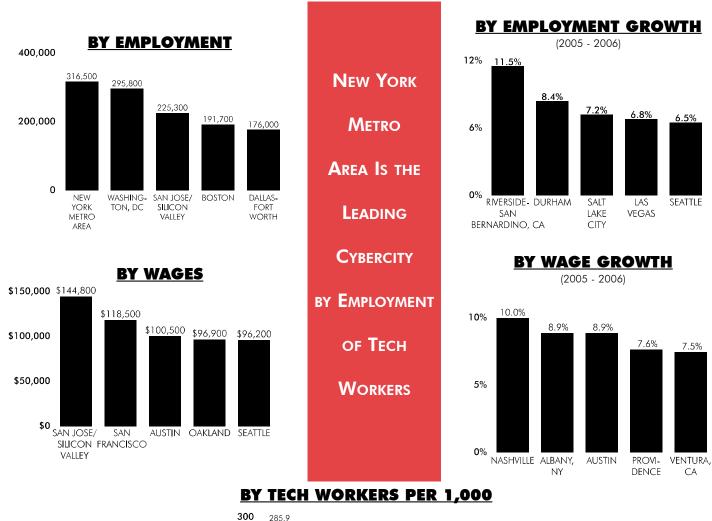
1.	San Jose/Silicon Valley	\$32.6
2.	New York Metro Area	\$28.9
3.	Washington, DC	\$27.4
4.	Boston	\$18.2
5.	Dallas-Fort Worth	\$14.6

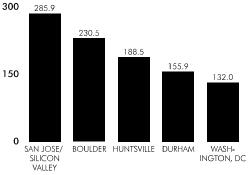
\* Concentration of the private sector workforce that was employed by the high-tech industry. For detailed geographic definitions, see the individual city overview pages and Methodology pages. Source: U.S. Bureau of Labor Statistics

#### **KEY INDUSTRY STATISTICS**

#### **TOP RANKED CYBERCITIES:**

TECH EMPLOYMENT	<b>NEW YORK METRO AREA</b>	
TECH EMPLOYMENT GROWTH	<b>RIVERSIDE-SAN BERNARDINO</b>	
AVERAGE TECH WAGES	SAN JOSE/SILICON VALLEY	
TECH WAGE GROWTH	NASHVILLE	
TECH JOBS PER 1,000	SAN JOSE/SILICON VALLEY	

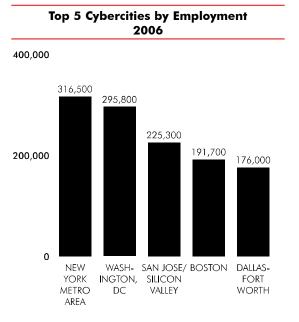




2006 metro data are the most recent available.



#### New York Metro Area Leads in Most Tech Jobs



The New York Metro Area and Washington, DC were by far the nation's largest cybercities with some 316,500 and 295,800 tech jobs, respectively. The San Jose/Silicon Valley, Boston, and Dallas-Fort Worth metropolitan areas rounded out the top five cybercities, each boasting more than 176,000 tech workers.

All five cybercities have first-rate university systems with a strong research component, large commercial airports, and vibrant venture capital markets.

#### 2006 metro data are the most recent available

Source: U.S. Bureau of Labor Statistics

#### New York Metro Area Remains Top Cybercity by Employment

Top 10 Cybercities' Employment Rankings 2001 - 2006						
	2001	2002	2003	2004	2005	2006
New York Metro Area	384,700	340,700	316,700	309,700	310,100	316,500
Washington, DC	288,300	275,800	271,700	280,500	289,700	295,800
San Jose/Silicon Valley	309,700	253,200	225,300	214,900	219,500	225,300
Boston	233,200	201,000	185,800	184,700	187,600	191,700
Dallas-Fort Worth	228,100	197,600	176,700	173,400	173,200	176,000
Los Angeles	189,100	173,500	168,200	165,700	169,100	172,200
Chicago	207,800	183,000	168,100	162,100	161,700	164,000
Philadelphia	134,500	133,800	127,200	123,200	128,500	132,200
Seattle	129,400	119,400	114,600	115,400	119,900	127,700
Atlanta	148,200	140,900	131,100	125,300	124,300	126,700

2006 metro data are the most recent available

Source: U.S. Bureau of Labor Statistics

The New York Metro Area has remained the top cybercity by employment since 2001, maintaining more than 300,000 people working for the tech inudstry.

In 2002, Washington, DC replaced San Jose/Silicon Valley as the second leading cybercity. In 2006, Washington, DC had more than 70,000 more jobs than San Jose/Silicon Valley.

San Jose/Silicon Valley has seen significant employment losses since the tech bubble burst. Despite this, employment in San Jose/Silicon Valley experienced a second year of employment growth in 2006.

Boston and Dallas-Fort Worth both experienced similar declines after the tech bubble burst, but added jobs in 2006.

All of the top 10 cybercities saw their high-tech industry employment increase in 2006.

#### Eight States Have Three or More of the Top 60 Cybercities



<u>State</u>	<u>City</u> 2006 Tech I	Employment
5. 6. 7. 8.	San Jose/Silicon Valley	225,300 172,200 106,400 100,900 81,400 79,400 43,700 25,900 17,300
<b>Colo</b> 1. 2. 3.	<b>rado</b> Denver Boulder Colorado Springs	80,500 30,500 25,500
Florid 1. 2. 3. 4.	Miami-Fort Lauderdale	72,900 56,700 44,600 20,700
New 1. 2. 3.	<b>York</b> New York Metro Area Rochester Albany	316,500 22,400 20,400
1.	<b>Carolina</b> Raleigh Durham Charlotte	37,100 33,500 28,000

### State City 2006 Tech Employment

2.	Columbus Cleveland Cincinnati	40,700 31,600 30,200
Texas	Dallas-Fort Worth	176,000

# Tex

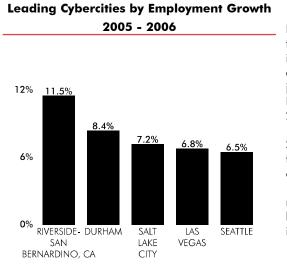
1.	Dallas-Fort Worth	176,000
2.	Houston	117,200
3.	Austin	68,800
4.	San Antonio	27,300
Virgi		
1.		295,800
0		22 500

Virginia Beach-Norfolk 33,500 2. 3. Richmond 21,000

There is enormous competition among the states to develop local high-tech centers. Cybercities 2008 shows that there are eight states that have multiple technology hubs in and around their states. These states contain factors that are attractive to the tech industry, such as strong research universities, a skilled workforce, an attractive quality of life, and a tech-savy population.



#### Riverside-San Bernardino Adds the Most Tech Workers Between 2005 and 2006



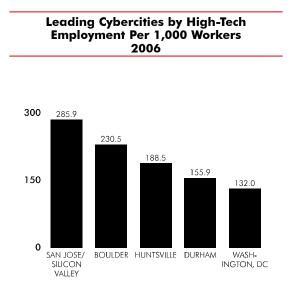
Of the 60 cybercities, Riverside-San Bernadino, CA had the highest employment growth rate in 2006. It grew by 11.5 percent, adding 2,700 high-tech industry jobs, albeit from a small base. Durham grew by 8.4 percent in 2006, an increase of 2,600 jobs. Salt Lake City, Las Vegas, and

Seattle rounded out the top five fastest growing cybercities by percent growth in 2006.

When examined by straight numeric growth, Seattle was the highest, adding some 7,800 jobs to its employment base.

Source: U.S. Bureau of Labor Statistics

#### San Jose/Silicon Valley Has Highest Tech Worker Concentration

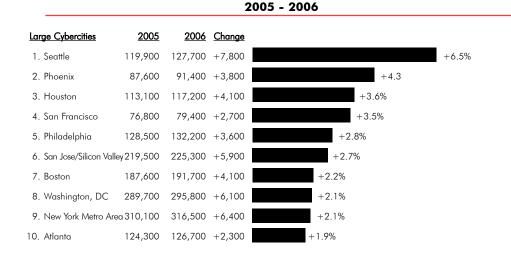


Not surprisingly, San Jose/Silicon Valley was the leading cybercity by concentration of hightech workers. Indeed, 286 of every 1,000 private sector workers more than one in four - were employed by high-tech firms.

Boulder was the nation's second densest cybercity, with more than one in five workers employed by high-tech firms. Huntsville, Durham and Washington, DC rounded out the top five cybercities by technology worker concentration.

# **CHAPTER 1: TOP CYBERCITIES**

#### High-Tech Job Growth Is Nationwide

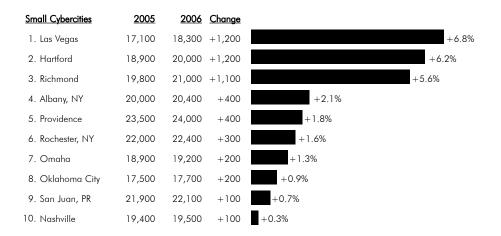


**Top Cybercities by Employment Growth** 

Among the nation's large cybercities (where high-tech jobs exceeded 75,000), Seattle had the highest employment growth rate from 2005 to 2006, at 6.5 percent, adding 7,800 jobs. Phoenix and Houston followed, growing by 4.3 percent and 3.6 percent, respectively. San Francisco and Philadelphia had the fourth and fifth fastest growth rates at 3.5 percent and 2.8 percent. All these cybercities added literally thousands of jobs in 2006.

Medium Cybercities <u>2005</u> 2006 Change 1. Riverside-San Bernardino, CA 23,300 25,900 +2,700 +11.5% 33,500 +2,600 +8.4% 2. Durham 30,900 3. Salt Lake City 32,000 34,300 +2,300 +7 2% 4. St. Louis 50,200 52,800 +2,600 +5.1% 5 Orlando 42,800 44,600 +1,800 +4.2%71,200 73,700 +2,500 +3.6% 6. Portland, OR 35,900 37,100 +1,200 +3.5% 7. Raleigh 66,500 68,800 +2,300 8. Austin +3.4%9. Virginia Beach-Norfolk 32,400 33,500 +1,000 +3.2%48,400 49,800 +1,500 +3.1% 10. Pittsburgh

Riverside-San Bernadino, CA, Durham, and Salt Lake City were the fastest growing medium cybercities (with high-tech jobs between 25,000 and 75,000). High-tech jobs in Riverside-San Bernadino, CA jumped by 11.5 percent between 2005 and 2006, growing from 23,300 to 25,900. Durham and Salt Lake City increased their tech employment bases by more than seven percent each. St. Louis and Orlando also showed fast growth among the medium cybercities from 2005 to 2006.



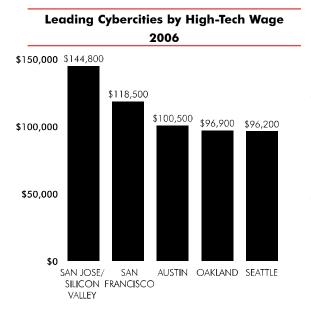
Among the nation's small cybercities (those with fewer than 25,000 tech workers), Las Vegas led the pack in employment growth, with an increase of 6.8 percent between 2005 and 2006. Other small cybercities that enjoyed significant technology growth in 2006 were Hartford, Richmond, Albany, and Providence.

Ventura was the smallest of the cybercities and employed 17,300 tech employees in 2006, down by 700 from 2005.

Large Cybercities = metropolitan areas with more than 75,000 tech workers Medium Cybercities = metropolitan areas with between 25,000 and 75,000 tech workers Small Cybercities = metropolitan areas with fewer than 25,000 tech workers



#### Silicon Valley's Tech Wages Are the Highest

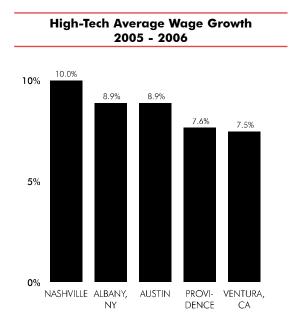


San Jose/Silicon Valley's high-tech industry workers earned, by far, the highest average wage nationally, making nearly \$145,000 in 2006. Workers in San Francisco followed, with the second highest average wage of \$118,500.

Austin, Oakland, and Seattle completed the list of top five cybercities by high-tech wages. Workers in each of these cities made an average wage of more than \$96,000 in 2006.

#### Source: U.S. Bureau of Labor Statistics

#### High-Tech Wage Growth Fastest in Nashville

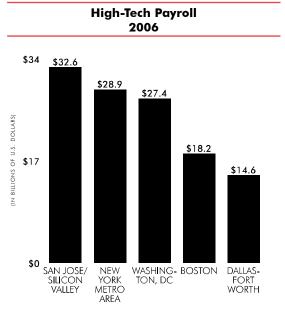


Nashville boasted the fastest growth in high-tech wages, growing 10 percent between 2005 and 2006, adjusted for inflation. Albany and Austin followed, both growing by nearly nine percent between 2005 and 2006, adjusted for inflation. Providence and Ventura, CA rounded out the top five cybercities by high-tech wage growth, with growth rates of more than seven percent each.

Adjusted for inflation



#### San Jose/Silicon Valley Leads in High-Tech Payroll

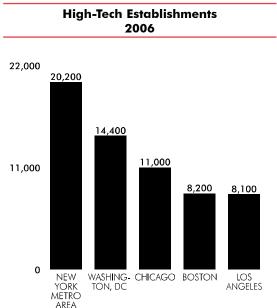


Payroll represents the total compensation paid to all workers during the given year. It is no surprise that San Jose/Silicon Valley, one of the largest cybercities and the metro area with the highest average wage, leads the nation in payroll. Its high-tech payroll totalled nearly \$33 billion in 2006.

New York and Washington, DC ranked second and third by this metric with high-tech payrolls of \$29 billion and \$27 billion, respectively. Boston and Dallas-Fort Worth rounded out the remaining top five cybercities by payroll.

#### Source: U.S. Bureau of Labor Statistics

#### New York Metro Area Leads in High-Tech Establishments



by establishments was New York, with 20,200 high-tech establishments in 2006. Washington, DC and Chicago also were home to 14,400 and 11,000 tech establishments, respectively. Boston and Los Angeles rounded out the top five cybercities with just over 8,000 establishments each. San Jose/Silicon Valley, home

The nation's leading cybercity

to many of the nation's largest high-tech companies, did not have one of the largest establishment bases due to the sheer size of many of its companies. In fact, San Jose/Silicon Valley ranked only 12th, behind Houston, with about 5,500 establishments. An establishment is a single economic unit such as a factory or store that produces goods or provides services. It is not a "company." In fact, most large companies, like Intel and Microsoft, have multiple establishments.

#### San Jose Leads in Four High-Tech Industry Sectors

**Top Cybercities by Industry Sector Employment** 

2006

#### COMPUTERS AND PERIPHERAL EQUIPMENT MANUFACTURING

1.	San Jose/Silicon Valley	33,200
2.	Boston	12,300
3.	Austin	10,700
4	New York Metro Area	6.500

5. Minneapolis-St. Paul 6,400

#### COMMUNICATIONS EQUIPMENT MANUFACTURING

1.	Dallas-Fort Worth	13,000
2.	San Jose/Silicon Valley	8,000
3.	Chicago	7,500
4.	Washington, DC	6,100
	Boston	5,600

#### CONSUMER ELECTRONICS MANUFACTURING

1.	Boston	3,800
2.	San Diego	3,200
3.	Los Angeles	2,400
4.	Chicago	1,500
5.	Orange County, CA	1,200

#### ELECTRONIC COMPONENTS AND ACCESSORIES MANUFACTURING

1.	San Jose/Silicon Valley	18,600
2.	Austin ,	16,000
3.	Boston	15,700
4.	Chicago	10,300
5.	New York Metro Area	9,600

#### SEMICONDUCTOR MANUFACTURING

1.	San Jose/Silicon Valley	37,900
2.	Portland, OR	24,600
3.	Phoenix	22,200
4.	Dallas-Fort Worth	19,600
5.	Sacramento	7,600

#### DEFENSE ELECTRONICS MANUFACTURING

1.	Los Angeles	28,600
2.	Orange County, CA	9,400
3.	New York Metro Area	6,600
4.	Boston	5,000
5.	San Diego	4,400

#### MEASURING AND CONTROL INSTRUMENTS MANUFACTURING

1.	Boston	18,000
2.	San Jose/Silicon Valley	13,500
3.	Minneapolis-St. Paul	11,100
4.	Chicago	9,200
5.	Baltimore	8,700

#### ELECTROMEDICAL EQUIPMENT MANUFACTURING

1.	Minneapolis-St. Paul	12,100
2.	Los Angeles	5,700
3.	New York Metro Area	3,600
4.	San Jose/Silicon Valley	2,500
5.	San Juan, PR	2,000

#### PHOTONICS MANUFACTURING

1.	San Jose/Silicon Valley	2,700
2.	Boston	2,100
3.	Orange County, CA	1,100
4.	New York Metro Area	1,000
5.	Rochester, NY	700

#### TELECOMMUNICATIONS SERVICES

1.	New York Metro Area	66,300
2.	Dallas-Fort Worth	39,900
3.	Atlanta	35,400
4.	Washington, DC	32,600
5.	Chicago	30,600

#### INTERNET SERVICES

	New York Metro Area Dallas-Fort Worth Washington, DC San Jose/Silicon Valley	26,300 20,900 20,300 18,100
4.	San Jose/Silicon Valley	18,100
5.	Atlanta	13,200

#### SOFTWARE PUBLISHERS

1.	Seattle	43,600
2.	San Francisco	11,500
3.	Atlanta	10,400
4.	San Jose/Silicon Valley	9,400
5.	Dallas-Fort Worth	7,600

#### COMPUTER SYSTEMS DESIGN AND RELATED SERVICES

1.	Washington, DC	137,100
2.	New York Metro Area	89,100
3.	San Jose/Silicon Valley	46,400
4.	Boston	41,400
5.	Chicago	41,400

#### ENGINEERING SERVICES

1.	Washington, DC	44,400
2.	Houston	42,800
3.	New York Metro Area	34,800
4.	Detroit	27,700
5.	Los Angeles	22,000

#### R&D AND TESTING LABS

1.	New York Metro Area	49,300
2.	Washington, DC	40,200
	Boston	38,500
4.	Detroit	34,900
5.	Philadelphia	28,000

#### COMPUTER TRAINING

	New York Metro Area Miami-Fort Lauderdale	1,400 600
	Phoenix	600
4.	Raleigh	500
5.	Chicago	500

This page shows how the nation's cybercities ranked by specific high-tech industry segments. High-tech businesses tend to cluster in certain regions of the country to take advantage of highly skilled workers and top research universities. Not only does the high-tech industry cluster in certain regions, but there also are specific regional hightech industry centers across the country.

San Jose/Silicon Valley dominated the manufacturing sectors. It ranked near the top in seven of the nine high-tech manufacturing categories. The New York Metro Area, on the other hand, led in many of the tech service sectors, with the highest employment in telecommunications, Internet services, R&D and testing labs, and computer training services.

Washington, DC led in computer systems design and related services and engineering services, with nearly three times as many industry workers in these fields as San Jose/Silicon Valley.

The highly specialized electromedical equipment manufacturing industry was anchored in Minneapolis-St. Paul, which had more than twice as many industry workers than any other region.

The semiconductor manufacuring industry was clustered around four regions. San Jose/Silicon Valley remained the leading location for the semiconductor industry. Most of the work done there was the research, design, and architecture of the semiconductor products. On the other hand, Portland and Phoenix are home to large manufacturing facilities that both test and produce semiconductors and related solid state devices. Dallas-Fort Worth, home to Texas Instruments, was the fourth largest region for this industry by employment. Finally, Sacramento rounded out the top five cybercites by semiconductor employment.

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#### **Technology Clusters Cross the Entire United States**

Portland's semiconductor manufacturing industry employment ranked second, only after Silicon Valley.

San Francisco ranked second in software publishers with 11,500 jobs in 2006.

San Jose is one of nation's largest cybercities by employment, ranked in the top in 10 of the 16 high-tech industry sectors.

> Los Angeles and Orange County ranked first and second by defense electronics employment in 2006.

Seattle led the nation in software publishers employment at 43,600 in 2006, nearly four times as much as the next largest region.

Minneapolis-St. Paul led the nation in electromedical equipment manufacturing with 12,100 jobs in 2006, more than twice as many as 2nd ranked Los Angeles.

Chicago ranked 3rd by communications equipment manufacturing with 7,500 jobs in 2006.

**Detroit** ranked 4th by R&D and testing labs with 34,900 iobs in 2006.

Boston was the leading cybercity by measuring and control manufacturing employment with 18,000 workers

> The New York Metro Area led the nation in R&D and testing labs with 49,300 jobs.

Washington, DC was the leading cybercity by computer systems design with 137,100 workers in this sector.

Atlanta was the 3rd largest cybercity by telecommunications services employment with 35,400 jobs in 2006.

Palm Bay-Melbourne ranked 7th by electonic components and accessories manufacturing with 7,600 jobs in 2006.

San Juan ranked 5th by

The nation's cybercities are everywhere. Indeed, 37 states, the District of Columbia, and Puerto Rico are home to at least one cybercity covered in this report. We found that the nation's leading tech centers tend to locate near major population centers with access to excellent university systems. Many cybercities have strong industry clusters.

Phoenix had the 3rd

with 22,200 jobs in

2006.

largest semiconductor

industry by employment

Austin ranked 2nd by

sories manufacturing

with 16,000 jobs in

electronic compo-

nents and acces-

2006.

Cybercities clearly shows the defense electronics manufacturing cluster in Southern California, where Los Angeles and Orange County led the nation in employment in this sector.

Austin has a strong high-tech manufacturing employment base, ranked second by eletronic components and accessories manufacturing and third by computers and peripheral manufacturing.

Washington, DC is a hub for high-tech services employment, ranked first in the nation by computer

ductor manufacturing employment with 19,600 jobs in 2006. Houston ranked 2nd by engineering servic-

21

es with 42,800 jobs in

2006.

ranked 4th by semicon-

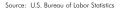
Dallas-Fort Worth

eletromedical equipment manufacturing with 2,000 jobs in 2006.

systems design, first by engineering services, second by R&D and testing labs, third by Internet services, and fourth by telecommunications serices.

Boston's tech industry is ancored by its manufacturing sectors, ranked first in consumer electronics and in measuring and control instruments, second in computers and peripheral equipment, third in electronic components and accessories, fourth in defense electronics, and fifth in communications equipment.

Not to be overlooked are some of the nation's cybercities with unique specializations. Portland and Phoenix are leading locations for the semiconductor industry. Minneapolis-St. Paul has a manufacturing cluster around electromedical equipment and measuring and control instruments.



### **CHAPTER 2: CYBERCITIES BY REGION**

# **UNITED STATES REGIONS**

This chapter compares and contrasts metropolitan regions in different parts of the country. To do this, we broke the United States into nine regions: California; Florida; Mid-Atlantic; Midwest; Mountain Region/Southwest; Northeast; Pacific Northwest; Southeast; and Texas. Each regional map highlights the counties that make up the metropolitan area and contains pie charts that break down each cybercity's employment into the four sectors: electronics manufacturing; communications services; software services; and engineering and tech services.

California, the largest cyberstate, was also the largest high-tech region in the country. The Golden State employed 940,700 high-tech workers in 2006 and was home to nine of the nation's top 60 cybercities. Electronics manufacturing was California's largest tech sector, employing 35 percent of the state's high-tech workforce. California also outpaced all other regions by high-tech wages. The state's tech workers make, on average, \$101,200 annually.

The Midwest, home to 12 top cybercities, the most of any region, was the nation's second largest high-tech region, employing 693,700 tech workers in 2006. The region's largest tech sector was engineering and tech services, which employed 30 percent of the Midwest's high-tech workforce. The second largest was software services at 28 percent.

The third and fourth largest high-tech regions were both along the vast metropolitan cluster of the I-95 Corridor: the Northeast and Mid-Atlantic regions, with 634,200 and 603,500 tech workers in 2006, respectively. While the Northeast's tech workforce was spread fairly evenly across the four sectors, the Mid-Atlantic's was dominated by software services and engineering and tech services.

Texas was the nation's fifth largest high-tech region, employing 459,500 tech workers in 2006. The Lone Star State's tech industry was evenly spread across the four sectors, led by communications services, with 27 percent of the state's high-tech workforce.

Following Texas by high-tech employment were the Mountain Region/ Southwest, Florida, the Southeast, and the Pacific Northwest. While it was the smallest in size, the Pacific Northwest was notable for having the highest tech employment concentration – 8.8 percent of the region's private sector workforce was employed by the tech industry in 2006. The Pacific Northwest also had the third highest average annual tech wage of any region at \$88,000.

#### **UNITED STATES REGIONS**

#### BY HIGH-TECH EMPLOYMENT 2006

1.	California	940,700
2.	Midwest	693,700
3	Northeast	634,200
4.	Mid-Atlantic	603,500
5.	Texas	459,500
6.	Mountain Region/Southwes	# 315,100
7.	Florida	282,100
8.	Southeast	273,500
9.	Pacific Northwest	222,300
	U.S. Total	5,766,300

# BY HIGH-TECH WAGES 2006

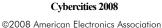
1.	California	\$101,200
2.	Northeast	\$89,500
3.	Pacific Northwest	\$88,000
4.	Mid-Atlantic	\$84,200
5.	Texas	\$81,600
6.	Southeast	\$78,800
7.	Mountain Region/Southwest	\$77,800
8.	Midwest	\$74,300
9.	Florida	\$64,400
	U.S. Average	\$79,500

#### BY TECH INDUSTRY EMPLOYMENT CONCENTRATION 2006

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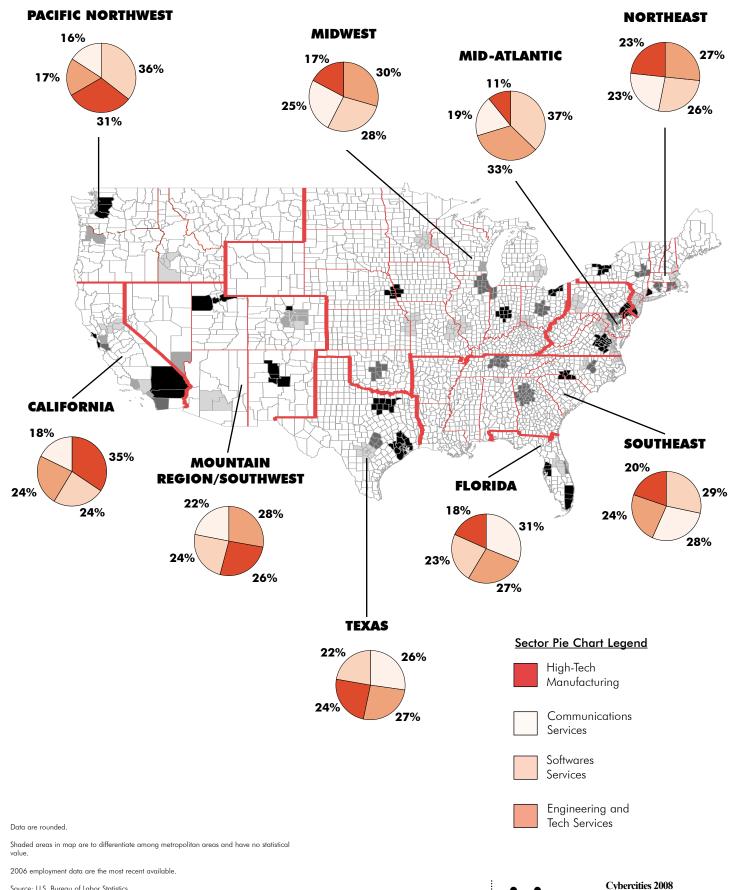
1.	Pacific Northwest	8.8%
2.	Mid-Atlantic	7.9%
3.	California	7.2%
4.	Mountain Region/Southwest	6.8%
5.	Southeast	6.7%
6.	Northeast	5.6%
7.	Texas	5.6%
8.	Midwest	5.0%
9.	Florida	4.1%
	U.S. Average	5.1%
	••••••	•••••

2006 metropolitan data are the most recent available. Single state regions represent the totals for that individual state from Cyberstates, while totals for other multi-state regions are the sumation avarages of only those cybercities represented in this report.



# UNITED STATES REGIONS 2006

**REGIONS BY EMPLOYMENT** 



# **CALIFORNIA**

California was the epicenter of the high-tech industry and was home to more top cybercities than any other state. The nine cybercities covered in this section accounted for 91 percent of the Golden State's 940,700 tech industry jobs in 2006. Many of these cybercities ranked high in a variety of national indicators, including high-tech employment, wages, and concentration.

San Jose/Silicon Valley is the nation's most famous cybercity. It was the largest cybercity in California by high-tech employment in 2006 and the third largest in the country, employing some 225,300 workers. The Valley also led the nation in tech worker concentration, tech wages, and tech payroll. Nearly one-third of San Jose/Silicon Valley's private sector workforce was employed by the high-tech industry. These workers were well compensated, with an average annual wage of \$144,800 – 82 percent higher than the metro area's average private sector wage. High-tech manufacturing was the largest tech sector, employing 53 percent of the Valley's tech industry workers. San Jose/Silicon Valley was the nation's largest employer in four manufacturing sectors, led by semiconductor manufacturing with 37,900 workers.

Los Angeles was the second ranked California cybercity and sixth ranked nationwide by high-tech employment in 2006, with 172,200 workers. It also ranked sixth nationally by high-tech payroll. Unlike San Jose/Silicon Valley, Los Angeles' tech industry was more evenly spread among the four sectors; however, high-tech manufacturing was the largest, employing 34 percent of the city's tech workers. Los Angeles and Orange County had the nation's two largest defense electronics sectors, with 28,600 and 9,400 workers, respectively.

Though high-tech manufacturing was the largest tech sector in six of California's cybercities, software services predominated elsewhere. Engineering and tech services firms employed 39 percent of San Diego's 106,400 tech workers and 33 percent of Riverside-San Bernadino's 25,900 tech workers. Nationally, San Francisco, San Jose/Silicon Valley, and Los Angeles ranked second, fourth, and seventh, respectively, by employment in the software publishers sector.

Nationally, San Francisco ranked second by high tech wages – behind only San Jose/Silicon Valley – paying its workers an average annual wage of \$118,500. San Diego and Sacramento ranked second and third in the nation, respectively, by wage differential. Both paid their tech workers, on average, more than double the annual private sector wage in those cities.

#### **CALIFORNIA**

#### BY HIGH-TECH EMPLOYMENT 2006

	California Total	940,700
9.	Ventura	17,300
8.	Riverside-San Bernardino	25,900
7.	Sacramento	43,700
6.	San Francisco	79,400
5.	Oakland	81,400
4.	Orange County	100,900
3.	San Diego	106,400
2.	Los Angeles	172,200
1.	San Jose/Silicon Valley	225,300

# BY HIGH-TECH WAGES 2006

1.	San Jose/Silicon Valley	y\$144,800
2.	San Francisco	\$118,500
3.	Oakland	\$96,900
4.	San Diego	\$92,300
5.	Sacramento	\$83,500
6.	Los Angeles	\$83,300
7.	Orange County	\$81,900
8.	Ventura	\$69,700
9.	Riverside-San Bernardino	\$57,200
	California Average	\$101,200

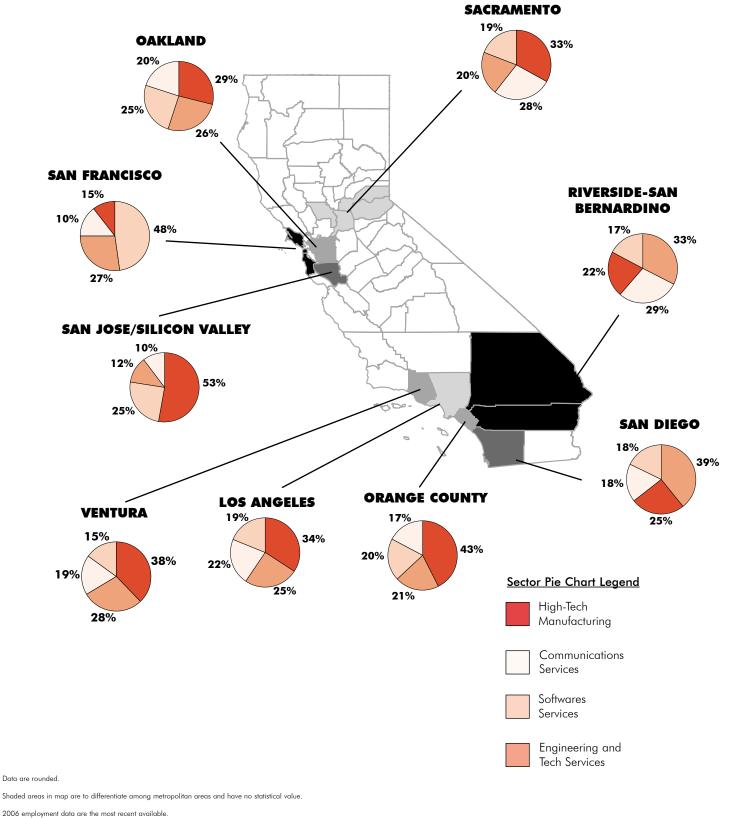
#### BY TECH INDUSTRY EMPLOYMENT CONCENTRATION OF PRIVATE SECTOR, 2006

1.	San Jose/Silicon Valley	28.6%
2.	San Diego	9.7%
3.	San Francisco	9.4%
4.	Oakland	9.3%
5.	Orange County	7.4%
6.	Sacramento	6.4%
7.	Ventura	6.3%
8.	Los Angeles	4.8%
9.	Riverside-San Bernardino	
	California Average	7.2%
	•••••••	•••••

2006 metropolitan data are the most recent available.

# **CALIFORNIA**

2006



### **CHAPTER 2: CYBERCITIES BY REGION**

# **FLORIDA**

Florida was the nation's fourth largest cyberstate by high-tech employment, ranking just behind California, Texas, and New York. The Sunshine State was home to four top cybercities: Miami-Fort Lauderdale; Tampa-St. Petersburg; Orlando; and Palm Bay-Melbourne.

Miami-Fort Lauderdale employed 72,900 tech industry workers in 2006, the most of any Florida cybercity. It also ranked sixth nationwide by electromedical manufacturing. Miami-Fort Lauderdale ranked ninth nationwide by percentage wage growth in 2006. The average tech worker made 4.9 percent more than in 2005, adjusted for inflation.

Tampa-St. Petersburg and Orlando were Florida's second and third largest cybercities in 2006, employing 56,700 and 44,600 tech industry workers, respectively. High tech was on the rise in Orlando, with 4.2 percent growth in the tech workforce from 2005 to 2006, representing the 11th highest growth rate among all cybercities nationwide.

Palm Bay-Melbourne is Florida's fourth largest cybercity by high-tech employment, employing 20,700 tech industry workers in 2006. It ranked third by employment growth between 2001 and 2006, increasing by nine percent. Palm Bay-Melbourne ranked ninth nationwide among all cybercities by tech industry concentration, with 11.6 percent of its private sector workforce employed in the tech industry. Palm Bay-Melbourne was unique because its leading sector was high-tech manufacturing, as opposed to the service sectors that were predominant in the other Florida cybercities. High-tech manufacturing accounted for 63 percent of the metro area's high-tech workforce, and ranked seventh nationwide by electronic components manufacturing employment. High-tech workers in Palm Bay-Melbourne earned annual wages that were 76 percent higher than the metro area's average private sector wage.

#### **FLORIDA**

#### BY HIGH-TECH EMPLOYMENT 2006

	Florida Total	282,100
4.	Palm Bay-Melbourne	20,700
3.	Orlando	44,600
2.	Tampa-St. Petersburg	56,700
1.	Miami-Fort Lauderdale	72,900

#### BY HIGH-TECH WAGES 2006

	Florida Average	\$64,400
4.	Tampa-St. Petersburg	\$64,800
3.	Orlando	\$65,000
2.	Miami-Fort Lauderdale	\$66,600
1.	Palm Bay-Melbourne	\$68,800

#### BY TECH INDUSTRY EMPLOYMENT CONCENTRATION OF PRIVATE SECTOR, 2006

	Florida Average	4.1%
4.	Miami-Fort Lauderdale	3.6%
3.	Orlando	4.9%
2.	Tampa-St. Petersburg	5.2%
1.	Palm Bay-Melbourne	11.6%

#### BY PAYROLL 2006

1.	Miami-Fort Lauderdale	\$4.9 B
2.	Tampa-St. Petersburg	\$3.7 B
3.	Orlando	\$2.9 B
4.	Palm Bay-Melbourne	\$1.4 B
	Florida Total	\$18.2 B
2006 metropolitan data are the most recent available.		

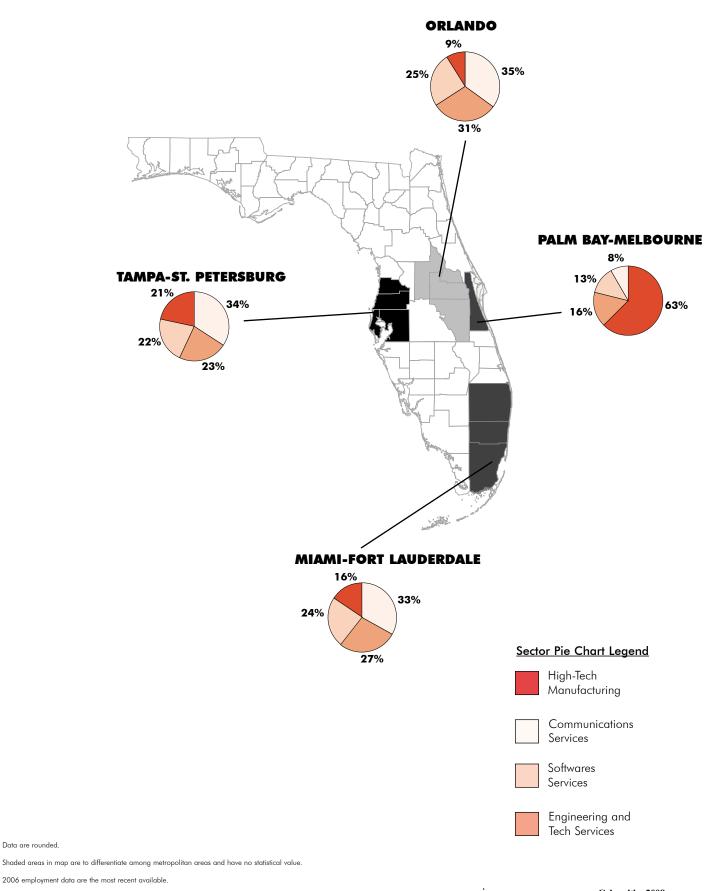
Source: U.S. Bureau of Labor Statistics

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# FLORIDA

# 2006

### **CYBERCITIES BY EMPLOYMENT**



Source: U.S. Bureau of Labor Statistics

Data are rounded.

# **MID-ATLANTIC**

The Mid-Atlantic region includes Delaware, the District of Columbia, Maryland, southern New Jersey, Currituck County in North Carolina, Pennsylvania, Virginia, and West Virginia. This region was home to six of the top cybercities in the United States. With the exception of Pittsburgh, this region's cybercities formed an unbroken metropolitan cluster extending from Virginia Beach-Norfolk in the south to Philadelphia and its suburbs in the north. In fact, this cluster was part of a larger cluster that extends northward into the Northeast region, remaining virtually unbroken all the way to Boston.

Washington, DC, which includes large suburban areas of Maryland and Virginia and one county in West Virginia, was the largest cybercity in the region and the second largest in the nation by high-tech employment with 295,800 tech industry workers in 2006. The DC metro area was also ranked fifth nationally by tech worker concentration. Between 2001 and 2006, the capital region added 7,500 tech jobs, the largest growth in the nation. Annual tech wages in Washington, DC averaged \$92,700, the highest in the Mid-Atlantic and ninth highest in the country. Software services predominated the capital region's high-tech industry, employing nearly half of its workforce. This sector is supported in part by its work for the federal government.

Philadelphia was the second largest cybercity in the region and the eighth largest nationally by high-tech employment with 132,200 tech workers in 2006. The metro area's largest tech sector was engineering and tech services, which employed 35 percent of its high-tech workforce. Philadelphia ranked fifth in the nation by employment in R&D and testing labs (28,000 jobs) and seventh in computer systems design and related services (33,100 jobs).

With 71,200 high-tech employees, Baltimore was the region's third largest cybercity and the nation's 22nd largest by high-tech employment in 2006. Baltimore's largest tech sector was engineering and tech services, which employed 41 percent of its high-tech workforce. The metro area saw the nation's fourth fastest growth in high-tech jobs between 2001 and 2006.

Home to top research institutions like Carnegie Mellon University, Pittsburgh has transformed its smokestack industry base to spawn a cutting-edge technology industry. It was the fourth largest cybercity in the region and the nation's 27th largest, with 49,800 tech industry workers in 2006. Thirty-nine percent of these workers were employed by engineering and tech services firms.

#### **MID-ATLANTIC**

#### BY HIGH-TECH EMPLOYMENT 2006

	Mid-Atlantic Total	603,500
6.	Richmond	21,000
5.	Virginia Beach-Norfolk	33,500
4.	Pittsburgh	49,800
3.	Baltimore	71,200
2.	Philadelphia	132,200
1.	Washington, DC	295,800

#### BY HIGH-TECH WAGES 2006

	Mid-Atlantic Average	\$84,200
6.	Virginia Beach-Norfolk	\$61,300
5.	Richmond	\$65,200
4.	Pittsburgh	\$67,100
3.	Baltimore	\$79,100
2.	Philadelphia	\$83,300
1.	Washington, DC	\$92,700

#### BY TECH INDUSTRY EMPLOYMENT CONCENTRATION, 2006

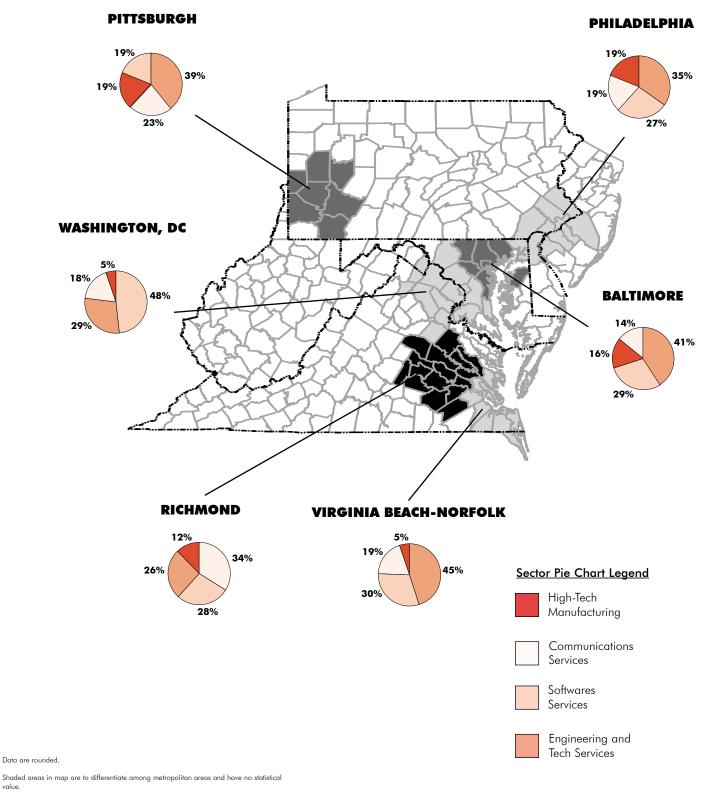
1.	Washington, DC	13.2%
2.	Baltimore	6.9%
3.	Virginia Beach-Norfolk	5.7%
4.	Philadelphia	5.7%
5.	Pittsburgh	5.2%
6.	Richmond	4.3%
	Mid-Atlantic Average	7.9%

2006 metropolitan data are the most recent available.

Source: U.S. Bureau of Labor Statistics

28

2006



2006 employment data are the most recent available.

Source: U.S. Bureau of Labor Statistics

value.



# MIDWEST

The Midwest is an interesting mix of cybercities in Illinois, Indiana, Iowa, Kansas, Michigan, Minnesota, Missouri, Ohio, Oklahoma, Nebraska, North Dakota, South Dakota, and Wisconsin. The 12 cybercities in this region represented a broad spectrum of the tech industry.

Chicago stood out as the top cybercity in the Midwest and the seventh ranked nationally with 164,000 tech industry workers in 2006. Although Chicago's tech industry was fairly evenly distributed among the four sectors, several of its electronics manufacturing sectors stood out. The Windy City ranked third nationally by communications equipment manufacturing employment, with 7,500 jobs in 2006. It also ranked fourth nationally by employment in the consumer electronics, electronic components, and measuring and control instruments manufacturing sectors.

Detroit was the Midwest's second largest cybercity and 12th largest nationwide, with 115,100 tech industry workers in 2006. Fifty-five percent of Detroit's tech workers were employed in the engineering services sector. This is in large part a result of the city's proximity to the auto industry. Despite having the second highest employment and average annual wage for the region, Detroit lost 3,400 high-tech jobs between 2005 and 2006, the largest loss of any cybercity in the nation over that time period.

Minneapolis-St. Paul ranked third in the Midwest and 15th nationally by tech industry employment with 98,100 workers. It ranked eighth nationally by tech manufacturing employment. The Twin Cities' strength is in electromedical equipment manufacturing, which employed 12,100 workers in 2006, the most in the nation and more than double the next highest cybercity, Los Angeles.

Ohio is an often overlooked high-tech hub with three top cybercities by tech employment in 2006: Columbus (40,700 jobs); Cleveland (31,600 jobs); and Cincinnati (30,200 jobs). Software services firms employed the most workers in each of these cybercities.

Between 2001 and 2006 the fastest growing cybercity in the Midwest was Indianapolis, which added 2,200 jobs for a tech industry total of 28,500. This represented a growth rate of 8.6 percent, the fourth fastest in the nation. The only other Midwestern cybercity to see job growth between 2001 and 2006 was St. Louis, which added 900 tech jobs.

#### **MIDWEST**

#### BY HIGH-TECH EMPLOYMENT 2006

1. Chicago	164,000
2. Detroit	115,100
3. Minneapolis-St. Paul	98,100
4. Kansas City	62,100
5. St. Louis	52,800
6. Columbus, OH	40,700
7. Milwaukee	33,800
8. Cleveland, OH	31,600
9. Cincinnati	30,200
10. Indianapolis	28,500
11. Omaha	19,200
12. Oklahoma City	17,700
Midwest Total	693,700

# BY HIGH-TECH WAGES 2006

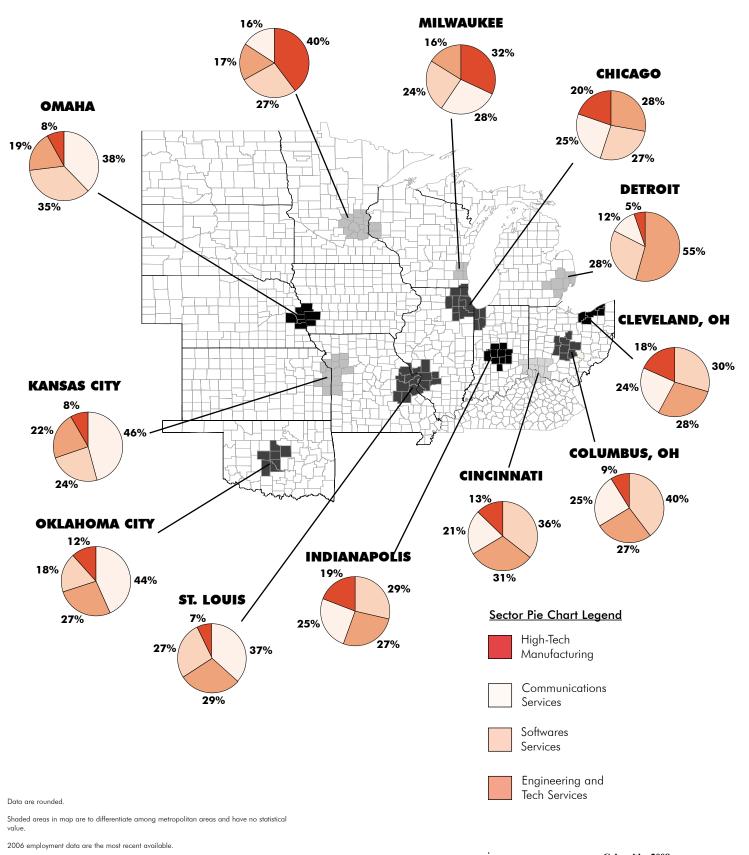
1.	Chicago	\$81,400
2.	Detroit	\$80,100
3.	Minneapolis-St. Paul	\$75,600
4.	St. Louis	\$74,600
5.	Kansas City	\$72,400
6.	Columbus, OH	\$70,900
7.	Milwaukee	\$67,200
8.	Omaha	\$66,600
9.	Cincinnati	\$66,400
10	. Indianapolis	\$63,900
11.	. Cleveland, OH	\$62,000
12	. Oklahoma City	\$51,300
	Midwest Average	\$74,300
	••••••	••••••

2006 metropolitan data are the most recent available.

# MIDWEST

# 2006

**MINNEAPOLIS-ST. PAUL** 



# **CHAPTER 2: CYBERCITIES BY REGION**

# **MOUNTAIN REGION/SOUTHWEST**

The Mountain Region/Southwest includes Arizona, Colorado, Nevada, New Mexico, Utah, and Wyoming. These six states are home to seven top cybercities: Albuquerque; Boulder; Colorado Springs; Denver; Las Vegas; Phoenix; and Salt Lake City.

Phoenix was the region's largest cybercity and the 16th largest in the nation, with 91,400 tech industry workers in 2006. Phoenix added 3,800 tech jobs between 2005 to 2006, the largest growth in the region and the seventh largest growth nationally. The predominant sector in the Valley of the Sun was high-tech manufacturing, which employed 45 percent of the metro area's tech industry workers Phoenix ranked third in the nation by semiconductor employment with 22,200 workers, behind only San Jose/Silicon Valley and Portland, Oregon.

Colorado is a large technology hub, with three top cybercities by tech industry employment in 2006: Denver (80,500 jobs); Boulder (30,500 jobs); and Colorado Springs (25,500 jobs). Boulder had the highest tech employment concentration in the region and the second highest nationally – 23 percent of all private sector workers in Boulder were employed by the tech industry. Boulder also had the highest average annual tech wage in the region and the sixth highest nationally – \$96,100. Colorado Springs ranked seventh nationally by tech concentration and fourth by wage differential, paying its tech industry workers almost double the metro area's average private sector wage.

High-tech workers in Albuquerque and Las Vegas were predominantly concentrated in the engineering and tech services sectors. In Albuquerque, 50 percent of its 34,400 tech workers were employed by this sector; in Las Vegas, 54 percent of its 18,300 workers were in engineering and tech services. Albuquerque ranked 12th nationally by R&D and testing labs employment, with 12,600 workers. It ranked 10th nationally by tech employment concentration.

Salt Lake City was the region's fourth ranked cybercity by tech employment in 2006, with 34,300 workers spread fairly evenly across the four sectors. Salt Lake City added 2,300 tech industry jobs between 2005 and 2006, a 7.2 percent rise, the third fastest in the nation.

#### MOUNTAIN REGION/SOUTHWEST

#### BY HIGH-TECH EMPLOYMENT 2006

	Mountain Region/ Southwest Total	315,100
7.	Las Vegas	18,300
6.	Colorado Springs	25,500
5.	Boulder	30,500
4.	Salt Lake City	34,300
3.	Albuquerque	34,400
2.	Denver	80,500
1.	Phoenix	91,400

#### BY HIGH-TECH WAGES 2006

1.	Boulder	\$96,100
2.	Denver	\$87,900
3.	Phoenix	\$76,700
4.	Colorado Springs	\$74,700
5.	Las Vegas	\$68,800
6.	Albuquerque	\$65,900
7.	Salt Lake City	\$59,600
	Mountain Region/	
	Southwest Average	\$77,800

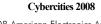
#### BY TECH WORKER CONCENTRATION, 2006

	Mountain Region/ Southwest Average	6.8%
7.	Las Vegas	2.2%
6.	Phoenix	5.6%
5.	Salt Lake City	6.7%
4.	Denver	7.8%
3.	Albuquerque	11.3%
2.	Colorado Springs	12.2%
1.	Boulder	23.0%

2006 metropolitan data are the most recent available.

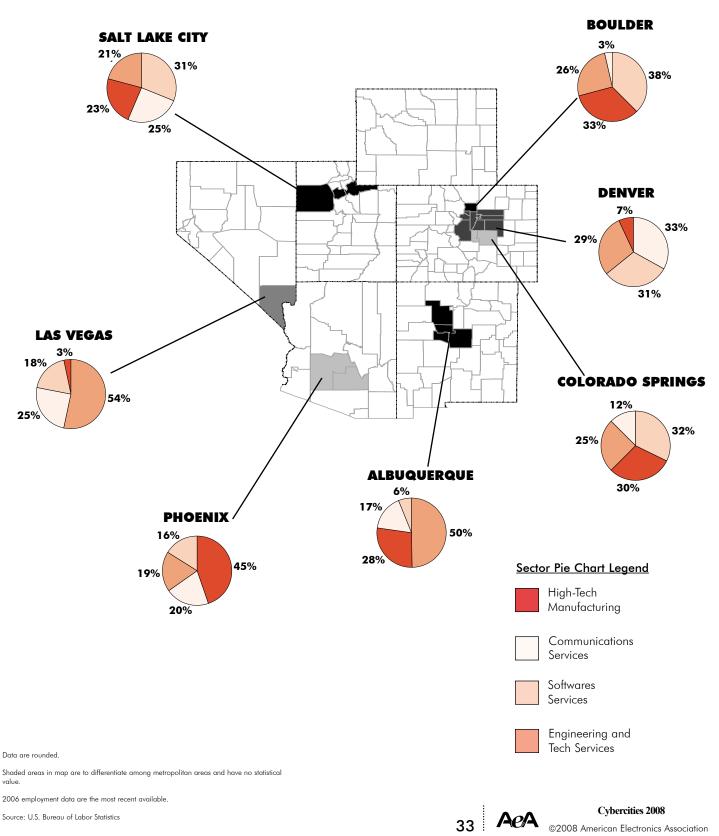
Source: U.S. Bureau of Labor Statistics

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2006



# NORTHEAST

The Northeast region includes Connecticut, Maine, Massachusetts, New Hampshire, northern New Jersey, New York, Pike County in Pennsylvania, Rhode Island, and Vermont. This region is home to eight of the top cybercities in the United States. With the exception of Albany and Rochester, this region's cybercities cluster along the I-95 Corridor from the New Jersey suburbs of New York City in the south to Boston and Manchester in the north. In fact, this I-95 cluster is part of a larger cluster that extends southward through the Mid-Atlantic region.

Not surprisingly, the New York metropolitan area was the largest cybercity in the nation in 2006, employing 316,500 high-tech workers. New York, which includes large suburban areas of New Jersey, New York state, and one county in Pennsylvania, ranked second nationally by high-tech services employment and fifth by electronics manufacturing employment. The area's high-tech industry was fairly evenly spread across the three services sectors – 30 percent in software, 29 percent in communications, and 27 percent in engineering and tech. New York's electronics manufacturing sector, though large in absolute terms, employed only 14 percent of the metro area's hight-tech workforce. Despite its sheer size, New York ranked first by employment in just three individual sectors: telecommunications services, Internet services, and R&D and testing labs.

Boston was the region's second largest cybercity and the nation's fourth largest, just behind San Jose/Silicon Valley, with 191,700 high-tech workers in 2006. The metro area's largest tech sector was electronics manufacturing, employing 34 percent of the total high-tech workforce, followed closely by engineering and tech services with 31 percent. Boston's tech workers earned the region's highest average annual wage and the nation's eighth highest, \$95,100.

Other notable cybercities in the Northeast region included Manchester, which ranked sixth nationally in 2006 by high-tech concentration – 12 percent of its private sector workforce was employed by technology firms. Additionally, Albany ranked fifth nationally by high-tech wage differential – its tech workers made an average annual wage that was 93 percent higher than that of the private sector. Albany also had the second fastest growing tech wages nationwide in 2006, increasing by \$6,200, adjusted for inflation.

#### NORTHEAST

# BY HIGH-TECH EMPLOYMENT 2006

1.	New York Metro Area	316,500
2.	Boston	191,700
3.	Providence	24,000
4.	Rochester, NY	22,400
5.	Manchester, NH	21,700
6.	Albany, NY	20,400
7.	Hartford	20,000
8.	Bridgeport, CT	17,600
	Northeast Total	634,200

# BY HIGH-TECH WAGES 2006

1.	Boston	\$95,100
2.	New York Metro Area	\$91,500
3.	Bridgeport, CT	\$90,200
4.	Manchester, NH	\$81,700
5.	Albany, NY	\$76,600
6.	Providence	\$72,200
7.	Hartford	\$71,200
8.	Rochester, NY	\$66,700
	Northeast Average	\$89,500

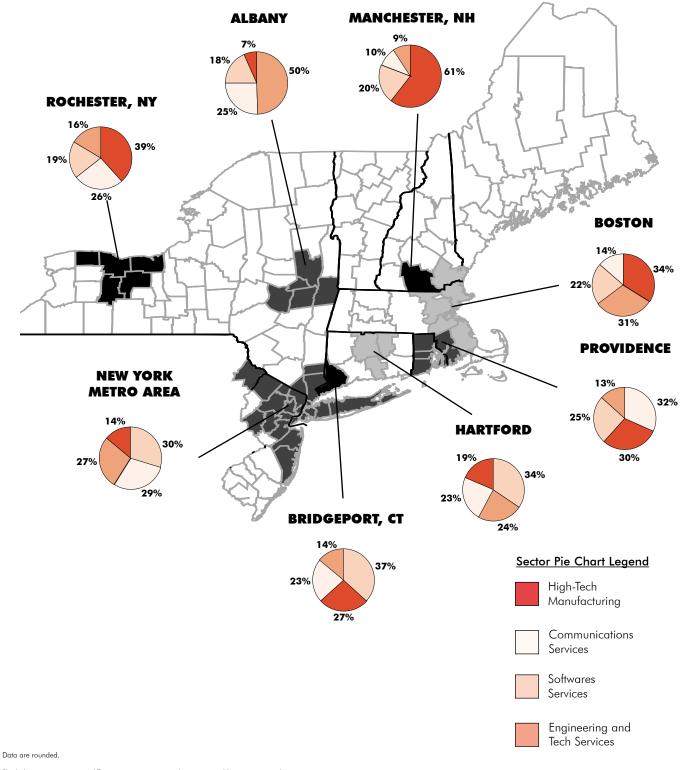
#### BY TECH INDUSTRY EMPLOYMENT CONCENTRATION, 2006

	Northeast Average	5.6%
8.	Providence	4.0%
7.	Hartford	4.1%
6.	New York Metro Area	4.6%
5.	Bridgeport, CT	4.7%
4.	Rochester, NY	5.4%
3.	Albany, NY	6.3%
2.	Boston	9.3%
1.	Manchester, NH	12.4%

2006 metropolitan data are the most recent available.

### NORTHEAST

2006



Shaded areas in map are to differentiate among metropolitan areas and have no statistical value.

2006 employment data are the most recent available.

Source: U.S. Bureau of Labor Statistics

### **CHAPTER 2: CYBERCITIES BY REGION**

### **PACIFIC NORTHWEST**

The Pacific Northwest includes Washington, Oregon, Idaho, and Montana. These states are home to three top cybercities: Boise; Portland; and Seattle. While these three cities share some common characteristics, their high-tech industries are quite different from one another.

Seattle was the region's largest cybercity and the nation's ninth largest by high-tech employment in 2006, with 127,700 workers in 2006. Half of these workers were employed by the software services sector, making Seattle the top ranked cybercity in the nation by that sector's employment. Nationally, Seattle had the fifth highest tech wage (\$96,200), the sixth largest wage differential (93 percent), and the eighth largest payroll. Between 2005 and 2006, Seattle added more high-tech jobs than any other cybercity (7,800), driven by strong growth in its vibrant software services sector.

Portland, OR was the Pacific Northwest's second largest cybercity and 20th largest nationwide, with 73,700 tech industry workers in 2006. Unlike Seattle, high-tech manufacturing predominated Portland's high-tech industry, with 53 percent percent of the metro area's tech workers employed in this sector. With 24,600 workers, Portland's semiconductor manufacturing sector ranked second in the nation, behind only San Jose/Silicon Valley.

Boise may seem an unlikely top cybercity, but with 20,800 high-tech industry workers in 2006, it ranked third in the region and 51st nationwide. High-tech manufacturing was Boise's leading tech sector, employing 71 percent of the metro area's high-tech industry workers.

Although Seattle was heavily concentrated in software services and while Portland and Boise were primarily manufacturing hubs, their high-tech industries share some common characteristics. Concentration of high-tech workers were fairly similar in all three: Seattle had 9.1 percent of its private sector workforce in the tech industry; Boise 9.0 percent; and Portland 8.4 percent. Similarly, the wage differential between high-tech and the private sector was extremely high for all three cybercities; Seattle's tech industry workers earned 93 percent more than the average private sector worker, Boise's earned 91 percent more, and Portland's earned 86 percent more.

#### **PACIFIC NORTHWEST**

#### BY HIGH-TECH EMPLOYMENT 2006

	Pacific Northwest Total	222,300
3.	Boise	20,800
2.	Portland, OR	73,700
1.	Seattle	127,700

#### BY HIGH-TECH WAGES 2006

	Pacific Northwest Average	\$88,000
3.	Boise	\$70,100
2.	Portland, OR	\$79,000
1.	Seattle	\$96,200

#### BY TECH INDUSTRY EMPLOYMENT CONCENTRATION, 2006

	Pacific Northwest Average	8.8%
3.	Portland, OR	8.4%
2.	Boise	9.0%
1.	Seattle	9.1%

### BY PAYROLL 2006

	Pacific Northwest Total	\$19.6 B
3.	Boise	\$1.5 B
2.	Portland, OR	\$5.8 B
1.	Seattle	\$12.3 B

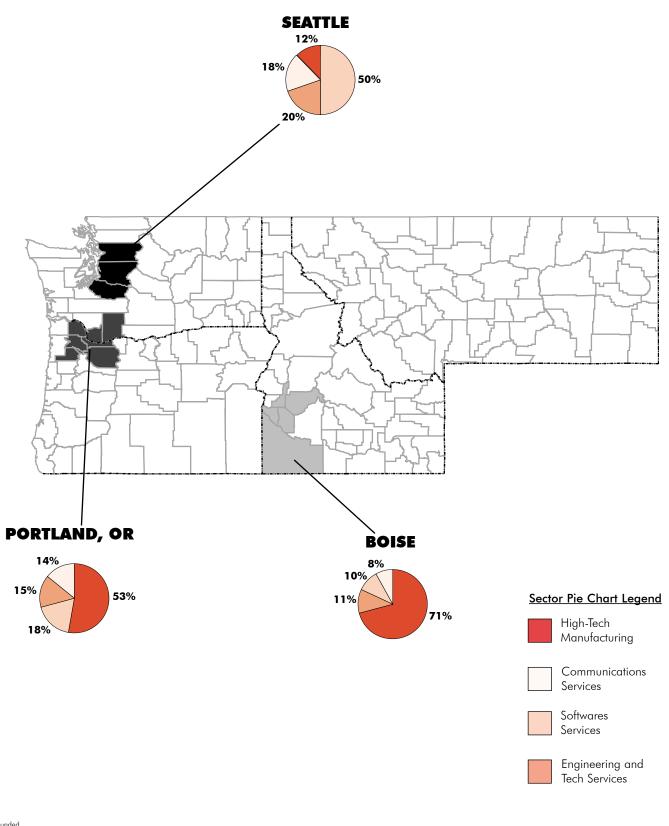
#### BY ESTABLISHMENTS 2006

	Pacific Northwest Total	8,700
3.	Boise	800
2.	Portland, OR	3,000
1.	Seattle	4,900

2006 metropolitan data are the most recent available

Source: U.S. Bureau of Labor Statistics





Data are rounded.

Shaded areas in map are to differentiate among metropolitan areas and have no statistical value.

2006 employment data are the most recent available.

### SOUTHEAST

The Southeast includes Alabama, Arkansas, Georgia, Louisiana, Mississippi, North Carolina, South Carolina, and Tennessee. The six top cybercities in this region were Atlanta, Charlotte, Durham, Huntsville, Nashville, and Raleigh. Though often overlooked, the Southeast is home to several large and burgeoning high-tech hubs.

Atlanta was the region's largest cybercity and the nation's 10th largest by high-tech employment, with 126,700 workers in 2006. Atlanta's high-tech industry was dominated by high-tech services, with only nine percent of its work-force employed in electronics manufacturing. Communications services employed 38 percent of Atlanta's tech workers, while software services employed 34 percent. Overall, Atlanta added 2,300 high-tech jobs in 2006 after five straight years of job losses. Atlanta ranked third nationally by telecommunications services employment (35,400 jobs) and, perhaps surprisingly, third by software publishing employment (10,400 jobs).

North Carolina's famous Research Triangle includes the top cybercities of Raleigh and Durham, the second and third largest in the region and the 31st and 36th largest in the nation by tech employment in 2006, respectively. Raleigh had 37,100 tech workers and Durham had 33,500. Combined, this metropolitan area would rank 23rd nationwide by high-tech employment. While Durham was the area's manufacturing hub, with 55 percent of the tech workforce producing electronics goods, the services sectors predominated in Raleigh, led by software services with 38 percent of the high-tech workforce. Both Durham and Raleigh had highly concentrated tech workforces, ranked fourth and 12th in the nation, respectively. Chapel Hill, the third "point" of the Triangle, is incorporated into the Durham metropolitan area. The Research Triangle benefits enormously from the basic and applied research conducted at Duke University, North Carolina State University, and the University of North Carolina at Chapel Hill. This research has attracted a highly skilled workforce from around the world and spun off numerous high-tech companies.

The Southeast's remaining top cybercities were Huntsville, Charlotte, and Nashville. Among these, Huntsville stood out by being the third ranked cybercity nationally by high-tech concentration, behind San Jose/Silicon Valley and Boulder – the high-tech industry employed 19 percent of Huntsville's private sector workforce. Its largest sectors were electronics manufacturing and engineering and tech services, each employing 37 percent of the area's tech workforce.

#### SOUTHEAST

#### BY HIGH-TECH EMPLOYMENT 2006

1.	Atlanta	126,700
2.	Raleigh	37,100
3.	Durham	33,500
4.	Huntsville	28,800
5.	Charlotte	28,000
6.	Nashville	19,500
	Southeast Total	273,500

### BY HIGH-TECH WAGES 2006

	Durham  Atlanta	\$95,600 \$82,400
 3	Raleigh	\$74,300
	Charlotte	
		\$70,500
5.	Nashville	\$65,900
6.	Huntsville	\$65,800
	Southeast Average	\$78,800

#### BY TECH INDUSRY EMPLOYMENT CONCENTRATION 2006

•••••	•••••
Southeast Average	6.7%
6. Nashville	3.0%
5. Charlotte	4.0%
4. Atlanta	6.4%
3. Raleigh	9.5%
2. Durham	15.6%
1. Huntsville	18.8%

2006 metropolitan data are the most recent available.

Source: U.S. Bureau of Labor Statistics

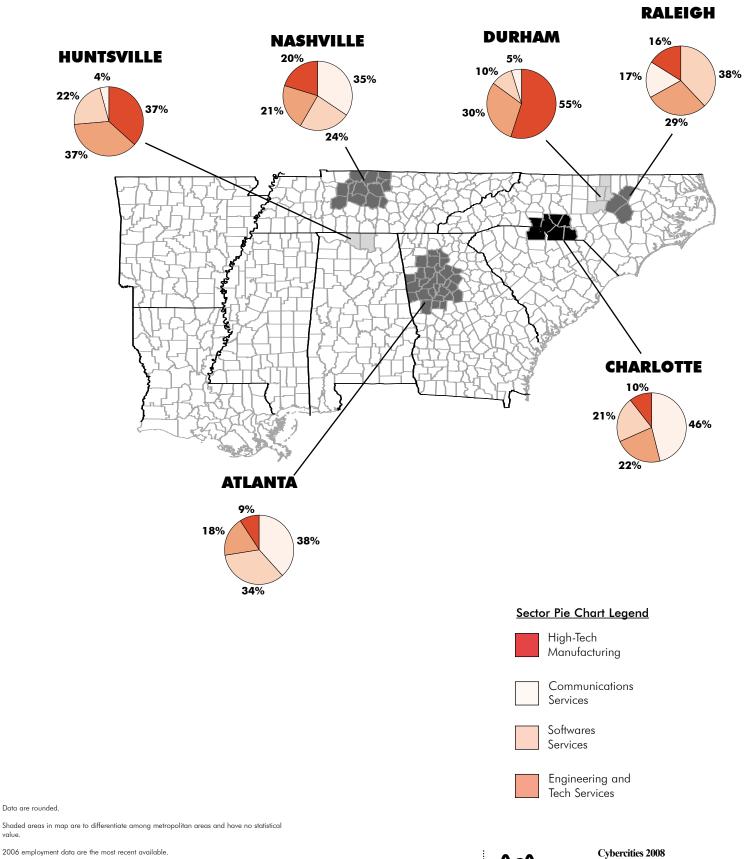
### SOUTHEAST

2006

#### **CYBERCITIES BY EMPLOYMENT**

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39



2006 employment data are the most recent available.

value.

### TEXAS

Texas ranked second only to California in 2006 by high-tech employment and is home to four key cybercities: Austin; Dallas-Fort Worth; Houston; and San Antonio. These four cybercities accounted for 85 percent of Texas's 459,500 tech industry workers.

Dallas-Fort Worth was the state's largest cybercity and the nation's fifth largest by high-tech employment in 2006, with 176,000 workers. Thirty-five percent of the metro area's tech workforce was employed by communications services firms. Dallas-Fort Worth also had a strong electronics manufacturing sector that employed 29 percent of the area's tech workers. Dallas-Fort Worth ranked first nationally in employment by communications equipment manufacturing (13,000 jobs), and second by both telecommunications services (39,900 jobs) and Internet services (20,900 jobs).

Houston was the state's second largest cybercity and the nation's 11th largest by high-tech employment in 2006, with 117,200 workers in 2006. Engineering and tech services firms employed 46 percent of Houston's hightech workforce. Within that sector, Houston ranked second nationally in engineering services, with 42,800 workers.

Home to the main campus of the University of Texas and a highly educated workforce, Austin was the state's third largest cybercity and the nation's 23rd largest by high-tech employment in 2006, with 68,800 workers in 2006. Hightech manufacturing predominated Austin's tech industry, with 45 percent of its total workforce. This accounts for Austin's ranking second nationally by electronic components manufacturing employment (16,000 jobs) and third by computer and peripheral equipment manufacturing employment (10,700 jobs). Twelve percent of the metro area's private sector workforce were employed by the high-tech industry, the eighth highest concentration nationally. Austin's tech workers enjoyed the highest average annual wage in the state, \$100,500, ranked third nationally. Their wages were 113 percent higher than the metro area's average private sector wage, the largest differential in the nation.

San Antonio was the nation's 43rd largest cybercity by high-tech employment in 2006, with 27,300 workers in 2006. Like Houston, San Antonio's largest tech sector was engineering and tech services, which employed 41 percent of the metro area's high-tech workforce. This was followed closely by communications services at 37 percent.

#### TEXAS

#### BY HIGH-TECH EMPLOYMENT 2006

1.	Dallas-Fort Worth	176,000
2.	Houston	117,200
3.	Austin	68,800
4.	San Antonio	27,300
	Texas Total	459,500

### BY HIGH-TECH WAGES 2006

Texas Average	\$81,600
4. San Antonio	\$68,000
3. Dallas-Fort Worth	\$83,100
2. Houston	\$84,900
1. Austin	\$100,500

#### BY TECH INDUSTRY EMPLOYMENT CONCENTRATION 2006

1.	Austin	12.1%
2.	Dallas-Fort Worth	7.2%
3.	Houston	5.7%
4.	San Antonio	4.2%
	Texas Average	5.6%

#### BY PAYROLL 2006

	Texas Total	\$37.5 B
4.	San Antonio	\$1.9 B
3.	Austin	\$6.9 B
2.	Houston	\$10.0 B
1.	Dallas-Fort Worth	\$14.6 B

2006 metropolitan data are the most recent available.

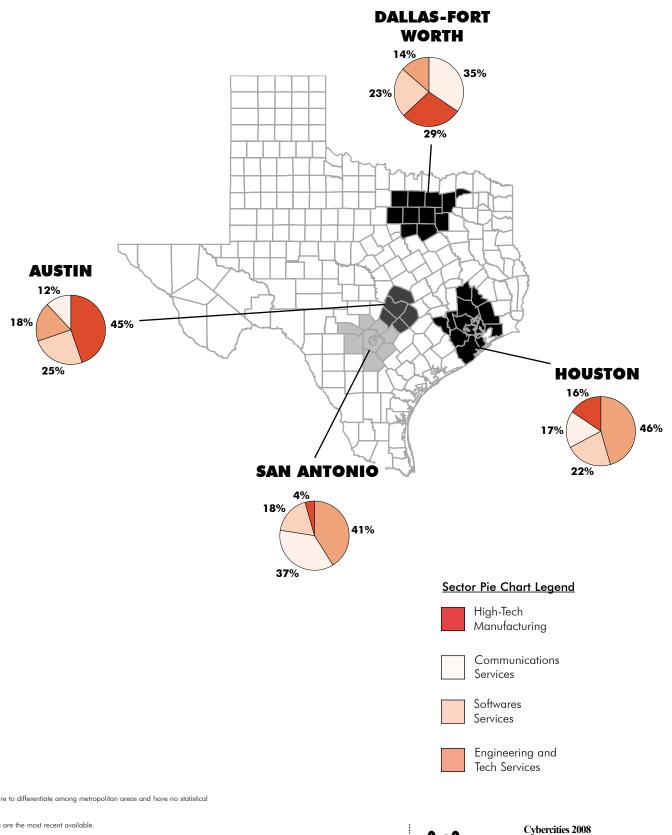
Source: U.S. Bureau of Labor Statistics



### TEXAS

#### **CYBERCITIES BY EMPLOYMENT**

41 ACA Cypercities 2000 ©2008 American Electronics Association



2006

Data are rounded.

Shaded areas in map are to differentiate among metropolitan areas and have no statistical value.

2006 employment data are the most recent available.

#### INTRODUCTION

This chapter represents the heart of the Cybercities report. Here we provide one page overviews for each of the nation's 60 cybercities. The metropolitan areas examined in this report each has at least 17,000 tech jobs and respent some of the leading metropolitan areas in the country by tech employment. The data on these pages are for 2006, the most recent data available at time of publication.

The one page cybercity overviews give key industry statistics for each of the metro areas. The stastistics on each page highlight high-tech jobs, establishments, payroll, average wage, and the overall unemployment rate for that metro area.

Cybercity rankings are included for high-tech employment, the most recent high-tech job growth between 2005 and 2006, high-tech employment concentration to control for the size of the metropolitan area, and the hightech average wage for the metro area.

The graphs show high-tech employment trends from 2001 to 2006 with both long-term (2001-2006) and short-term (2005-2006) numeric and percent change. The leading high-tech industry sector graph shows the top three leading industry sectors by employment for 2005 and 2006. Finally, the hightech wage differential graph compares high-tech wages with the average private sector wage for the metropolitan area. The wage differential is how much more high-tech wages are as compared to private sector wages.

These overview pages give the reader a quick comparative "snapshot" of each cybercity and, in measurable terms, quantify the importance of the technology industry to that metropolitan area.

Additional data are available in the appendices of this report.

AeA

#### **Technology Clusters Cross the Entire United States**

Sacramento had the 3rd highest wage differential, with tech workers earning twice as much as the average private sector worker.

#### San Francisco

had the 2nd highest tech average wage in the nation in 2006. \$118,500.

San Jose had the highest concentration of tech workers in the nation, with

more than 1 in 4 in

#### Los Angeles was

the tech industry.

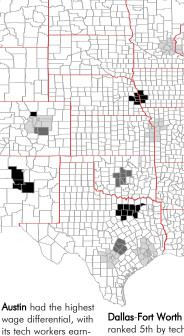
the nation's 6th largest cybercity by tech employment in 2006.

> San Diego had the 2nd highest wage differential, with tech workers earning on average 105 percent more than private sector workers in 2006

Seattle was the nation's 9th largest cybercity and fastest growing, adding 7,800 jobs in 2006.

Colorado Springs had 12 percent of its workforce concentrated in the tech industry in 2006.

Boulder had the 2nd highest concentration of tech workers in 2006, with more than 1 of every 5 workers in the tech industry.



ranked 5th by tech industry employment in 2006, with 176,000 workers.

ing on average 113

vate sector workers.

percent more than pri-

Huntsville ranked 3rd by tech concentration, with 19 percent of its private sector workforce in the tech industry in 2006.

Albany had the 2nd fastest growing tech industry wages in 2006.

Chicago ranked

7th by tech indus-

try employment at

164,000 in 2006.

Boston was the nation's 4th laraest cybercity by employment, at 191,700 in 2006.

> The New York Metro Area was the largest cybercity in the nation by employment.

Washington, DC was the 2nd largest cybercity by employment and the third fastest growing in 2006.

Durham was the 2nd fastest growing cybercity by rate of growth, 8.4 percent, in 2006

Atlanta ranked 10th in the nation by high-tech industry employment, with 126,700 jobs.

Palm Bay-Melbourne ranked 9th by concentration of tech workers, with more than 1 in 10 private sector workers in the tech industry.

Miami-Fort Lauderdale's tech industry wages grew by \$3,100 in 2006, adjusted for inflation.

San Juan was attractive to the tech industry because it had the nation's most affordable tech workers, who earned \$38,400 in 2006.



The nation's cybercities span the United States from coast to coast, with many cybercities having unique strengths or characteristics that make them stand out.

Albuquerque had a

the tech industry.

large concentration of

tech workers in 2006,

with 1 in 10 private sec-

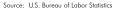
tor workers employed by

Outlined above are select cybercities by a number of metrics, including employment, employment concentration, employment growth, wages, wage growth, and wage differential. Noteworthy metrics for these cybercities are highlighted on this page.

Many of these cybercities ranked at the top in multiple metrics. For example, San Jose not only was the leading cybercity in the nation by high-tech industry employment concentration, but it also had the highest high-tech wages, highest high-tech payroll, fastest wage growth between 2001 and 2006, and the largest jump in high-tech payroll in 2006.

While the New York Metro Area was the largest cybercity by tech employment, it also had the most high-tech establishments, the second highest hightech payroll, and was the second fastest growing cybercity by numeric employment growth in 2006.

Austin had the highest wage differential between high-tech workers and the average private sector worker and had the largest high-tech industry wage increase in 2006, adjusted for inflation, increasing by more than \$8,000.

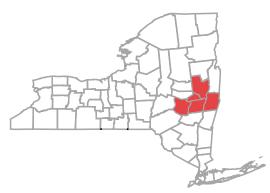


**Cybercities 2008** 43 ACA ©2008 American Electronics Association

# **ALBANY, NY**

2006 **KEY INDUSTRY STATISTICS** 

# AND THE HIGH-TECH INDUSTRY



**METROPOLITAN RANKINGS** 

**HIGH-TECH** 

**EMPLOYMENT TRENDS** 

(2001 - 2006)

+600 JOBS

+3%

19,800 19,600 20,000 19,700 20,000 20,400

+400 JOBS +2%

**53RD** IN HIGH-TECH EMPLOYMENT

**40TH** IN HIGH-TECH JOB GROWTH

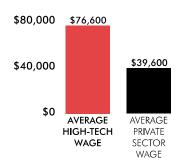
JOBS	20,373
ESTABLISHMENTS	907
PAYROLL	\$1.6 B
AVERAGE WAGE	\$76,592
AVERAGE PRIVATE SECTOR WAGE	\$39,608
ALBANY'S UNEMPLOYMENT RATE	3.9%

**METROPOLITAN RANKINGS** 63 **29TH** IN HIGH-TECH EMP. CONCENTRATION **27TH** IN HIGH-TECH AVERAGE WAGE OF EVERY **LEADING HIGH-TECH** 1,000 **INDUSTRY SECTORS** (EMPLOYMENT) **PRIVATE SECTOR** 2005 2006 WORKERS IN 7,700 ALBANY **R&D AND TESTING LABS** ARE EMPLOYED 3.300 COMPUTER SYSTEMS DESIGN & RELATED SERVICES BY HIGH-TECH 3,000 3.000 FIRMS TELECOMMUNICATIONS SERVICES

### **HIGH-TECH WAGE DIFFERENTIAL**



DIFFERENTIAL OF HIGH-TECH WAGES COMPARED TO ALL PRIVATE SECTOR JOBS



Select data are rounded.

30,000

15,000

0 2001

ALBANY, NY= NEW YORK: Albany, Rensselaer, Saratoga, Schenectady, and Schoharie Counties

2002

2003

2004

2005

2006



### ALBUQUERQUE

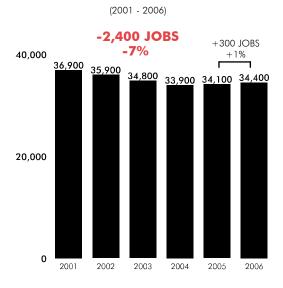
2006 **KEY INDUSTRY STATISTICS** 

# AND THE HIGH-TECH INDUSTRY



**METROPOLITAN RANKINGS 32ND IN HIGH-TECH EMPLOYMENT 43rd** IN HIGH-TECH JOB GROWTH

#### **HIGH-TECH EMPLOYMENT TRENDS**



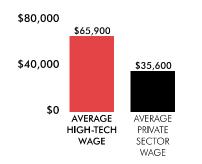
JOBS	34,	432
ESTABLISHMEN	TS 1,	028
PAYROLL	\$2	.3 B
AVERAGE WAG AVERAGE PRIVATE SE		<b>853</b> 5,638
ALBUQUERQUE'S UI	NEMPLOYMENT RATE	3.5%
113	METROPOLITAN RANK	
OF EVERY	<b>49</b> TH IN HIGH-TECH AVERAGE WAR	-
1,000	LEADING HIGH-TECH <u>INDUSTRY SECTORS</u>	
Private Sector	(EMPLOYMENT)	
WORKERS IN	2005 2006	_
	13,20 12,600 R&D AND TESTING LABS	0
Are Employed	4,400 4,600	
ву Нідн-Тесн	ENGINEERING SERVICES	
Firms	4,200	

TELECOMMUNICATIONS SERVICES

### **HIG<u>H-TECH WAGE DIFFERENTIAL</u>**



DIFFERENTIAL OF HIGH-TECH WAGES COMPARED TO ALL PRIVATE SECTOR JOBS



Select data are rounded.

ALBUQUERQUE = NEW MEXICO: Bernalillo, Sandoval, Torrance, and Valencia



### ATLANTA

2006 **KEY INDUSTRY STATISTICS** 

# AND THE HIGH-TECH INDUSTRY



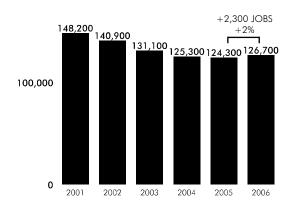
**METROPOLITAN RANKINGS 10TH** IN HIGH-TECH EMPLOYMENT





(2001 - 2006)

-21,600 JOBS -15%



JOBS		126,672
ESTABLISHMEN	TS	7,893
PAYROLL		\$10.4 B
AVERAGE WAG	_	<b>\$82,372</b> \$46,481
ATLANTA'S UNEMPLO	DYMENT RATE	4.3%
64	METROPOLIT 27th in high-tech	AN RANKINGS
OF EVERY	<b>19th</b> in high-tech	
1,000	LEADING HI INDUSTRY S	
Private Sector	(EMPLOYME	ENT)
WORKERS IN	2005 🗰 2006	36,500
ATLANTA ARE	TELECOMMUNICATION	35,400 S SERVICES
EMPLOYED		31,600 33,000
ву Нідн-Тесн	COMPUTER SYSTEMS DE	esign & related service

18,200 19,200

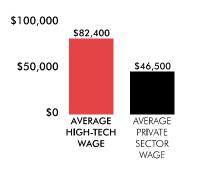
ENGINEERING SERVICES

### **HIG<u>H-TECH WAGE DIFFERENTIAL</u>**

FIRMS



DIFFERENTIAL OF HIGH-TECH WAGES COMPARED TO ALL PRIVATE SECTOR JOBS



Select data are rounded.

200,000

ATLANTA = GEORGIA: Barrow, Bartow, Butts, Carroll, Cherokee, Clayton, Cobb, Coweta, Dawson, DeKalb, Douglas, Fayette, Forsyth, Fulton, Gwinnett, Haralson, Heard, Henry, Jasper, Lamar, Meriwether, Newton, Paulding, Pickens, Pike, Rockdale, Spalding, and Walton Counties



### AUSTIN

2006 KEY INDUSTRY STATISTICS

# AND THE HIGH-TECH INDUSTRY



JOBS	68,760
ESTABLISHMENTS	2,699
PAYROLL	\$6.9 B
AVERAGE WAGE AVERAGE PRIVATE SECTOR WAGE	<b>\$100,536</b> \$47,205
AUSTIN'S UNEMPLOYMENT RATE	3.6%

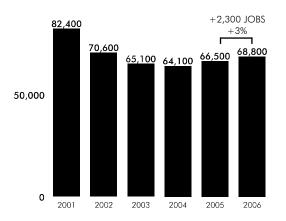
METROPOLITAN RANKINGS 23rd in high-tech employment 19th in high-tech job growth

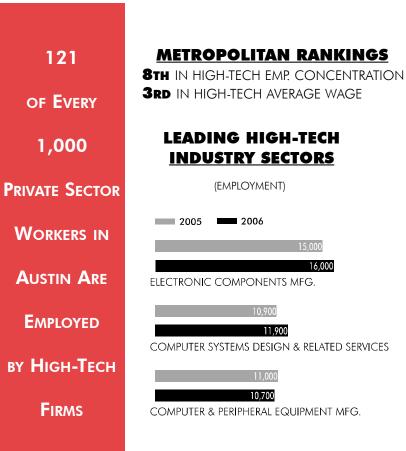


(2001 - 2006)

-13,600 JOBS -17%

100,000





### **<u>HIGH-TECH WAGE DIFFERENTIAL</u>**



DIFFERENTIAL OF HIGH-TECH WAGES COMPARED TO ALL PRIVATE SECTOR JOBS



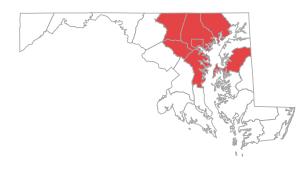
Select data are rounded. AUSTIN = TEXAS: Bastrop, Caldwell, Hays, Travis, and Williamson Counties Source: U.S. Bureau of Labor Statistics



# BALTIMORE

2006 **KEY INDUSTRY STATISTICS** 

# AND THE **HIGH-TECH INDUSTRY**



JOBS	71,211
ESTABLISHMENTS	3,312
PAYROLL	\$5.6 B
AVERAGE WAGE	\$79,144
AVERAGE PRIVATE SECTOR WAGE	\$44,366
BALTIMORE'S UNEMPLOYMENT RATE	3.7%

#### **METROPOLITAN RANKINGS METROPOLITAN RANKINGS** 69 **22ND IN HIGH-TECH EMPLOYMENT 23rd** in high-tech EMP. Concentration **24TH** IN HIGH-TECH AVERAGE WAGE **24TH** IN HIGH-TECH JOB GROWTH OF EVERY **HIGH-TECH LEADING HIGH-TECH** 1,000 **EMPLOYMENT TRENDS INDUSTRY SECTORS** (2001 - 2006) (EMPLOYMENT) **PRIVATE SECTOR** +3,700 JOBS +5% 2005 2006 WORKERS IN +1.500 JOBS +2%20,800 **BALTIMORE** ARE <u>69,700</u> 71,200 COMPUTER SYSTEMS DESIGN & RELATED SERVICES <u>67,500</u> 64,200 EMPLOYED 15.500 ENGINEERING SERVICES BY HIGH-TECH 13.400 FIRMS **R&D AND TESTING LABS** 2004 2005 2006

### **HIGH-TECH WAGE DIFFERENTIAL**



DIFFERENTIAL OF HIGH-TECH WAGES COMPARED TO ALL PRIVATE SECTOR JOBS



Select data are rounded.

100,000

50,000

0

2001

67.600

<u>64,900</u>

2002

2003

BALTIMORE = MARYLAND: Anne Arundel, Baltimore, Carroll, Harford, Howard, nd Queen Anne's Counties and Baltimore City



### BOISE

2006 **KEY INDUSTRY STATISTICS** 

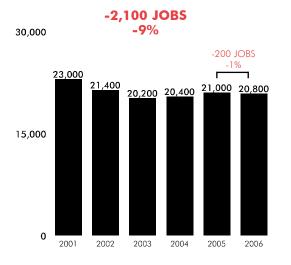
# AND THE HIGH-TECH INDUSTRY



**METROPOLITAN RANKINGS 51st** IN HIGH-TECH EMPLOYMENT 54TH IN HIGH-TECH JOB GROWTH



(2001 - 2006)

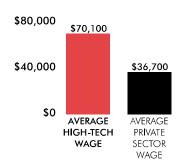


JOBS		20,848
ESTABLISHMENTS PAYROLL		790
		\$1.5 B
AVERAGE WAG AVERAGE PRIVATE SE		<b>\$70,066</b> \$36,724
BOISE'S UNEMPLOY	MENT RATE	2.6%
90		TAN RANKINGS
of Every	37TH IN HIGH-TECH	H AVERAGE WAGE
1,000	LEADING H <u>Industry</u>	
Private Sector	(EMPLOYN	MENT)
Workers in	2005 200	
Boise Are	Total High-tech Man	14,300 14,800 NUFACTURING
EMPLOYED	1,900	
ву Нідн-Тесн	COMPUTER SYSTEMS D	DESIGN & RELATED SERVICES
Firms	1,700 ENGINEERING SERVICE	

#### **HIGH-TECH WAGE DIFFERENTIAL**



DIFFERENTIAL OF HIGH-TECH WAGES COMPARED TO ALL PRIVATE SECTOR JOBS



Select data are rounded. BOISE = IDAHO: Ada, Boise, Canyon, Gem, and Owyhee Counties Source: U.S. Bureau of Labor Statistics



### BOSTON

2006 KEY INDUSTRY STATISTICS

# AND THE HIGH-TECH INDUSTRY

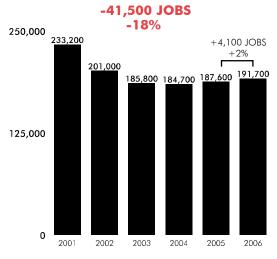


JOBS	191,690
ESTABLISHMENTS	8,239 \$18.2 B
PAYROLL	
AVERAGE WAGE	\$95,100
AVERAGE PRIVATE SECTOR WAGE	\$57,533
BOSTON'S UNEMPLOYMENT RATE	4.1%

METROPOLITAN RANKINGS 4TH IN HIGH-TECH EMPLOYMENT

# **6TH** IN HIGH-TECH JOB GROWTH



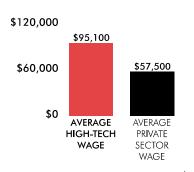




### **HIGH-TECH WAGE DIFFERENTIAL**



DIFFERENTIAL OF HIGH-TECH WAGES COMPARED TO ALL PRIVATE SECTOR JOBS



Select data are rounded.

BOSTON = MASSACHUSETTS: Essex, Middlesex, Norfolk, Plymouth, and Suffolk, Counties; New HAMPSHIRE: Rockingham and Strafford Counties



### BOULDER

2006 KEY INDUSTRY STATISTICS

# AND THE HIGH-TECH INDUSTRY



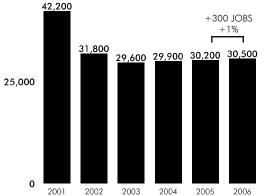
METROPOLITAN RANKINGS 38th in high-tech employment 41st in high-tech job growth

### HIGH-TECH EMPLOYMENT TRENDS

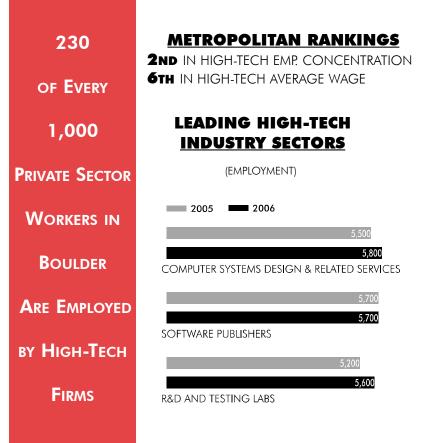
(2001 - 2006)

-11,700 JOBS -28%

50,000



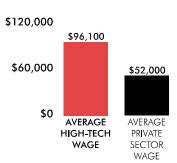
JOBS	30,533
ESTABLISHMENTS	1,520
PAYROLL	\$2.9 B
AVERAGE WAGE AVERAGE PRIVATE SECTOR WAGE	<b>\$96,077</b> \$51,992
BOULDER'S UNEMPLOYMENT RATE	3.3%



### **HIGH-TECH WAGE DIFFERENTIAL**



DIFFERENTIAL OF HIGH-TECH WAGES COMPARED TO ALL PRIVATE SECTOR JOBS



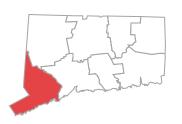
Select data are rounded. BOULDER = COLORADO: Boulder County Source: U.S. Bureau of Labor Statistics



### **BRIDGEPORT, CT**

2006

### AND THE HIGH-TECH INDUSTRY



JOBS	17,599
ESTABLISHMENTS	1,353
PAYROLL	\$1.6 B
AVERAGE WAGE	\$90,211
AVERAGE PRIVATE SECTOR WAGE	\$77,772
BRIDGEPORT'S UNEMPLOYMENT RATE	4.1%

#### **METROPOLITAN RANKINGS 59TH** IN HIGH-TECH EMPLOYMENT

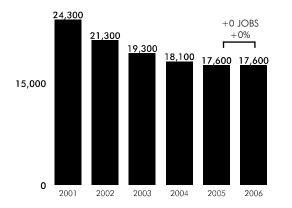
**51st** IN HIGH-TECH JOB GROWTH

#### **HIGH-TECH EMPLOYMENT TRENDS**

(2001 - 2006)

-6,700 JOBS -28%

30,000



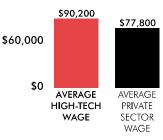
#### **METROPOLITAN RANKINGS** 47 **42ND** IN HIGH-TECH EMP. CONCENTRATION **12TH** IN HIGH-TECH AVERAGE WAGE OF EVERY **LEADING HIGH-TECH** 1,000 **INDUSTRY SECTORS** (EMPLOYMENT) **PRIVATE SECTOR** 2005 2006 WORKERS IN 5.500 BRIDGEPORT COMPUTER SYSTEMS DESIGN & RELATED SERVICES Are Employed 3,000 MEASURING & CONTROL INSTRUMENTS MFG. BY HIGH-TECH 3,000 3.000 FIRMS TELECOMMUNICATIONS SERVICES

### **HIGH-TECH WAGE DIFFERENTIAL**



DIFFERENTIAL OF HIGH-TECH WAGES COMPARED TO ALL PRIVATE SECTOR JOBS

\$120,000





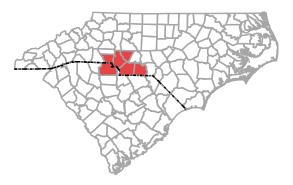


Select data are rounded BRIDGEPORT, CT = CONNECTICUT: Fairfield County Source: U.S. Bureau of Labor Statistics

### CHARLOTTE

2006 KEY INDUSTRY STATISTICS

# AND THE HIGH-TECH INDUSTRY



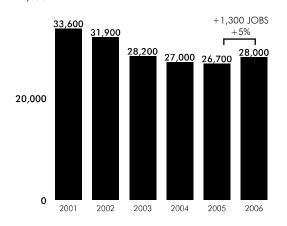
METROPOLITAN RANKINGS 42ND IN HIGH-TECH EMPLOYMENT

**25th** IN HIGH-TECH JOB GROWTH



(2001 - 2006)

-5,600 JOBS -17%



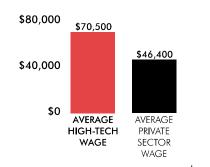
JOBS	27,982
ESTABLISHMENTS	1,770
PAYROLL	\$2.0 B
AVERAGE WAGE	\$70,455
AVERAGE PRIVATE SECTOR WAGE	\$46,378
CHARLOTTE'S UNEMPLOYMENT RATE	4.7%



### **HIGH-TECH WAGE DIFFERENTIAL**



DIFFERENTIAL OF HIGH-TECH WAGES COMPARED TO ALL PRIVATE SECTOR JOBS



Select data are rounded.

40.000

 $\label{eq:CHARLOTTE} CAROLINA: Anson, Cabarrus, Gaston, Mecklenburg, and Union Counties; SOUTH CAROLINA: York County$ 



### CHICAGO

2006 KEY INDUSTRY STATISTICS

# AND THE HIGH-TECH INDUSTRY



		163,966
<b>ESTABLISHMEN</b> 1	ſS	11,020
PAYROLL		\$13.4 B
AVERAGE WAGE AVERAGE PRIVATE SECTOR WAGE		<b>\$81,441</b> \$48,933
CHICAGO'S UNEMPL	OYMENT RATE	4.9%

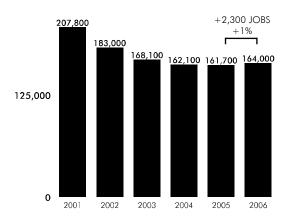
**7TH** IN HIGH-TECH EMPLOYMENT **18TH** IN HIGH-TECH JOB GROWTH

**METROPOLITAN RANKINGS** 



(2001 - 2006)

-43,800 JOBS -21%

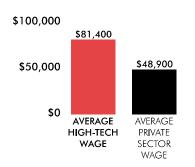


43	METROPOLITAN RANKINGS
_	<b>47th</b> in high-tech emp. concentration <b>22nd</b> in high-tech average wage
OF EVERY	
1,000	LEADING HIGH-TECH INDUSTRY SECTORS
Private Sector	(EMPLOYMENT)
WORKERS IN	2005 2006
CHICAGO ARE	41,400 COMPUTER SYSTEMS DESIGN & RELATED SERVICES
EMPLOYED	32,000 30,600
ву Нідн-Тесн	TELECOMMUNICATIONS SERVICES 26,500
Firms	26,900 R&D AND TESTING LABS

### **HIGH-TECH WAGE DIFFERENTIAL**



DIFFERENTIAL OF HIGH-TECH WAGES COMPARED TO ALL PRIVATE SECTOR JOBS



Select data are rounded.

250,000

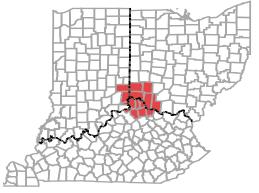
CHICAGO = ILLINOIS: Cook, DeKalb, DuPage, Grundy, Kane, Kendall, Lake, McHenry, and Will Counties; INDIANA: Jasper, Lake, Newton, and Porter Counties; WISCONSIN: Kenosha County



### CINCINNATI

2006 KEY INDUSTRY STATISTICS

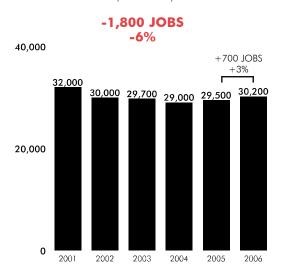
# AND THE HIGH-TECH INDUSTRY



METROPOLITAN RANKINGS 39TH IN HIGH-TECH EMPLOYMENT 36TH IN HIGH-TECH JOB GROWTH

#### HIGH-TECH EMPLOYMENT TRENDS

(2001 - 2006)



JOBS		30,207
ESTABLISHMENT	ſS	2,074
PAYROLL		\$2.0 B
AVERAGE WAGE AVERAGE PRIVATE SEC		<b>\$66,354</b> \$41,360
CINCINNATI'S UNEM	PLOYMENT RATE	5.0%
34 of Every	METROPOLITA 57th in high-tech em 47th in high-tech av	1P. CONCENTRATION
1,000	LEADING HIGH INDUSTRY SEC	
Private Sector	(EMPLOYMENT)	)
WORKERS IN	2005 2006	8 400

 WORKERS IN
 8,400

 CINCINNATI
 8,900

 COMPUTER SYSTEMS DESIGN & RELATED SERVICES

 ARE EMPLOYED
 5,800

 BY HIGH-TECH
 5,400

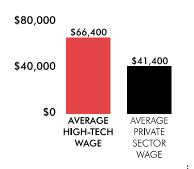
 FIRMS
 5,400

 TELECOMMUNICATIONS SERVICES

#### **HIGH-TECH WAGE DIFFERENTIAL**



DIFFERENTIAL OF HIGH-TECH WAGES COMPARED TO ALL PRIVATE SECTOR JOBS



Select data are rounded.

CINCINNATI = INDIANA: Dearborn, Franklin, and Ohio Counties; KENTUCKY: Boone, Bracken, Campbell, Gallatin, Grant, Kenton, and Pendleton Counties; OHIO: Brown, Butler, Clermont, Hamilton, and Warren Counties



### CLEVELAND, OH

2006 **KEY INDUSTRY STATISTICS** 

# AND THE HIGH-TECH INDUSTRY



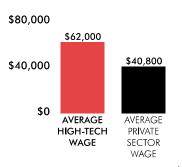
JOBS	31,624
ESTABLISHMENTS	2,280
PAYROLL	\$2.0 B
AVERAGE WAGE AVERAGE PRIVATE SECTOR WAGE	<b>\$62,000</b> \$40,767
CLEVELAND'S UNEMPLOYMENT RATE	5.9%

**METROPOLITAN RANKINGS METROPOLITAN RANKINGS** 35 **37TH IN HIGH-TECH EMPLOYMENT 56TH** IN HIGH-TECH EMP. CONCENTRATION **55TH** IN HIGH-TECH AVERAGE WAGE **50TH** IN HIGH-TECH JOB GROWTH OF EVERY **HIGH-TECH LEADING HIGH-TECH** 1,000 **EMPLOYMENT TRENDS INDUSTRY SECTORS** (2001 - 2006) (EMPLOYMENT) **PRIVATE SECTOR** -5,000 JOBS -14% 2005 2006 WORKERS IN +0 JOBS +0%8.900 36,600 CLEVELAND COMPUTER SYSTEMS DESIGN & RELATED SERVICES 32,900 31,600 31,600 <u>30,600</u> 30,100 ARE EMPLOYED 6,100 TELECOMMUNICATIONS SERVICES BY HIGH-TECH 5,200 5.200 FIRMS ENGINEERING SERVICES 2001 2002 2003 2004 2005 2006

### **HIGH-TECH WAGE DIFFERENTIAL**



DIFFERENTIAL OF HIGH-TECH WAGES COMPARED TO ALL PRIVATE SECTOR JOBS



Select data are rounded.

50,000

25,000

0

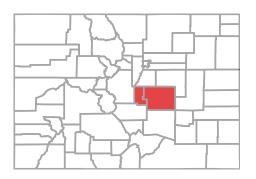
CLEVELAND, OH = OHIO: Cuyahoga, Geauga, Lake, Lorain, and Medina



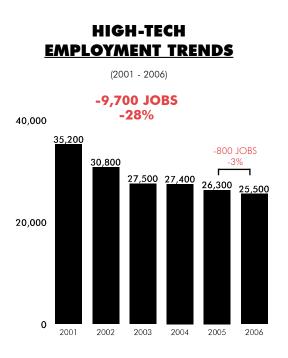


# COLORADO SPRINGS 2006 KEY INDUSTRY STATISTICS

# AND THE HIGH-TECH INDUSTRY



**METROPOLITAN RANKINGS 45TH** IN HIGH-TECH EMPLOYMENT **58TH** IN HIGH-TECH JOB GROWTH

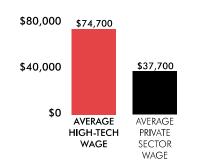


JOBS		25,498
ESTABLISHMEN	TS	1,447
PAYROLL		\$1.9 B
AVERAGE WAG AVERAGE PRIVATE SI		<b>\$74,673</b> \$37,703
COLORADO SPRING	S'S UNEMPLOYMENT RATE	4.4%
122	METROPOLITAN F	ANKINGS
OF EVERY	7th in high-tech emp. co 29th in high-tech avera	ONCENTRATION
1,000	LEADING HIGH-1	
PRIVATE SECTOR	INDUSTRY SECT	<u>ors</u>
WORKERS IN	(EMPLOYMENT)	
Colorado		6,800 6,900
SPRINGS ARE	COMPUTER SYSTEMS DESIGN &	RELATED SERVICES
EMPLOYED	4,500 Engineering services	
ву Нідн-Тесн	3,300 3,500	
Firms	SEMICONDUCTOR MFG.	

#### **HIG<u>H-TECH WAGE DIFFERENTIAL</u>**



DIFFERENTIAL OF HIGH-TECH WAGES COMPARED TO ALL PRIVATE SECTOR JOBS



Select data are rounded. COLORADO SPRINGS = COLORADO: El Paso and Teller Counties Source: U.S. Bureau of Labor Statistics





# COLUMBUS, OH

2006 KEY INDUSTRY STATISTICS

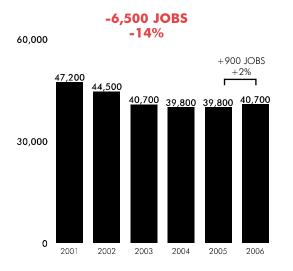
### AND THE HIGH-TECH INDUSTRY



METROPOLITAN RANKINGS 30th in high-tech employment 33rd in high-tech job growth



(2001 - 2006)



JOBS	40	,718
ESTABLISHMEN	ITS 1	,920
PAYROLL	\$2	2.9 B
AVERAGE WAG AVERAGE PRIVATE SI	-	<b>,949</b> 40,706
COLUMBUS'S UNEN	APLOYMENT RATE	4.7%
54	METROPOLITAN RANI 35th in high-tech emp. conce	
OF EVERY	35TH IN HIGH-TECH AVERAGE WA	
1,000	LEADING HIGH-TECH INDUSTRY SECTORS	
Private Sector	(EMPLOYMENT)	
WORKERS IN	2005 2006	
COLUMBUS	15,700 COMPUTER SYSTEMS DESIGN & RELATED	SERVICES
ARE EMPLOYED	6,900 6,700	
ву Нідн-Тесн	TELECOMMUNICATIONS SERVICES	
<b>-</b>	5,900	

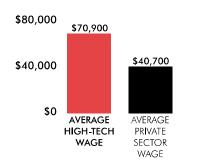
**R&D AND TESTING LABS** 

**HIGH-TECH WAGE DIFFERENTIAL** 

**F**IRMS



DIFFERENTIAL OF HIGH-TECH WAGES COMPARED TO ALL PRIVATE SECTOR JOBS



Select data are rounded.

COLUMBUS,  ${\rm OH}={\rm OHIO:}$  Delaware, Fairfield, Franklin, Licking, Madison, Morrow, Pickaway, and Union Counties



DALLAS-FORT WORTH 2006 KEY INDUSTRY STATISTICS

### AND THE HIGH-TECH INDUSTRY

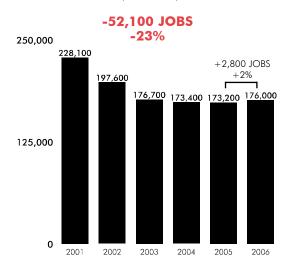


METROPOLITAN RANKINGS 5th in high-tech employment

**10th** in high-tech job growth



(2001 - 2006)

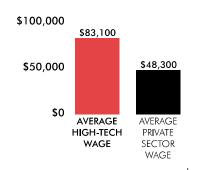


JOBS		176,010
ESTABLISHMEN	ITS	7,503
PAYROLL		\$1 <b>4.6</b> B
<b>AVERAGE WAG</b> AVERAGE PRIVATE S	—	<b>\$83,133</b> \$48,282
DALLAS-FORT WOR	TH'S UNEMPLOYMENT RATE	4.3%
72	METROPOLITAN I	RANKINGS
OF EVERY	22nd in high-tech emp. 18th in high-tech avera	CONCENTRATIO
1,000	LEADING HIGH-1	ГЕСН
Private Sector	INDUSTRY SECT (EMPLOYMENT)	<u>ORS</u>
WORKERS IN	2005 2006	
Dallas-Fort		41,400 <b>39,900</b>
Worth	TELECOMMUNICATIONS SERVIC	LES
ARE EMPLOYED	33,50 COMPUTER SYSTEMS DESIGN &	
ву Нідн-Тесн	19,200 20,900 INTERNET SERVICES	
Firms	INTERINET SERVICES	

#### **HIGH-TECH WAGE DIFFERENTIAL**



DIFFERENTIAL OF HIGH-TECH WAGES COMPARED TO ALL PRIVATE SECTOR JOBS



Select data are rounded. DALLAS-FORT WORTH = TExas: Collin, Dallas, Delta, Denton, Ellis, Hunt, Johnson, Kaufman, Parker, Rockwall, Tarrant, and Wise Counties

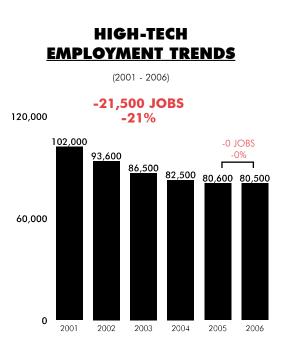


## **DENVER** AND THE

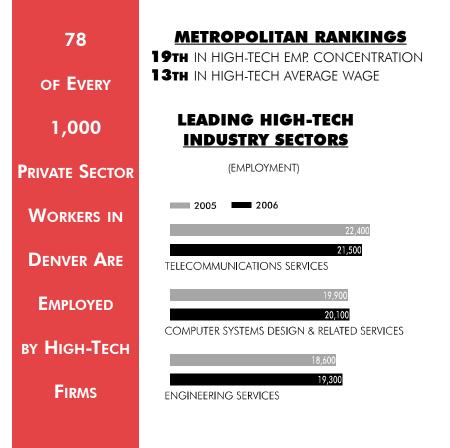
2006 KEY INDUSTRY STATISTICS

# AND THE HIGH-TECH INDUSTRY

METROPOLITAN RANKINGS 18th in High-tech Employment 52nd in High-tech Job Growth



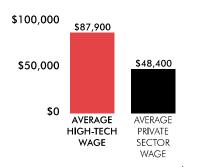
JOBS	80,542
ESTABLISHMENTS	6,369
PAYROLL	\$7.1 B
AVERAGE WAGE	\$87,901
AVERAGE PRIVATE SECTOR WAGE	\$48,449
DENVER'S UNEMPLOYMENT RATE	3.9%



### **<u>HIGH-TECH WAGE DIFFERENTIAL</u>**



DIFFERENTIAL OF HIGH-TECH WAGES COMPARED TO ALL PRIVATE SECTOR JOBS



Select data are rounded.

DENVER = COLORADO: Adams, Arapahoe, Broomfield, Clear Creek, Denver, Douglas, Elbert, Gilpin, Jefferson, and Park Counties



### DETROIT

2006 **KEY INDUSTRY STATISTICS** 

# AND THE **HIGH-TECH INDUSTRY**



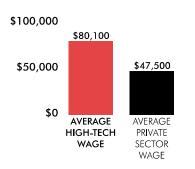
JOBS	115,082
ESTABLISHMENTS	4,177
PAYROLL	\$9.2 B
AVERAGE WAGE	\$80,109
AVERAGE PRIVATE SECTOR WAGE	\$47,516
DETROIT'S UNEMPLOYMENT RATE	7.7%

#### **METROPOLITAN RANKINGS** 68 **METROPOLITAN RANKINGS 24TH** IN HIGH-TECH EMP. CONCENTRATION **12TH** IN HIGH-TECH EMPLOYMENT **23RD** IN HIGH-TECH AVERAGE WAGE **60TH** IN HIGH-TECH JOB GROWTH OF EVERY **HIGH-TECH LEADING HIGH-TECH** 1,000 **EMPLOYMENT TRENDS INDUSTRY SECTORS** (2001 - 2006) (EMPLOYMENT) **PRIVATE SECTOR** -16,900 JOBS -13% 2005 2006 WORKERS IN -3,400 JOBS -3% 120,300 120,600 118,500 118,400 115,100 34 900 **DETROIT ARE R&D AND TESTING LABS E**MPLOYED 27,700 ENGINEERING SERVICES BY HIGH-TECH 27,600 FIRMS COMPUTER SYSTEMS DESIGN & RELATED SERVICES 2003 2004 2005 2006

### **HIGH-TECH WAGE DIFFERENTIAL**



DIFFERENTIAL OF HIGH-TECH WAGES COMPARED TO ALL PRIVATE SECTOR JOBS



Select data are rounded. DETROIT = MICHIGAN: Lapeer, Livingston, Macomb, Oakland, St. Clair, and

Source: U.S. Bureau of Labor Statistics

150,000

75,000

0

2001

2002

131,900





### DURHAM

2006 **KEY INDUSTRY STATISTICS** 

# AND THE **HIGH-TECH INDUSTRY**



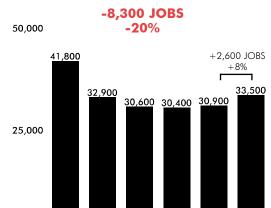
JOBS	33,454
ESTABLISHMENTS	745
PAYROLL	\$3.2 B
AVERAGE WAGE	\$95,551
AVERAGE PRIVATE SECTOR WAGE	\$49,644
DURHAM'S UNEMPLOYMENT RATE	3.8%

### **METROPOLITAN RANKINGS**

**36TH** IN HIGH-TECH EMPLOYMENT **13TH** IN HIGH-TECH JOB GROWTH

#### **HIGH-TECH EMPLOYMENT TRENDS**

(2001 - 2006)



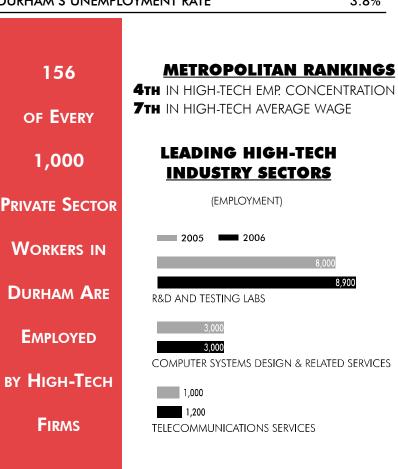
2003

2002

2004

2005

2006



### **HIGH-TECH WAGE DIFFERENTIAL**



DIFFERENTIAL OF HIGH-TECH WAGES COMPARED TO ALL PRIVATE SECTOR JOBS



Select data are rounded

0 2001

DURHAM = NORTH CAROLINA: Chatham, Durham, Orange, and Person Counties

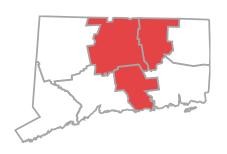
Source: U.S. Bureau of Labor Statistics



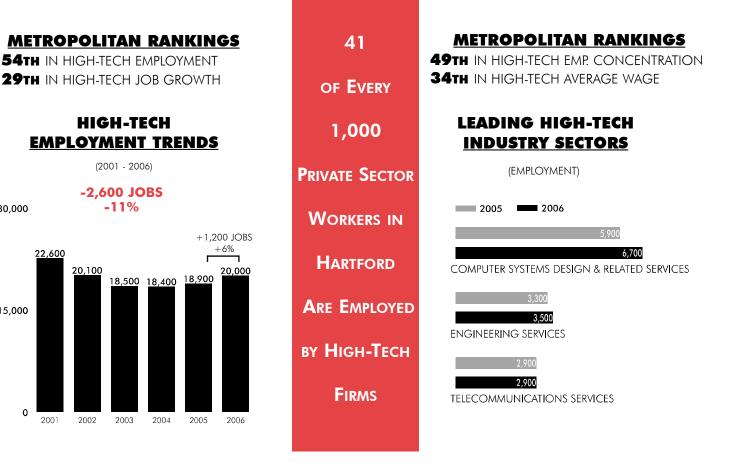
### HARTFORD

2006 **KEY INDUSTRY STATISTICS** 

# AND THE HIGH-TECH INDUSTRY



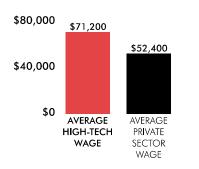
JOBS 20,017 **ESTABLISHMENTS** 1,203 PAYROLL \$1.4 B AVERAGE WAGE \$71,244 AVERAGE PRIVATE SECTOR WAGE \$52,351 HARTFORD'S UNEMPLOYMENT RATE 4.7%



### **HIGH-TECH WAGE DIFFERENTIAL**



DIFFERENTIAL OF HIGH-TECH WAGES COMPARED TO ALL PRIVATE SECTOR JOBS



Select data are rounded HARTFORD = CONNECTICUT: Hartford, Middlesex, and Tolland Counties Source: U.S. Bureau of Labor Statistics

30,000

15,000

0

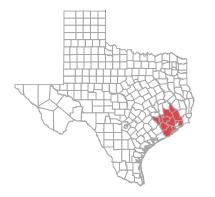




### HOUSTON

2006 **KEY INDUSTRY STATISTICS** 

# AND THE **HIGH-TECH INDUSTRY**

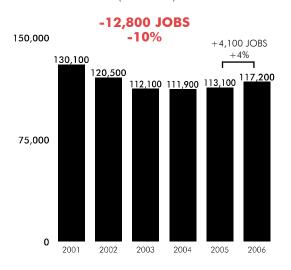


**METROPOLITAN RANKINGS 11TH** IN HIGH-TECH EMPLOYMENT

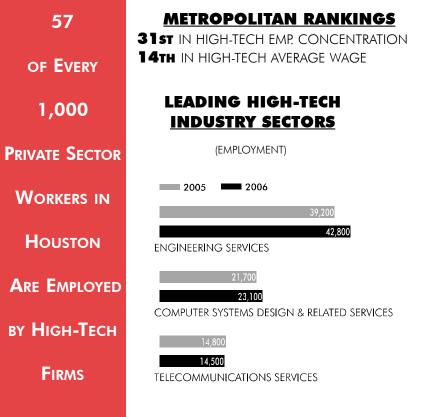
**5TH IN HIGH-TECH JOB GROWTH** 

#### **HIGH-TECH EMPLOYMENT TRENDS**

(2001 - 2006)



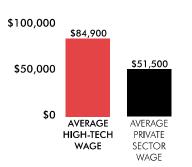
JOBS	117,229
ESTABLISHMENTS	5,836
PAYROLL	\$10.0 B
AVERAGE WAGE	\$84,921
AVERAGE PRIVATE SECTOR WAGE	\$51,470
HOUSTON'S UNEMPLOYMENT RATE	4.3%



### **HIGH-TECH WAGE DIFFERENTIAL**



DIFFERENTIAL OF HIGH-TECH WAGES COMPARED TO ALL PRIVATE SECTOR JOBS



Select data are rounded.

HOUSTON = TEXAS: Austin, Brazoria, Chambers, Fort Bend, Galveston, Harris, Liberty, Montgomery, San Jacinto, and Waller Count



# HUNTSVILLE

2006 KEY INDUSTRY STATISTICS

## AND THE HIGH-TECH INDUSTRY



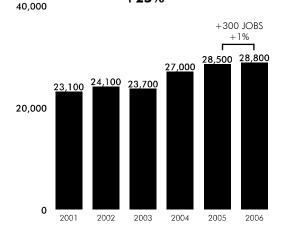
JOBS	28,806
ESTABLISHMENTS	835 \$1.9 B \$65,848 \$42,288 2.7%
PAYROLL	
AVERAGE WAGE AVERAGE PRIVATE SECTOR WAGE	
HUNTSVILLE'S UNEMPLOYMENT RATE	

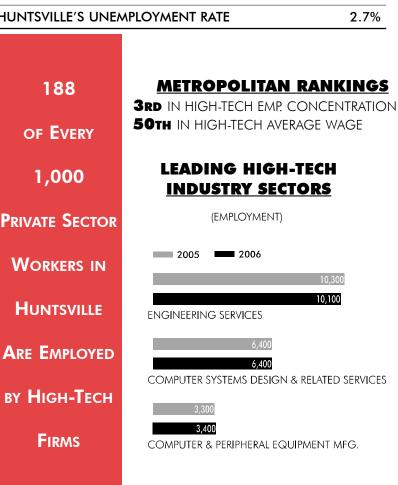
METROPOLITAN RANKINGS 40th in high-tech employment 45th in high-tech job growth

#### HIGH-TECH EMPLOYMENT TRENDS

(2001 - 2006)

+5,700 JOBS +25%

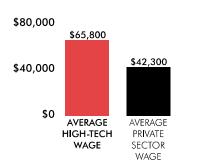




### **HIGH-TECH WAGE DIFFERENTIAL**



DIFFERENTIAL OF HIGH-TECH WAGES COMPARED TO ALL PRIVATE SECTOR JOBS



Select data are rounded. HUNTSVILLE = ALABAMA: Limestone and Madison Counties Source: U.S. Bureau of Labor Statistics



### INDIANAPOLIS

2006 KEY INDUSTRY STATISTICS

# AND THE HIGH-TECH INDUSTRY



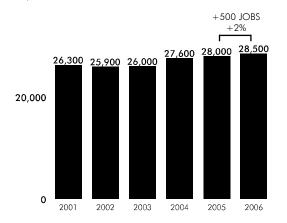
METROPOLITAN RANKINGS 41st in high-tech employment

**38TH** IN HIGH-TECH JOB GROWTH

#### HIGH-TECH EMPLOYMENT TRENDS

(2001 - 2006)

+2,200 JOBS +9%



JOBS ESTABLISHMENTS		28,503	
		1,893	
PAYROLL		\$1.8 B	
AVERAGE WAG	. —	<b>\$63,863</b> \$41,411	
INDIANAPOLIS'S UNEMPLOYMENT RATE		4.0%	
39	METROPOLITA		
	54TH IN HIGH-TECH EN		
OF EVERY	54TH IN HIGH-TECH AV	ERAGE WAGE	

#### LEADING HIGH-TECH INDUSTRY SECTORS

Private Sector

Workers in

Indianapolis

Are Employed

by High-Tech

Firms

Induce Sector

Image: Sector

(mployment)

Image: Sector

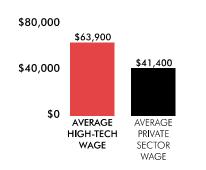
(mployment)
<

### **<u>HIGH-TECH WAGE DIFFERENTIAL</u>**

1,000



DIFFERENTIAL OF HIGH-TECH WAGES COMPARED TO ALL PRIVATE SECTOR JOBS



Select data are rounded.

40.000

 $\label{eq:INDIANAPOLIS} $$ INDIANA: Boone, Brown, Hamilton, Hancock, Hendricks, Johnson, Marion, Morgan, Putnam, and Shelby Counties $$$ 





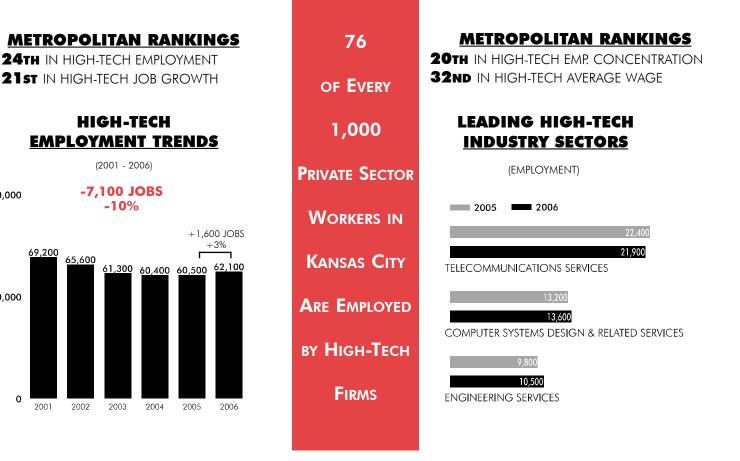
### KANSAS CITY

2006 **KEY INDUSTRY STATISTICS** 

# AND THE **HIGH-TECH INDUSTRY**



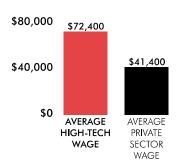
JOBS	62,118
ESTABLISHMENTS	2,614
PAYROLL	\$4.5 B
AVERAGE WAGE	\$72,411
AVERAGE PRIVATE SECTOR WAGE	\$41,404
KANSAS CITY'S UNEMPLOYMENT RATE	5.0%



#### **HIGH-TECH WAGE DIFFERENTIAL**



DIFFERENTIAL OF HIGH-TECH WAGES COMPARED TO ALL PRIVATE SECTOR JOBS



Select data are rounded.

100,000

50,000

0

KANSAS CITY = KANSAS: Franklin, Johnson, Leavenworth, Linn, Miami, and Wyandotte Counties; MISSOURI: Bates, Caldwell, Cass, Clay, Clinton, Jackson, Lafayette, Platte, and Ray Counties





### LAS VEGAS

2006 **KEY INDUSTRY STATISTICS** 

# AND THE HIGH-TECH INDUSTRY



<u>METROPOLITAN RANKINGS</u>		
57TH IN HIGH-TECH EMPLOYMENT		
28TH IN HIGH-TECH JOB GROWTH		

#### **HIGH-TECH EMPLOYMENT TRENDS**

(2001 - 2006)

+600 JOBS +3% 25,000 +1,200 JOBS +7% 18,300 1**7,700** 17,000 17,300 17,000 17,100 12,500 0 2001 2002 2003 2004 2005 2006

JOBS		18,285			
ESTABLISHMENTS PAYROLL AVERAGE WAGE AVERAGE PRIVATE SECTOR WAGE LAS VEGAS'S UNEMPLOYMENT RATE		1,740 \$1.3 B \$68,769 \$39,191 4.8%			
			22	METROPOLITA 60th in high-tech i	<mark>An Rankings</mark> EMP. Concentration
			OF EVERY	40TH IN HIGH-TECH	AVERAGE WAGE

#### **LEADING HIGH-TECH INDUSTRY SECTORS**

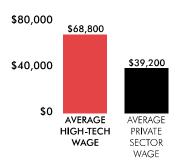
Private Sector	(EMPLOYMENT)	
WORKERS IN	2005 2006	
Las Vegas	6,400 ENGINEERING SERVICES	
Are Employed	4,000 4,000	
вү Нідн-Тесн	TELECOMMUNICATIONS SERVICES	
Firms	3,400 R&D AND TESTING LABS	

### **HIGH-TECH WAGE DIFFERENTIAL**

1,000



DIFFERENTIAL OF HIGH-TECH WAGES COMPARED TO ALL PRIVATE SECTOR JOBS



Select data are rounded. LAS VEGAS = NEVADA: Clark County Source: U.S. Bureau of Labor Statistics



## LOS ANGELES

2006 KEY INDUSTRY STATISTICS

AND THE HIGH-TECH INDUSTRY



<b>METROPOLITAN</b>	RANKINGS
<b>STU</b> IN HIGH TECH EMP	

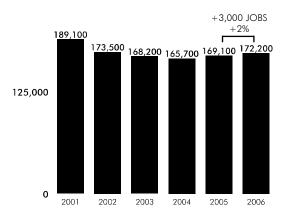
9TH IN HIGH-TECH JOB GROWTH



(2001 - 2006)



250,000



JOBS	172,157
ESTABLISHMENTS	8,118
PAYROLL	\$14.3 B
AVERAGE WAGE AVERAGE PRIVATE SECTOR WA	\$ <b>83,258</b> GE \$47,729
LOS ANGELES'S UNEMPLOYM	ENT RATE 4.7%
48 <b>M</b> E	IROPOLITAN RANKING

41st in high-tech emp. concentration 17th in high-tech average wage

#### LEADING HIGH-TECH INDUSTRY SECTORS

PRIVATE SECTOR(EMPLOYMENT)WORKERS IN20052006LOS ANGELES29,300ARE EMPLOYED28,600BY HIGH-TECH25,500FIRMS25,900TELECOMMUNICATIONS SERVICES

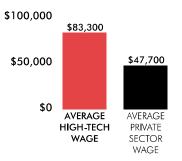
### **HIGH-TECH WAGE DIFFERENTIAL**

OF EVERY

1,000



DIFFERENTIAL OF HIGH-TECH WAGES COMPARED TO ALL PRIVATE SECTOR JOBS



Select data are rounded. LOS ANGELES= CALIFORNIA: Los Angeles County Source: U.S. Bureau of Labor Statistics



# MANCHESTER, NH 2006 KEY INDUSTRY STATISTICS

AND THE HIGH-TECH INDUSTRY

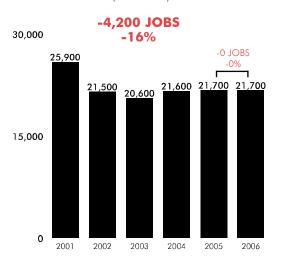


METROPOLITAN RANKINGS 49th in High-tech Employment

53rd in high-tech job growth



(2001 - 2006)

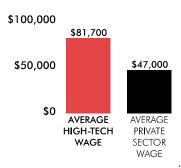


ESTABLISHMEN	16	
	3	959
PAYROLL		\$1.8 B
AVERAGE WAGE AVERAGE PRIVATE SECTOR WAGE		<b>\$81,683</b> \$47,011
MANCHESTER'S UNE	MPLOYMENT RATE	3.5%
124	METROPOLITA 6th in high-tech emp	
OF EVERY	21st in high-tech average wage	
1,000	LEADING HIGH-TECH INDUSTRY SECTORS	
Private Sector	(EMPLOYMENT)	
WORKERS IN	2005 2006 6,600	
Manchester	<b>6,500</b> MEASURING & CONTROL INSTRUMENTS MFG.	
Are Employed	4,000	
ву Нідн-Тесн	ELECTRONIC COMPONENT	S MFG.
Firms	2,900 COMPUTER SYSTEMS DESIG	N & RELATED SERVICES

#### **HIGH-TECH WAGE DIFFERENTIAL**



DIFFERENTIAL OF HIGH-TECH WAGES COMPARED TO ALL PRIVATE SECTOR JOBS



Select data are rounded.  $MANCHESTER, NH = N \hbox{\scriptsize Ew} H \hbox{\scriptsize AMPSHIRE:} Hillsborough County \\ Source: U.S. Bureau of Labor Statistics \\$ 



2006 **MIAMI-FORT LAUDERDALE** 

**KEY INDUSTRY STATISTICS** 



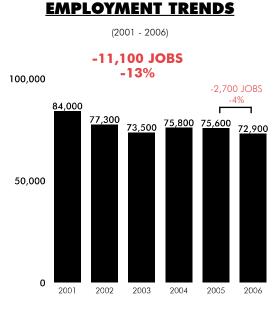


JOBS		72,886
ESTABLISHMEN	ITS	6,641
PAYROLL		\$4.9 B
AVERAGE WAG AVERAGE PRIVATE S		<b>66,582</b> \$41,266
MIAMI-FORT LAUDE	RDALE'S UNEMPLOYMENT RATE	3.8%
36	METROPOLITAN RA	NKINGS
of <b>E</b> very	<b>55TH</b> IN HIGH-TECH EMP. COI <b>46TH</b> IN HIGH-TECH AVERAGE	NCENTRATIO
1,000	LEADING HIGH-TEC	н
Private Sector	<b>INDUSTRY SECTOR</b> (EMPLOYMENT)	<u>:S</u>
WORKERS IN	2005 2006	
MIAMI-FORT		19,400 17,400

TELECOMMUNICATIONS SERVICES

ENGINEERING SERVICES

## **21ST** IN HIGH-TECH EMPLOYMENT **59TH** IN HIGH-TECH JOB GROWTH **HIGH-TECH**



## **HIGH-TECH WAGE DIFFERENTIAL**

LAUDERDALE

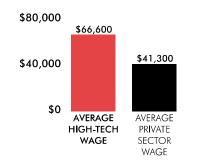
ARE EMPLOYED

BY HIGH-TECH

FIRMS



DIFFERENTIAL OF HIGH-TECH WAGES COMPARED TO ALL PRIVATE SECTOR JOBS



Select data are rounded. MIAMI-FORT LAUDERDALE = FLORIDA: Broward, Miami-Dade, and Palm Beach Source: U.S. Bureau of Labor Statistics



15,300

16,100

15,100

COMPUTER SYSTEMS DESIGN & RELATED SERVICES

## MILWAUKEE

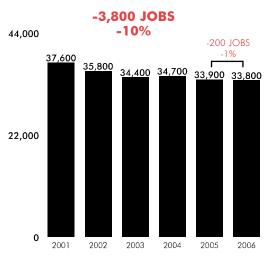
2006 KEY INDUSTRY STATISTICS

# AND THE HIGH-TECH INDUSTRY

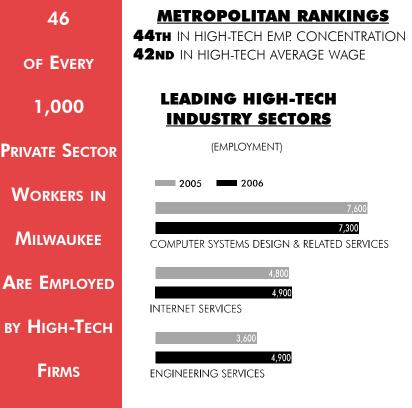


METROPOLITAN RANKINGS 34TH IN HIGH-TECH EMPLOYMENT 55TH IN HIGH-TECH JOB GROWTH





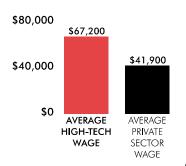
JOBS	33,750 1,628 \$2.3 B \$67,210 \$41,855 5.1%
ESTABLISHMENTS	
PAYROLL	
AVERAGE WAGE AVERAGE PRIVATE SECTOR WAGE	
MILWAUKEE'S UNEMPLOYMENT RATE	



#### **HIGH-TECH WAGE DIFFERENTIAL**



DIFFERENTIAL OF HIGH-TECH WAGES COMPARED TO ALL PRIVATE SECTOR JOBS



Select data are rounded.

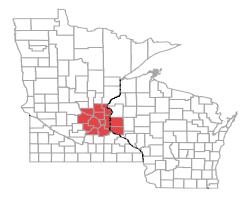
MILWAUKEE = WISCONSIN: Milwaukee, Ozaukee, Washington, and Waukesha Counties



## MINNEAPOLIS-ST. PAUL

#### 2006 **KEY INDUSTRY STATISTICS**

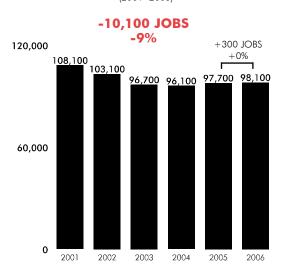




**METROPOLITAN RANKINGS 15th** IN HIGH-TECH EMPLOYMENT **44TH** IN HIGH-TECH JOB GROWTH



(2001 - 2006)

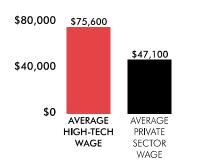


JOBS		98,059
ESTABLISHMEN	TS	5,017
PAYROLL		\$7.4 B
AVERAGE WAG AVERAGE PRIVATE SE	—	<b>\$75,630</b> \$47,114
MINNEAPOLIS-ST. PA	AUL'S UNEMPLOYMENT RATE	4.3%
65	METROPOLITAN R	ANKINGS
OF EVERY	26TH IN HIGH-TECH EMP. CO 28TH IN HIGH-TECH AVERAC	ONCENTRATIO
1,000	LEADING HIGH-T	
Private Sector	INDUSTRY SECTO (EMPLOYMENT)	RS
WORKERS IN	2005 2006	
MINNEAPOLIS-		21,000 <b>21,900</b>
St. Paul	COMPUTER SYSTEMS DESIGN & RI	elated services
ARE EMPLOYED	12,100 ELECTROMEDICAL EQUIPMENT MI	FG.
ву Нідн-Тесн	11,100 11,100	
Firms	MEASURING & CONTROL INSTRU/	MENTS MFG.

#### **HIG<u>H-TECH WAGE DIFFERENTIAL</u>**



DIFFERENTIAL OF HIGH-TECH WAGES COMPARED TO ALL PRIVATE SECTOR JOBS



Select data are rounded.

MINNEAPOLIS-ST. PAUL = MINNESOTA: Anoka, Carver, Chisago, Dakota, Hennepin, Isanti, Ramsey, Scott, Sherburne, Washington, and Wright Counties; WISCONSIN: Pierce and St. Croix Counties

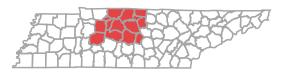


#### Cybercities 2008 73 ACA ©2008 American Electronics Association

## NASHVILLE

2006 KEY INDUSTRY STATISTICS

# AND THE HIGH-TECH INDUSTRY



JOBS	19,474
ESTABLISHMENTS	1,116
PAYROLL	\$1.3 B
AVERAGE WAGE	\$65,913
AVERAGE PRIVATE SECTOR WAGE	\$41,451
NASHVILLE'S UNEMPLOYMENT RATE	3.9%

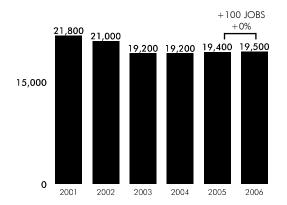
## METROPOLITAN RANKINGS

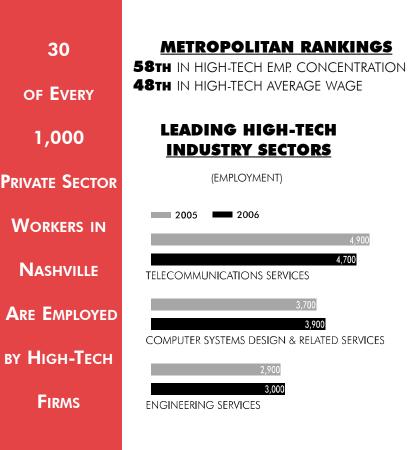
**55TH** IN HIGH-TECH EMPLOYMENT **49TH** IN HIGH-TECH JOB GROWTH

#### HIGH-TECH EMPLOYMENT TRENDS

(2001 - 2006)

-2,300 JOBS -11%

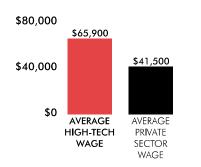




#### **HIGH-TECH WAGE DIFFERENTIAL**



DIFFERENTIAL OF HIGH-TECH WAGES COMPARED TO ALL PRIVATE SECTOR JOBS

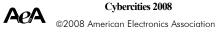


Select data are rounded.

30,000

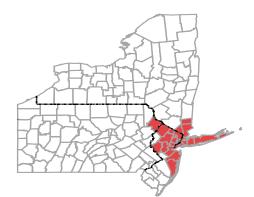
NASHVILLE = TENNESEE: Cannon, Cheatham, Davidson, Dickson, Hickman, Macon, Robertson, Rutherford, Smith, Sumner, Trousdale, Williamson, and Wilson Counties





## NEW YORK METRO AREA 2006 KEY INDUSTRY STATISTICS

AND THE HIGH-TECH INDUSTRY



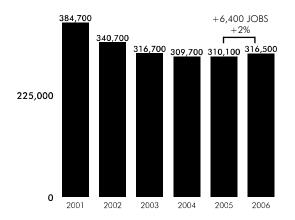
METROPOLITAN RANKINGS 1st in high-tech employment

2nd in high-tech job growth

#### HIGH-TECH EMPLOYMENT TRENDS

(2001 - 2006)

-68,200 JOBS -18%

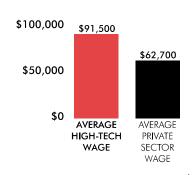


JOBS		316,509
ESTABLISHMEN	TS	20,208
PAYROLL		\$28.9 B
AVERAGE WAG AVERAGE PRIVATE SE		<b>\$91,451</b> \$62,750
NEW YORK METRO	AREA'S UNEMPLOYMENT RATE	4.4%
46	METROPOLITAN R	ANKINGS
OF EVERY	45TH IN HIGH-TECH EMP. CO 11TH IN HIGH-TECH AVERAC	ONCENTRATION
1,000	LEADING HIGH-T	ECH
PRIVATE SECTOR	<b>INDUSTRY SECTO</b>	RS
	(EMPLOYMENT)	
WORKERS IN	2005 2006	
New York		82,600
Metro Area	COMPUTER SYSTEMS DESIGN & R 67.400	89,100 ELATED SERVICES
ARE EMPLOYED	66,300 TELECOMMUNICATIONS SERVICE	S
вү Нідн-Тесн	48,900 49,300	
Firms	r&d and testing labs	

#### **HIGH-TECH WAGE DIFFERENTIAL**



DIFFERENTIAL OF HIGH-TECH WAGES COMPARED TO ALL PRIVATE SECTOR JOBS



Select data are rounded.

450,000

NEW YORK METRO AREA = New Jersey: Bergen, Essex, Hudson, Hunterdon, Middlesex, Monmouth, Morris, Ocean, Passaic, Somerset, Sussex, and Union Counties; New YORK: Bronx, Kings, Nassau, New York, Putnam, Queens, Richmond, Rockland, Suffolk, and Westchester Counties; PENNSYUANIA: Pike County



## OAKLAND

2006 **KEY INDUSTRY STATISTICS** 

## AND THE HIGH-TECH INDUSTRY



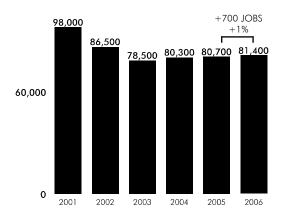
<u>METRO</u>	POLITAN	RANKINGS
17TH IN I	HIGH-TECH EI	MPLOYMENT
<b>37</b> INT.		





(2001 - 2006)





JOBS ESTABLISHMENTS PAYROLL AVERAGE WAGE AVERAGE PRIVATE SECTOR WAGE OAKLAND'S UNEMPLOYMENT RATE		81,406 3,957 \$7.9 B \$96,930 \$54,295 4.4%
---	--	--

"H IN HIGH-TECH EMP. CONCENTRATION **4TH** IN HIGH-TECH AVERAGE WAGE

#### **LEADING HIGH-TECH INDUSTRY SECTORS**

(EMPLOYMENT) **PRIVATE SECTOR** 2005 2006 WORKERS IN 17.300 OAKLAND COMPUTER SYSTEMS DESIGN & RELATED SERVICES ARE EMPLOYED 13,600 TELECOMMUNICATIONS SERVICES BY HIGH-TECH 10.600

> 11 400 **R&D AND TESTING LABS**

#### **HIGH-TECH WAGE DIFFERENTIAL**

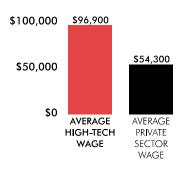
FIRMS

OF EVERY

1,000



DIFFERENTIAL OF HIGH-TECH WAGES COMPARED TO ALL PRIVATE SECTOR JOBS



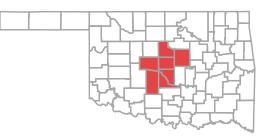
Select data are rounded. OAKLAND = CALIFORNIA: Alameda and Contra Costa Counties Source: U.S. Bureau of Labor Statistics



## OKLAHOMA CITY

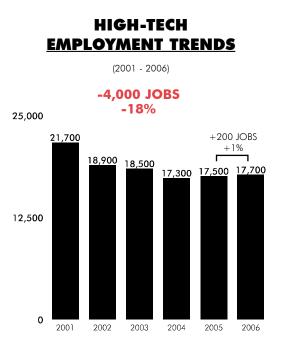
2006 **KEY INDUSTRY STATISTICS** 

## AND THE HIGH-TECH INDUSTRY



**METROPOLITAN RANKINGS 58TH** IN HIGH-TECH EMPLOYMENT

**47TH** IN HIGH-TECH JOB GROWTH

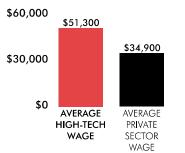




#### **HIGH-TECH WAGE DIFFERENTIAL**



DIFFERENTIAL OF HIGH-TECH WAGES COMPARED TO ALL PRIVATE SECTOR JOBS



Select data are rounded

OKLAHOMA CITY = OKLAHOMA: Canadian, Cleveland, Grady, Lincoln, Logan, n, and Oklahoma Countie



## омана

2006 KEY INDUSTRY STATISTICS

# AND THE HIGH-TECH INDUSTRY



JOBS	19,182
ESTABLISHMENTS	955
PAYROLL	\$1.3 B
AVERAGE WAGE	\$66,641
AVERAGE PRIVATE SECTOR WAGE	\$37,839
OMAHA'S UNEMPLOYMENT RATE	3.4%

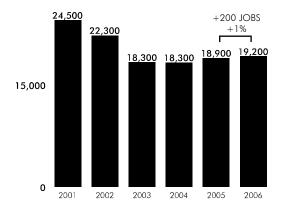
## METROPOLITAN RANKINGS 56TH IN HIGH-TECH EMPLOYMENT

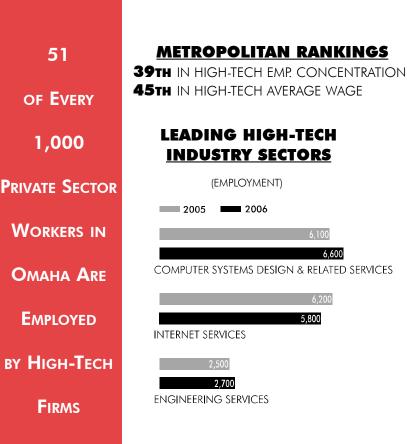
46TH IN HIGH-TECH JOB GROWTH

#### HIGH-TECH EMPLOYMENT TRENDS

(2001 - 2006)

-5,300 JOBS -22%

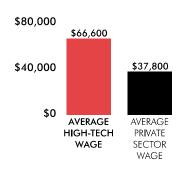




## **HIGH-TECH WAGE DIFFERENTIAL**



DIFFERENTIAL OF HIGH-TECH WAGES COMPARED TO ALL PRIVATE SECTOR JOBS



Select data are rounded.

30,000

 $\mathsf{OMAHA} = \mathsf{IOWA:} \; \mathsf{Harrison}, \; \mathsf{Mills}, \; \mathsf{and} \; \mathsf{Pottawattamie} \; \mathsf{Counties}; \; \mathsf{NEBRASKA:} \; \mathsf{Cass}, \\ \mathsf{Douglas}, \; \mathsf{Sarpy}, \; \mathsf{Saunders}, \; \mathsf{and} \; \mathsf{Washington} \; \mathsf{Counties}$ 



# ORANGE COUNTY, CA 2006 KEY INDUSTRY STATISTICS

AND THE HIGH-TECH INDUSTRY



JOBS		100,895
ESTABLISHMEN	TS	5,073
PAYROLL		\$8.3 B
AVERAGE WAG AVERAGE PRIVATE SE		<b>\$81,914</b> \$48,901
ORANGE COUNTY'S	UNEMPLOYMENT RATE	4.7%
74	METROPOLITAN	RANKINGS
of Every	21st in high-tech emp. 20th in high-tech aver	CONCENTRATION
1,000	LEADING HIGH	-TECH
Private Sector	<b>INDUSTRY SECT</b> (EMPLOYMENT)	<u>IORS</u>
WORKERS IN	2005 2006	
Orange		15,800 16,900
COUNTY	COMPUTER SYSTEMS DESIGN	& RELATED SERVICES
ARE EMPLOYED		14,500

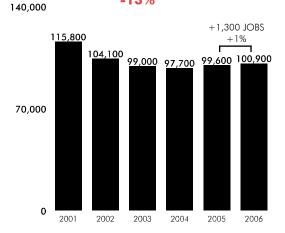
METROPOLITAN RANKINGS

**14TH** IN HIGH-TECH EMPLOYMENT **26TH** IN HIGH-TECH JOB GROWTH

#### HIGH-TECH EMPLOYMENT TRENDS

(2001 - 2006)

-14,900 JOBS -13%



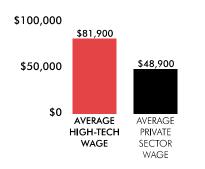


BY HIGH-TECH

FIRMS



DIFFERENTIAL OF HIGH-TECH WAGES COMPARED TO ALL PRIVATE SECTOR JOBS



Select data are rounded. ORANGE COUNTY, CA = CALIFORNIA: Orange County Source: U.S. Bureau of Labor Statistics



13,500 12,300

TELECOMMUNICATIONS SERVICES

## ORLANDO

2006 **KEY INDUSTRY STATISTICS** 

## AND THE **HIGH-TECH INDUSTRY**



+4%

60,000

30,000

0

2001

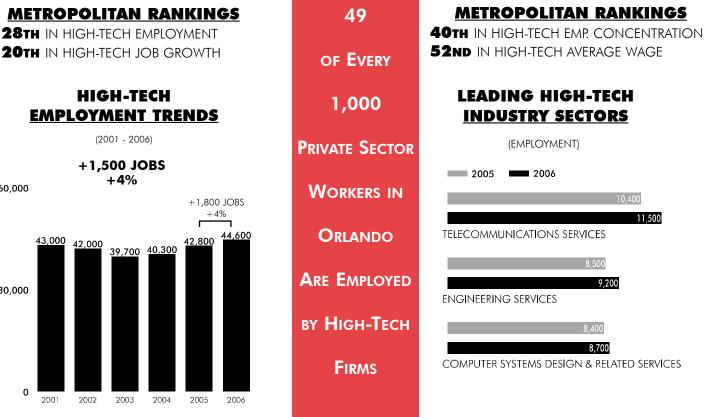
<u>43,000</u>

42,000

2002

2003

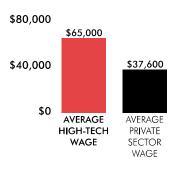
44,563
2,565
\$2.9 B
\$65,020
\$37,584
3.8%



#### **HIGH-TECH WAGE DIFFERENTIAL**



DIFFERENTIAL OF HIGH-TECH WAGES COMPARED TO ALL PRIVATE SECTOR JOBS



Select data are rounded ORLANDO = FLORIDA: Lake, Orange, Osceola, and Seminole Counties

Source: U.S. Bureau of Labor Statistics



PALM BAY-MELBOURNE, FL

## 2006





**METROPOLITAN RANKINGS 52ND** IN HIGH-TECH EMPLOYMENT **56TH** IN HIGH-TECH JOB GROWTH

**HIGH-TECH** 

**EMPLOYMENT TRENDS** 

(2001 - 2006)

+1,700 JOBS

+9%

18,400

2003

2004

2005

17.500

2002

<u>20,000</u>

25,000

12,500

0 2001

19,000

JOBS		20,705
ESTABLISHMEI	NTS	715
PAYROLL		\$1.4 B
AVERAGE WAG		<b>\$68,838</b> \$39,216
PALM BAY-MELBOU	RNE'S UNEMPLOYMENT RATE	4.4%
116	<u>METROPOLITAN I</u>	RANKINGS
of <b>E</b> very	9TH IN HIGH-TECH EMP. CC 39TH IN HIGH-TECH AVERA	
1,000		

#### **LEADING HIGH-TECH INDUSTRY SECTORS**

(EMPLOYMENT) 2005 2006 ELECTRONIC COMPONENTS MFG.

3.300

MEASURING & CONTROL INSTRUMENTS MFG.

7.600

2,600 COMPUTER SYSTEMS DESIGN & RELATED SERVICES

#### **HIGH-TECH WAGE DIFFERENTIAL**

PRIVATE SECTOR

WORKERS IN

PALM BAY-

Melbourne

ARE EMPLOYED

BY HIGH-TECH

FIRMS



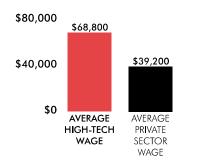
2006

-200 JOBS

-1%

20,900 20,700

DIFFERENTIAL OF HIGH-TECH WAGES COMPARED TO ALL PRIVATE SECTOR JOBS



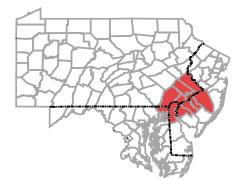
Select data are rounded. PALM BAY-MELBOURNE, FL = FLORIDA: Brevard County Source: U.S. Bureau of Labor Statistics



## PHILADELPHIA

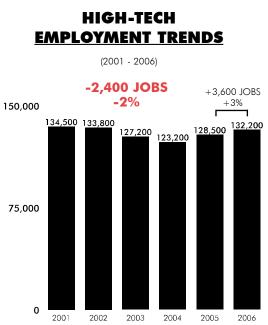
2006 KEY INDUSTRY STATISTICS

AND THE HIGH-TECH INDUSTRY



METROPOLITAN RANKINGS 8th in High-Tech Employment

8TH IN HIGH-TECH JOB GROWTH



JOBS		132,169
ESTABLISHMEN	ITS	7,145
PAYROLL		\$11.0 B
AVERAGE WAG AVERAGE PRIVATE SI		<b>\$83,259</b> \$48,461
PHILADELPHIA'S UN	EMPLOYMENT RATE	4.3%
OF EVERY	<b>16</b> TH IN HIGH-TECH A	
of <b>E</b> very	<b>33rd</b> in high-tech ei <b>16th</b> in high-tech a'	
1,000	LEADING HIG <u>INDUSTRY SE</u>	
Private Sector	(EMPLOYMEN	T)
	2005 2006	
WORKERS IN		32,700

**R&D AND TESTING LABS** 

ENGINEERING SERVICES

17,600

COMPUTER SYSTEMS DESIGN & RELATED SERVICES

18.100

28,000

#### **HIGH-TECH WAGE DIFFERENTIAL**

**PHILADELPHIA** 

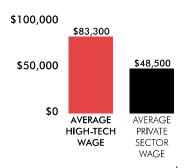
ARE EMPLOYED

BY HIGH-TECH

FIRMS



DIFFERENTIAL OF HIGH-TECH WAGES COMPARED TO ALL PRIVATE SECTOR JOBS



Select data are rounded.

PHILADELPHIA = New Jessey: Burlington, Camden, Gloucester, and Salem Counties; PENNSYLVANIA: Bucks, Chester, Delaware, Montgomery, and Philadelphia Counties; DELAWARE: New Castle County; MARYLAND: Cecil County



## PHOENIX

2006 KEY INDUSTRY STATISTICS

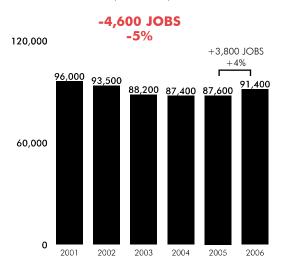
# AND THE HIGH-TECH INDUSTRY



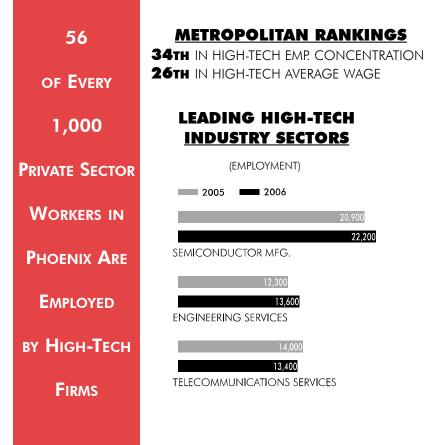
METROPOLITAN RANKINGS 16th in high-tech employment 7th in high-tech job growth

#### HIGH-TECH EMPLOYMENT TRENDS





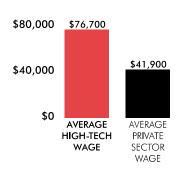
JOBS	91,417
ESTABLISHMENTS	4,422 \$7.0 B
PAYROLL	
AVERAGE WAGE	\$76,666
AVERAGE PRIVATE SECTOR WAGE	\$41,898
PHOENIX'S UNEMPLOYMENT RATE	3.3%



#### **HIGH-TECH WAGE DIFFERENTIAL**



DIFFERENTIAL OF HIGH-TECH WAGES COMPARED TO ALL PRIVATE SECTOR JOBS



Select data are rounded. PHOENIX = ARIZONA: Maricopa and Pinal Counties Source: U.S. Bureau of Labor Statistics



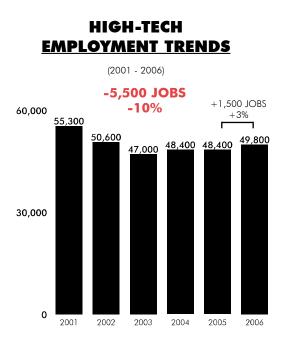
## PITTSBURGH

2006 KEY INDUSTRY STATISTICS

# AND THE HIGH-TECH INDUSTRY



METROPOLITAN RANKINGS 27th in high-tech employment 22nd in high-tech job growth



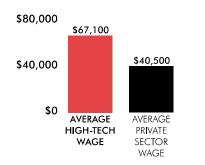
JOBS	49,841
ESTABLISHMENTS	2,166
PAYROLL	\$3.3 B
AVERAGE WAGE	\$67,111
AVERAGE PRIVATE SECTOR WAGE	\$40,479
PITTSBURGH'S UNEMPLOYMENT RATE	4.3%



#### **HIGH-TECH WAGE DIFFERENTIAL**



DIFFERENTIAL OF HIGH-TECH WAGES COMPARED TO ALL PRIVATE SECTOR JOBS



Select data are rounded.

PITTSBURGH = PENNSYLVANIA: Allegheny, Armstrong, Beaver, Butler, Fayette, Washington, and Westmoreland Counties

Source: U.S. Bureau of Labor Statistics



## PORTLAND, OR

2006 KEY INI

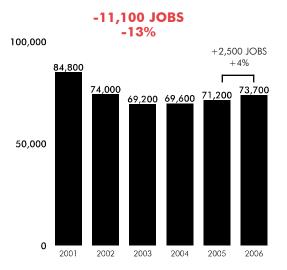
AND THE HIGH-TECH INDUSTRY



METROPOLITAN RANKINGS 20th in high-tech employment 15th in high-tech job growth

#### HIGH-TECH EMPLOYMENT TRENDS

(2001 - 2006)



JOBS		73,735
ESTABLISHMEN	TS	3,020
PAYROLL		\$5.8 B
AVERAGE WAGI AVERAGE PRIVATE SE	_	<b>\$78,958</b> \$42,460
	LOYMENT RATE	4.9%
84 of Every	METROPOLITA 18th in high-tech e 25th in high-tech a	
1,000	LEADING HIG <u>INDUSTRY SE</u>	
Private Sector	(EMPLOYMEN	IT)
	2005 2006	
Workers in		23,700

VVORKERS IN PORTLAND ARE EMPLOYED VORKERS IN SEMICONDUCTOR MFG. 7,100 7,400

COMPUTER SYSTEMS DESIGN & RELATED SERVICES

24.600

7,000 6,800

TELECOMMUNICATIONS SERVICES

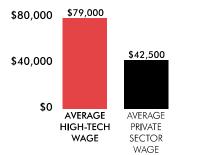
#### **HIGH-TECH WAGE DIFFERENTIAL**

BY HIGH-TECH

FIRMS



DIFFERENTIAL OF HIGH-TECH WAGES COMPARED TO ALL PRIVATE SECTOR JOBS



Select data are rounded.

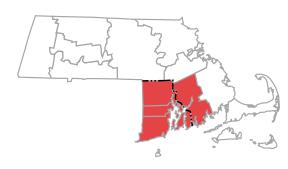
PORTLAND, OR = OREGON: Clackamas, Columbia, Multnomah, Washington, and Yamhill Counties; WASHINGTON: Clark and Skamania Counties



## PROVIDENCE

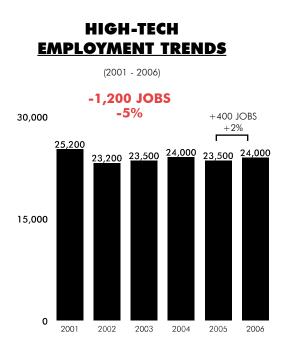
2006 KEY INDUSTRY STATISTICS

# AND THE HIGH-TECH INDUSTRY

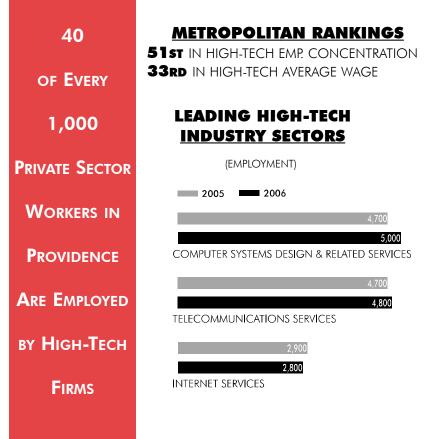


METROPOLITAN RANKINGS 46th in high-tech employment

**39TH** IN HIGH-TECH JOB GROWTH



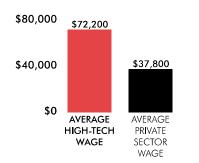
JOBS	23,962
ESTABLISHMENTS	1,742
PAYROLL	\$1.7 B
AVERAGE WAGE	\$72,165
AVERAGE PRIVATE SECTOR WAGE	\$37,783
PROVIDENCE'S UNEMPLOYMENT RATE	5.2%



#### **HIGH-TECH WAGE DIFFERENTIAL**



DIFFERENTIAL OF HIGH-TECH WAGES COMPARED TO ALL PRIVATE SECTOR JOBS



Select data are rounded.

 $\label{eq:providence} \begin{array}{l} \mathsf{PROVIDENCE} = \mathsf{R}_{\mathsf{HODE}} \ \mathsf{Island:} \ \mathsf{Bristol}, \ \mathsf{Kent}, \ \mathsf{Newport}, \ \mathsf{Providence}, \ \mathsf{and} \\ \mathsf{Washington} \ \mathsf{Counties}; \ \mathsf{Massachusetts:} \ \mathsf{Bristol} \ \mathsf{County} \end{array}$ 



#### Cybercities 2008 ©2008 American Electronics Association

## RALEIGH

2006 KEY INDUSTRY STATISTICS

# AND THE HIGH-TECH INDUSTRY



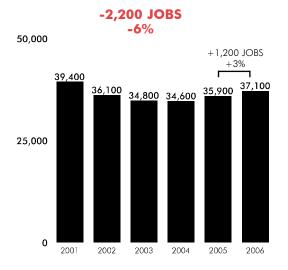
JOBS	37,144
ESTABLISHMENTS	2,018
PAYROLL	\$2.8 B
AVERAGE WAGE	\$74,285
AVERAGE PRIVATE SECTOR WAGE	\$41,018
RALEIGH'S UNEMPLOYMENT RATE	3.6%

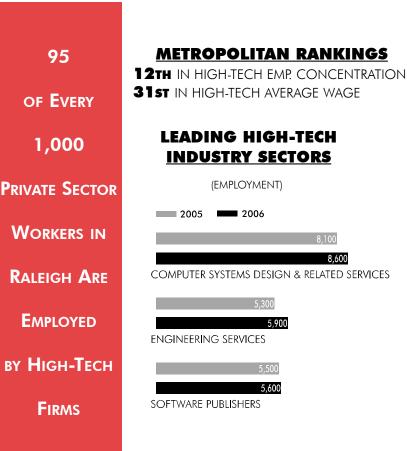
## **METROPOLITAN RANKINGS**

**31***s***t** in high-tech employment **27th** in high-tech job growth



(2001 - 2006)

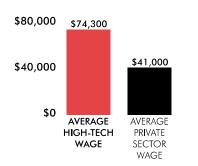




#### **HIGH-TECH WAGE DIFFERENTIAL**



DIFFERENTIAL OF HIGH-TECH WAGES COMPARED TO ALL PRIVATE SECTOR JOBS



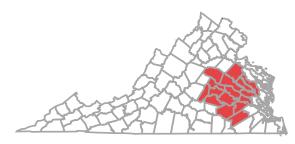
Select data are rounded. RALEIGH = NORTH CAROLINA: Franklin, Johnston, and Wake Counties Source: U.S. Bureau of Labor Statistics



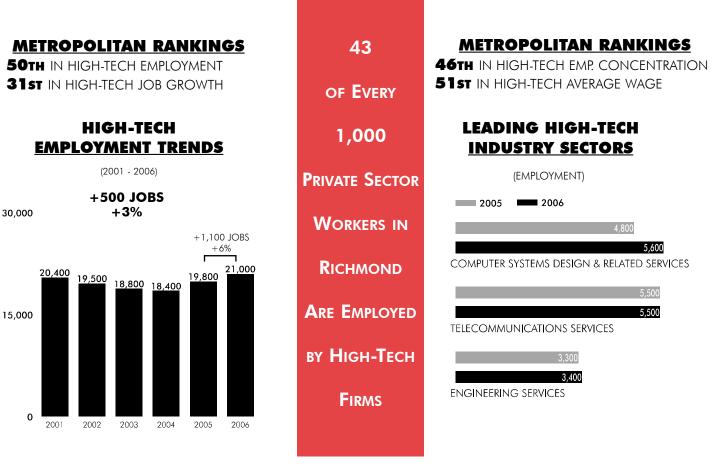
## RICHMOND

2006 KEY INDUSTRY STATISTICS

AND THE HIGH-TECH INDUSTRY



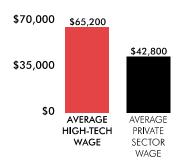
JOBS	20,959
ESTABLISHMENTS	1,394
PAYROLL	\$1.4 B
AVERAGE WAGE	\$65,207
AVERAGE PRIVATE SECTOR WAGE	\$42,754
RICHMOND'S UNEMPLOYMENT RATE	3.1%



#### **HIGH-TECH WAGE DIFFERENTIAL**



DIFFERENTIAL OF HIGH-TECH WAGES COMPARED TO ALL PRIVATE SECTOR JOBS



Select data are rounded.

RICHMOND = VIRGINIA: Amelia, Caroline, Charles City, Chesterfield, Cumberland, Dinwiddie, Goochland, Hanover, Henrico, King and Queen, King William, Louisa, New Kent, Powhatan, Prince George, and Sussex Counties and Colonial Heights, Hopewell, Petersburg, and Richmond Cities



## **RIVERSIDE-SAN BERNARDINO**

## 2006 KEY INDUSTRY STATISTICS



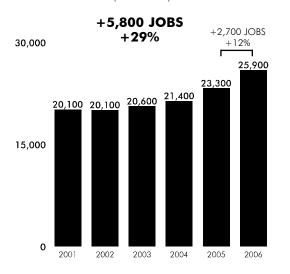


JOBS	25,936
ESTABLISHMENTS	
PAYROLL	\$1.5 B
AVERAGE WAGE AVERAGE PRIVATE SECTOR WAGE	<b>\$57,236</b> \$34,650
RIVERSIDE-SAN BERNARDINO UNEMPLOYMENT R	ATE 5.9%

METROPOLITAN RANKINGS 44th in high-tech employment 11th in high-tech job growth

#### HIGH-TECH EMPLOYMENT TRENDS

(2001 - 2006)

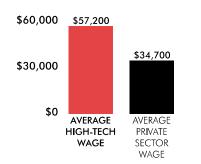


#### 24 **METROPOLITAN RANKINGS 59TH** IN HIGH-TECH EMP. CONCENTRATION OF EVERY **58TH** IN HIGH-TECH AVERAGE WAGE 1,000 **LEADING HIGH-TECH INDUSTRY SECTORS** PRIVATE SECTOR (EMPLOYMENT) WORKERS IN 2005 2006 **RIVERSIDE-SAN** 6,500 ENGINEERING SERVICES Bernardino 6.200 TELECOMMUNICATIONS SERVICES Are Employed BY HIGH-TECH 4,200 COMPUTER SYSTEMS DESIGN & RELATED SERVICES FIRMS

#### **HIGH-TECH WAGE DIFFERENTIAL**



DIFFERENTIAL OF HIGH-TECH WAGES COMPARED TO ALL PRIVATE SECTOR JOBS



Select data are rounded.

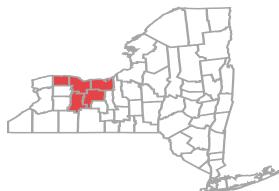
RIVERSIDE-SAN BERNARDINO= CALIFORNIA: Riverside and San Bernardino



## ROCHESTER, NY

2006

AND THE HIGH-TECH INDUSTRY



**METROPOLITAN RANKINGS** 

**HIGH-TECH** 

**EMPLOYMENT TRENDS** 

(2001 - 2006)

-5,200 JOBS

-19%

24,100

22,900

2004

2005

2003

2<u>5,400</u>

**47TH** IN HIGH-TECH EMPLOYMENT

**42ND** IN HIGH-TECH JOB GROWTH

22,376
984
\$1.5 B
\$66,700
\$39,323
4.4%

**METROPOLITAN RANKINGS** 54 **36TH** IN HIGH-TECH EMP. CONCENTRATION **44TH** IN HIGH-TECH AVERAGE WAGE OF EVERY **LEADING HIGH-TECH** 1,000 **INDUSTRY SECTORS** (EMPLOYMENT) **PRIVATE SECTOR** 2005 2006 WORKERS IN 4,700 2<u>2,000</u> 2<u>2,</u>400 ROCHESTER TELECOMMUNICATIONS SERVICES 4,200 ARE EMPLOYED 4.200 COMPUTER SYSTEMS DESIGN & RELATED SERVICES BY HIGH-TECH 3,000 COMMUNICATIONS EQUIPMENT MFG. FIRMS 2006

#### **HIGH-TECH WAGE DIFFERENTIAL**



+300 JOBS

+2%

DIFFERENTIAL OF HIGH-TECH WAGES COMPARED TO ALL PRIVATE SECTOR JOBS



Select data are rounded.

30,000

15,000

0

2001

2002

27.600

ROCHESTER, NY = NEW YORK: Livingston, Monroe, Ontario, Orleans, and Wayne





## SACRAMENTO

2006 KEY INDUSTRY STATISTICS

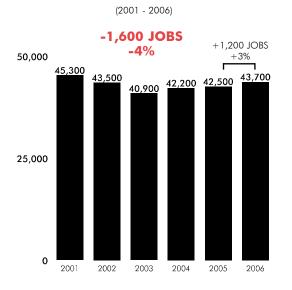
AND THE HIGH-TECH INDUSTRY



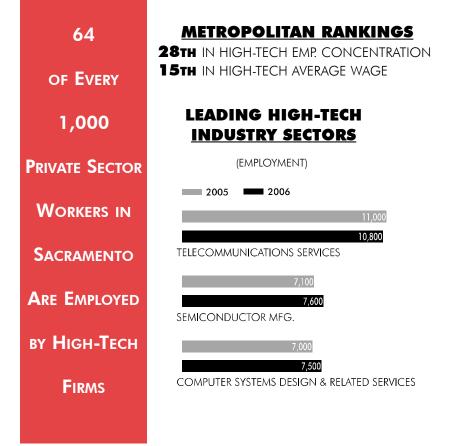
METROPOLITAN RANKINGS 29TH IN HIGH-TECH EMPLOYMENT

**30TH** IN HIGH-TECH JOB GROWTH





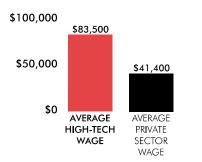
JOBS	43,699
ESTABLISHMENTS	1,945
PAYROLL	\$3.6 B
AVERAGE WAGE	\$83,518
AVERAGE PRIVATE SECTOR WAGE	\$41,368
SACRAMENTO'S UNEMPLOYMENT RATE	5.4%



#### **HIGH-TECH WAGE DIFFERENTIAL**



DIFFERENTIAL OF HIGH-TECH WAGES COMPARED TO ALL PRIVATE SECTOR JOBS



Select data are rounded. SACRAMENTO= CALIFORNA: El Dorado, Placer, Sacramento, and Yolo Counties

Source: U.S. Bureau of Labor Statistics

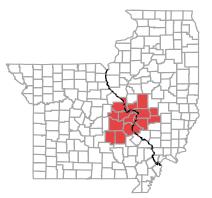




## **ST. LOUIS**

2006 **KEY INDUSTRY STATISTICS** 

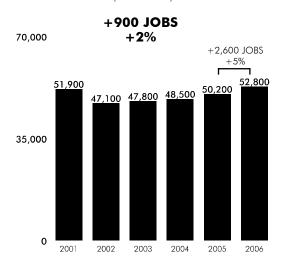
# AND THE HIGH-TECH INDUSTRY



**METROPOLITAN RANKINGS 26TH** IN HIGH-TECH EMPLOYMENT **14TH** IN HIGH-TECH JOB GROWTH

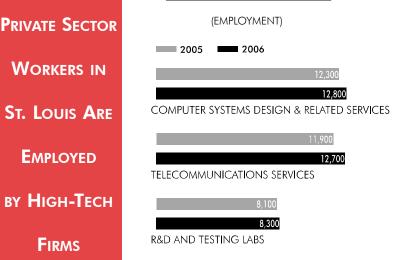


(20001 - 2006)



JOBS		52,777
ESTABLISHMENTS PAYROLL		2,634
		\$3.9 B
	_	\$74,607
AVERAGE PRIVATE		\$41,664
st. louis's unemi		5.3%
46	METROPOLII	AN RANKINGS
40		EMP. CONCENTRATION
OF EVERY	<b>30th</b> in high-tech	AVERAGE WAGE
1,000		

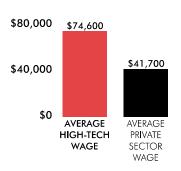
## **INDUSTRY SECTORS**



#### **HIGH-TECH WAGE DIFFERENTIAL**



DIFFERENTIAL OF HIGH-TECH WAGES COMPARED TO ALL PRIVATE SECTOR JOBS



Select data are rounded.

ST. LOUIS = ILLINOIS: Bond, Calhoun, Clinton, Jersey, Macoupin, Madison, Monroe, and St. Clair Counties; Missouri: Crawford, Franklin, Jefferson, Lincoln, St. Charles, St. Louis, Warren, and Washington Counties and St. Louis City



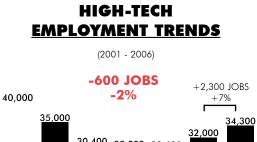
## SALT LAKE CITY

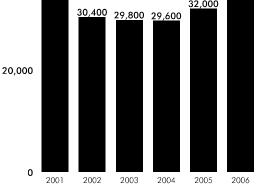
2006 KEY INDUSTRY STATISTICS

# AND THE HIGH-TECH INDUSTRY



METROPOLITAN RANKINGS 33rd in high-tech employment 17th in high-tech job growth





JOBS		34,344
ESTABLISHMEN	TS	2,420
PAYROLL		\$2.0 B
AVERAGE WAG	_	<b>\$59,572</b> \$38,398
SALT LAKE CITY'S UN	IEMPLOYMENT RATE	2.6%
67 of Every	METROPOLITA 25th in high-tech en 57th in high-tech av	MP. CONCENTRATION
1,000	LEADING HIGI <u>INDUSTRY SE</u>	
<b>PRIVATE SECTOR</b>	(EMPLOYMENT	)
Workers in	2005 2006	

COMPUTER SYSTEMS DESIGN & RELATED SERVICES

8,800

4,400

TELECOMMUNICATIONS SERVICES

4,300 4,300

INTERNET SERVICES

#### **HIGH-TECH WAGE DIFFERENTIAL**

SALT LAKE CITY

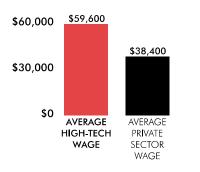
ARE EMPLOYED

BY HIGH-TECH

FIRMS



DIFFERENTIAL OF HIGH-TECH WAGES COMPARED TO ALL PRIVATE SECTOR JOBS



Select data are rounded.  $\label{eq:SALT_LAKE_CITY} Salt Lake, Summit, and Tooele Counties \\ Source: U.S. Bureau of Labor Statistics \\$ 



# SAN ANTONIO

2006 **KEY INDUSTRY STATISTICS** 

## AND THE HIGH-TECH INDUSTRY

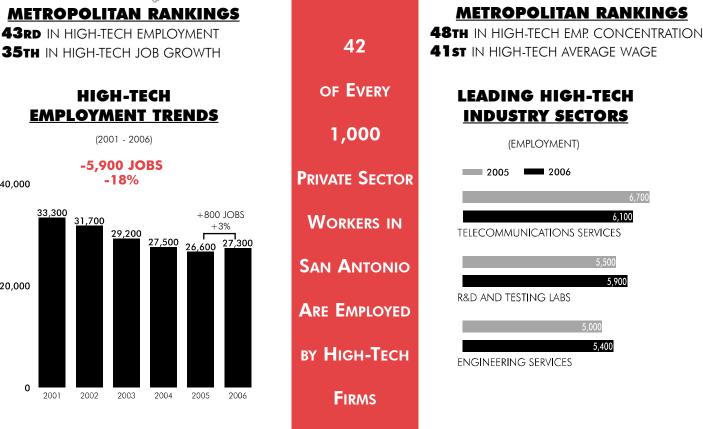


40,000

20,000

0

JOBS	27,319
ESTABLISHMENTS	1,306
PAYROLL	\$1.9 B
AVERAGE WAGE	\$68,047
AVERAGE PRIVATE SECTOR WAGE	\$36,071
SAN ANTONIO'S UNEMPLOYMENT RATE	4.1%

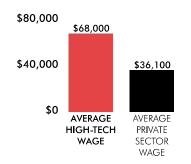


## **HIGH-TECH WAGE DIFFERENTIAL**



DIFFERENTIAL OF HIGH-TECH WAGES COMPARED TO ALL PRIVATE SECTOR JOBS

94



Select data are rounded SAN ANTONIO = TEXAS: Atascosa, Bandera, Bexar, Comal, Guadalupe, Kendall, Medina, and Wilson Counties Source: U.S. Bureau of Labor Statistics

## SAN DIEGO

2006 **KEY INDUSTRY STATISTICS** 

AND THE HIGH-TECH INDUSTRY



**HIGH-TECH** 

(2001 - 2006)

-2,200 JOBS

-2%

108,500 104,800 101,800 99,900

2002

2003

2004

150,000

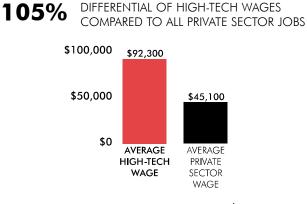
75,000

0 2001

JOBS	106,358			
ESTABLISHMENTS	4,422			
PAYROLL	\$9.8 B			
AVERAGE WAGE	\$92,328			
AVERAGE PRIVATE SECTOR WAGE	\$45,085			
SAN DIEGO'S UNEMPLOYMENT RATE	4.6%			



## **HIGH-TECH WAGE DIFFERENTIAL**



Select data are rounded SAN DIEGO = CALIFORNIA: San Diego County Source: U.S. Bureau of Labor Statistics



## SAN FRANCISCO

2006 KEY INDUSTRY STATISTICS

AND THE HIGH-TECH INDUSTRY



METROPOLITAN RANKINGS 19th in High-tech Employment 12th in High-tech Job Growth

> HIGH-TECH <u>EMPLOYMENT TRENDS</u> (2001 - 2006) -25,800 JOBS -25%

120,000

60,000

0

2001

1<u>05,30</u>0

85,700

2002

2003

2004

2005

JOBS		79,442
ESTABLISHMEN	TS	3,621
PAYROLL		\$9.4 B
AVERAGE WAG AVERAGE PRIVATE SE		<b>\$118,518</b> \$68,580
SAN FRANCISCO'S L	JNEMPLOYMENT RATE	4.4%
94	METROPOLITA	N RANKINGS
of <b>E</b> very	1 3th in high-tech en 2nd in high-tech ave	MP. CONCENTRATION
1,000	LEADING HIGI	H-TECH
Private Sector	<b>INDUSTRY SE</b>	
WORKERS IN	2005 2006	
San	Computer systems des	24,500 26,600 IGN & RELATED SERVICES
Francisco	12,200	
ARE EMPLOYED	R&D AND TESTING LABS	

11,500 SOFTWARE PUBLISHERS

#### **HIGH-TECH WAGE DIFFERENTIAL**

ву Нідн-Тесн

FIRMS



2006

+2,700 JOBS +3%

78,600 76,600 76,800 79,400

DIFFERENTIAL OF HIGH-TECH WAGES COMPARED TO ALL PRIVATE SECTOR JOBS

\$150,000 \$75,000 \$0 AVERAGE HIGH-TECH WAGE WAGE

Select data are rounded. SAN FRANCISCO = CALIFORNIA: Marin, San Francisco, and San Mateo Counties Source: U.S. Bureau of Labor Statistics



SAN JOSE/SILICON VALLEY 2006

AND THE **HIGH-TECH INDUSTRY** 



**METROPOLITAN RANKINGS** 

**HIGH-TECH** 

**EMPLOYMENT TRENDS** 

(2001 - 2006)

-84,400 JOBS

-27%

350,000

309,700

2001

2002

**3RD** IN HIGH-TECH EMPLOYMENT

**4TH** IN HIGH-TECH JOB GROWTH

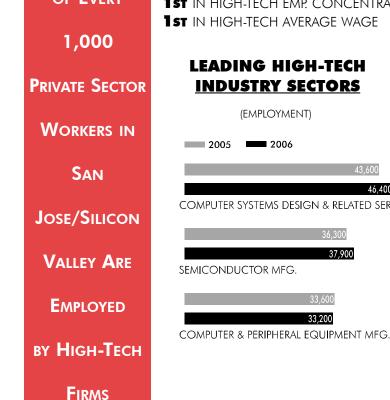
JOBS 225,343 **ESTABLISHMENTS** 5,484 \$32.6 B PAYROLL AVERAGE WAGE \$144,828 AVERAGE PRIVATE SECTOR WAGE \$79,587 SAN JOSE/SILICON VALLEY'S UNEMPLOYMENT RATE 4.8% 286 **METROPOLITAN RANKINGS** OF EVERY **1** ST IN HIGH-TECH EMP. CONCENTRATION **1**ST IN HIGH-TECH AVERAGE WAGE 1,000 **LEADING HIGH-TECH PRIVATE SECTOR INDUSTRY SECTORS** (EMPLOYMENT) WORKERS IN 2005 2006 SAN 46,400 COMPUTER SYSTEMS DESIGN & RELATED SERVICES

253,200 <sup>225,300</sup>214,900<sup>2</sup>19,500<sup>225,300</sup> 175,000 0

2003

2004

2005



#### **HIGH-TECH WAGE DIFFERENTIAL**

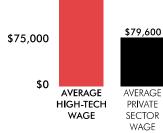


2006

+5,900 JOBS

DIFFERENTIAL OF HIGH-TECH WAGES COMPARED TO ALL PRIVATE SECTOR JOBS

\$150,000 \$144,800



Select data are rounded SAN JOSE/SILICON VALLEY = CALIFORNIA: Santa Clara County Source: U.S. Bureau of Labor Statistics





37,900

## SAN JUAN, PR

2006 KEY INDUSTRY STATISTICS



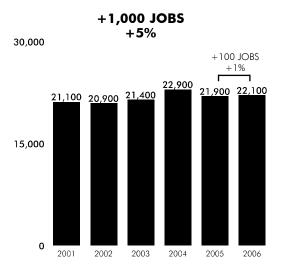
JOBS	22,057
ESTABLISHMENTS	990
PAYROLL	\$847 M
AVERAGE WAGE	\$38,422
AVERAGE PRIVATE SECTOR WAGE	\$23,414
SAN JUAN'S UNEMPLOYMENT RATE	10.2%

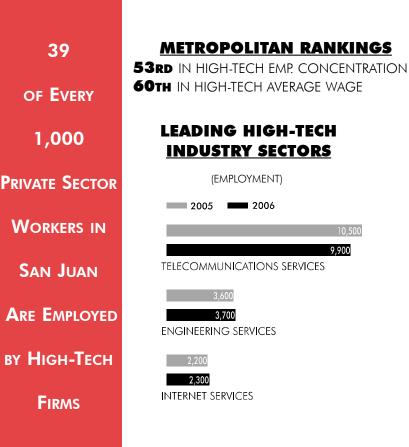
#### **METROPOLITAN RANKINGS 48th** IN HIGH-TECH EMPLOYMENT

**48TH** IN HIGH-TECH JOB GROWTH



(2001 - 2006)

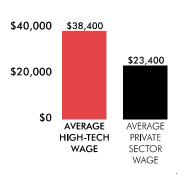




#### **HIGH-TECH WAGE DIFFERENTIAL**



DIFFERENTIAL OF HIGH-TECH WAGES COMPARED TO ALL PRIVATE SECTOR JOBS



Select data are rounded.

SAN JUAN, PR = PUERTO RICO: Aguas Buenas, Aibonito, Arecibo, Barceloneta, Barranquitas, Bayamón, Caguas, Camvy, Canóvanas, Carolina, Cataño, Cayey, Ciales, Cidra, Comerio, Corozal, Dorado, Florida, Guaynabo, Gurabo, Hatillo, Humacao, Juncos, Las Piedras, Loiza, Manati, Maunabo, Morovis, Naguabo, Naranjito, Orocovis, Quebradillas, Rio Grande, San Juan, San Lorenzo, Toa Alta, Tao Baja, Trujillo, Vega Alta, Vega Baja, and Yabucoa Municipios



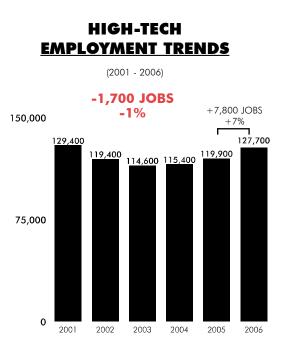
# SEATTLE

2006 **KEY INDUSTRY STATISTICS** 

# AND THE HIGH-TECH INDUSTRY



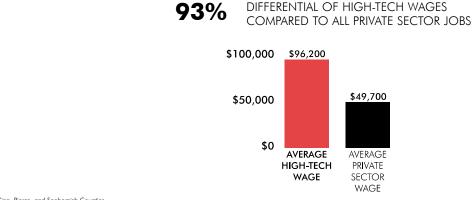
<b>METROPOLITAN RANKINGS</b>
9TH IN HIGH-TECH EMPLOYMENT
<b>IST</b> IN HIGH-TECH JOB GROWTH



JOBS	127,680
ESTABLISHMENTS	4,935
PAYROLL	\$12.3 B
AVERAGE WAGE	\$96,197
AVERAGE PRIVATE SECTOR WAGE	\$49,748
SEATTLE'S UNEMPLOYMENT RATE	4.0%



#### **HIGH-TECH WAGE DIFFERENTIAL**



Select data are rounded. SEATTLE = WASHINGTON: King, Pierce, and Snohomish Counties



\$49,700

AVERAGE

PRIVATE

SECTOR

WAGE

TAMPA-ST. PETERSBURG 2006





METROPOLITAN RANKINGS 25th in high-tech employment 34th in high-tech job growth

> HIGH-TECH EMPLOYMENT TRENDS (2001 - 2006) -4,800 JOBS -8%

> > 56,400 55,100 53,800 55,900 56,700

2004

2005

2006

JOBS		56,687
ESTABLISHMEN	ITS	3,275
PAYROLL		\$3.7 B
AVERAGE WAG AVERAGE PRIVATE S	-	<b>\$64,777</b> \$37,410
TAMPA-ST. PETERSBU	JRG'S UNEMPLOYMENT RATE	4.2%
52	<u>METROPOLITAN R</u>	ANKINGS
of <b>E</b> very	37th in high-tech emp. C 53rd in high-tech avera	0.001
1,000	LEADING HIGH-T	
PRIVATE SECTOR	INDUSTRY SECTO	<u>RS</u>
	(EMPLOYMENT)	
WORKERS IN	2005 🗰 2006	
Тамра-Ѕт.	TELECOMMUNICATIONS SERVICES	14,700 14,500
Petersburg		)

ENGINEERING SERVICES

#### **<u>HIGH-TECH WAGE DIFFERENTIAL</u>**

ARE EMPLOYED

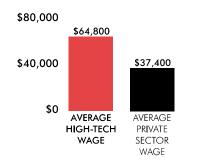
BY HIGH-TECH

FIRMS



+800 JOBS +1%

> DIFFERENTIAL OF HIGH-TECH WAGES COMPARED TO ALL PRIVATE SECTOR JOBS



Select data are rounded.

80,000

40,000

0

2001

2002

2003

61,500

TAMPA-ST. PETERSBURG = FLORIDA: Hernando, Hillsborough, Pasco, and Pinellas Counties



10,700

10,500

COMPUTER SYSTEMS DESIGN & RELATED SERVICES

# VENTURA, CA

2006 KEY INDUSTRY STATISTICS

## AND THE HIGH-TECH INDUSTRY



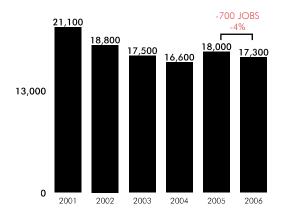
JOBS	17,255
ESTABLISHMENTS	978
PAYROLL	\$1.2 B
AVERAGE WAGE	\$69,707
AVERAGE PRIVATE SECTOR WAGE	\$44,553
VENTURA'S UNEMPLOYMENT RATE	5.0%

METROPOLITAN RANKINGS 60th in high-tech employment 57th in high-tech job growth



(2001 - 2006) -3,800 JOBS -18%

26,000

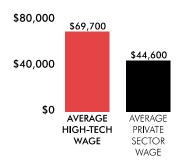




#### **HIGH-TECH WAGE DIFFERENTIAL**



DIFFERENTIAL OF HIGH-TECH WAGES COMPARED TO ALL PRIVATE SECTOR JOBS

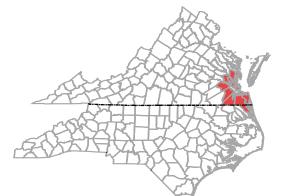


Select data are rounded. VENTURA, CA = CALIFORNIA: Ventura County Source: U.S. Bureau of Labor Statistics



VIRGINIA BEACH-NORFOLK

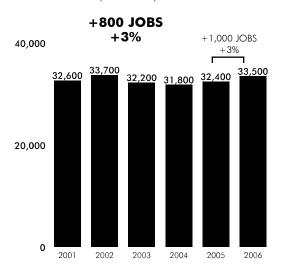




METROPOLITAN RANKINGS 35th in high-tech employment 32nd in high-tech job growth







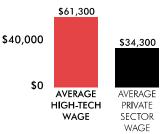


#### **HIGH-TECH WAGE DIFFERENTIAL**



DIFFERENTIAL OF HIGH-TECH WAGES COMPARED TO ALL PRIVATE SECTOR JOBS





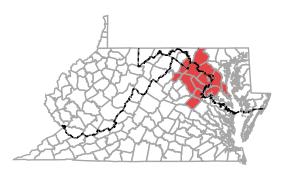
Select data are rounded.

VIRGINIA BEACH-NORFOLK= NORTH CAROLINA: Currituck; VIRGINA: Gloucester, Isle of Wight, James City, Mathews, Surry, and York Counties; Chesopeake, Hampton, Newport News, Norfolk, Poquoson, Portsmouth, Suffolk, Virginia Beach, and Williamsburg Cities



## WASHINGTON, DC 2006 KEY INDUSTRY STATISTICS

AND THE HIGH-TECH INDUSTRY



METROPOLITAN RANKINGS 2ND IN HIGH-TECH EMPLOYMENT 3RD IN HIGH-TECH JOB GROWTH

#### HIGH-TECH EMPLOYMENT TRENDS

(2001 - 2006)

+7,500 JOBS +3% 400,000 200,000 200,000 0 2001 2002 2003 2004 2005 2006

JOBS		295,834
ESTABLISHMEN	ſS	14,360
PAYROLL		\$27.4 B
AVERAGE WAGE AVERAGE PRIVATE SE		<b>\$92,718</b> \$55,587
WASHINGTON, DC'S	UNEMPLOYMENT RATE	3.0%
132		DANVINCE
OF EVERY	METROPOLITAN 5th in high-tech emp. C 9th in high-tech avera	CONCENTRATIO
1,000	LEADING HIGH	
Private Sector	INDUSTRY SECT	ORS
	(EMPLOYMENT)	
WORKERS IN	2005 2006	
Washington,	Computer systems design &	129,000 <b>137,100</b> RELATED SERVICES
DC	44,200	
Are Employed	44,400 ENGINEERING SERVICES	
ву Нідн-Тесн	39,600 40,200 R&D AND TESTING LABS	
Firms		

#### **HIGH-TECH WAGE DIFFERENTIAL**



DIFFERENTIAL OF HIGH-TECH WAGES COMPARED TO ALL PRIVATE SECTOR JOBS



Select data are rounded.

WASHINGTON, DC = MARYLAND: Calvert, Charles, Frederick, Montgomery, and Prince George's Counties; DISTRICT OF COLUMBIA: District of Columbia; Virkolnia: Arlington, Clarke, Fairfax, Fauquier, Loudoun, Prince William, Spotsylvania, Stafford, and Warren Counties and Alexandria, Fairfax, Falls Church, Fredericksburg, Manassas, and Manassas Park Citles; VEST VIRGINA: Jefferson County



**APPENDIX A.1** 

#### U.S. AVERAGE ANNUAL EMPLOYMENT IN THE HIGH-TECH INDUSTRY, 2001 - 2007

	2001	2002	2003	2004	2005	2006	2007	Percent Change 2006-07	Numeric Change 2006-07
HIGH-TECH MANUFACTURING	2001	2002	2000	2004	2005	2000	2007	2000-07	2000-07
Computer and Peripheral Equipment Manufacturing									
Electronic Computers	157,639	138,469	121,920	113,948	111,440	105,231	n/a		
Computer Storage Devices Computer Terminals	36,262 24,617	33,413 19,851	30,958 17,722	30,205 16,820	30,551 15,382	31,782 15,376	n/a n/a		
Other Computer Peripheral Equipment	67,714	55,262	51,429	49,214	46,205	43,866	n/a		
Total	286,233	246,995	222,029	210,188	203,578	196,255	1 <mark>86,992</mark>	-4.7%	-9,263
Communications Equipment Manufacturing									
Telephone Apparatus	98,761	67,127	49,743	44,348	42,809	38,728	n/a		
Radio & TV Broadcasting & Wireless Comm. Equip		86,777	77,249	75,372	78,396	80,905	n/a		
Other Communications Equipment	33,064 20,094	29,168 13,376	26,864 10,952	25,616	26,042 9,414	23,869	n/a		
Fiber Optic Cables Total	20,094 257,003	196,448	164,808	9,863 1 <b>55,199</b>	156,661	8,609 1 <mark>52,</mark> 111	n/a 1 <b>44,502</b>	-5.0%	-7,609
		,	,	,	,	,			.,
Audio and Video Equipment Manufacturing Total	47,359	41,702	37,791	32,737	32,607	31,093	30,193	-2.9%	-900
Electronic Components Manufacturing Electron Tubes	18,674	15,927	13,061	9,821	7,738	7,218	n/a		
Bare Printed Circuit Boards	120,923	82,179	66,414	63,092	59,338	57,807	n/a		
Electronic Capacitors	14,386	10,659	9,334	8,756	7,795	7,600	n/a		
Electronic Resistors	8,322	6,401	5,817	5,648	5,607	5,534	n/a		
Electronic Coil, Transformer, and Other Inductors	15,994	13,012	11,196	11,112	10,980	10,992	n/a		
Electronic Connectors Printed Circuit Assembly	23,452 59,955	18,631 50,166	15,036 48,704	16,380 51,200	18,275 51,863	18,902 53,587	n/a n/a		
Other Electronic Components	89,502	75,599	48,704 65,936	63,129	64,763	67,063	n/a		
Total	351,208	272,574	235,498	229,138	226,359	228,703	228,120	-0.3%	-583
Semiconductor Manufacturing									
Semiconductor and Related Devices	292,145	251,107	225,366	220,458	220,268	227,905	n/a		
Semiconductor Machinery	23,035	19,862	16,816	17,242	17,045	17,509	n/a		
Total	315,180	270,969	242,182	237,700	237,313	245,414	232,958	-5.1%	-12,456
Defense Electronics Manufacturing	- /		- /	- /	(- )	(-			
Total	148,388	147,140	145,681	148,593	155,486	157,245	158,209	0.6%	964
Measuring and Control Instruments Manufacturing						/			
Automatic Environmental Controls Industrial Process Control Instruments	32,853	32,214	30,724	29,416	26,979	25,688 60,517	n/a		
Totalizing Fluid Meter and Counting Devices	67,175 16,577	60,787 16,715	57,632 15,011	58,334 14,267	59,211 13,650	12,736	n/a n/a		
Electricity Measuring and Testing Instruments	65,745	53,665	46,590	45,118	43,614	41,464	n/a		
Analytical Laboratory Instruments	35,197	34,453	32,116	31,219	31,302	31,835	n/a		
Other Measuring and Controlling Instruments	32,703	29,869	29,064	29,782	29,863	30,217	n/a	0.10/	10/
Total	250,250	227,703	211,138	208,137	204,619	202,457	202,271	-0.1%	-186
Electromedical Equipment Manufacturing					- / /				
Electromedical and Electrotherapeutic Apparatus	53,813	53,890	55,468	54,594	56,384	58,882	n/a		
Irradiation Apparatus <mark>Total</mark>	11,569 <mark>65,382</mark>	11,094 <mark>64,984</mark>	11,284 <mark>66,752</mark>	11,348 <mark>65,942</mark>	11,531 <mark>67,915</mark>	11,609 <mark>70,491</mark>	n/a <b>71,197</b>	1.0%	706
Photonics Manufacturing									
Optical Instruments and Lenses	27,491	24,393	22,812	21,706	22,838	24,037	n/a		
Photographic and Photocopying Equipment	22,293	21,542	17,316	15,853	14,153	12,342	n/a		
Total	49,784	45,935	40,128	37,559	36,991	36,379	35,917	-1.3%	-462
Total High-Tech Manufacturing	1,770,787	1,514,450	1,366,007	1,325,193	1,321,529	1,320,148	1,290,358	-2.3%	-29,790

2007 employment data are preliminary.

n/a = not available

Some totals may not equal the sum of individual sectors due to rounding.

Source: U.S. Bureau of Labor Statistics, Covered Employment and Wages, ES-202

#### U.S. AVERAGE ANNUAL EMPLOYMENT IN THE HIGH-TECH INDUSTRY, 2001 - 2007

	<u>2001</u>	2002	2003	2004	2005	2006	2007	Percent Change <u>2006-07</u>	Numeric Change <u>2006-07</u>
HIGH-TECH SERVICES									
COMMUNICATIONS SERVICES									
Telecommunications Services									
Wired Telecommunications Carriers Paging Services	725,780 31,311	641,759 26,302	573,025 23,002	538,171 20,939	506,651 20,015	479,002 17,504	n/a n/a		
Cellular and Other Wireless Telecom.	169,921	169,612	166,460	167,180		183,390	n/a		
Telecommunications Resellers	208,840	177,890	158,606	145,917		125,372	n/a		
Satellite Telecommunications	21,212	18,539	17,185	16,155	16,341	16,384	n/a		
Cable and Other Program Distribution	125,972	127,674	132,573			141,932	n/a		
Other Telecommunications	9,307	9,215	8,603			6,584	n/a	1.00/	17.000
Total	1,292,343	1,170,991	1,079,454	1,026,957	991,418	970,168	952,348	-1.8%	-17,820
Internet Services		100.007	100 7 (0	10/075	100157	1010/0	,		
Internet Service Providers	154,747	122,837	109,768	104,975		101,243	n/a		
Web Search Portals	16,510	13,146 300,767	11,457 281,090			19,191	n/a		
Data Processing, Hosting, and Related Ser Total	486,654	436,750	402,315	264,714 382,545		264,764 <mark>385,198</mark>	n/a <b>395,820</b>	2.8%	10,622
Total Communications Services	1,778,997	1,607,741	1,481,769	1,409,502	1,372,289	1,355,366	1,348,168	-0.5%	-7,198
SOFTWARE SERVICES									
Software Publishers									
Total	271,263	249,912	237,244	235,328	237,002	243,150	251,082	3.3%	7,932
Computer Systems Design and Related Serv	ices								
Custom Computer Programming Services	557,021	499,802	488,991	504,489	526,179	560,741	n/a		
Computer Systems Design Services	509,161	456,541	447,559			552,988	n/a		
Computer Facilities Management Services	64,852	57,877	57,316			55,521	n/a		
Other Computer Related Services	147,798	126,191	113,473	106,252		105,934	n/a	- 00/	74.400
Total	1,278,832	1,140,411	1,107,339	1,141,560	1,196,256	1,275,185	1,349,877	5.9%	74,692
Total Software Services	1,550,095	1,390,323	1,344,583	1,376,888	1,433,258	1,518,335	1,600,959	5.4%	82,624
ENGINEERING AND TECH SERVICES									
Engineering Services									
Total	799,345	774,271	760,228	787,170	829,619	874,494	906,134	3.6%	31,640
R&D and Testing Labs									
Testing Laboratories	141,327	144,993	143,499	141,690	141,948	145,224	n/a		
R&D in the Physical, Eng., and Life Science		462,198	467,761	479,651	509,111	534,643	n/a		
Total	602,609	607,191	611,260	621,341	651,059	679,867	694,367	2.1%	14,500
Computer Training									
Total	27,937	23,770	20,866	19,881	19,572	18,117	17,738	-2.1%	-379
Total Engineering and Tools Constant	1 400 901	1 405 000	1 200 254	1 409 200	1 500 050	1 570 470	1 / 10 020	0.00/	45 741
Total Engineering and Tech Services	1,429,891	1,405,232	1,392,354	1,428,392	1,500,250	1,572,478	1,618,239	2.9%	45,761
Total High-Tech Services (Includes Communications Services, Software Services, and Er	4,758,983 ngineering and Tech	<b>4,403,296</b> Services)	4,218,706	4,214,782	4,305,797	4,446,179	4,567,366	2.7%	121,187
TOTAL HIGH TECH	6,529,770	5,917,746	5,584,713	5,539,975	5,627,326	5,766,327	5,857,724	<b>1.6</b> %	91,397
<b>Total Private Sector</b> Tech Jobs per 1,000 Private Sector Jobs	109,304,802 59.7	107,577,281 55.0			<b>110,634,510</b> 50.9	<b>112,719,311</b> 51.2	<b>114,010,764</b> 51.4	1.1%	1,291,453

2007 employment data are preliminary.

n/a = not available

Some totals may not equal the sum of individual sectors due to rounding.

Source: U.S. Bureau of Labor Statistics, Covered Employment and Wages, ES-202

## **U.S. HIGH-TECH WAGES**

#### **APPENDIX A.2**

#### U.S. AVERAGE ANNUAL WAGES IN THE HIGH-TECH INDUSTRY, 2001 - 2006

(adjusted for inflation to 2006 dollars)

HIGH-TECH MANUFACTURING	<u>2001</u>	<u>2002</u>	<u>2003</u>	<u>2004</u>	<u>2005</u>	<u>2006</u>	Percent Change <u>2005-06</u>	Numeric Change <u>2005-06</u>
HIGH-IECH MANOFACIORING								
Computer and Peripheral Equipment Manufacturing	<b>*</b> • • • • • • •	<b>*</b> • • • • • • • •	<b>*</b> • • • • • • •	<b>*</b> • • • • • • • •	<b>*</b> 1 0 0 0 0 5	<b>*</b> • • • • • • • •		<b>*</b> • • • • •
Electronic Computers	\$108,200	\$104,253 \$92,792	\$111,111	\$115,303 \$95,702	\$122,305	\$136,223		\$13,919
Computer Storage Devices Computer Terminals	\$93,656 \$92,667	\$92,792 \$92,910	\$96,982 \$94,969	\$95,702 \$97,761	\$96,710 \$101,632	\$95,022 \$105,365	-2% 4%	-\$1,688 \$3,733
Other Computer Peripheral Equipment	\$76,481	\$77,113	\$79,018	\$79,290	\$78,992	\$79,588	1%	\$596
Total	\$97,517	\$95,719	\$100,419	\$102,650	\$107,071	\$114,475	7%	\$7,403
Communications Equipment Manufacturing								
Telephone Apparatus	\$80,531	\$81,785	\$88,555	\$95,951	\$91,907	\$93 <i>,</i> 603	2%	\$1,696
Radio & TV Broadcasting & Wireless Communications Equip.	\$69,716	\$70,584	\$74,749	\$77,228	\$79,429	\$81,049	2%	\$1,620
Other Communications Equipment	\$66,427	\$65,266	\$64,065	\$66,234	\$64,177	\$64,982	1%	\$805
Fiber Optic Cables Total	\$54,704 <b>\$72,275</b>	\$57,791 <b>\$72,751</b>	\$59,011 <b>\$76,129</b>	\$59,796	\$61,288	\$63,488 <b>\$80,730</b>	4% <b>2%</b>	\$2,200
loidi	φ/ Z <sub>1</sub> Z1 Ο	\$/Z,/31	\$70,1Z7	\$79,656	\$79,213	φο <b>υ,/</b> 30	∠70	\$1,517
Audio and Video Equipment Manufacturing	ACO 077	A.F. ( 100	A-4 44-		A / 0 007	A (1 (10		<b>\$1.005</b>
Total	\$53,266	\$54,699	\$56,465	\$59,068	\$60,387	\$61,612	2%	\$1,225
Electronic Components Manufacturing								
Electron Tubes	\$66,267	\$66,519	\$70,566	\$72,825	\$80,073	\$83,808	5%	\$3,735
Bare Printed Circuit Boards Electronic Capacitors	\$44,028 \$39,884	\$44,897 \$42,301	\$47,449 \$42,251	\$48,457 \$42,444	\$48,704 \$42,423	\$48,031 \$44,059	-1% 4%	-\$672 \$1,636
Electronic Capacitors	\$37,884	\$40,100	\$40,951	\$42,444 \$42,297	\$42,423 \$43,042	\$44,039 \$42,475	-1%	-\$567
Electronic Coil, Transformer, and Other Inductors	\$34,985	\$34,825	\$37,379	\$36,601	\$36,490	\$37,695	3%	\$1,205
Electronic Connectors	\$45,016	\$48,092	\$48,797	\$47,368	\$47,211	\$49,318	4%	\$2,107
Printed Circuit Assembly	\$54,583	\$53,766	\$52,501	\$51,530	\$46,613	\$45,481	-2%	
Other Electronic Components	\$53,650	\$52,305	\$53,220	\$53,522	\$52,903	\$53,145	0%	\$243
Total	\$48,867	\$49,371	\$50,633	\$50,549	\$49,429	\$49,406	0%	-\$23
Semiconductor Manufacturing								
Semiconductor and Related Devices	\$89,720	\$85,145	\$90,326	\$93,872	\$97,466	\$101,618	4%	\$4,153
Semiconductor Machinery Total	\$98,259 <b>\$90,344</b>	\$95,802 <b>\$85,926</b>	\$115,649 <b>\$92,084</b>	\$114,536 <b>\$95,371</b>	\$107,332 <b>\$98,174</b>	\$111,584 <b>\$102,329</b>	4% <b>4%</b>	\$4,252 <b>\$4,155</b>
	φ <i>γ</i> 0,011	<i>\\\\\\</i>	<i>\\</i> 2,004	<i>\$70,071</i>	<i>\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\</i>	ψ102,027	-170	ψη/100
Defense Electronics Manufacturing Total	\$79,194	\$81,421	\$83,849	\$85,527	¢04 450	\$86,916	1%	\$463
lotal	φ/7,174	φ01,4Z1	φ03,047	\$00,0Z7	\$86,453	φ00,710	1 70	<b>\$403</b>
Measuring and Control Instruments Manufacturing	¢ (0.10.)	¢ (0, (3,0	¢ 5 1 0 5 0	¢50.50/	¢ 50,000	¢50 (07	10/	¢005
Automotive Environmental Controls Industrial Process Control Instruments	\$48,104 \$59,520	\$48,613 \$59,949	\$51,052 \$60,565	\$52,596 \$63,644	\$53,232 \$62,984	\$53,627 \$64,548	1% 2%	\$395 \$1,565
Totalizing Fluid Meter and Counting Devices	\$51,244	\$50,643	\$51,226	\$51,708	\$52,104	\$52,129	270	\$25
Electricity Measuring and Testing Instruments	\$79,958	\$82,821	\$86,565	\$84,670	\$87,384	\$91,832	5%	\$4,448
Analytical Laboratory Instruments	\$73,647	\$73,006	\$78,099	\$82,790	\$77,957	\$81,878	5%	\$3,921
Other Measuring and Controlling Instruments	\$56,549	\$56,415	\$58,260	\$59,158	\$59,271	\$59,634	1%	\$363
Total	\$64,441	\$64,565	\$66,604	\$68,052	\$67,922	\$69,961	3%	\$2,039
Electromedical Equipment Manufacturing								
Electromedical and Electrotherapeutic Apparatus	\$69,328	\$70,091	\$73,297	\$79,117	\$77,228	\$76,419	-1%	-\$809
Irradiation Apparatus Total	\$78,719 <b>\$70,990</b>	\$77,912 <b>\$71,427</b>	\$80,980	\$83,659	\$81,591 <b>\$77,969</b>	\$82,922	2% - <b>1%</b>	\$1,330 - <b>\$479</b>
Total	φ/ 0,770	φ/1,4Z/	\$74,595	\$79,899	φ// <sub>1</sub> 707	\$77,490	- 1 70	- 44 / 7
Photonics Manufacturing	¢7/ 410	¢ 70 / 05	¢70 070	¢ / / O / 7	¢ / / 050	¢ / ¬ ^ ¬ ¬	3.67	¢057
Optical Instruments and Lenses Photographic and Photocopying Equipment	\$76,418 \$67,402	\$70,635 \$65,593	\$72,070 \$69,342	\$66,061 \$74,695	\$66,359 \$71,670	\$67,317 \$70,175	1% -2%	\$957 -\$1,495
Total	\$72,381	\$68,270	\$70,893	\$69,705	\$68,391	\$68,286	-2 /8 0%	-\$1,495 - <b>\$105</b>
Total High-Tech Manufacturing				\$70.144			20/	¢0.074
rolar righ-rech Manufaciunng	\$73,849	\$73,568	\$77,088	\$79,146	\$80,080	\$82,454	3%	\$2,374

### U.S. AVERAGE ANNUAL WAGES IN THE HIGH-TECH INDUSTRY, 2001 - 2006

(adjusted for inflation to 2006 dollars)

(aajustea tor intiation to 2006 aoliars)							Percent Change	Numeric Change
HIGH-TECH SERVICES	<u>2001</u>	<u>2002</u>	<u>2003</u>	<u>2004</u>	<u>2005</u>	<u>2006</u>	<u>2005-06</u>	<u>2005-06</u>
COMMUNICATIONS SERVICES								
Telecommunications Services	¢ / ₹ / / 0	¢ / 0, 1 0 0	¢ / 0, 070	¢70.000	¢71 (00	¢70.0/4	00/	¢1.070
Wired Telecommunications Carriers Paging Services	\$67,468 \$57,569	\$68,133 \$53,881	\$69,972 \$54,675	\$72,809 \$62,536	\$71,692 \$58,428	\$73,064 \$60,105	2% 3%	\$1,372 \$1,677
Cellular and Other Wireless Telecommunications	\$64,855	\$60,854	\$60,004	\$66,331	\$67,193	\$65,416	-3%	-\$1,777
Telecommunications Resellers	\$62,734	\$63,609	\$63,838	\$66,464	\$65,609	\$66,278	1%	\$669
Satellite Telecommunications Cable and Other Program Distribution	\$70,050 \$48,443	\$74,231 \$48,676	\$71,061 \$50,918	\$79,371 \$50,690	\$77,304 \$49,721	\$82,998 \$50,074	7% 1%	\$5,693 \$353
Other Telecommunications	\$67,425	\$67,613	\$64,583	\$69,271	\$79,294	\$82,688	4%	\$3,395
Total	\$64,307	\$64,042	\$64,842	\$67,914	\$66,964	\$67,377	1%	\$414
Internet Services	¢05 077	* 77 550	¢70.410	¢01.004	¢01.050	¢05 700	(0)	¢ =  =  /  /
Internet Service Providers Web Search Portals	\$95,277 \$88,108	\$77,550 \$81,775	\$79,410 \$84,728	\$91,884 \$102,762	\$91,359 \$132,218	\$85,793 \$154,054	-6% 17%	-\$5,566 \$21,836
Data Processing, Hosting, and Related Services	\$63,346	\$62,512	\$63,996	\$66,040	\$66,292	\$67,783	2%	\$1,490
Total	\$74,340	\$67,321	\$68,792	\$74,366	\$75,576	\$76,814	2%	\$1,239
Total Communications Services	\$67,052	\$64,933	<b>\$65,9</b> 14	<b>\$69,66</b> 5	\$69,354	\$70,059	1%	\$706
SOFTWARE SERVICES								
Software Publishers								
Total	\$119,314	\$111,418	\$112,099	\$101,900	\$103,547	\$106,770	3%	\$3,223
Computer Systems Design and Related Services								
Custom Computer Programming Services	\$88,270	\$85,224	\$84,730	\$86,009	\$86,508	\$88,095	2%	\$1,587
Computer Systems Design Services Computer Facilities Management Services	\$86,455 \$72,415	\$84,140 \$68,132	\$82,084 \$68,502	\$83,293 \$70,059	\$82,616 \$70,811	\$83,722 \$71,281	1% 1%	\$1,105 \$470
Other Computer Related Services	\$74,840	\$71,845	\$71,138	\$71,992	\$72,382	\$72,484	0%	\$103
Total	\$85,191	\$82,442	\$81,428	\$82,793	\$82,871	\$84,169	2%	\$1,298
Total Software Services	\$91,163	<b>\$87,65</b> 1	\$86,839	\$86,058	\$86,290	\$87,789	2%	\$1,499
ENGINEERING AND TECH SERVICES								
Engineering Services								
Total	\$67,841	\$68,542	\$69,308	\$70,187	\$70,794	\$72,594	3%	\$1,800
R&D and Testing Labs								
Testing Laboratories R&D in the Physical, Engineering, and Life Sciences	\$62,452 \$80,778	\$65,368 \$80,935	\$64,928 \$83,786	\$64,161 \$86,279	\$63,243 \$88,742	\$62,747 \$89,164	-1% 0%	-\$496 \$422
Total	\$76,481	\$77,217	\$79,359	\$81,236	\$83,182	\$83,521	0%	\$339
Computer Training								
Total	\$53,494	\$50,788	\$49,396	\$50,357	\$51,526	\$53,182	3%	\$1,656
Total Engineering and Tech Services	\$71,202	\$71,990	\$73,422	\$74,717	\$75,919	\$77,094	2%	\$1,176
Total High-Tech Services (Includes Communications Services, Software Services, and Engineering and Tech S	\$76,152 Services)	\$74,358	\$75,061	\$76,733	\$77,279	\$78,602	2%	\$1,323
TOTAL HIGH TECH	\$75,527	\$74,156	\$75,557	\$77,310	\$77,937	\$79,484	<b>2%</b>	\$1,547
Total Private Sector	\$41,159	\$40,946	\$41,080	\$41,765	\$41,805	\$42,405	1%	\$600
Tech Wage Differential Over Private Sector Wage	83.5%	81.1%	83.9%	85.1%	86.4%	87.4%		

# **U.S. HIGH-TECH PAYROLL**

# **APPENDIX A.3**

#### U.S. ANNUAL PAYROLL IN THE HIGH-TECH INDUSTRY, 2001 - 2006

(adjusted for inflation to millions of 2006 dollars)

(adjusted for inflation to millions of 2006 dollars)							Devee	Numeratio
							Change	Numeric Change
	<u>2001</u>	<u>2002</u>	<u>2003</u>	<u>2004</u>	<u>2005</u>	<u>2006</u>	2005-06	
HIGH-TECH MANUFACTURING								
Computer and Peripheral Equipment Manufacturing								
Electronic Computers	\$17,057	\$14,436	\$13,547	\$13,139	\$13,630	\$14,335	5%	\$705
Computer Storage Devices	\$3,396	\$3,100	\$3,002	\$2,891	\$2,955	\$3,020	2%	\$65
Computer Terminals	\$2,281	\$1,844	\$1,683	\$1,644	\$1,563	\$1,620	4%	\$57
Other Computer Peripheral Equipment	\$5,179	\$4,261	\$4,064	\$3,902	\$3,650	\$3,491	-4%	-\$159
Total	\$27,913	\$23,642	\$22,296	\$21,576	\$21,797	\$22,466	3%	\$669
Communications Equipment Manufacturing								
Telephone Apparatus	\$7,953	\$5,490	\$4,405	\$4,255	\$3,934	\$3,625	-8%	-\$309
Radio & TV Broadcasting & Wireless Communications Equip.	\$7,326	\$6,125	\$5,774	\$5,821	\$6,227	\$6,557	5%	\$330
Other Communications Equipment	\$2,196 \$1,099	\$1,904 \$773	\$1,721 \$646	\$1,697 \$590	\$1,671 \$577	\$1,551 \$547	-7% -5%	-\$120 -\$30
Fiber Optic Cable Total	\$1,099 <b>\$18,575</b>	\$14 <mark>,292</mark>	\$12,547	\$12,362	\$12,410	\$347 <b>\$12,280</b>	-3% - <b>1%</b>	-\$30 - <b>\$130</b>
	<i><i><i></i></i></i>	4.1,272	¢12,017	412,002	<i><i><i></i></i></i>	¢12,200	.,,,	<b></b>
Audio and Video Equipment Manufacturing								
Total	\$2,523	\$2,281	\$2,134	\$1,934	\$1,969	\$1,916	-3%	-\$53
Electronic Components Manufacturing								
Electron Tube	\$1,237	\$1,059	\$922	\$715	\$620	\$605	-2%	-\$15
Bare Printed Circuit Boards	\$5,324	\$3,690	\$3,151	\$3,057	\$2,890	\$2,777	-4%	-\$113
Electronic Capacitors	\$574	\$451	\$394	\$372	\$331	\$335	1%	\$4
Electronic Resistors	\$338	\$257 \$452	\$238 \$418	\$239 \$407	\$241 \$401	\$235	-3%	-\$6
Electronic Coil, Transformer, and Other Inductors Electronic Connectors	\$560 \$1,056	\$453 \$896	\$418 \$734	\$407 \$776	\$401 \$863	\$414 \$932	3% 8%	\$14 \$69
Printed Circuit Assembly	\$3,273	\$2,697	\$2,557	\$2,638	\$2,417	\$2,437	1%	\$20
Other Electronic Components	\$4,802	\$3,954	\$3 <i>,</i> 509	\$3,379	\$3,426	\$3,564	4%	\$138
Total	\$17,163	\$13,457	\$11,924	\$11,583	\$11,189	\$11,299	1%	\$111
Semiconductor Manufacturing								
Semiconductor and Related Devices	\$26,211	\$21,380	\$20,356	\$20,695	\$21,469	\$23,159	8%	\$1,691
Semiconductor Machinery	\$2,263	\$1,903	\$1,945	\$1,975	\$1,829	\$1,954	7%	\$124
Total	\$28,475	\$23,283	\$22,301	\$22,670	\$23,298	\$25,113	8%	\$1,815
Defense Electronics Manufacturing								
Total	\$11,751	\$11,980	\$12,215	\$12,709	\$13,442	\$13,667	2%	\$225
						,		
Measuring and Control Instruments Manufacturing								
Automotive Environmental Controls Industrial Process Control Instruments	\$1,580	\$1,566 \$3,644	\$1,569	\$1,547 \$3,713	\$1,436 \$3,729	\$1,378 \$2,004	-4% 5%	-\$59 \$177
Totalizing Fluid Meter and Counting Devices	\$3,998 \$849	\$3,844 \$846	\$3,491 \$769	\$738	\$3,729 \$711	\$3,906 \$664	-7%	۶1/7 -\$47
Electricity Measuring and Testing Instruments	\$5,257	\$4,445	\$4,033	\$3,820	\$3,811	\$3,808	0%	-\$3
Analytical Laboratory Instruments	\$2,592	\$2,515	\$2,508	\$2,585	\$2,440	\$2,607	7%	\$166
Other Measuring and Controlling Instruments	\$1,849	\$1,685	\$1,693	\$1,762	\$1,770	\$1,802	2%	\$32
Total	\$16,126	\$14,702	\$14,063	\$14,164	\$13,898	\$14,164	2%	\$266
Electromedical Equipment Manufacturing								
Electromedical and Electrotherapeutic Apparatus	\$3,731	\$3,777	\$4,066	\$4,319	\$4,354	\$4,500	3%	\$145
Irradiation Apparatus	\$911	\$864	\$914	\$949	\$941	\$963	2%	\$22
Total	\$4,641	\$4,642	\$4,979	\$5,269	\$5,295	\$5,462	3%	\$167
Photonics Manufacturing								
Optical Instruments and Lenses	\$2,101	\$1,723	\$1,644	\$1,434	\$1,516	\$1,618	7%	\$103
Photographic and Photocopying Equipment	\$1,503	\$1,413	\$1,201	\$1,184	\$1,014	\$866	-15%	-\$148
Total	\$3,603	\$3,136	\$2,845	\$2,618	\$2,530	\$2,484	-2%	-\$46
Total High-Tech Manufacturing	\$130,770	\$111,415	\$105,303	\$104,884	\$105,828	\$108,852	3%	\$3,024
	<i>4.00µ10</i>	÷,	÷	÷. • 1/00 f	÷	÷	0,0	

Some totals may not equal the sum of individual sectors due to rounding.

# U.S. HIGH-TECH PAYROLL (CONT.)

#### U.S. ANNUAL PAYROLL IN THE HIGH-TECH INDUSTRY, 2001 - 2006

(adjusted for inflation to millions of 2006 dollars)

	2001	2002	2003	2004	2005	<u>2006</u>	Percent Change <u>2005-06</u>	Numeric Change <u>2005-06</u>
HIGH-TECH SERVICES								
COMMUNICATIONS SERVICES								
Telecommunications Services Wired Telecommunications Carriers Paging Services Cellular and Other Wireless Telecommunications Telecommunications Resellers Satellite Telecommunications Cable and Other Program Distribution Other Telecommunications <b>Total</b>	\$48,967 \$1,803 \$11,020 \$13,101 \$1,486 \$6,102 \$628 <b>\$83,107</b>	\$43,725 \$1,417 \$10,322 \$11,315 \$1,376 \$6,215 \$623 <b>\$74,993</b>	\$40,096 \$1,258 \$9,988 \$10,125 \$1,221 \$6,750 \$556 <b>\$69,994</b>	\$39,184 \$1,309 \$11,089 \$9,698 \$1,282 \$6,599 \$582 <b>\$69,744</b>	\$36,323 \$1,169 \$11,491 \$8,868 \$1,263 \$6,732 \$542 <b>\$66,389</b>	\$34,998 \$1,052 \$11,997 \$8,309 \$1,360 \$7,107 \$544 <b>\$65,367</b>	-4% -10% 4% -6% 8% 6% 0% - <b>2%</b>	-\$1,325 -\$117 \$506 -\$559 \$97 \$376 \$2 - <b>\$1,021</b>
Internet Services Internet Service Providers Web Search Portals Data Processing, Hosting, and Related Services Total	\$14,744 \$1,455 \$19,979 <b>\$36,178</b>	\$9,526 \$1,075 \$18,801 <b>\$29,402</b>	\$8,717 \$971 \$17,989 <b>\$27,676</b>	\$9,645 \$1,321 \$17,482 <b>\$28,448</b>	\$9,150 \$2,056 \$17,578 <b>\$28,785</b>	\$8,686 \$2,956 \$17,946 <b>\$29,589</b>	-5% 44% 2% <mark>3%</mark>	-\$464 \$900 \$368 <mark>\$804</mark>
Total Communications Services	\$11 <mark>9,28</mark> 5	\$104,395	\$97,670	\$98,193	\$95,174	\$94,956	0%	-\$217
SOFTWARE SERVICES								
Software Publishers Total	\$32,365	\$27,845	\$26,595	\$23,980	\$24,541	\$25,961	6%	\$1,420
Computer Systems Design and Related Services Custom Computer Programming Services Computer Systems Design Services Computer Facilities Management Services Other Computer Related Services Total	\$49,168 \$44,020 \$4,696 \$11,061 <b>\$108,945</b>	\$42,595 \$38,413 \$3,943 \$9,066 <b>\$94,018</b>	\$41,432 \$36,737 \$3,926 \$8,072 <b>\$90,168</b>	\$43,391 \$39,552 \$3,921 \$7,649 <b>\$94,513</b>	\$45,519 \$41,998 \$3,966 \$7,652 <b>\$99,135</b>	\$49,398 \$46,297 \$3,958 \$7,679 <b>\$107,332</b>	9% 10% 0% 8%	\$3,880 \$4,299 -\$8 \$26 <b>\$8,197</b>
Total Software Services	\$141,311	\$121,863	\$116,763	\$118,493	\$123,676	\$133,293	8%	\$9,617
ENGINEERING AND TECH SERVICES								
Engineering Services Total	\$54,229	\$53,070	\$52,690	\$55,249	\$58,732	\$63,483	8%	\$4,751
R&D and Testing Labs Testing Laboratories R&D in the Physical, Engineering, and Life Sciences Total	\$8,826 \$37,262 <b>\$46,088</b>	\$9,478 \$37,408 <b>\$46,886</b>	\$9,317 \$39,192 <b>\$48,509</b>	\$9,091 \$41,384 <b>\$50,475</b>	\$8,977 \$45,179 <b>\$54,157</b>	\$9,112 \$47,671 <b>\$56,783</b>	2% 6% <mark>5%</mark>	\$135 \$2,491 <b>\$2,626</b>
Computer Training Total	\$1,494	\$1,207	\$1,031	\$1,001	\$1,008	\$963	-4%	-\$45
Total Engineering and Tech Services	\$101,811	\$101,163	\$102,230	\$106,725	\$113,897	\$121,229	6%	\$7,332
Total High-Tech Services (Includes Communications Services, Software Services, and Engineering and Tech	\$362,406 h Services)	\$327,421	\$316,662	\$323,411	\$332,746	\$349,478	5%	\$16,732
TOTAL HIGH TECH	\$493,176	\$438,836	\$421,966	\$428,295	\$438,575	\$458,330	5%	\$19,756
<b>Total Private Sector</b> High-Tech Payroll as a Percent of Private Sector Payroll	<b>\$4,498,893</b> 11.0%	<b>\$4,404,906</b> 10.0%	<b>\$4,398,790</b> 9.6%	<b>\$4,531,081</b> 9.5%	<b>\$4,625,085</b> 9.5%	<b>\$4,779,860</b> 9.6%	3%	\$154,775

Some totals may not equal the sum of individual sectors due to rounding.

# **U.S. HIGH-TECH ESTABLISHMENTS**

**APPENDIX A.4** 

### U.S. AVERAGE ANNUAL ESTABLISHMENTS IN THE HIGH-TECH INDUSTRY, 2001 - 2006

HIGH-TECH MANUFACTURING	<u>2001</u>	2002	<u>2003</u>	<u>2004</u>	<u>2005</u>	<u>2006</u>	Percent Change 2005-06	Numeric Change <u>2005-06</u>
Computer and Peripheral Equipment Manufacturing Electronic Computers	999	919	821	776	751	719	-4%	-32
Computer Storage Devices	259	253	232	220	205	205	0%	0
Computer Terminals	136	133	125	101	86	75	-13%	-11
Other Computer Peripheral Equipment	914	858	843	800	754	737	-2%	-17
Total	2,308	2,164	2,021	1,897	1,796	1,736	-3%	-60
Communications Equipment Manufacturing								
Telephone Apparatus	802	736	704	653	630	607	-4%	-23
Radio & TV Broadcasting & Wireless Communications Equip. Other Communications Equipment	1,443 651	1,368 611	1,300 600	1,233 596	1,224 594	1,230 601	0% 1%	6 7
Fiber Optic Cables	170	170	176	173	159	153	-4%	-6
Total	3,066	2,885	2,780	2,655	2,607	2,592	-1%	-15
Audio and Video Equipment Manufacturing								
Total	751	701	698	664	668	679	2%	11
Electronic Components Manufacturing								
Electron Tubes	137	124	111	96	98	90	-8%	-8
Bare Printed Circuit Boards	1,892	1,650	1,448	1,263	1,152	1,070	-7%	-82
Electronic Capacitors	119 96	106 95	108 89	100 86	92 85	97 80	5% -6%	5 -5
Electronic Resistors Electronic Coil, Transformer, and Other Inductors	392	368	353	340	327	310	-0%	-17
Electronic Connectors	298	288	274	268	256	259	1%	3
Printed Circuit Assembly	880	931	961	1,016	1,064	1,094	3%	30
Other Electronic Components	1,487	1,467	1,417	1,354	1,386	1,376	-1%	-10
Total	5,301	5,029	4,761	4,523	4,460	4,376	-2%	-84
Semiconductor Manufacturing								
Semiconductor and Related Devices	1,640	1,642	1,578	1,546	1,691	1,678	-1%	-13
Semiconductor Machinery Total	225 1,865	232 1 <b>,874</b>	235 1,813	231 <b>1,777</b>	221 1,912	224 1,902	1% - <b>1%</b>	3 - <b>10</b>
loidi	1,000	1,074	1,010	(pere	17712	1,702	-170	-10
Defense Electronics Manufacturing	0.47	0.45	000	000	0/7	000	20/	00
Total	846	845	823	828	867	889	3%	22
Measuring and Control Instruments Manufacturing	10.1	10.1	(		(50			
Automotive Environmental Controls Industrial Process Control Instruments	494 1,849	484 1,808	471 1,811	449 1,812	453 1,820	456 1,788	1% -2%	3 -32
Totalizing Fluid Meter and Counting Devices	401	378	356	333	319	282	-12%	-32
Electricity Measuring and Testing Instruments	987	1,011	1,015	998	967	947	-2%	-20
Analytical Laboratory Instruments	677	648	640	651	648	630	-3%	-18
Other Measuring and Controlling Instruments Total	1,035 <b>5,443</b>	1,004 <b>5,333</b>	985 <mark>5,278</mark>	988 <mark>5,231</mark>	1,002 <mark>5,209</mark>	987 <mark>5,090</mark>	-1% - <b>2%</b>	-15 - <b>119</b>
	-,	-,	-,	-,	-,	-,		
Electromedical Equipment Manufacturing Electromedical and Electrotherapeutic Apparatus	741	754	784	789	842	866	3%	24
Irradiation Apparatus	232	220	227	234	230	231	0%	24
Total	973	974	1,011	1,023	1,072	1,097	2%	25
Photonics Manufacturing								
Optical Instruments and Lenses	585	578	567	557	561	562	0%	1
Photographic and Photocopying Equipment	395	381	370	345	309	279	-10%	-30
Total	980	959	937	902	870	841	-3%	-29
Total High-Tech Manufacturing	21,533	20,764	20,122	19,500	19,461	19,202	-1%	-259

2006 establishment data are the most recent available.

Some totals may not equal the sum of individual sectors due to rounding.

# U.S. HIGH-TECH ESTABLISHMENTS (CONT.)

**APPENDIX A.4** 

#### U.S. AVERAGE ANNUAL ESTABLISHMENTS IN THE HIGH-TECH INDUSTRY, 2001 - 2006

							Percent Change	Numeric Change
HIGH-TECH SERVICES	<u>2001</u>	<u>2002</u>	<u>2003</u>	<u>2004</u>	<u>2005</u>	<u>2006</u>	2005-06	2005-06
COMMUNICATIONS SERVICES								
Telecommunications Services	10 571	10 577	10.050	10.440	10141	10.000	10/	101
Wired Telecommunications Carriers Paging Services	19,571 1,981	19,577 1,926	19,250 1,769	19,443 1,530	19,141 1,324	19,322 1,188	1% -10%	181 -136
Cellular and Other Wireless Telecommunications	6,726	7,710	8,151	8,732	9,362	9,953	6%	591
Telecommunications Resellers	8,502	9,003	8,692	8,152	7,680	7,266	-5%	-414
Satellite Telecommunications Cable and Other Program Distribution	1,058 3,732	1,027 3,751	1,007 3,710	1,018 3,639	994 3,534	1,000 3,533	1% 0%	6 -1
Other Telecommunications	577	589	555	561	531	564	6%	33
Total	42,147	43,583	43,134	43,075	42,566	42,826	1%	260
Internet Services	10.074	11 007	0 ( 22	0.450	7 7 4 7	7 / 07	1.0/	110
Internet Service Providers Web Search Portals	12,974 1,343	11,227 1,180	9,633 1,028	8,453 983	7,747 1,058	7,637 1,106	-1% 5%	-110 48
Data Processing, Hosting, and Related Services	13,470	13,351	12,820	12,445	12,383	12,736	3%	353
Total	27,787	25,758	23,481	21,882	21,188	21,479	1%	291
Total Communications Services	69,934	69,341	<mark>66,6</mark> 15	64,957	63,754	64,305	1%	551
SOFTWARE SERVICES								
Software Publishers								
Total	11,237	10,966	10,447	9,942	9,928	9,865	-1%	-63
Computer Systems Design and Related Services								
Custom Computer Programming Services	60,485	62,893	64,117	64,811	66,943	70,481	5%	3,538
Computer Systems Design Services	60,294	60,436	61,667	63,466	67,266	73,042	9%	5,776
Computer Facilities Management Services Other Computer Related Services	1,951 22,094	2,063 20,582	2,051 18,082	2,048 15,555	1,939 14,381	2,060 13,910	6% -3%	121 -471
Total	144,824	145,974	145,917	145,880	150,529	159,493	<b>6%</b>	8,964
Total Software Services	156,061	156,940	156,364	155 <b>,822</b>	160,457	169,358	6%	8,901
ENGINEERING AND TECH SERVICES								
Engineering Services								
Total	57,508	58,102	58,557	59,350	60,748	63,097	4%	2,349
R&D and Testing Labs								
Testing Laboratories	8,594	8,719	8,769	8,658	8,589	8,629	0%	40
R&D in the Physical, Engineering, and Life Sciences Total	15,178 <mark>23,772</mark>	15,507 <mark>24,226</mark>	15,610 <mark>24,379</mark>	16,033 <mark>24,691</mark>	16,960 <mark>25,549</mark>	18,084 <mark>26,713</mark>	7% <mark>5%</mark>	1,124 <mark>1,164</mark>
Computer Training								
Total	3,480	3,436	3,262	3,148	3,007	2,847	-5%	-160
Total Engineering and Tech Services	84,760	85,764	86,198	87,189	89,304	92,657	4%	3,353
Total High-Tech Services (Includes Communications Services, Software Services, and Engineering and Tech S	<b>310,755</b> Services)	312,045	309,177	307,968	313,515	326,320	4%	12,805
TOTAL HIGH TECH	332,288	332,809	329,299	327,468	332,976	345,522	4%	12,546
<b>Total Private Sector</b> High-Tech Establishments as a Percent of Private Sector Establish	<b>7,724,965</b> hments 4.3%	<b>7,839,903</b> 4.2%	<b>7,971,647</b> 4.1%	<b>8,093,142</b> 4.0%	<b>8,308,128</b> 4.0%	<b>8,517,150</b> 4.1%	3%	209,022

Some totals may not equal the sum of individual sectors due to rounding.

# **EMPLOYMENT BY CYBERCITY**

**APPENDIX B.1** 

### EMPLOYMENT IN THE HIGH-TECH INDUSTRY BY CYBERCITY, 2001 - 2006

EMPLOYMENT IN THE HIGH-TECH I	NDUSTRY BY	CYBERCITY,	2001 - 200	6			<b>D</b>	
							Percent Change	Numeric Change
	<u>2001</u>	2002	2003	2004	2005	<u>2006</u>	<u>2005-06</u>	2005-06
United States	6,529,770	5,917,746	5,584,713	5,539,975	5,627,326	5,766,327	2.5%	139,001
Albany, NY	19,809	19,602	19,959	19,680	19,960	20,373	2%	413
Albuquerque	36,861	35,927	34,785	33,916	34,095	34,432	1%	337
Atlanta	148,237	140,922	131,094	125,327	124,337	126,672	2%	2,335
Austin	82,372	70,623	65,149	64,127	66,490	68,760	3%	2,270
Baltimore	67,557	64,940	64,164	67,534	69,736	71,211	2%	1,475
Boise	22,969	21,391	20,180	20,418	21,009	20,848	-1%	-161
Boston	233,158	200,954	185,846	184,747	187,635	191,690	2%	4,055
Boulder	42,203	31,788	29,576	29,915	30,185	30,533	1%	348
Bridgeport, CT	24,292	21,256	19,348	18,146	17,594	17,599	0%	5
Charlotte	33,584	31,896	28,192	27,037	26,707	27,982	5%	1,275
Chicago	207,780	182,986	168,139	162,149	161,693	163,966	1%	2,273
Cincinnati	31,974	29,952	29,723	29,026	29,460	30,207	3%	747
Cleveland, OH	36,599	32,868	30,600	30,103	31,584	31,624	0%	40
Colorado Springs	35,220	30,758	27,545	27,438	26,303	25,498	-3%	-805
Columbus, OH	47,244	44,524	40,698	39,830	39,825	40,718	2%	893
Dallas-Fort Worth	228,079	197,609	176,694		173,177	176,010	2%	2,833
Denver	102,046	93,615	86,528	173,363 82,490	80,556	80,542	2 % 0%	-14
Detroit	131,948	120,286	120,580	118,518	118,437	115,082	-3%	-3,355
Durham	41,782	32,899	30,594	30,382	30,852	33,454	8%	2,602
Hartford	22,594	20,102	18,518	18,415	18,856	20,017	6%	1,161
Haustan						117.000	40/	4.000
Houston Huntsville	130,062 23,098	120,495 24,106	112,142 23,657	111,883 27,029	113,147 28,495	117,229 28,806	4% 1%	4,082 311
Indianapolis	26,256	24,100	25,037	27,029	20,493	28,503	2%	530
Kansas City	69,193	65,592	61,285	60,381	60,484	62,118	3%	1,634
Las Vegas	17,694	16,965	17,347	16,987	17,115	18,285	7%	1,170
Los Angeles	189,091	173,524	168,183	165,729	169,119	172,157	2%	3,038
Manchester, NH	25,870	21,486	20,555	21,590	21,725	21,695	0%	-30
Miami-Fort Lauderdale	83,958	77,345	73,464	75,760	75,607	72,886	-4%	-2,721
Milwaukee	37,566	35,775	34,413	34,700	33,944	33,750	-1%	-194
Minneapolis-St. Paul	108,137	103,069	96,728	96,054	97,746	98,059	0%	313
Nashville	21,813	21,016	19,212	19,199	19,424	19,474	0%	50
New York Metro Area	384,668	340,713	316,652	309,712	310,124	316,509	2%	6,385
Oakland	97,987	86,515	78,509	80,324	80,667	81,406	1%	739
Oklahoma City	21,669	18,899	18,457	17,306	17,547	17,707	1%	160
Omaha	24,515	22,275	18,316	18,278	18,934	19,182	1%	248
Orange County, CA	115,753	104,114	98,976	97,712	99,642	100,895	1%	1,253
Orlando	43,032	41,986	39,700	40,326	42,787	44,563	4%	1,233
Palm Bay-Melbourne, FL	18,997	17,490	18,355	20,012	20,930	20,705	-1%	-225
Philadelphia	134,522	133,849	127,230	123,180	128,531	132,169	3%	3,638
Phoenix	95,974	93,510	88,197	87,402	87,623	91,417	4%	3,794
Pittsburgh	55,322	50,592	47,040	48,360	48,353	49,841	3%	1,488
Portland, OR	84,830	73,988	69,227	69,576	71,195	73,735	4%	2,540
Providence	25,188	23,170	23,519	24,029	23,535	23,962	2%	427
Raleigh	39,353	36,109	34,770	34,642	35,895	37,144	3%	1,249
Richmond	20,424	19,547	18,763	18,448	19,842	20,959	6%	1,117
Discusida San Damandina CA							1.00/	
Riverside-San Bernardino, CA Rochester, NY	20,140 27,568	20,058 25,372	20,612 24,111	21,391 22,852	23,253 22,029	25,936 22,376	12% 2%	2,683 347
Sacramento	45,304	43,502	40,859	42,182	42,548	43,699	3%	1,151
St. Louis	51,923	47,060	47,769	48,481	50,209	52,777	5%	2,568
Salt Lake City	34,978	30,354	29,806	29,647	32,029	34,344	7%	2,315
	33,266		29,192	27,529		27,319	3%	753
San Antonio San Diego	33,266 108,520	31,681 104,778	29,192 101,751	27,529 99,945	26,566 104,881	106,358	3% 1%	753 1,477
San Francisco	105,257	85,741	78,642	76,581	76,775	79,442	3%	2,667
San Jose/Silicon Valley	309,730	253,172	225,341	214,853	219,461	225,343	3%	5,882
San Juan, PR	21,103	20,879	21,394	22,914	21,908	22,057	1%	149
Seattle	129,400	119,361	114,638	115,412	119,868	127,680	7%	7,812
Tampa-St. Petersburg	61,514	56,399	55,109	53,774	55,869	56,687	1%	818
Ventura, CA	21,098	18,802	17,457	16,613	17,963	17,255	-4%	-708
Virginia Beach-Norfolk	32,640	33,719	32,218	31,792	32,431	33,467	3%	1,036
Washington, DC	288,332	275,757	271,683	280,544	289,717	295,834	2%	6,117
2006 metropolitan employment data are the most recent available								

2006 metropolitan employment data are the most recent available.



# WAGES BY CYBERCITY

# **APPENDIX B.2**

# WAGES IN THE HIGH-TECH INDUSTRY BY CYBERCITY, 2001 - 2006

<b>WAGES IN THE HIGH-TECH INDUST</b> (adjusted for inflation to 2006 dollars)	RY BY CYBER	CITY, 2001 -	2006				Percent	Numeric
United States	<u>2001</u> <b>\$75,527</b>	<u>2002</u> <b>\$74,156</b>	<u>2003</u> <b>\$75,557</b>	<u>2004</u> <b>\$77,310</b>	<u>2005</u> <b>\$77,937</b>	<u>2006</u> <b>\$79,484</b>	Change <u>2005-06</u> <b>2.0%</b>	Change <u>2005-06</u> <b>\$1,547</b>
Albany, NY	\$69,758	\$69,544	\$69,454	\$70,381	\$70,356	\$76,592	9%	\$6,235
Albuquerque	\$61,826	\$61,571	\$64,642	\$65,505	\$65,297	\$65,853	1%	\$555
Atlanta	\$79,685	\$77,091	\$77,234	\$78,182	\$80,722	\$82,372	2%	\$1,649
Austin Baltimore	\$88,522 \$73,115	\$86,277 \$75,751	\$88,195 \$76,265	\$91,438 \$78,275	\$92,352 \$78,070	\$100,536 \$79,144	9% 1%	\$8,184 \$1,074
Boise	\$62,822	\$63,892	\$65,199	\$66,161	\$65,207	\$70,066	7%	\$4,859
Boston	\$87,620	\$86,381	\$89,025	\$93,025	\$92,592	\$95,100	3%	\$2,508
Boulder	\$86,521	\$85,471	\$90,209	\$91,783	\$96,009	\$96,077	0%	\$68
Bridgeport, CT Charlotte	\$92,424 \$66,779	\$84,428 \$68,415	\$86,194 \$71,150	\$91,200 \$72,549	\$91,897 \$71,330	\$90,211 \$70,455	-2% -1%	686,1\$- 876-
Chicago	\$75,630	\$75,377	\$76,374	\$79,164	\$81,963	\$81,441	-1%	-\$522
Cincinnati	\$66,478	\$68,213	\$69,037	\$68,015	\$66,900	\$66,354	-1%	-\$546
Cleveland, OH	\$60,332	\$60,561	\$61,291	\$63,069	\$61,717	\$62,000	0%	\$282
Colorado Springs Columbus, OH	\$69,074 \$69,386	\$68,946 \$65,311	\$69,924 \$66,801	\$71,641 \$69,082	\$72,362 \$69,502	\$74,673 \$70,949	3% 2%	\$2,311
·								\$1,447
Dallas-Fort Worth Denver	\$81,582 \$81,210	\$78,550 \$81,134	\$79,213 \$85,034	\$81,679 \$83,045	\$81,379 \$82,766	\$83,133 \$87,901	2% 6%	\$1,754 \$5,135
Detroit	\$80,038	\$78,412	\$79,769	\$83,043 \$79,844	\$80,335	\$80,109	0%	-\$226
Durham	\$90,032	\$87,263	\$88,508	\$93,896	\$92,622	\$95,551	3%	\$2,928
Hartford	\$75,629	\$73,173	\$71,736	\$71,614	\$73,016	\$71,244	-2%	-\$1,772
Houston	\$78,089	\$77,637	\$76,662	\$77,762	\$80,019	\$84,921	6%	\$4,902
Huntsville	\$59,924	\$60,563	\$67,090	\$65,826	\$64,246	\$65,848	2%	\$1,602
Indianapolis	\$62,926	\$61,884	\$61,792	\$64,011	\$63,516	\$63,863	1%	\$348
Kansas City Las Vegas	\$64,396 \$61,866	\$65,301 \$64,066	\$68,156 \$64,723	\$72,295 \$68,590	\$71,737 \$75,493	\$72,411 \$68,769	1% -9%	\$674 \$6,724-
Los Angeles	\$73,810	\$72,701	\$76,487	\$80,607	\$81,508	\$83,258	2%	\$1,750
Manchester, NH	\$73,260	\$75,119	\$79,125	\$80,007 \$80,001	\$79,217	\$81,683	3%	\$2,466
Miami-Fort Lauderdale	\$64,053	\$62,963	\$61,999	\$63,536	\$63,484	\$66,582	5%	\$3,098
Milwaukee	\$65,747	\$66,225	\$66,459	\$65,904	\$66,559	\$67,210	1%	\$651
Minneapolis-St. Paul	\$70,263	\$70,572	\$73,999	\$75,672	\$74,992	\$75,630	1%	\$637
Nashville	\$61,043	\$57,675	\$59,301	\$60,694	\$59,937	\$65,913	10%	\$5,976
New York Metro Area Oakland	\$86,119 \$87,015	\$86,423 \$88,149	\$87,482 \$90,142	\$88,897 \$94,644	\$89,535 \$93,159	\$91,451 \$96,930	2% 4%	\$1,916 \$3,771
Oklahoma City	\$45,141	\$48,699	\$51,815	\$51,900	\$51,191	\$70,730	4 % 0%	\$91
Omaha	\$61,388	\$61,389	\$65,154	\$66,826	\$66,625	\$66,641	0%	\$15
Orange County, CA	\$73,441	\$73,445	\$76,386	\$78,570	\$78,805	\$81,914	4%	\$3,109
Orlando Delas Dev Mallesanas El	\$63,477	\$65,237	\$65,828 \$45,505	\$66,485	\$65,530	\$65,020	-1%	-\$510
Palm Bay-Melbourne, FL Philadelphia	\$62,389 \$79,088	\$64,031 \$79,056	\$65,585 \$80,174	\$69,669 \$82,448	\$67,921 \$83,457	\$68,838 \$83,259	1% 0%	\$917 -\$198
Phoenix	\$69,716	\$70,174	\$70,203	\$72,561	\$74,235	\$76,666	3%	\$2,431
Pittsburgh	\$63,770	\$64,438	\$65,775	\$68,192	\$66,842	\$67,111	0%	\$269
Portland, OR	\$78,241	\$74,609	\$77,389	\$80,246	\$78,464	\$78,958	1%	\$493
Providence	\$62,765	\$63,274	\$66,730 \$72,205	\$70,071 \$73,917	\$67,049 \$74,004	\$72,165 \$74,285	8%	\$5,116
Raleigh Richmond	\$70,236 \$62,919	\$71,141 \$63,702	\$72,205 \$64,323	\$73,917 \$64,063	\$74,886 \$64,471	\$74,285 \$65,207	-1% 1%	-\$601 \$735
Riverside-San Bernardino, CA	\$55,328	\$55,328	\$57,305	\$59,288	\$59,221	\$57,236	-3%	-\$1,985
Rochester, NY	\$66,141	\$64,548	\$64,547	\$65,990	\$64,958	\$66,700	3%	\$1,742
Sacramento	\$78,027	\$76,105	\$76,441	\$77,369	\$80,587	\$83,518	4%	\$2,931
St. Louis Salt Lake City	\$68,943 \$58,100	\$67,043 \$59,127	\$71,126 \$59,149	\$71,912 \$60,977	\$73,037 \$60,753	\$74,607 \$59,572	2% -2%	\$1,570 -\$1,181
San Antonio San Diego	\$59,455 \$84,908	\$58,231 \$82,816	\$60,376 \$84,527	\$62,793 \$90,916	\$65,262 \$89,772	\$68,047 \$92,328	4% 3%	\$2,785 \$2,555
San Francisco	\$115,580	\$107,728	\$109,540	\$112,408	\$119,802	\$118,518	-1%	-\$1,285
San Jose/Silicon Valley	\$119,866	\$113,901	\$126,349	\$135,249	\$138,771	\$144,828	4%	\$6,057
San Juan, PR	\$36,729	\$37,315	\$37,542	\$38,033	\$38,118	\$38,422	1%	\$303
Seattle	\$121,442	\$113,724	\$118,381	\$91,972 \$44,224	\$93,334 \$42,774	\$96,197 \$44,777	3%	\$2,863 \$2,000
Tampa-St. Petersburg Ventura, CA	\$60,240 \$74,515	\$60,931 \$68,417	\$62,462 \$69,038	\$64,334 \$68,339	\$62,776 \$64,825	\$64,777 \$69,707	3% 8%	\$2,000 \$4,882
Virginia Beach-Norfolk	\$55,210	\$56,316	\$58,249	\$60,466	\$61,441	\$61,303	0%	-\$139
Washington, DC	\$91,197	\$85,944	\$87,099	\$90,432	\$91,750	\$92,718	1%	\$967
2006 metropolitan wage data are the most recent available.					A _A		Cybercities 2008	

# **PAYROLL BY CYBERCITY**

Percent

Numeric

# PAYROLL IN THE HIGH-TECH INDUSTRY BY CYBERCITY, 2001 - 2006

(adjusted for inflation to millions of 2006 dollars)

(adjusted for inflation to millions of 2006	6 dollars) <u>2001</u> <b>\$493,176</b>	<u>2002</u> <b>\$438,836</b>	<u>2003</u> <b>\$421,966</b>	<u>2004</u> <b>\$428,295</b>	<u>2005</u> <b>\$438,575</b>	<u>2006</u> \$458,330	Percent Change <u>2005-06</u> <b>4.5%</b>	Numeric Change <u>2005-06</u> <b>\$19,756</b>
Albany, NY	\$1,382	\$1,363	\$1,386	\$1,385	\$1,404	\$1,560	11%	\$156
Albuquerque	\$2,279	\$2,212	\$2,249	\$2,222	\$2,226	\$2,267	2%	\$41
Atlanta	\$11,812	\$10,864	\$10,125	\$9,798	\$10,037	\$10,434	4%	\$397
Austin	\$7,292	\$6,093	\$5,746	\$5,864	\$6,140	\$6,913	13%	\$772
Baltimore	\$4,939	\$4,919	\$4,893	\$5,286	\$5,444	\$5,636	4%	\$192
Boise	\$1,443	\$1,367	\$1,316	\$1,351	\$1,370	\$1,461	7%	\$91
Boston	\$20,429	\$17,359	\$16,545	\$17,186	\$17,374	\$18,230	5%	\$856
Boulder	\$3,651	\$2,717	\$2,668	\$2,746	\$2,898	\$2,934	1%	\$35
Bridgeport, CT	\$2,245	\$1,795	\$1,668	\$1,655	\$1,617	\$1,588	-2%	-\$29
Charlotte	\$2,243	\$2,182	\$2,006	\$1,962	\$1,905	\$1,971	3%	\$66
Chicago	\$15,714	\$13,793	\$12,841	\$12,836	\$13,253	\$13,354	1%	\$101
Cincinnati	\$2,126	\$2,043	\$2,052	\$1,974	\$1,971	\$2,004	2%	\$33
Cleveland, OH	\$2,208	\$1,991	\$1,875	\$1,899	\$1,949	\$1,961	1%	\$11
Colorado Springs	\$2,433	\$2,121	\$1,926	\$1,966	\$1,903	\$1,904	0%	\$1
Columbus, OH	\$3,278	\$2,908	\$2,719	\$2,752	\$2,768	\$2,889	4%	\$121
Dallas-Fort Worth	\$18,607	\$15,522	\$13,996	\$14,160	\$14,093	\$14,632	4%	\$539
Denver	\$8,287	\$7,595	\$7,358	\$6,850	\$6,667	\$7,080	6%	\$412
Detroit	\$10,561	\$9,432	\$9,619	\$9,463	\$9,515	\$9,219	-3%	-\$296
Durham	\$3,762	\$2,871	\$2,708	\$2,853	\$2,858	\$3,197	12%	\$339
Hartford	\$1,709	\$1,471	\$1,328	\$1,319	\$1,377	\$1,426	4%	\$49
Houston	\$10,156	\$9,355	\$8,597	\$8,700	\$9,054	\$9,955	10%	\$901
Huntsville	\$1,384	\$1,460	\$1,587	\$1,779	\$1,831	\$1,897	4%	\$66
Indianapolis	\$1,652	\$1,603	\$1,606	\$1,765	\$1,777	\$1,820	2%	\$44
Kansas City	\$4,456	\$4,283	\$4,177	\$4,365	\$4,339	\$4,498	4%	\$159
Las Vegas	\$1,095	\$1,087	\$1,123	\$1,165	\$1,292	\$1,257	-3%	-\$35
Los Angeles	\$13,957	\$12,615	\$12,864	\$13,359	\$13,785	\$14,333	4%	\$549
Manchester, NH	\$1,895	\$1,614	\$1,626	\$1,727	\$1,721	\$1,772	3%	\$51
Miami-Fort Lauderdale	\$5,378	\$4,870	\$4,555	\$4,813	\$4,800	\$4,853	1%	\$53
Milwaukee	\$2,470	\$2,369	\$2,287	\$2,287	\$2,259	\$2,268	0%	\$9
Minneapolis-St. Paul	\$7,598	\$7,274	\$7,158	\$7,269	\$7,330	\$7,416	1%	\$86
Nashville	\$1,332	\$1,212	\$1,139	\$1,165	\$1,164	\$1,284	10%	\$119
New York Metro Area	\$33,127	\$29,445	\$27,701	\$27,532	\$27,767	\$28,945	4%	\$1,178
Oakland	\$8,526	\$7,626	\$7,077	\$7,602	\$7,515	\$7,891	5%	\$376
Oklahoma City	\$978	\$920	\$956	\$898	\$898	\$908	1%	\$10
Omaha	\$1,505	\$1,367	\$1,193	\$1,221	\$1,261	\$1,278	1%	\$17
Orange County, CA	\$8,501	\$7,647	\$7,560	\$7,677	\$7,852	\$8,265	5%	\$412
Orlando	\$2,732	\$2,739	\$2,613	\$2,681	\$2,804	\$2,897	3%	\$94
Palm Bay-Melbourne, FL	\$1,185	\$1,120	\$1,204	\$1,394	\$1,422	\$1,425	0%	\$4
Philadelphia	\$10,639	\$10,582	\$10,201	\$10,156	\$10,727	\$11,004	3%	\$277
Phoenix	\$6,691	\$6,562	\$6,192	\$6,342	\$6,505	\$7,009	8%	\$504
Pittsburgh	\$3,528	\$3,260	\$3,094	\$3,298	\$3,232	\$3,345	3%	\$113
Portland, OR	\$6,637	\$5,520	\$5,357	\$5,583	\$5,586	\$5,822	4%	\$236
Providence	\$1,581	\$1,466	\$1,569	\$1,684	\$1,578	\$1,729	10%	\$151
Raleigh	\$2,764	\$2,569	\$2,511	\$2,561	\$2,688	\$2,759	3%	\$71
Richmond	\$1,285	\$1,245	\$1,207	\$1,182	\$1,279	\$1,367	7%	\$87
Riverside-San Bernardino, CA	\$1,114	\$1,110	\$1,181	\$1,268	\$1,377	\$1,484	8%	\$107
Rochester, NY	\$1,823	\$1,638	\$1,556	\$1,508	\$1,431	\$1,492	4%	\$62
Sacramento	\$3,535	\$3,311	\$3,123	\$3,264	\$3,429	\$3,650	6%	\$221
St. Louis	\$3,580	\$3,155	\$3,398	\$3,486	\$3,667	\$3,938	7%	\$270
Salt Lake City	\$2,032	\$1,795	\$1,763	\$1,808	\$1,946	\$2,046	5%	\$100
San Antonio	\$1,978	\$1,845	\$1,762	\$1,729	\$1,734	\$1,859	7%	\$125
San Diego	\$9,214	\$8,677	\$8,601	\$9,087	\$9,415	\$9,820	4%	\$404
San Francisco	\$12,166	\$9,237	\$8,614	\$8,608	\$9,198	\$9,415	2%	\$217
San Jose/Silicon Valley	\$37,126	\$28,837	\$28,472	\$29,059	\$30,455	\$32,636	7%	\$2,181
San Juan, PR	\$775	\$779	\$803	\$871	\$835	\$847	1%	\$12
Seattle Tampa-St. Petersburg Ventura, CA Virginia Beach-Norfolk Washington, DC 2006 metropolitan payroll data are the most recent available.	\$15,715 \$3,706 \$1,572 \$1,802 \$26,295	\$13,574 \$3,436 \$1,286 \$1,899 \$23,700	\$13,571 \$3,442 \$1,205 \$1,877 \$23,663	\$10,615 \$3,459 \$1,135 \$1,922 \$25,370	\$11,188 \$3,507 \$1,164 \$1,993 \$26,582	\$12,282 \$3,672 \$1,203 \$2,052 \$27,429	10% 5% 3% 3% 3%	\$1,095 \$165 \$38 \$59 \$847
2000 metropolitati payroli data are the most recent available								

2006 metropolitan payroll data are the most recent available.

# **ESTABLISHMENTS BY CYBERCITY**

**APPENDIX B.4** 

# ESTABLISHMENTS IN THE HIGH-TECH INDUSTRY BY CYBERCITY, 2001 - 2006

ESTABLISHMENTS IN THE HIGH-TECH INDUSTRY BY CYBERCITY, 2001 - 2006										
United States	2001 <b>332,288</b>	<u>2002</u> 332,809	<u>2003</u> 329,299	<u>2004</u> 327,468	<u>2005</u> 332,976	<u>2006</u> 345,522	Change <u>2005-06</u> <b>3.8%</b>	Change <u>2005-06</u> 12,546		
Albany, NY	815	835	857	875	862	907	5%	45		
Albuquerque	988	985	987	1,016	1,024	1,028	0%	4		
Atlanta	7,278	7,675	7,931	7,863	7,918	7,893	0%	-25		
Austin	2,367	2,383	2,339	2,479	2,579	2,699	5%	120		
Baltimore	2,968	3,090	3,137	3,233	3,263	3,312	2%	49		
Boise	685	682	720	764	796	790	-1%	-6		
Boston	8,091	7,991	8,028	8,964	8,880	8,239	-7%	-641		
Boulder	1,513	1,389	1,375	1,381	1,431	1,520	6%	89		
Bridgeport, CT	1,622	1,511	1,418	1,358	1,325	1,353	2%	28		
Charlotte	1,676	1,841	1,612	1,668	1,672	1,770	6%	98		
Chicago	11,017	11,023	10,754	10,604	10,673	11,020	3%	347		
Cincinnati	1,893	1,945	1,988	1,928	1,974	2,074	5%	100		
Cleveland, OH	2,205	2,199	2,196	2,158	2,223	2,280	3%	57		
Colorado Springs	1,257	1,239	1,230	1,287	1,353	1,447	7%	94		
Columbus, OH	1,850	1,883	1,895	1,830	1,862	1,920	3%	58		
Dallas-Fort Worth	7,347	7,422	7,166	7,302	7,339	7,503	2%	164		
Denver	5,760	5,719	5,659	5,678	5,973	6,369	7%	396		
Detroit	4,896	4,832	4,537	4,357	4,224	4,177	-1%	-47		
Durham	740	742	694	730	716	745	4%	29		
Hartford	1,246	1,227	1,183	1,159	1,144	1,203	5%	59		
Houston	5,530	5,622	5,520	5,711	5,741	5,836	2%	95		
Huntsville	647	670	662	786	813	835	3%	22		
Indianapolis	1,583	1,646	1,666	1,762	1,815	1,893	4%	78		
Kansas City	2,600	2,671	2,581	2,567	2,617	2,614	0%	-3		
Las Vegas	978	1,042	1,206	1,340	1,486	1,740	17%	254		
Los Angeles	8,099	8,312	8,161	7,818	7,632	8,118	6%	486		
Manchester, NH	980	912	921	956	949	959	1%	10		
Miami-Fort Lauderdale	5,577	5,891	6,168	6,550	6,707	6,641	-1%	-66		
Milwaukee	1,662	1,675	1,723	1,686	1,699	1,628	-4%	-71		
Minneapolis-St. Paul	5,627	5,443	5,365	5,019	5,108	5,017	-2%	-91		
Nashville	910	945	1,098	1,068	1,084	1,116	3%	32		
New York Metro Area	22,803	22,706	22,026	20,900	20,257	20,208	0%	-49		
Oakland	4,297	4,412	4,184	3,968	3,783	3,957	5%	174		
Oklahoma City	863	883	908	932	1,002	1,028	3%	26		
Omaha	822	877	825	862	905	955	6%	50		
Orange County, CA	4,798	4,990	4,966	4,848	4,761	5,073	7%	312		
Orlando	1,936	2,056	2,093	2,224	2,406	2,565	7%	159		
Palm Bay-Melbourne, FL	590	577	629	673	700	715	2%	15		
Philadelphia	7,351	7,113	7,125	7,176	7,172	7,145	0%	-27		
Phoenix	2,706	4,256	4,237	4,212	4,139	4,422	7%	283		
Pittsburgh	2,305	2,202	2,232	2,207	2,159	2,166	0%	7		
Portland, OR	2,659	2,674	2,676	2,662	2,851	3,020	6%	169		
Providence	1,450	1,510	1,505	1,702	1,737	1,742	0%	5		
Raleigh	1,925	1,999	1,855	1,896	1,947	2,018	4%	71		
Richmond	1,177	1,209	1,211	1,269	1,310	1,394	6%	84		
Riverside-San Bernardino, CA	1,348	1,424	1,489	1,523	1,534	1,672	9%	138		
Rochester, NY	951	961	972	1,038	966	984	2%	18		
Sacramento	1,612	1,746	1,804	1,791	1,800	1,945	8%	145		
St. Louis	2,756	2,763	2,605	2,595	2,581	2,634	2%	53		
Salt Lake City	2,089	2,030	1,977	2,074	2,233	2,420	8%	187		
San Antonio	1,130	1,198	1,183	1,253	1,233	1,306	6%	73		
San Diego	3,937	4,129	4,209	4,292	4,193	4,422	5%	229		
San Francisco	4,394	4,196	3,818	3,587	3,454	3,621	5%	167		
San Jose/Silicon Valley	6,538	6,222	5,866	5,555	5,277	5,484	4%	207		
San Juan, PR	765	756	851	861	945	990	5%	45		
Seattle	5,235	5,157	4,707	4,464	4,634	4,935	6%	301		
Tampa-St. Petersburg	2,661	2,750	2,909	3,035	3,179	3,275	3%	96		
Ventura, CA	915	929	986	970	953	978	3%	25		
Virginia Beach-Norfolk	1,177	1,268	1,314	1,440	1,513	1,642	9%	129		
Washington, DC	12,560	12,775	12,902	13,350	13,776	14,360	4%	584		

2006 metropolitan establishment data are the most recent available.

### **HIGH-TECH EMPLOYMENT, 2006**

<u>Rank</u>	<u>Metropolitan Area</u> United States	Employment 5,766,327
1.	New York Metro Area	316,509
2.	Washington, DC	295,834
3.	San Jose/Silicon Valley	225,343
4.	Boston	191,690
5.	Dallas-Fort Worth	176,010
6.	Los Angeles	172,157
7.	Chicago	163,966
8.	Philadelphia	132,169
9.	Seattle	127,680
10.	Atlanta	126,672
11.	Houston	117,229
12.	Detroit	115,082
13.	San Diego	106,358
14.	Orange County, CA	100,895
15.	Minneapolis-St. Paul	98,059
16. 17.	Phoenix	91,417
17.	Oakland	81,406
18. 19.	Denver	80,542
19. 20.	San Francisco Portland	79,442
20.	Portland, OR Miami-Fort Lauderdale	73,735 72,886
21.	Baltimore	71,211
22.	Austin	68,760
24.	Kansas City	62,118
25.	Tampa-St. Petersburg	56,687
26.	St. Louis	52,777
27.	Pittsburgh	49,841
28.	Orlando	44,563
29.	Sacramento	43,699
30.	Columbus, OH	40,718
31.	Raleigh	37,144
32.	Albuquerque	34,432
33.	Salt Lake City	34,344
34.	Milwaukee	33,750
35.	Virginia Beach-Norfolk	33,467
36.	Durham	33,454
37.	Cleveland, OH	31,624
38.	Boulder	30,533
39.	Cincinnati	30,207
40.	Huntsville	28,806
41.	Indianapolis	28,503
42.	Charlotte	27,982
43. 44.	San Antonio Riverside-San Bernardino, CA	27,319 25,936
44. 45.	Colorado Springs	25,498
46.	Providence	23,962
47.	Rochester, NY	22,376
48.	San Juan, PR	22,057
49.	Manchester, NH	21,695
50.	Richmond	20,959
51.	Boise	20,848
52.	Palm Bay-Melbourne, FL	20,705
53.	Albany, NY	20,373
54.	Hartford	20,017
55.	Nashville	19,474
56.	Omaha	19,182
57.	Las Vegas	18,285
58.	Oklahoma City	17,707
59.	Bridgeport, CT	17,599
60.	Ventura, CA	17,255
15 I		

# HIGH-TECH EMPLOYMENT PER 1,000, 2006

<u>Rank</u>	Metropolitan Area Worker United States	<u>rs Per 1,000</u> 51.16
1.	San Jose/Silicon Valley	285.92
2.	Boulder	230.45
3.	Huntsville	188.46
4.	Durham	155.94
4. 5.		
	Washington, DC	132.02
6.	Manchester, NH	123.89
7.	Colorado Springs	122.43
8.	Austin	121.40
9.	Palm Bay-Melbourne, FL	115.56
10.	Albuquerque	112.80
11.	San Diego	96.99
12.	Raleigh	94.58
13.	San Francisco	93.84
14.	Oakland	93.43
15.	Boston	92.78
16.	Seattle	90.74
17.	Boise	89.78
18.	Portland, OR	84.41
19.	Denver	77.90
20.	Kansas City	75.78
21.	Orange County, CA	73.77
22.	Dallas-Fort Worth	71.91
23.	Baltimore	69.03
24.	Detroit	68.24
25.	Salt Lake City	66.97
26.	Minneapolis-St. Paul	64.59
27.	Atlanta	63.93
28.	Sacramento	63.91
29.	Albany, NY	62.85
30.	Ventura, CA	62.80
31.	Houston	57.22
32.	Virginia Beach-Norfolk	56.86
33.	Philadelphia	56.52
34.	Phoenix	56.11
35.	Columbus, OH	53.99
36.	Rochester, NY	53.83
37.	Tampa-St. Petersburg	52.36
38.	Pittsburgh	51.69
39.	Omaha	50.78
40.	Orlando	49.45
41.	Los Angeles	47.94
42.	Bridgeport, CT	47.29
43.	St. Louis	46.36
44.	Milwaukee	45.92
45.	New York Metro Area	45.87
46.	Richmond	43.16
47.	Chicago	43.10
48.	San Antonio	41.87
49.	Hartford	41.21
50.	Oklahoma City	40.59
51.	Providence	39.62
52.	Charlotte	39.62
53.	San Juan, PR	39.08
54.	Indianapolis	38.56
55.	Miami-Fort Lauderdale	36.41
55. 56.	Cleveland, OH	34.76
58. 57.	Cievelana, On Cincinnati	34.76 34.26
57.	Nashville	34.20 30.36
58. 59.	Riverside-San Bernardino, CA	30.38 24.43
60.	Las Vegas	24.43
00.	Lus vegus	LL.L/

# **CYBERCITIES RANKINGS**

### CYBERCITIES RANKINGS BY HIGH-TECH EMPLOYMENT, 2001 - 2006

	2001	2002	2003	2004	2005	2006
New York Metro Area Washington, DC	1. 3.	1. 2.	1. 2.	1. 2.	1. 2.	1. 2.
San Jose/Silicon Valley	2.	3.	3.	3.	3.	3.
Boston	4.	4.	4.	4.	4.	4.
Dallas-Fort Worth	5.	5.	5.	5.	5.	5.
Los Angeles	7.	7.	6.	6.	6.	6.
Chicago	6.	6.	7.	7.	7.	7.
Philadelphia	9.	9.	9.	9.	8.	8.
Seattle	12.	12.	11.	11.	10.	9.
Atlanta	8.	8.	8.	8.	9.	10.
Houston	11.	10.	12.	12.	12.	11.
Detroit	10.	11.	10.	10.	11.	12.
San Diego	14.	13.	13.	13.	13.	13.
Orange County, CA Minneapolis-St. Paul	13. 15.	14. 15.	14. 15.	14. 15.	14. 15.	14. 15.
Minnedpons-51. 1 doi	15.	15.	15.	15.	15.	15.
Phoenix	19.	17.	16.	16.	16.	16.
Oakland	18.	18.	19.	18.	17.	17.
Denver San Francisco	17. 16.	16. 19.	17. 18.	17. 19.	18. 19.	18. 19.
Portland, OR	20.	21.	21.	21.	21.	20.
Miami-Fort Lauderdale	21. 24.	20. 24.	20. 23.	20. 22.	20. 22.	21.
Baltimore Austin	24. 22.	24. 22.	23. 22.	22. 23.	22. 23.	22. 23.
Kansas City	23.	22.	22.	23.	23.	23.
Tampa-St. Petersburg	25.	25.	25.	25.	25.	25.
	07	07	26.	0/	26.	0/
St. Louis Pittsburgh	27. 26.	27. 26.	20. 27.	26. 27.	20. 27.	26. 27.
Orlando	30.	30.	30.	29.	28.	28.
Sacramento	29.	29.	28.	28.	29.	29.
Columbus, OH	28.	28.	29.	30.	30.	30.
Raleigh	33.	31.	32.	32.	31.	31.
Albuquerque	35.	32.	31.	33.	32.	32.
Salt Lake City	38.	41.	37.	38.	35.	33.
Milwaukee	34.	33.	33.	31.	33.	34.
Virginia Beach-Norfolk	41.	34.	34.	34.	34.	35.
Durham	32.	35.	36.	35.	37.	36.
Cleveland, OH	36.	36.	35.	36.	36.	37.
Boulder	31. 42.	38.	39. 38.	37.	38. 39.	38.
Cincinnati Huntsville	42. 49.	42. 45.	38. 45.	39. 44.	40.	39. 40.
		10.	10.			10.
Indianapolis	44.	43.	43.	40.	41.	41.
Charlotte San Antonio	39. 40.	37. 39.	41. 40.	43. 41.	42. 43.	42. 43.
San Antonio Riverside-San Bernardino, CA	40. 57.	54.	40. 48.	41. 49.	43. 46.	43. 44.
Colorado Springs	37.	40.	42.	42.	44.	45.
Brouidanaa	14	4.4	14	45	45	14
Providence Rochester, NY	46. 43.	46. 44.	46. 44.	45. 47.	45. 47.	46. 47.
San Juan, PR	54.	52.	47.	46.	48.	48.
Manchester, NH	45.	48.	49.	48.	49.	49.
Richmond	56.	56.	54.	54.	53.	50.
Boise	50.	49.	50.	50.	50.	51.
Palm Bay-Melbourne, FL	59.	59.	57.	51.	51.	52.
Albany, NY	58.	55.	51.	52.	52.	53.
Hartford	51.	53.	55.	55.	56.	54.
Nashville	52.	51.	53.	53.	54.	55.
Omaha	47.	47.	58.	56.	55.	56.
Las Vegas	60.	60.	60.	59.	60.	57.
Oklahoma City Bridgeport	53.	57.	56.	58. 57	59.	58.
Bridgeport, CT Ventura, CA	48. 55.	50. 58.	52. 59.	57. 60.	58. 57.	59. 60.
	55.	50.	57.	00.	57.	00.

# **CYBERCITIES RANKINGS**

**APPENDIX C.3** 

### CYBERCITIES RANKINGS BY HIGH-TECH EMPLOYMENT PER CAPITA, 2001 - 2006

	<u>2001</u>	2002	<u>2003</u>	2004	2005	<u>2006</u>
San Jose/Silicon Valley	1.	1.	1.	1.	1.	1.
Boulder Huntsville	2. 5.	2. 3.	2. 3.	2. 3.	2. 3.	2. 3.
Durham	3.	4.	4.	4.	4.	4.
Washington, DC	8.	7.	7.	6.	5.	5.
Manchester, NH	7.	8.	9.	7.	7.	6.
Colorado Springs	4.	5.	5.	5.	6.	7.
Austin Palm Bay-Melbourne, FL	6. 10.	6. 10.	6. 10.	8. 9.	8. 9.	8. 9.
Albuquerque	9.	9.	8.	10.	10.	10.
San Diego	16.	13.	13.	13.	11.	11.
Raleigh	14.	12.	12.	12.	12.	12.
San Francisco	12.	15.	14.	15.	15.	13.
Oakland Boston	13. 15.	14. 16.	16. 15.	14. 16.	14. 16.	14. 15.
Seattle Boise	19. 11.	18. 11.	17. 11.	17. 11.	17. 13.	16. 17.
Portland, OR	17.	19.	19.	18.	18.	18.
Denver	18.	17.	18.	19.	19.	19.
Kansas City	22.	22.	22.	20.	20.	20.
Orange County, CA	21.	21.	21.	22.	21.	21.
Dallas-Fort Worth	20. 30.	20. 29.	20. 28.	21. 24.	22. 24.	22. 23.
Baltimore Detroit	28.	29. 28.	28. 24.	24. 23.	24. 23.	23. 24.
Salt Lake City	26.	30.	27.	28.	26.	25.
Minneapolis-St. Paul	27.	26.	26.	26.	27.	26.
Atlanta	24.	23.	23.	25.	28.	27.
Sacramento	25.	25.	29.	27.	29.	28.
Albany, NY Ventura, CA	36. 23.	32. 24.	31. 25.	30. 29.	30. 25.	29. 30.
Houston Virginia Beach-Norfolk	31. 39.	31. 35.	32. 34.	32. 33.	31. 33.	31. 32.
Philadelphia	38.	37.	35.	35.	34.	33.
Phoenix	29.	27.	30.	31.	32.	34.
Columbus, OH	35.	36.	37.	36.	35.	35.
Rochester, NY	33.	33.	33.	34.	37.	36.
Tampa-St. Petersburg	37.	39.	36.	37.	36.	37.
Pittsburgh Omaha	40. 32.	42. 34.	41. 40.	38. 39.	39. 38.	38. 39.
Orlando	42.	40.	39.	41.	40.	40.
Los Angeles	45.	44.	42.	43.	41.	41.
Bridgeport, CT	34.	38.	38.	40.	42.	42.
St. Louis	49.	52.	49.	47.	45.	43.
Milwaukee New York Metro Area	48. 41.	46. 43.	44. 45.	42. 44.	43. 44.	44. 45.
Richmond	52.	49.	50.	53.	48.	46.
Chicago	44.	45.	46.	46.	46.	40.
San Antonio	43.	41.	43.	45.	47.	48.
Hartford	51.	50.	53.	54.	50.	49.
Oklahoma City	46.	48.	47.	48.	49.	50.
Providence	53.	53.	51.	51.	52.	51.
Charlotte San Juan, PR	47. 55.	47. 54.	48. 54.	49. 50.	51. 54.	52. 53.
Indianapolis	58.	55.	55.	55.	55.	54.
Miami-Fort Lauderdale	50.	51.	52.	52.	53.	55.
Cleveland, OH	54.	57.	57.	57.	56.	56.
Cincinnati	57.	58.	56.	56.	57.	57.
Nashville Riverside-San Bernardino, CA	56. 60.	56. 60.	58. 60.	58. 60.	58. 59.	58. 59.
Las Vegas	60. 59.	60. 59.	59.	59.	60.	59. 60.
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2006 metropolitan employment data are the most recent available.

# **APPENDIX C.4**

# HIGH-TECH WAGES, 2006

### **HIGH-TECH AVERAGE ANNUAL WAGES VS. PRIVATE SECTOR AVERAGE ANNUAL WAGES, 2006**

					High-Tech	<b>P</b> rivate	Wage
Rank	<u>Metropolitan Area</u>	Wage	Rank	<u>Metropolitan Area</u>	Wages	Sector Wages	<u>Differential</u>
Itanic	United States	\$79,484	<u>Runk</u>	United States	\$79,484	\$42,405	87.4%
1.	San Jose/Silicon Valley	\$144,828	1.	Austin	\$100,536	\$47,205	113%
2.	San Francisco	\$118,518	2.	San Diego	\$92,328	\$45,085	105%
3.	Austin	\$100,536	3.	Sacramento	\$83,518	\$41,368	102%
4.	Oakland	\$96,930	4.	Colorado Springs	\$74,673	\$37,703	98%
4. 5.	Seattle	\$96,197	5.	Albany, NY	\$76,592	\$39,608	93%
6.	Boulder	\$96,077	6.	Seattle	\$96,197	\$49,748	93%
7.	Durham	\$95,551	7.	Durham	\$95,551	\$49,644	92%
8.	Boston	\$95,100	8.	Providence	\$72,165	\$37,783	91%
9.	Washington, DC	\$92,718	9.	Boise	\$70,066	\$36,724	91%
10.	San Diego	\$92,328	10.	San Antonio	\$68,047	\$36,071	89%
11.	New York Metro Area	\$91,451	11.	Portland, OR	\$78,958	\$42,460	86%
12.	Bridgeport, CT	\$90,211	12.	Boulder	\$96,077	\$51,992	85%
13.	Denver	\$87,901	13.	Albuquerque	\$65,853	\$35,638	85%
14.	Houston	\$84,921	14.	Phoenix	\$76,666	\$41,898	83%
15.	Sacramento	\$83,518	15.	San Jose/Silicon Valley	\$144,828	\$79,587	82%
16.	Philadelphia	\$83,259	16.	Denver	\$87,901	\$48,449	81%
17.	Los Angeles	\$83,258	17.	Raleigh	\$74,285	\$41,018	81%
18.	Dallas-Fort Worth	\$83,133	18.	St. Louis	\$74,607	\$41,664	79%
19.	Atlanta	\$82,372	19.	Virginia Beach-Norfolk	\$61,303	\$34,277	79%
20.	Orange County, CA	\$81,914	20.	Oakland	\$96,930	\$54,295	79%
21.	Manchester, NH	\$81,683	21.	Baltimore	\$79,144	\$44,366	78%
22.	Chicago	\$81,441	22.	Atlanta	\$82,372	\$46,481	77%
23.	Detroit	\$80,109	23.	Omaha	\$66,641	\$37,839	76%
24.	Baltimore	\$79,144	24.	Palm Bay-Melbourne, FL	\$68,838	\$39,216	76%
25.	Portland, OR	\$78,958	25.	Las Vegas	\$68,769	\$39,191	75%
26.	Phoenix	\$76,666	26.	Kansas City	\$72,411	\$41,404	75%
27.	Albany, NY	\$76,592	27.	Los Angeles	\$83,258	\$47,729	74%
28.	Minneapolis-St. Paul	\$75,630	28.	Columbus, OH	\$70,949	\$40,706	74%
29.	Colorado Springs	\$74,673	29.	Manchester, NH	\$81 <i>,</i> 683	\$47,011	74%
30.	St. Louis	\$74,607	30.	Tampa-St. Petersburg	\$64,777	\$37,410	73%
31.	Raleigh	\$74,285	31.	Orlando	\$65,020	\$37,584	73%
32.	Kansas City	\$72,411	32.	San Francisco	\$118,518	\$68,580	73%
33.	Providence	\$72,165	33.	Dallas-Fort Worth	\$83,133	\$48,282	72%
34.	Hartford	\$71,244	34.	Philadelphia	\$83,259	\$48,461	72%
35.	Columbus, OH	\$70,949	35.	Rochester, NY	\$66,700	\$39,323	70%
36.	Charlotte	\$70,455	36.	Detroit	\$80,109	\$47,516	69%
37.	Boise	\$70,066	37.	Orange County, CA	\$81,914	\$48,901	68%
38.	Ventura, CA	\$69,707	38.	Washington, DC	\$92,718	\$55,587	67%
39.	Palm Bay-Melbourne, FL	\$68,838	39.	Chicago	\$81,441	\$48,933	66%
40.	Las Vegas	\$68,769	40.	Pittsburgh	\$67,111	\$40,479	66%
41.	San Antonio	\$68,047	41.	Boston	\$95,100	\$57,533	65%
42.	Milwaukee	\$67,210	42.	Riverside-San Bernardino, CA		\$34,650	65%
43.	Pittsburgh	\$67,111	43.	Houston	\$84,921	\$51,470	65%
44.	Rochester, NY	\$66,700	44.	San Juan, PR	\$38,422	\$23,414	64%
45.	Omaha	\$66,641	45.	Miami-Fort Lauderdale	\$66,582	\$41,266	61%
46.	Miami-Fort Lauderdale	\$66,582	46.	Milwaukee	\$67,210 \$75,420	\$41,855	61%
47.	Cincinnati	\$66,354	47.	Minneapolis-St. Paul	\$75,630 \$76,254	\$47,114	61%
48.	Nashville	\$65,913	48.	Cincinnati	\$66,354 \$75,012	\$41,360	60%
49.	Albuquerque	\$65,853	49.	Nashville	\$65,913 \$707	\$41,451	59%
50.	Huntsville	\$65,848	50.	Ventura, CA Huntsville	\$69,707 \$45,949	\$44,553	56%
51.	Richmond	\$65,207	51.		\$65,848 \$50,572	\$42,288	56%
52.	Orlando Tarrag St. Patarahura	\$65,020 \$44,777	52. 53.	Salt Lake City Indianapolis	\$59,572 \$63,863	\$38,398 \$41,411	55% 54%
53.	Tampa-St. Petersburg	\$64,777 \$62,062	54.	Richmond	\$65,207	\$42,754	53%
54.	Indianapolis Claveland OH	\$63,863 \$42,000	54. 55.	Cleveland, OH	\$62,000	\$42,754 \$40,767	53% 52%
55. 56.	Cleveland, OH Virginia Roach Norfolk	\$62,000 \$61,202	56.	Charlotte	\$82,000 \$70,455	\$40,787	52%
56. 57.	Virginia Beach-Norfolk Salt Lake City	\$61,303 \$59,572	57.	Oklahoma City	\$70,433 \$51,282	\$34,890	32 <i>%</i> 47%
57. 58.	Riverside-San Bernardino, CA	\$59,572 \$57,236	58.	New York Metro Area	\$91,202 \$91,451	\$62,750	47%
58. 59.	Oklahoma City	\$57,236 \$51,282	50. 59.	Hartford	\$71, <del>4</del> 31 \$71,244	\$52,351	36%
60.	San Juan, PR	\$38,422	60.	Bridgeport, CT	\$90,211	\$77,772	16%
Data are ro		ΨΟΟ,ΫΖΖ	00.		<i>, , , , , ,</i> , , , , , , , , , , , , ,	Ψ, , , , , , Z	.0,0
						C 1 2000	

2006 metropolitan wage data are the most recent available.



#### HIGH-TECH PAYROLL, 2006

(in millions)

<u>Rank</u>	Metropolitan Area United States	<u>Payroll</u> \$458,330
Rank  1. 2. 3. 4. 5. 6. 7. 8. 9. 10. 11. 12. 13. 14. 15. 16. 17. 18. 19. 20. 21. 22. 23. 24. 25. 26. 27. 28. 29. 30. 31. 32. 33. 34. 35. 36. 37. 38. 39. 40. 41. 42. 43. 45. 46. 47. 48. 49. 50. 51.		
49.	Rochester, NY	\$1,492
50.	Riverside-San Bernardino, CA	\$1,484
57.	Las Vegas	\$1,257
58.	Ventura, CA	\$1,203
59.	Oklahoma City	\$908
60.	San Juan, PR	\$847

# **HIGH-TECH ESTABLISHMENTS, 2006**

#### **HIGH-TECH EMPLOYMENT** PERCENT CHANGE 2005 - 2006

	2005 - 2000	~
	Percent	•
<u>Rank</u>		005-06
	U.S. High Tech	2.5%
	U.S. Private Sector	1.9%
1.	Riverside-San Bernardino, CA	11.5%
2.	Durham	8.4%
3.	Salt Lake City	7.2%
4.	Las Vegas	6.8%
5.	Seattle	6.5%
6.	Hartford	6.2%
7.	Richmond	5.6%
8. 9.	St. Louis	5.1% 4.8%
9. 10.	Charlotte Phoenix	4.8% 4.3%
10.	Orlando	4.3%
12.	Houston	3.6%
13.	Portland, OR	3.6%
14.	Raleigh	3.5%
15.	San Francisco	3.5%
16.	Austin	3.4%
17.	Virginia Beach-Norfolk	3.2%
18.	Pittsburgh	3.1%
19.	San Antonio	2.8%
20.	Philadelphia	2.8%
21.	Sacramento	2.7%
22.	Kansas City	2.7%
23.	San Jose/Silicon Valley	2.7%
24.	Cincinnati	2.5%
25. 26.	Columbus, OH	2.2%
20. 27.	Boston	2.2%
27. 28.	Baltimore Washington, DC	2.1% 2.1%
20.	Albany, NY	2.1%
30.	New York Metro Area	2.1%
31.	Indianapolis	1.9%
32.	Atlanta	1.9%
33.	Providence	1.8%
34.	Los Angeles	1.8%
35.	Dallas-Fort Worth	1.6%
36.	Rochester, NY	1.6%
37.	Tampa-St. Petersburg	1.5%
38.	San Diego	1.4%
39.	Chicago	1.4%
40. 41.	Omaha	1.3%
	Orange County, CA	1.3%
42. 43.	Boulder Huntsville	1.2% 1.1%
44.	Albuquerque	1.0%
45.	Oakland	0.9%
46.	Oklahoma City	0.9%
47.	San Juan, PR	0.7%
48.	Minneapolis-St. Paul	0.3%
49.	Nashville	0.3%
50.	Cleveland, OH	0.1%
51.	Bridgeport, CT	0.0%
52.	Denver	-0.0%
53.	Manchester, NH	-0.1%
54.	Milwaukee	-0.6%
55.		-0.8%
56.	Palm Bay-Melbourne, FL	-1.1%
57. 58.	Detroit Colorado Springe	-2.8% -3.1%
58. 59.	Colorado Springs Miami-Fort Lauderdale	-3.1% -3.6%
60.	Ventura, CA	-3.9%
ided.		0.770

#### HIGH-TECH EMPLOYMENT NUMERIC CHANGE 2005 - 2006

	Nume	ric Change
<u>Rank</u>	Metropolitan Area	2005-06
<u></u>	U.S. High Tech	139,001
	U.S. Private Sector	2,084,801
-		
1.	Seattle	7,812
2.	New York Metro Area	6,385
3.	Washington, DC	6,117
4. 5.	San Jose/Silicon Valley	5,882
5. 6.	Houston Boston	4,082 4,055
7.	Phoenix	3,794
8.	Philadelphia	3,638
9.	Los Angeles	3,038
10.	Dallas-Fort Worth	2,833
11.	Riverside-San Bernardino, C	
12.	San Francisco	2,667
13.	Durham	2,602
14.	St. Louis	2,568
15.	Portland, OR	2,540
16.	Atlanta	2,335
17.	Salt Lake City	2,315
18.	Chicago	2,273
19.	Austin Orlanda	2,270
20. 21.	Orlando Kapsas City	1,776 1,634
21.	Kansas City Pittsburgh	1,488
23.	San Diego	1,477
24.	Baltimore	1,475
25.	Charlotte	1,275
26.	Orange County, CA	1,253
27.	Raleigh	1,249
28.	Las Vegas	1,170
29.	Hartford	1,161
30.	Sacramento	1,151
31.	Richmond	1,117
32.	Virginia Beach-Norfolk	1,036
33.	Columbus, OH	893
34. 35.	Tampa-St. Petersburg San Antonio	818 753
35. 36.	Cincinnati	733
30. 37.	Oakland	739
38.	Indianapolis	530
39.	Providence	427
40.	Albany, NY	413
41.	Boulder	348
42.	Rochester, NY	347
43.	Albuquerque	337
44.	Minneapolis-St. Paul	313
45.	Huntsville	311
46.	Omaha	248
47.	Oklahoma City	160
48. 49.	San Juan, PR Nashville	149 50
47. 50.	Cleveland, OH	40
50. 51.	Bridgeport, CT	40
52.	Denver	-14
53.	Manchester, NH	-30
54.	Boise	-161
55.	Milwaukee	-194
56.	Palm Bay-Melbourne, FL	-225
57.	Ventura, CA	-708
58.	Colorado Springs	-805
59.	Miami-Fort Lauderdale	-2,721
60.	Detroit	-3,355

Data are round

Percent Change

<u>Rank</u>	<u>Metropolitan Area</u>	<u>2001-06</u>
	U.S. High Tech	-11.7%
	U.S. Private Sector	3.1%
1.	Riverside-San Bernardino, CA	28.8%
2.	Huntsville	24.7%
3.	Palm Bay-Melbourne, FL	9.0%
4.	Indianapolis	8.6%
5.	Baltimore	5.4%
6.	San Juan, PR	4.5%
7.	Orlando	3.6%
8.	Las Vegas	3.3%
9.	Albany, NY	2.8%
10.	Richmond	2.6%
11.	Washington, DC	2.6%
12.	Virginia Beach-Norfolk	2.5%
13.	St. Louis	1.6%
14.	Seattle	-1.3%
15.	Philadelphia	-1.7%
16.	Salt Lake City	-1.8%
17.	San Diego	-2.0%
18.	Sacramento	-3.5%
10.	Phoenix	-4.7%
20.	Providence	-4.9%
21.	Cincinnati	-5.5%
22.	Raleigh	-5.6%
23.	Albuquerque	-6.6%
24.	Tampa-St. Petersburg	-7.8%
25.	Los Angeles	-9.0%
26.	Boise	-9.2%
27.	Minneapolis-St. Paul	-9.3%
28.	Houston	-9.9%
29.	Pittsburgh	-9.9%
30.	Milwaukee	-10.2%
31.	Kansas City	-10.2%
32.	Nashville	-10.7%
33.	Hartford	-11.4%
	-	
34.	Detroit	-12.8%
35.	Orange County, CA	-12.8%
36.	Portland, OR	-13.1%
37.	Miami-Fort Lauderdale	-13.2%
38.	Cleveland, OH	-13.6%
39.	Columbus, OH	-13.8%
40.	Atlanta	-14.5%
41.	Manchester, NH	-16.1%
42.	Austin	-16.5%
43.	Charlotte	-16.7%
44.	Oakland	-16.9%
45.	New York Metro Area	-17.7%
46.	Boston	-17.8%
47.	San Antonio	-17.9%
48.	Ventura, CA	-18.2%
49.	Oklahoma City	-18.3%
50.	Rochester, NY	-18.8%
51.	Durham	-19.9%
52.	Denver	-21.1%
53.	Chicago	-21.1%
54.	Omaha	-21.8%
55.	Dallas-Fort Worth	-22.8%
56.	San Francisco	-24.5%
57.	San Jose/Silicon Valley	-27.2%
58.	Bridgeport, CT	-27.6%
59.	Colorado Springs	-27.6%
60.	Boulder	-27.7%
2006 metropolitan emplo	syment data are the most recent available.	
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### **HIGH-TECH EMPLOYMENT** NUMERIC CHANGE 2001 - 2006

<u>Rank</u>	Numer Metropolitan Area	ric Change <u>2001-06</u>
	U.S. High Tech U.S. Private Sector	- <mark>763,443</mark> 3,414,509
1.	Washington, DC	7,502
2.	Riverside-San Bernardino, CA	
3.	Huntsville	5,708
4.	Baltimore	3,654
5. 6.	Indianapolis Palm Bay-Melbourne, FL	2,247 1,708
0. 7.	Orlando	1,531
7. 8.	San Juan, PR	954
0. 9.	St. Louis	854
10.	Virginia Beach-Norfolk	827
11.	Las Vegas	591
12.	Albany, NY	564
13.	Richmond	535
14.	Salt Lake City	-634
15.	Providence	-1,226
16.	Sacramento	-1,605
17.	Seattle	-1,720
18.	Cincinnati	-1,767
19.	Boise	-2,121
20.	San Diego Balaiat	-2,162
21. 22.	Raleigh Nashville	-2,209
22. 23.	Philadelphia	-2,339 -2,353
23. 24.	Albuquerque	-2,333
25.	Hartford	-2,577
26.	Milwaukee	-3,816
27.	Ventura, CA	-3,843
28.	Oklahoma City	-3,962
29.	Manchester, NH	-4,175
30.	Phoenix	-4,557
31.	Tampa-St. Petersburg	-4,827
32.	Cleveland, OH	-4,975
33.	Rochester, NY	-5,192
34.	Omaha Dittahumah	-5,333
35. 36.	Pittsburgh Charlotte	-5,481 -5,602
30. 37.	San Antonio	-5,947
38.	Columbus, OH	-6,526
39.	Bridgeport, CT	-6,693
40.	Kansas City	-7,075
41.	, Durham	-8,328
42.	Colorado Springs	-9,722
43.	Minneapolis-St. Paul	-10,078
44.	Miami-Fort Lauderdale	-11,072
45.	Portland, OR	-11,095
46.	Boulder	-11,670
47.	Houston	-12,833
48.	Austin	-13,612
49. 50.	Orange County, CA Oakland	-14,858 -16,581
50. 51.	Detroit	-16,866
52.	Los Angeles	-16,934
53.	Denver	-21,504
54.	Atlanta	-21,565
55.	San Francisco	-25,815
56.	Boston	-41,468
57.	Chicago	-43,814
58.	Dallas-Fort Worth	-52,069
59.	New York Metro Area	-68,159
60.	San Jose/Silicon Valley	-84,387

# **CYBERCITIES RANKINGS**

#### **HIGH-TECH WAGE PERCENT CHANGE** 2005 - 2006

	r	Percent Change
Rank	Metropolitan Area	2005-06
<u></u>	U.S. High Tech	1.99%
	U.S. Private Sector	1.43%
1.	Nashville	9.97%
2.	Albany, NY	8.86%
3. 4.	Austin Providence	8.86% 7.63%
4. 5.	Ventura, CA	7.53%
5. 6.	Boise	7.45%
7.	Denver	6.20%
8.	Houston	6.13%
9.	Miami-Fort Lauderdale	4.88%
10.	San Jose/Silicon Valley	4.37%
11.	San Antonio	4.27%
12.	Oakland	4.05%
13.	Orange County, CA	3.95%
14.	Sacramento	3.64%
15.	Phoenix	3.27%
16.	Colorado Springs	3.19%
17. 18.	Tampa-St. Petersburg Durham	3.19% 3.16%
18.	Manchester, NH	3.10%
20.	Seattle	3.07%
21.	San Diego	2.85%
22.	Boston	2.71%
23.	Rochester, NY	2.68%
24.	Huntsville	2.49%
25.	Dallas-Fort Worth	2.16%
26.	St. Louis	2.15%
27.	Los Angeles	2.15%
28.	New York Metro Area	2.14%
29.	Columbus, OH	2.08%
30. 31.	Atlanta Rattiana an	2.04%
31.	Baltimore Palm Bay-Melbourne, FL	1.38% 1.35%
33.	Richmond	1.14%
34.	Washington, DC	1.05%
35.	Milwaukee	0.98%
36.	Kansas City	0.94%
37.	Albuquerque	0.85%
38.	Minneapolis-St. Paul	0.85%
39.	San Juan, PR	0.80%
40.	Portland, OR	0.63%
41.	Indianapolis	0.55%
42.	Cleveland, OH	0.46%
43. 44.	Pittsburgh Oklahoma City	0.40% 0.18%
44. 45.	Boulder	0.18%
46.	Omaha	0.02%
47.	Virginia Beach-Norfolk	-0.23%
48.	Philadelphia	-0.24%
49.	Detroit	-0.28%
50.	Chicago	-0.64%
51.	Orlando	-0.78%
52.	Raleigh	-0.80%
53.	Cincinnati	-0.82%
54. 55.	San Francisco	-1.07%
55. 56.	Charlotte Bridgenert, CT	-1.23%
50. 57.	Bridgeport, CT Salt Lake City	-1.83% -1.94%
58.	Hartford	-2.43%
50. 59.	Riverside-San Bernardino,	
60.	Las Vegas	-8.91%
2006 metropolitan wage	data are the most recent available.	

#### **HIGH-TECH WAGE** NUMERIC CHANGE 2005 - 2006

1.       Austin       \$8,184         2.       Albany, NY       \$6,235         3.       San Jose/Silicon Valley       \$6,057         4.       Nashville       \$5,976         5.       Denver       \$5,135         6.       Providence       \$5,115         7.       Houston       \$4,902         8.       Ventura, CA       \$4,882         9.       Boise       \$4,859         10.       Oakland       \$3,771         11.       Orange County, CA       \$3,109         12.       Miami-Fort Lauderdale       \$3,098         13.       Sacramento       \$2,931         14.       Durham       \$2,293         15.       Seattle       \$2,863         16.       San Antonio       \$2,785         17.       San Diego       \$2,2555         18.       Boston       \$2,200         23.       New York Metro Area       \$1,916         24.06       O. Phoenix       \$2,431         21.       Colorado Springs       \$2,311         22.       Tampa-St. Petersburg       \$2,000         23.       New York Metro Area       \$1,916         24.	<u>Rank</u>	Nur <u>Metropolitan Area</u> U.S. High Tech U.S. Private Sector	neric Change <u>2005-06</u> \$1,547 \$600
7.       Houston       \$4,902         8.       Ventura, CA       \$4,882         9.       Boise       \$4,859         10.       Oakland       \$3,771         11.       Orange County, CA       \$3,109         12.       Miami-Fort Lauderdale       \$3,098         13.       Sacramento       \$2,931         14.       Durham       \$2,928         15.       Seattle       \$2,863         16.       San Antonio       \$2,785         17.       San Diego       \$2,555         18.       Boston       \$2,508         19.       Manchester, NH       \$2,466         20.       Phoenix       \$2,431         21.       Colorado Springs       \$2,311         21.       Colorado Springs       \$2,431         22.       Tampa-St. Petersburg       \$2,000         23.       New York Metro Area       \$1,716         24.       Dallas-Fort Worth       \$1,754         25.       Los Angeles       \$1,602         29.       St. Louis       \$1,602         29.       St. Louis       \$1,602         29.       St. Louis       \$1,602         29. <td>2.</td> <td>Albany, NY</td> <td>\$6,235</td>	2.	Albany, NY	\$6,235
	3.	San Jose/Silicon Valley	\$6,057
	4.	Nashville	\$5,976
	5.	Denver	\$5,135
13.       Sacramento       \$2,931         14.       Durham       \$2,928         15.       Seattle       \$2,863         16.       San Antonio       \$2,785         17.       San Diego       \$2,555         18.       Boston       \$2,508         19.       Manchester, NH       \$2,446         20.       Phoenix       \$2,431         21.       Colorado Springs       \$2,311         22.       Tampa-St. Petersburg       \$2,000         23.       New York Metro Area       \$1,916         24.       Dallas-Fort Worth       \$1,750         26.       Rochester, NY       \$1,742         27.       Atlanta       \$1,649         28.       Huntsville       \$1,602         29.       St. Louis       \$1,770         30.       Columbus, OH       \$1,447         31.       Baltimore       \$1,074         32.       Washington, DC       \$967         33.       Palm Bay-Melbourne, FL       \$917         34.       Richmond       \$735         35.       Kansas City       \$674         36.       Milwaukee       \$651         37.	7.	Houston	\$4,902
	8.	Ventura, CA	\$4,882
	9.	Boise	\$4,859
	10.	Oakland	\$3,771
	11.	Orange County, CA	\$3,109
19.       Manchester, NH       \$2,466         20.       Phoenix       \$2,431         21.       Colorado Springs       \$2,311         22.       Tampa-St. Petersburg       \$2,000         23.       New York Metro Area       \$1,916         24.       Dallas-Fort Worth       \$1,754         25.       Los Angeles       \$1,750         26.       Rochester, NY       \$1,742         27.       Atlanta       \$1,649         28.       Huntsville       \$1,602         29.       St. Louis       \$1,770         30.       Columbus, OH       \$1,447         31.       Baltimore       \$1,074         32.       Washington, DC       \$967         33.       Palm Bay-Melbourne, FL       \$917         34.       Richmond       \$735         35.       Kansas City       \$637         38.       Albuquerque       \$555         39.       Portland, OR       \$493         40.       Indianapolis       \$348         41.       San Juan, PR       \$303         42.       Cleveland, OH       \$282         43.       Pittsburgh       \$269 <t< td=""><td>13.</td><td>Sacramento</td><td>\$2,931</td></t<>	13.	Sacramento	\$2,931
	14.	Durham	\$2,928
	15.	Seattle	\$2,863
	16.	San Antonio	\$2,785
	17.	San Diego	\$2,555
25.       Los Angeles       \$1,750         26.       Rochester, NY       \$1,742         27.       Atlanta       \$1,649         28.       Huntsville       \$1,602         29.       St. Louis       \$1,570         30.       Columbus, OH       \$1,447         31.       Baltimore       \$1,074         32.       Washington, DC       \$967         33.       Palm Bay-Melbourne, FL       \$917         34.       Richmond       \$735         35.       Kansas City       \$674         36.       Milwaukee       \$651         37.       Minneapolis-St. Paul       \$637         38.       Albuquerque       \$555         39.       Portland, OR       \$4493         40.       Indianapolis       \$348         41.       San Juan, PR       \$303         42.       Cleveland, OH       \$282         43.       Pittsburgh       \$269         44.       Oklahoma City       \$91         45.       Boulder       \$68         46.       Omaha       \$15         47.       Virginia Beach-Norfolk       \$139         48.       Philadelph	19.	Manchester, NH	\$2,466
	20.	Phoenix	\$2,431
	21.	Colorado Springs	\$2,311
	22.	Tampa-St. Petersburg	\$2,000
	23.	New York Metro Area	\$1,916
31.       Baltimore       \$1,074         32.       Washington, DC       \$967         33.       Palm Bay-Melbourne, FL       \$917         34.       Richmond       \$735         35.       Kansas City       \$674         36.       Milwaukee       \$651         37.       Minneapolis-St. Paul       \$637         38.       Albuquerque       \$555         39.       Portland, OR       \$493         40.       Indianapolis       \$348         41.       San Juan, PR       \$303         42.       Cleveland, OH       \$282         43.       Pittsburgh       \$269         44.       Oklahoma City       \$91         45.       Boulder       \$68         46.       Omaha       \$115         47.       Virginia Beach-Norfolk       \$139         48.       Philadelphia       \$198         49.       Detroit       \$226         50.       Orlando       \$510         51.       Chicago       \$522         52.       Cincinnati       \$546         53.       Raleigh       \$601         54.       Charlotte       \$876	25.	Los Angeles	\$1,750
	26.	Rochester, NY	\$1,742
	27.	Atlanta	\$1,649
	28.	Huntsville	\$1,602
	29.	St. Louis	\$1,570
37.       Minneapolis-St. Paul       \$637         38.       Albuquerque       \$555         39.       Portland, OR       \$493         40.       Indianapolis       \$348         41.       San Juan, PR       \$303         42.       Cleveland, OH       \$282         43.       Pittsburgh       \$269         44.       Oklahoma City       \$91         45.       Boulder       \$68         46.       Omaha       \$15         47.       Virginia Beach-Norfolk       -\$139         48.       Philadelphia       -\$226         50.       Orlando       -\$510         51.       Chicago       -\$522         52.       Cincinnati       -\$546         53.       Raleigh       -\$601         54.       Charlotte       -\$876         55.       Salt Lake City       -\$1,181         56.       San Francisco       -\$1,285         57.       Bridgeport, CT       -\$1,686         58.       Hartford       -\$1,772         59.       Riverside-San Bernardino, CA       -\$1,985	31.	Baltimore	\$1,074
	32.	Washington, DC	\$967
	33.	Palm Bay-Melbourne, FL	\$917
	34.	Richmond	\$735
	35.	Kansas City	\$674
43.       Pittsburgh       \$269         44.       Oklahoma City       \$91         45.       Boulder       \$68         46.       Omaha       \$15         47.       Virginia Beach-Norfolk       -\$139         48.       Philadelphia       -\$198         49.       Detroit       -\$226         50.       Orlando       -\$510         51.       Chicago       -\$522         52.       Cincinnati       -\$546         53.       Raleigh       -\$601         54.       Charlotte       -\$876         55.       Salt Lake City       -\$1,181         56.       San Francisco       -\$1,285         57.       Bridgeport, CT       -\$1,686         58.       Hartford       -\$1,772         59.       Riverside-San Bernardino, CA       -\$1,985	37.	Minneapolis-St. Paul	\$637
	38.	Albuquerque	\$555
	39.	Portland, OR	\$493
	40.	Indianapolis	\$348
	41.	San Juan, PR	\$303
49.       Detroit       -\$226         50.       Orlando       -\$510         51.       Chicago       -\$522         52.       Cincinnati       -\$546         53.       Raleigh       -\$601         54.       Charlotte       -\$876         55.       Salt Lake City       -\$1,181         56.       San Francisco       -\$1,285         57.       Bridgeport, CT       -\$1,686         58.       Hartford       -\$1,772         59.       Riverside-San Bernardino, CA       -\$1,985	43.	Pittsburgh	\$269
	44.	Oklahoma City	\$91
	45.	Boulder	\$68
	46.	Omaha	\$15
	47.	Virginia Beach-Norfolk	-\$139
55.         Salt Lake City         -\$1,181           56.         San Francisco         -\$1,285           57.         Bridgeport, CT         -\$1,686           58.         Hartford         -\$1,772           59.         Riverside-San Bernardino, CA         -\$1,985	49.	Detroit	-\$226
	50.	Orlando	-\$510
	51.	Chicago	-\$522
	52.	Cincinnati	-\$546
	53.	Raleigh	-\$601
	55.	Salt Lake City	-\$1,181
	56.	San Francisco	-\$1,285
	57.	Bridgeport, CT	-\$1,686
	58.	Hartford	-\$1,772

# **CYBERCITIES RANKINGS**

### HIGH-TECH WAGE PERCENT CHANGE 2001 - 2006

	D	ercent Change
<u>Rank</u>	Metropolitan Area	<u>2001-06</u>
INUTIK	U.S. High Tech	5.2%
	U.S. Private Sector	3.0%
1.	San Jose/Silicon Valley	20.8%
2.	Providence	15.0%
3.	San Antonio	14.5%
4.	Oklahoma City	13.6%
5.	Austin	13.6%
6.	Los Angeles	12.8%
7.	Kansas City	12.4%
8.	Orange County, CA	11.5%
9.	Boise	11.5%
10.	Manchester, NH	11.5%
11.	Oakland	11.4%
12.	Las Vegas	11.2%
13.	Boulder	11.0%
14.	Virginia Beach-Norfolk	11.0%
15.	Palm Bay-Melbourne, FL	10.3%
16.	Phoenix Huntsville	10.0% 9.9%
17. 18.	Albany, NY	9.9%
10.	Houston	8.7%
20.	San Diego	8.7%
20.	Omaha	8.6%
22.	Boston	8.5%
23.	Baltimore	8.2%
24.	Denver	8.2%
25.	St. Louis	8.2%
26.	Colorado Springs	8.1%
27.	Nashville	8.0%
28.	Chicago	7.7%
29.	Minneapolis-St. Paul	7.6%
30.	Tampa-St. Petersburg	7.5%
31.	Sacramento	7.0%
32.	Albuquerque	6.5%
33.	New York Metro Area	6.2%
34.	Durham	6.1%
35.	Raleigh	5.8%
36. 37.	Charlotte Philadalahia	5.5% 5.3%
37. 38.	Philadelphia Pittsburgh	5.2%
39.	San Juan, PR	4.6%
40.	Miami-Fort Lauderdale	3.9%
41.	Richmond	3.6%
42.	Riverside-San Bernarding	
43.	Atlanta	3.4%
44.	Cleveland, OH	2.8%
45.	San Francisco	2.5%
46.	Salt Lake City	2.5%
47.	Orlando	2.4%
48.	Columbus, OH	2.3%
49.	Milwaukee	2.2%
50.	Dallas-Fort Worth	1.9%
51.	Washington, DC	1.7%
52.	Indianapolis Partlando OP	1.5%
53.	Portland, OR	0.9%
54.	Rochester, NY	0.8%
55. 56.	Detroit	0.1%
56. 57.	Cincinnati Bridgeport CT	-0.2% -2.4%
57. 58.	Bridgeport, CT Hartford	-2.4% -5.8%
58. 59.	Ventura, CA	-5.8%
60.	Seattle	-20.8%
	data are the most recent available.	20.070
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# **APPENDIX C.9**

### **HIGH-TECH WAGE** NUMERIC CHANGE 2001 - 2006

	Numori	c Change
<u>Rank</u>	Metropolitan Area	2001-06
<u>Itanic</u>	U.S. High Tech	\$3,957
	U.S. Private Sector	\$1,246
1.	San Jose/Silicon Valley	\$24,962
2.	Austin	\$12,014
3.	Oakland	\$9,915
4.	Boulder	\$9,556
5.	Los Angeles	\$9,448
6.	Providence	\$9,400
7.	San Antonio	\$8,592
8.	Orange County, CA	\$8,473
9.	Manchester, NH	\$8,423
10.	Kansas City	\$8,015
11.	Boston	\$7,480
12.	San Diego	\$7,420
13.	Boise	\$7,244
14.	Phoenix	\$6,950
15.	Las Vegas	\$6,903
16.	Albany, NY	\$6,834
17.	Houston	\$6,832
18.	Denver	\$6,691
19.	Palm Bay-Melbourne, FL	\$6,449
20.	Oklahoma City	\$6,142
21.	Virginia Beach-Norfolk	\$6,092
22.	Baltimore	\$6,029
23.	Huntsville	\$5,924
24.	Chicago	\$5,811
25. 26.	St. Louis Calanada Saniana	\$5,664 \$5,600
	Colorado Springs Durbarra	\$5,599 \$5,519
27. 28.	Durham Saaramanta	\$5,518 \$5,401
20. 29.	Sacramento Minneapolis-St. Paul	\$5,491 \$5,366
27. 30.	New York Metro Area	\$5,332
30.	Omaha	\$5,253
32.	Nashville	
33.	Tampa-St. Petersburg	\$4,870 \$4,537
34.	Philadelphia	\$4,171
35.	Raleigh	\$4,048
36.	Albuquerque	\$4,027
37.	Charlotte	\$3,676
38.	Pittsburgh	\$3,342
39.	San Francisco	\$2,938
40.	Atlanta	\$2,686
41.	Miami-Fort Lauderdale	\$2,528
42.	Richmond	\$2,288
43.	Riverside-San Bernardino, CA	
44.	San Juan, PR	\$1,693
45.	Cleveland, OH	\$1,667
46.	Columbus, OH	\$1,563
47.	Dallas-Fort Worth	\$1,551
48.	Orlando	\$1,543
49.	Washington, DC	\$1,521
50.	Salt Lake City	\$1,473
51.	Milwaukee	\$1,464
52.	Indianapolis	\$938
53.	Portland, OR	\$717
54.	Rochester, NY	\$558
55.	Detroit	\$71
56.	Cincinnati	-\$124
57.	Bridgeport, CT	-\$2,213
58.	Hartford	-\$4,386
59.	Ventura, CA	-\$4,809
60.	Seattle	-\$25,245

2006 metropolitan wage data are the most recent available.



#### **HIGH-TECH PAYROLL** PERCENT CHANGE 2005 - 2006

	Porco	nt Chango
Rank	Metropolitan Area	nt Change 2005-06
<u>Italik</u>	U.S. High Tech	4.5%
	U.S. Private Sector	3.0%
1.	Austin	12.6%
2.	Durham	11.9%
3.	Albany, NY	11.1%
4. 5.	Nashville	10.3%
5.	Houston Seattle	10.0% 9.8%
0. 7.	Providence	9.6%
8.	Riverside-San Bernardino, CA	
9.	Phoenix	7.7%
10.	St. Louis	7.4%
11.	San Antonio	7.2%
12.	San Jose/Silicon Valley	7.2%
13.	Richmond	6.8%
14.	Boise	6.6%
15.	Sacramento	6.4%
16.	Denver	6.2%
17.	Orange County, CA	5.3%
18. 19.	Salt Lake City Oakland	5.1% 5.0%
20.	Boston	4.9%
20.	Tampa-St. Petersburg	4.7%
22.	Columbus, OH	4.4%
23.	Rochester, NY	4.3%
24.	San Diego	4.3%
25.	New York Metro Area	4.2%
26.	Portland, OR	4.2%
27.	Los Angeles	4.0%
28.	Atlanta	4.0%
29.	Dallas-Fort Worth	3.8%
30. 31.	Kansas City Huntavilla	3.7% 3.6%
31.	Huntsville Hartford	3.6%
33.	Baltimore	3.5%
34.	Pittsburgh	3.5%
35.	Charlotte	3.5%
36.	Orlando	3.3%
37.	Ventura, CA	3.3%
38.	Washington, DC	3.2%
39.	Manchester, NH	3.0%
40.	Virginia Beach-Norfolk	3.0%
41.	Raleigh Bhile de le hie	2.6%
42. 43.	Philadelphia	2.6% 2.5%
43.	Indianapolis San Francisco	2.3%
45.	Albuquerque	1.8%
46.	Cincinnati	1.7%
47.	San Juan, PR	1.5%
48.	Omaha	1.3%
49.	Boulder	1.2%
50.	Minneapolis-St. Paul	1.2%
51.	Miami-Fort Lauderdale	1.1%
52.	Oklahoma City	1.1%
53. 54.	Chicago Cleveland, OH	0.8%
54. 55.	Milwaukee	0.6% 0.4%
56.	Palm Bay-Melbourne, FL	0.4%
57.	Colorado Springs	0.0%
58.	Bridgeport, CT	-1.8%
59.	Las Vegas	-2.7%
60.	Detroit	-3.1%
2006 metropolitan payro	Il data are the most recent available.	

#### **HIGH-TECH PAYROLL** NUMERIC CHANGE 2005 - 2006

<u>Rank</u>	<u>Metropolitan Area</u>	ric Change <u>2005-06</u> \$19,755.5
		154,774.5
1. 2. 3. 4. 5. 6. 7. 8.	San Jose/Silicon Valley New York Metro Area Seattle Houston Boston Washington, DC Austin	\$2,181 \$1,178 \$1,095 \$901 \$856 \$847 \$772
8.	Los Angeles	\$549
9.	Dallas-Fort Worth	\$539
10.	Phoenix	\$504
11.	Orange County, CA	\$412
12.	Denver	\$412
13.	San Diego	\$404
14.	Atlanta	\$397
15.	Oakland	\$376
16.	Durham	\$339
17.	Philadelphia	\$277
18.	St. Louis	\$270
19.	Portland, OR	\$236
20.	Sacramento	\$221
21.	San Francisco	\$217
22.	Baltimore	\$192
23.	Tampa-St. Petersburg	\$165
24.	Kansas City	\$159
25.	Albany, NY	\$156
23. 26. 27. 28. 29.	Providence San Antonio Columbus, OH Nashville	\$150 \$151 \$125 \$121 \$119
30. 31. 32. 33.	Pittsburgh Riverside-San Bernardino, Cr Chicago Salt Lake City	\$113
34.	Orlando	\$94
35.	Boise	\$91
36.	Richmond	\$87
37.	Minneapolis-St. Paul	\$86
38.	Raleigh	\$71
39.	Charlotte	\$66
40.	Huntsville	\$66
41.	Rochester, NY	\$62
42.	Virginia Beach-Norfolk	\$59
43.	Miami-Fort Lauderdale	\$53
44.	Manchester, NH	\$51
45.	Hartford	\$49
46.	Indianapolis	\$44
47.	Albuquerque	\$41
48.	Ventura, CA	\$38
49.	Boulder	\$35
50.	Cincinnati	\$33
51.	Omaha	\$17
52. 53. 54. 55. 56.	San Juan, PR Cleveland, OH Oklahoma City Milwaukee Palm Bay-Melbourne, FL	\$17 \$12 \$11 \$10 \$9 \$4
57.	Colorado Springs	\$1
58.	Bridgeport, CT	-\$29
59.	Las Vegas	-\$35
60.	Detroit	-\$296

#### **HIGH-TECH ESTABLISHMENTS** PERCENT CHANGE 2005 - 2006

	Percent	•
<u>Rank</u>	Metropolitan Area 2	<u>005-06</u>
	U.S. High Tech	3.8%
	U.S. Private Sector	2.5%
1.	Las Vegas	17.1%
2.	Riverside-San Bernardino, CA	9.0%
3.	Virginia Beach-Norfolk	8.5%
4.	Salt Lake City	8.4%
5.	Sacramento	8.1%
6.	Colorado Springs	6.9%
7.	Phoenix	6.8%
8.	Denver	6.6%
9.	Orlando	6.6%
10.		6.6%
10.	Orange County, CA Seattle	6.5%
12.	Richmond	6.4%
13.	Los Angeles	6.4%
14.	Boulder	6.2%
15.	Portland, OR	5.9%
16.	San Antonio	5.9%
17.	Charlotte	5.9%
18.	Omaha	5.5%
19.	San Diego	5.5%
20.	Albany, NY	5.2%
21.	Hartford	5.2%
22.	Cincinnati	5.1%
23.	San Francisco	4.8%
24.	San Juan, PR	4.8%
25.	Austin	4.7%
26.	Oakland	4.6%
20.	Indianapolis	4.3%
27.	Washington, DC	4.2%
20. 29.	Durham	4.2%
29. 30.		
	San Jose/Silicon Valley	3.9%
31.	Raleigh	3.6%
32.	Chicago	3.3%
33.	Columbus, OH	3.1%
34.	Tampa-St. Petersburg	3.0%
35.	Nashville	3.0%
36.	Huntsville	2.7%
37.	Ventura, CA	2.6%
38.	Oklahoma City	2.6%
39.	Cleveland, OH	2.6%
40.	Dallas-Fort Worth	2.2%
41.	Palm Bay-Melbourne, FL	2.1%
42.	Bridgeport, CT	2.1%
43.	St. Louis	2.1%
44.	Rochester, NY	1.9%
45.	Houston	1.7%
46.	Baltimore	1.5%
47.	Manchester, NH	1.1%
48.	Albuquerque	0.4%
40.	Pittsburgh	0.3%
47. 50.	Providence	0.3%
51.	Kansas City	-0.1%
52.	New York Metro Area	-0.2%
53.	Atlanta	-0.3%
54.	Philadelphia	-0.4%
55.	Boise	-0.8%
56.	Miami-Fort Lauderdale	-1.0%
57.	Detroit	-1.1%
58.	Minneapolis-St. Paul	-1.8%
59.	Milwaukee	-4.2%
60.	Boston	-7.2%
oolitan estab	lishment data are the most recent available.	

#### **HIGH-TECH ESTABLISHMENTS** NUMERIC CHANGE 2005 - 2006

<u>Rank</u>	Numeri <u>Metropolitan Area</u> U.S. High Tech U.S. Private Sector	c Change <u>2005-06</u> 1 <mark>2,546</mark> 209,022
1. 2. 3. 4. 5. 6. 7. 8. 9. 10. 11. 2. 3. 4. 5. 6. 7. 8. 9. 10. 11. 2. 3. 4. 5. 6. 7. 8. 9. 10. 11. 2. 3. 4. 5. 6. 7. 8. 9. 10. 11. 2. 3. 4. 5. 6. 7. 8. 9. 10. 11. 2. 3. 4. 5. 6. 7. 8. 9. 10. 11. 2. 3. 4. 5. 6. 7. 8. 9. 10. 11. 2. 3. 4. 5. 6. 7. 8. 9. 10. 11. 2. 3. 4. 5. 6. 7. 8. 9. 10. 11. 2. 3. 4. 5. 6. 7. 8. 9. 10. 11. 2. 3. 4. 5. 6. 7. 8. 9. 10. 11. 2. 3. 4. 5. 6. 7. 8. 9. 10. 11. 2. 2. 2. 2. 2. 2. 2. 2. 2. 2. 2. 2. 2.	Washington, DC Los Angeles Denver Chicago Orange County, CA Seattle Phoenix Las Vegas San Diego San Jose/Silicon Valley Salt Lake City Oakland Portland, OR San Francisco Dallas-Fort Worth Orlando Sacramento Riverside-San Bernardino, CA Virginia Beach-Norfolk Austin Cincinnati Charlotte Tampa-St. Petersburg Houston Colorado Springs Boulder Richmond Indianapolis San Antonio Raleigh Hartford Columbus, OH Cleveland, OH St. Louis Omaha Baltimore Albany, NY San Juan, PR Nashville Durham Bridgeport, CT Oklahoma City Ventura, CA Huntsville Rochester, NY Palm Bay-Melbourne, FL Manchester, NH Pittsburgh Providence Albuquerque Kansas City Boise Atlanta Philadelphia Detroit New York Metro Area Miami-Fort Lauderdale Milwaukee	584 486 396 347 312 301 283 254 229 207 187 174 169 167 164 159 145
59. 60.	Minneapolis-St. Paul Boston	-91 -641



### **COMPUTER AND PERIPHERAL** EQUIPMENT MFG. **BY 2006 EMPLOYMENT**

<u>Rank</u>	<u>Metropolitan Area</u> United States	Employment 196,255
$ \begin{array}{c} 1.\\ 2.\\ 3.\\ 4.\\ 5.\\ 6.\\ 7.\\ 8.\\ 9.\\ 10.\\ 11.\\ 12.\\ 13.\\ 14.\\ 15.\\ 16.\\ 17.\\ 18.\\ 19.\\ 20.\\ 21.\\ 23.\\ 24.\\ 25.\\ 26.\\ 27.\\ 28.\\ 29.\\ 30.\\ 31.\\ 32.\\ 33.\\ 34.\\ 35.\\ 36.\\ 37.\\ 38.\\ 34.\\ 35.\\ 36.\\ 37.\\ 38.\\ 38.\\ 40.\\ 41.\\ 42.\\ 43.\\ 44.\\ 45.\\ \end{array} $	San Jose/Silicon Valley Boston Austin New York Metro Area Minneapolis-St. Paul Orange County, CA Sacramento Oakland Boulder San Diego Huntsville Seattle Portland, OR Chicago Los Angeles Palm Bay-Melbourne, F Manchester, NH Dallas-Fort Worth Philadelphia Raleigh Miami-Fort Lauderdale Phoenix Oklahoma City Pittsburgh Detroit Salt Lake City Milwaukee Tampa-St. Petersburg Baltimore Orlando San Francisco Denver Ventura, CA Bridgeport, CT Albuquerque Providence Albany, NY Cleveland, OH Kansas City San Juan, PR Cincinnati Boise Hartford St. Louis Houston	12,292 10,746 6,538 6,398 5,520 4,675 3,775 3,764 3,617 3,375 3,117 2,917 2,076 1,848

# COMMUNICATIONS EQUIPMENT MFG. **BY 2006 EMPLOYMENT**

<u>Rank</u>	<u>Metropolitan Area</u> United States	Employment 152,111
<ol> <li>1.</li> <li>2.</li> <li>3.</li> <li>4.</li> <li>5.</li> <li>6.</li> <li>7.</li> <li>8.</li> <li>9.</li> <li>10.</li> <li>11.</li> <li>12.</li> <li>13.</li> <li>14.</li> <li>15.</li> <li>16.</li> <li>17.</li> <li>18.</li> <li>19.</li> <li>21.</li> <li>22.</li> <li>23.</li> <li>24.</li> <li>25.</li> <li>26.</li> <li>27.</li> <li>28.</li> <li>29.</li> <li>31.</li> <li>32.</li> <li>34.</li> <li>35.</li> <li>36.</li> <li>37.</li> <li>38.</li> <li>39.</li> <li>40.</li> <li>41.</li> <li>42.</li> <li>43.</li> <li>44.</li> <li>45.</li> <li>46.</li> <li>47.</li> </ol>	Dallas-Fort Worth San Jose/Silicon Valley Chicago Washington, DC Boston New York Metro Area Los Angeles San Diego Atlanta Philadelphia Rochester, NY Tampa-St. Petersburg Kansas City Salt Lake City Raleigh Huntsville Orange County, CA Pittsburgh Oakland Denver Austin Minneapolis-St. Paul Baltimore Miami-Fort Lauderdale Columbus, OH Phoenix Ventura, CA Portland, OR Cleveland, OH Providence Boulder Oklahoma City Palm Bay-Melbourne, FL Riverside-San Bernardino, San Antonio Nashville San Francisco Houston Orlando Manchester, NH Bridgeport, CT St. Louis Colorado Springs Indianapolis Detroit Sacramento Seattle	13,040 7,951 7,455 6,130 5,590 5,556 4,242 4,184 3,500 3,253 3,006 2,829 2,727 2,624 2,134 1,974 1,974 1,974 1,974 1,974 1,734 1,672 1,641 1,456 1,303 1,292 1,286 980 965 838 830 693 557 550 550
48. 49.	Virginia Beach-Norfolk Las Vegas	124 24

<u>Rank</u>	Metropolitan Area United States	Employment 31,093
1. 2. 3. 4. 5. 6. 7. 8. 9. 10. 11. 12. 13. 14. 15. 16. 17. 18. 19. 20. 21.	Salt Lake City Riverside-San Bernardino, Miami-Fort Lauderdale Phoenix San Jose/Silicon Valley Omaha Ventura, CA Orlando Sacramento Boulder Austin Raleigh Denver	309 259 152 137 118 114 83 72 52 41 30
22.	Oklahoma City	27

### **ELECTRONIC COMPONENTS** AND ACCESSORIES MFG. **BY 2006 EMPLOYMENT**

# SEMICONDUCTOR MFG. **BY 2006 EMPLOYMENT**

<u>Rank</u>	<u>Metropolitan Area</u> United States	Employment 245,414
1.	San Jose/Silicon Valley	37,894
2.	Portland, OR	24,607
3.	Phoenix	22,229
4.	Dallas-Fort Worth	19,630
5.	Sacramento	7,572
6.	,,,,,,	6,588
7.	Oakland	6,310
8.	Los Angeles	3,945
9.	New York Metro Area	3,565
10.	Colorado Springs	3,494
11.	San Diego	3,163
12.	Boston	2,242
13.		1,795
14.		1,519
15.	Ventura, CA	1,345
16.	Pittsburgh	711
17.	Boulder	464
18.	Manchester, NH	380
19.	Philadelphia	368
20.	Kansas City	366
21.	Bridgeport, CT	355
22.	Chicago	259
23.	Miami-Fort Lauderdale	159
24.	Austin	128
24.	Rochester, NY	128
26.	Baltimore	98
27.		79
28.	San Francisco	58
29.	Columbus, OH	30

# **DEFENSE ELECTRONICS MFG. BY 2006 EMPLOYMENT**

<u>Rank</u>	<u>Metropolitan Area</u> United States	<u>Employment</u> 157,245
1. 2. 3. 4. 5. 6. 7. 8. 9. 10. 11. 12. 13. 14. 15. 16. 17. 18. 19. 20.	San Jose/Silicon Valley Seattle Milwaukee Denver Portland, OR Sacramento Houston Riverside-San Bernardino, G Kansas City Ventura, CA Virginia Beach-Norfolk Columbus, OH	28,579 9,392 6,566 4,956 4,422 4,247 2,513 1,816 1,343 1,299 596 295 198 CA 192 189 185 88 43 36 10

### **MEASURING AND CONTROL** INSTRUMENTS MFG. **BY 2006 EMPLOYMENT**

# ELECTROMEDICAL EQUIPMENT MFG. **BY 2006 EMPLOYMENT**

<u>Rank</u>	Metropolitan Area United States	<u>Employment</u> 70,491
1.	Minneapolis-St. Paul	12,144
2.	Los Angeles	5,662
3.	New York Metro Area	3,561
4.	San Jose/Silicon Valley	2,539
5.	San Juan, PR	2,046
6.	Miami-Fort Lauderdale	1,845
7.	Orange County, CA	1,650
8.	Oakland	903
9.	Boston	792
10.	Phoenix	751
11.	Portland, OR	715
12.	Chicago	705
13.	Houston	631
14.	Dallas-Fort Worth	612
15.	Orlando	539
16.	Cleveland, OH	431
17.	Denver	408
18.	San Diego	307
19.	Providence	162
20.	Sacramento	147
21.	Detroit	122
22.	San Francisco	113
23.		77
24.	Atlanta	21
25.	Charlotte	13

# PHOTONICS MANUFACTURING **BY 2006 EMPLOYMENT**

<u>Rank</u>	<u>Metropolitan Area</u> United States	Employment 36,379
1. 2. 3. 4. 5. 6. 7. 8. 9. 10. 11. 12. 13. 14. 15. 16. 17. 18.	Boulder Los Angeles Oakland Tampa-St. Petersburg Detroit Ventura, CA Kansas City	2,737 2,050 1,078 981 730 604 585 548 512 471 426 376 356 280 263 146 91 59 21
20.	Milwaukee	19

# **TOTAL HIGH-TECH MANUFACTURING BY 2006 EMPLOYMENT**

<u>Rank</u>	Metropolitan Area United States	<u>Employment</u> 1,320,148
1.	San Jose/Silicon Valley	119,123
2.	Boston	65,373
3.	Los Angeles	59,032
4.	Dallas-Fort Worth	50,317
5.	New York Metro Area	43,863
6.	Orange County, CA	43,009
7.	Phoenix	41,100
8.	Minneapolis-St. Paul	38,980
9.	Portland, OR	38,913
10.	Chicago	32,050
11.	Austin	30,845
12.	San Diego	27,063
13.	Philadelphia	24,823
14.	Oakland	23,709
15.	Durham	18,419
16.	Houston	18,204
17.	Seattle	15,910
18.	Washington, DC	15,077
10.	Boise	14,835
20.	Sacramento	14,552
20.	Manchester, NH	13,159
22.	Palm Bay-Melbourne, FL	12,985
23.	Tampa-St. Petersburg	12,149
20.	Atlanta	11,576
24.	Miami-Fort Lauderdale	11,328
26.	Baltimore	11,126
20.	Milwaukee	10,795
28.	Huntsville	10,614
20.	Boulder	10,214
30.	Pittsburgh	9,610
31.	Albuquerque	9,522
32.	Rochester, NY	8,636
33.	San Francisco	8,170
34.	Salt Lake City	7,866
35.	Colorado Springs	7,727
36.	Providence	7,129
37.	Ventura, CA	6,563
38.	Raleigh	5,947
39.	Detroit	5,885
40.	Cleveland, OH	5,719
41.	Riverside-San Bernardino, (	
42.	Denver	5,448
43.	Indianapolis	5,401
44.	Kansas City	5,019
45.	Bridgeport, CT	4,716
46.	Nashville	3,932
47.	Orlando	3,853
48.	Cincinnati	3,785
49.	St. Louis	3,774
50.	Hartford	3,708
51.	Columbus, OH	3,524
52.	San Juan, PR	3,353
53.	Charlotte	2,915
54.	Richmond	2,510
55.	Oklahoma City	2,059
56.	Virginia Beach-Norfolk	1,733
57.	Omaha	1,507
58.	Albany, NY	1,346
59.	San Antonio	1,201
60.	Las Vegas	583



1.       New York Metro Area       66,253         2.       Dallas-Fort Worth       39,906         3.       Atlanta       35,391         4.       Washington, DC       32,628         5.       Chicago       30,581         6.       Los Angeles       25,272         7.       Kansas City       21,886         8.       Denver       21,454         9.       Seattle       18,812         10.       Miami-Fort Lauderdale       17,415         11.       Philadelphia       16,748         12.       Boston       16,485         13.       San Diego       15,779         14.       Tampa-St. Petersburg       14,474         15.       Houston       14,478         16.       Oakland       13,630         17.       Phoenix       13,432         18.       St. Louis       12,653         19.       Orange County, CA       12,273         20.       Orlando       11,503         21.       Detroit       10,827         22.       Sacramento       10,780         23.       San Juan, PR       9,925         24.       Minneapo	<u>Rank</u>	<u>Metropolitan Area</u> United States	2005-2006 970,168
51.       Hartford       2,921         52.       Colorado Springs       2,561         53.       Ventura, CA       2,554         54.       Manchester, NH       1,591         55.       Omaha       1,492         56.       Boise       1,377         57.       Durham       1,150         58.       Huntsville       1,035         59.       Palm Bay-Melbourne, FL       1,012         60.       Boulder       399	1. 2. 3. 4. 5. 6. 7. 8. 9. 101. 12. 13. 14. 15. 16. 17. 18. 9. 20. 21. 22. 24. 26. 27. 28. 29. 31. 32. 34. 35. 36. 37. 8. 9. 41. 42. 33. 44. 45. 46. 47. 46. 47. 46. 47. 47. 47. 47. 47. 47. 47. 47. 47. 47	United States New York Metro Area Dallas-Fort Worth Atlanta Washington, DC Chicago Los Angeles Kansos City Denver Seattle Miami-Fort Lauderdale Philadelphia Boston San Diego Tampa-St. Petersburg Houston Oakland Phoenix St. Louis Orange County, CA Orlando Detroit Sacramento San Juan, PR Minneapolis-St. Paul Pittsburgh Baltimore Portland, OR Columbus, OH Charlotte Riverside-San Bernardino, G Indianapolis San Antonio Cleveland, OH Oklahoma City Richmond Austin Cincinnati San Jose/Silicon Valley Providence Rochester, NY Raleigh Nashville Albuquerque Milwaukee Salt Lake City San Francisco Virginia Beach-Norfolk Las Vegas Bridgeport, CT	970,168 66,253 39,906 35,391 32,628 30,581 25,272 21,886 21,454 18,812 17,415 16,748 16,485 15,779 14,494 14,478 13,630 13,432 12,653 12,273 11,503 10,827 10,780 9,925 9,037 8,600 8,294 6,848 6,680 6,210 CA 6,198 6,150 6,125 6,060 5,831 5,488 5,377 5,363 4,962 4,828 4,738 4,700 4,650 4,497 4,437 4,367 4,366 4,206 3,973 2,999
51.       Hartford       2,921         52.       Colorado Springs       2,561         53.       Ventura, CA       2,554         54.       Manchester, NH       1,591         55.       Omaha       1,492         56.       Boise       1,377         57.       Durham       1,150         58.       Huntsville       1,035         59.       Palm Bay-Melbourne, FL       1,012         60.       Boulder       399	48.	Virginia Beach-Norfolk Las Vegas	4,206 3,973 2,999
53.       Ventura, CA       2,554         54.       Manchester, NH       1,591         55.       Omaha       1,492         56.       Boise       1,377         57.       Durham       1,150         58.       Huntsville       1,035         59.       Palm Bay-Melbourne, FL       1,012         60.       Boulder       399	50. 51.	Albany, NY Hartford	2,989 2,921
56.         Boise         1,377           57.         Durham         1,150           58.         Huntsville         1,035           59.         Palm Bay-Melbourne, FL         1,012           60.         Boulder         399	53. 54.	Ventura, CA Manchester, NH	2,554 1,591
59.Palm Bay-Melbourne, FL1,01260.Boulder399	56. 57.	Boise Durham	1,377 1,150
	59. 60.	Palm Bay-Melbourne, FL Boulder	1,012

### **INTERNET SERVICES BY 2006 EMPLOYMENT**

<u>Rank</u>	Metropolitan Area United States	<u>Employment</u> 385,198
1. 2. 3. 4. 5. 6. 7. 8. 9. 10. 11. 12. 13. 14. 15. 16. 17. 18. 19. 21. 22. 23. 24. 25. 26. 27. 28. 29. 31. 32. 34. 35. 34. 35. 34. 35. 39. 40.	United States New York Metro Area Dallas-Fort Worth Washington, DC San Jose/Silicon Valley Atlanta Los Angeles Chicago Boston Philadelphia San Francisco St. Louis Miami-Fort Lauderdale Charlotte Kansas City Minneapolis-St. Paul Omaha Houston Denver Phoenix Tampa-St. Petersburg Milwaukee Orange County, CA Salt Lake City Orlando Seattle San Antonio Portland, OR Columbus, OH Detroit San Diego Providence Pittsburgh Austin Oakland San Juan, PR Virginia Beach-Norfolk Albany, NY Nashville Oklahoma City Baltimore	385,198 26,288 20,909 20,330 18,129 13,181 12,240 10,803 9,606 8,871 7,273 6,841 6,790 6,718 6,622 6,485 5,795 5,450 5,347 5,203 4,976 4,905 4,925 2,181 2,184 2,088 1,877 1,794
37. 38. 39.	Albany, NY Nashville Oklahoma City	2,184 2,088 1,877 1,794 1,772 1,659 1,627 1,510
<ol> <li>46.</li> <li>47.</li> <li>48.</li> <li>49.</li> <li>50.</li> <li>51.</li> <li>52.</li> <li>53.</li> <li>54.</li> <li>55.</li> <li>56.</li> <li>57.</li> <li>58.</li> <li>59.</li> <li>60.</li> </ol>	Sacramento Albuquerque Indianapolis Rochester, NY Bridgeport, CT Cincinnati Palm Bay-Melbourne, FL Ventura, CA Boulder Colorado Springs Las Vegas Manchester, NH Durham Boise Huntsville	1,251 1,249 1,073 1,055 984 928 672 652 639 591 565 541 378 296 136

# **SOFTWARE PUBLISHERS BY 2006 EMPLOYMENT**

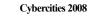
<u>Rank</u>		Employment
	United States	243,150
1.	Seattle	43,571
2.	San Francisco	11,530
3.	Atlanta	10,422
4.	San Jose/Silicon Valley	9,367
5.	Dallas-Fort Worth	7,588
6.	Washington, DC	6,030
7.	Los Angeles	5,927
8.	Portland, OR	5,861
9.	Boulder	5,683
10. 11.	Raleigh New York Metro Area	5,589
11.		5,503
12.	Austin Minneapolis-St. Paul	5,264 4,967
13.	Denver	4,925
15.	Detroit	4,603
16.	San Diego	3,732
17.	Chicago	3,281
18.	Orange County, CA	3,073
19.	Oakland "	3,040
20.	Orlando	2,628
21.	Houston	2,540
22.	Philadelphia	2,502
23.	Miami-Fort Lauderdale	2,231
24.	Salt Lake City	1,992
25.	Cincinnati	1,941
26.	Tampa-St. Petersburg	1,711
27.	Phoenix	1,565
28.	Manchester, NH	1,478
29.	Colorado Springs	1,384
30.	St. Louis Dittalaural	1,313
31. 32.	Pittsburgh Kanaga Citu	1,263
32. 33.	Kansas City Providence	1,171 1,063
33. 34.	Indianapolis	1,005
35.	Bridgeport, CT	941
36.	Milwaukee	927
37.	Sacramento	882
38.	Nashville	708
39.	San Antonio	579
40.	Columbus, OH	542
41.	Las Vegas	474
42.	Cleveland, OH	463
43.	Albany, NY	461
44.	Durham	433
45.	Charlotte	309
46.	Oklahoma City	297
47. 48.	Hartford	238
40. 49.	Boise	233
49. 50.	Ventura, CA Richmond	218 213
50. 51.	Riverside-San Bernardino, (	
52.	Omaha	170
53.	Rochester, NY	177
54.	Virginia Beach-Norfolk	99
55.	Palm Bay-Melbourne, FL	86
56.	Huntsville	26

#### 2006 metropolitan employment data are the most recent available.

Source: U.S. Bureau of Labor Statistics, Covered Employment and Wages, ES-202

### **COMPUTER SYSTEMS DESIGN AND RELATED** SERVICES **BY 2006 EMPLOYMENT**

<u>Rank</u>	<u>Metropolitan Area</u>	<u>Employment</u>
<u></u>	U.S. High Tech	1,275,185
1.	Washington, DC	137,108
2.	New York Metro Area	89,083
3.	San Jose/Silicon Valley	46,370
4.	Boston	41,425
5.	Chicago	41,390
6.	Dallas-Fort Worth	33,458
7.	Philadelphia	33,121
8.	Atlanta	32,984
9.	Detroit	27,643
10.	San Francisco	26,618
11.	Los Angeles	26,264
12.	Houston	23,081
13.	Minneapolis-St. Paul	21,889
14.	Baltimore	20,815
15.	Seattle	20,194
16.	Denver	20,114
17.	Oakland	17,258
18.	Orange County, CA	16,890
19.	Columbus, OH	15,663
20.	Miami-Fort Lauderdale	15,106
21.	San Diego	14,913
22.	Kansas City	13,635
23.	Phoenix	13,155
24.	St. Louis	12,835
25.	Austin	11,948
26.	Tampa-St. Petersburg	10,484
27.	Virginia Beach-Norfolk	10,083
28.	Cleveland, OH	8,892
29.	Cincinnati	8,875
30.	Salt Lake City	8,770
31. 32.	Orlando Palaiah	8,720
32. 33.	Raleigh Pittsburgh	8,602 8,026
33. 34.	Sacramento	7,471
35.	Portland, OR	7,413
36.	Milwaukee	7,339
37.	Indianapolis	7,189
38.	Colorado Springs	6,893
39.	Hartford	6,664
40.	Omaha	6,590
41.	Huntsville	6,395
42.	Boulder	5,806
43.	Richmond	5,586
44.	Charlotte	5,574
45.	Bridgeport, CT	5,533
46.	Providence	4,956
47.	San Antonio	4,294
48.	Riverside-San Bernardino, G	CA 4,208
49.	Rochester, NY	4,162
50.	Nashville	3,920
51.	Albany, NY	3,282
52.	Durham	3,028
53.	Oklahoma City	2,948
54.	Manchester, NH	2,939
55.	Las Vegas	2,907
56.	Palm Bay-Melbourne, FL	2,589
57.	Ventura, CA	2,366
58. 59.	Albuquerque Boise	2,023 1,835
60.	San Juan, PR	1,635
00.		1,002



<u>Rank</u>	<u>Metropolitan Area</u> United States	Employment
	United States	874,494
1.	Washington, DC	44,420
2.	Houston	42,767
3.	New York Metro Area	34,821
4.	Detroit	27,705
5.	Los Angeles	21,952
6.	Boston	19,805
7.	Denver	19,305
8.	Atlanta	19,243
9.	Dallas-Fort Worth	19,196
10.	Chicago	18,414
11.	Philadelphia	18,085
12.	Baltimore	15,533
13.	Miami-Fort Lauderdale	15,294
14.	San Diego	14,792
15.	Orange County, CA	14,540
16.	Seattle	13,759
17.	Phoenix	13,561
18.	Virginia Beach-Norfolk	11,268
19.	Tampa-St. Petersburg	10,733
20.	Kansas City	10,547
20.	Pittsburgh	10,413
22.	Huntsville	10,111
23.	Oakland	9,841
20.	Minneapolis-St. Paul	9,289
25.	Orlando	9,189
26.	San Francisco	8,628
20.	San Jose/Silicon Valley	7,857
27. 28.	Austin	7,814
20. 29.	St. Louis	6,735
30.	Riverside-San Bernardino,	
31.	Las Vegas	6,376
32.	Portland, OR	6,359
33.	Sacramento	6,224
34.	Cincinnati	6,069
35.	Raleigh	5,858
36.	Charlotte	5,410
37.	San Antonio	5,376
38.	Indianapolis	5,347
39.	Cleveland, OH	5,186
40.	Columbus, OH	4,983
40.	Milwaukee	4,983
41.		4,565
43.	Albuquerque Colorado Springs	4,503
44.	Salt Lake City	3,932
44. 45.	San Juan, PR	3,654
45.	Ventura, CA	3,572
40. 47.	Hartford	
47. 48.	Richmond	3,476 3,400
40. 49.	Oklahoma City	3,400
47. 50.	Nashville	3,232
51.	Omaha	2,746
52.	Providence	2,740
52. 53.	Rochester, NY	2,693 2,557
53. 54.		2,557 2,554
	Palm Bay-Melbourne, FL	2,554 2,416
55. 56.	Albany, NY Boulder	2,418
50. 57.	_	
57. 58.	Boise Manchostor NH	1,733
58. 59.	Manchester, NH Bridgeport, CT	1,325 1,212
60.	Durham	1,212
	went data are the most recent available	1,147
usutan emplo		

### **R&D AND TESTING LABS BY 2006 EMPLOYMENT**

<u>Rank</u>	<u>Metropolitan Area</u> United States	<u>Employment</u> 679,867
1. 2. 3. 4. 5. 6. 7. 8. 9. 10. 11. 12. 13. 14. 15.	United States New York Metro Area Washington, DC Boston Detroit Philadelphia San Diego Chicago Los Angeles San Jose/Silicon Valley Baltimore San Francisco Albuquerque Oakland Seattle Houston Pittsburgh	679,867 49,308 40,241 38,500 34,851 28,019 26,968 26,931 21,139 19,495 13,355 12,820 12,576 11,373 11,334 10,709 8,931
<ol> <li>17.</li> <li>18.</li> <li>19.</li> <li>20.</li> <li>21.</li> <li>22.</li> <li>23.</li> <li>24.</li> <li>25.</li> <li>26.</li> <li>27.</li> <li>28.</li> <li>29.</li> <li>30.</li> <li>31.</li> <li>32.</li> </ol>	Durham St. Louis Albany, NY Minneapolis-St. Paul Orange County, CA Columbus, OH San Antonio Boulder Portland, OR Austin Orlando Raleigh Dallas-Fort Worth Miami-Fort Lauderdale Denver Atlanta	8,897 8,295 7,695 7,412 5,968 5,915 5,894 5,604 4,903 4,579 4,363 4,295 4,146 4,091 3,949 3,875
<ol> <li>33.</li> <li>34.</li> <li>35.</li> <li>36.</li> <li>37.</li> <li>38.</li> <li>39.</li> <li>40.</li> <li>41.</li> <li>42.</li> <li>43.</li> <li>44.</li> <li>45.</li> <li>46.</li> <li>47.</li> <li>48.</li> <li>49.</li> <li>50.</li> <li>51.</li> <li>52.</li> </ol>	Cleveland, OH Las Vegas Virginia Beach-Norfolk Salt Lake City Kansas City Cincinnati Phoenix Sacramento Indianapolis Tampa-St. Petersburg Richmond Riverside-San Bernardino, G Colorado Springs Oklahoma City Ventura, CA Hartford Bridgeport, CT Nashville San Juan, PR Rochester, NY	3,794 3,407 3,362 3,163 3,131 2,974 2,820 2,539 2,328 2,140 2,103 CA 1,954 1,834 1,463 1,282 1,238 1,214 1,136 936 910
53. 54. 55. 56. 57. 58. 59. 60.	Charlotte Omaha Palm Bay-Melbourne, FL Manchester, NH Boise Huntsville Milwaukee Providence	846 810 754 633 539 489 473 373

# **COMPUTER TRAINING BY 2006 EMPLOYMENT**

<u>Rank</u>	<u>Metropolitan Area</u>	<u>Employment</u>
	United States	18,117
1.	New York Metro Area	1,390
2.	Miami-Fort Lauderdale	631
3.	Phoenix	581
4.	Raleigh	526
5.	Chicago	516
6.	Virginia Beach-Norfolk	498
7.	Boston	496
8.	Dallas-Fort Worth	490
9.	Los Angeles	331
9.	St. Louis	331
11.	Baltimore	294
	Detroit	293
13.	Orange County, CA	282
14.	Cincinnati	272
15.	Pittsburgh	243
16.	Austin	191
17.	San Juan, PR	171
18.	Rochester, NY	141
19.	Orlando	130
20.	Kansas City	107
21.	Providence	94
22.	Omaha	63
23.		53
24.	Ventura, CA	48
25.		40
26.	San Francisco	37
27.	Manchester, NH	29

### **TOTAL HIGH-TECH SERVICES BY 2006 EMPLOYMENT**

<u>Rank</u>	<u>Metropolitan Area</u> United States	Employment 4,446,179
1. 2.	Washington, DC New York Metro Area	280,757 272,646
3.	Chicago	131,916
4.	Boston	126,317
5.	Dallas-Fort Worth	125,693
6. 7.	Atlanta	115,096 113,125
7. 8.	Los Angeles Seattle	111,770
9.	Detroit	109,197
10.	Philadelphia	107,346
11.	San Jose/Silicon Valley	106,220
12.	, Houston	99,025
13.	San Diego	79,295
14.	Denver	75,094
15.	San Francisco	71,272
16.	Miami-Fort Lauderdale	61,558
17. 18.	Baltimore	60,085
10. 19.	Minneapolis-St. Paul Orange County, CA	59,079 57,886
20.	Oakland	57,697
21.	Kansas City	57,099
22.	Phoenix	50,317
23.	St. Louis	49,003
24.	Tampa-St. Petersburg	44,538
25.	Orlando	40,710
26.	Pittsburgh	40,231
27.	Austin	37,915
28. 29.	Columbus, OH	37,194
29. 30.	Portland, OR Virginia Beach-Norfolk	34,822 31,734
31.	Raleigh	31,197
32.	Sacramento	29,147
33.	Salt Lake City	26,478
34.	Cincinnati	26,422
35.	San Antonio	26,118
36.	Cleveland, OH	25,905
37.	Charlotte	25,067
38. 39.	Albuquerque	24,910
40.	Indianapolis Milwaukee	23,102 22,955
41.	Riverside-San Bernardino, CA	
42.	Boulder	20,319
43.	Albany, NY	19,027
44.	San Juan, PR	18,704
45.	Richmond	18,449
46.	Huntsville	18,192
47.	Colorado Springs	17,771
48. 49.	Las Vegas Omaha	17,702 17,675
49. 50.	Providence	16,833
51.	Hartford	16,309
52.	Oklahoma City	15,648
53.	Nashville	15,542
54.	Durham	15,035
55.	Rochester, NY	13,740
56.	Bridgeport, CT	12,883
57.	Ventura, CA	10,692
58. 59.	Manchester, NH Palm Bay-Melbourne, FL	8,536 7,720
59. 60.	Boise	6,013
50.		5,610



# **AeA'S DEFINITION OF THE HIGH-TECH INDUSTRY**

In preparing the original *Cyberstates* report in 1997, AeA carefully examined numerous definitions of the high-technology industry used by government agencies, private companies, and other trade associations. Because the statistics in all of our cyber reports are generated from the definition, AeA devoted considerable time to devising a clear definition of what constitutes today's high-tech industry in the United States.

Our original definition was based on the Standard Industrial Classification (SIC) system. The U.S. government officially converted to the North American Industrial Classification System (NAICS) in 1997. Individual government agencies that produce industry data have implemented varying schedules of NAICS-based data. Furthermore, the NAICS codes were revised in 2002, including the information sector, which directly affects the high-tech industry. AeA revised its definition of the high-tech industry based on the 2002 NAICS codes, and uses these codes to produce Cyberstates and Cybercities.

The North American Industrial Classification System was devised by three nations – the United States, Canada, and Mexico – and replaces the SIC system. With the NAICS, industry analysis is possible across all three nations. The NAICS is constructed around the concept of production and includes many new service-oriented businesses. Economic units with similar production processes are classified in the same industry. The NAICS is a hierarchical system, with 6-digit numbers assigned to the most specific industries. Comparability with Canada and Mexico is mostly at the 5-digit level. By comparison, the SIC system was constructed around the type of activity in which an establishment was engaged. The SIC system was also hierarchical, with 4digit numbers assigned to the most specific industries.

Because Cybercities 2008 analyzes the high-tech industry by using industry classifications, the data in the report are collected on the employment for an entire company, not individual occupations within the company.

How did AeA arrive at its definition of the high-technology industry? We sought to pursue a solid, yet conservative, representation of the core components of today's high-tech industry.

AeA's definition does not include some related industries such as biotechnology – as explained below. Nor does it include wholesale or retail trade, industries that are primarily dedicated to selling technology products as opposed to making/creating the technology.

#### THE HIGH-TECH DEFINITION BY NAICS CODES

#### HIGH-TECH MANUFACTURING

#### COMPUTER AND PERIPHERAL EQUIPMENT

334111 Electronic Computers334112 Computer Storage Devices334113 Computer Terminals334119 Other Computer Peripheral Equipment

#### **COMMUNICATIONS EQUIPMENT**

334210 Telephone Apparatus
334220 Radio and TV Broadcasting and Wireless Communications Equipment
334290 Other Communications Equipment
335921 Fiber Optic Cables

#### **CONSUMER ELECTRONICS**

334310 Audio and Video Equipment

#### **ELECTRONIC COMPONENTS**

334411 Electron Tubes
334412 Bare Printed Circuit Boards
334414 Electronic Capacitors
334415 Electronic Resistors
334416 Electronic Coils, Transformers, and Other Inductors
334417 Electronic Connectors
334418 Printed Circuit Assembly
334419 Other Electronic Components

#### SEMICONDUCTOR

334413 Semiconductor and Related Devices 333295 Semiconductor Machinery

#### **DEFENSE ELECTRONICS**

334511 Search, Detection, Navigation, Guidance, Aeronautical, and Nautical Systems and Instruments

#### **MEASURING AND CONTROL INSTRUMENTS**

334512 Automatic Environmental Controls

- 334513 Industrial Process Control Instruments
- 334514 Totalizing Fluid Meter and Counting
  - Devices
- 334515 Electricity Measuring and Testing Equipment
- 334516 Analytical Laboratory Instruments
- 334519 Other Measuring and Controlling Instruments

#### **ELECTROMEDICAL EQUIPMENT**

334510 Electromedical and Electrotherapeutic Apparatus 334517 Irradiation Apparatus

# AeA'S DEFINITION OF THE HIGH-TECH

We found that there was no consensus on the definition of the hightech industry. As one report notes, "high technology appears to be a lot like quality; people know it when they see it, but it is not easy to define." The definition of the high-tech industry varies greatly depending on what combination of products and services is selected. Our guiding principle was that to be included in AeA's core definition of high tech, an industry had to be a maker/creator of technology, whether in the form of products or services.

AeA uses 49 NAICS codes to define the high-technology industry. They fall into two broad categories – high-tech manufacturing and high-tech services. We recognize that these 49 NAICS codes do not cover the entire high-tech industry comprehensively, as the structure of the NAICS is limited. In an effort to produce solid statistics, AeA does not include broad categories if the high-tech portion does not represent a clear majority.

As mentioned, AeA's definition of the high-tech industry excludes certain NAICS codes, including wholesale and retail trade of high-tech goods. The biotechnology industry is also excluded because it is not discernable in the NAICS codes. There is no clear consensus on the definition of the biotechnology industry. Government classification codes do not separate the "bio" and the "tech." To complicate matters further, we are unable to determine where biotechnology ends and the pharmaceutical industry begins.

The U.S. government's NAICS codes do not capture temporary hightech workers, as all temporary employees are categorized under NAICS 561320, temporary help services. The U.S. Bureau of Labor Statistics (BLS) identified 2.6 million workers in the temporary help services industry in 2007. The BLS data do not allow us to identify how many of these workers are employed by the high-tech industry. Present data allow us to assume only that there are tens of thousands of high-tech temp workers nationally, but they are not included in our statistical analysis.

#### **PHOTONICS**

333314 Optical Instruments and Lenses 333315 Photographic and Photocopying Equipment

#### **HIGH-TECH SERVICES**

#### COMMUNICATIONS SERVICES

#### **TELECOMMUNICATIONS SERVICES**

517110	Wired Telecommunications Carriers
517211	Paging Services
517212	Cellular and Other Wireless Telecommunications

- 517310 Telecommunications Resellers
- 517410 Satellite Telecommunications 517510 Cable and Other Program
- Distribution
- 517910 Other Telecommunications

#### **INTERNET SERVICES**

518111 Internet Service Providers 518112 Web Search Portals 518210 Data Processing, Hosting, and **Related** Services

#### SOFTWARE

#### SOFTWARE PUBLISHERS

511210 Software Publishers

#### **COMPUTER SYSTEMS DESIGN AND RELATED SERVICES**

541511 Custom Computer Programming 541512 Computer Systems Design 541513 Computer Facilities Management 541519 Other Computer Related Services

#### ENGINEERING AND TECH SERVICES

#### **ENGINEERING SERVICES**

541330 Engineering Services

#### **R&D** AND TESTING LABS

541710 Research and Development in the Physical, Engineering, and Life Sciences 541380 Testing Laboratories

#### **COMPUTER TRAINING**

611420 Computer Training



The metropolitan statistical area data used in Cybercities 2008 are based on statistics reported in the Covered Employment and Wages, or ES-202 program, a report from the U.S. Department of Labor, Bureau of Labor Statistics. This publication reports on average annual employment, payroll, and establishments. Average annual wages are derived from payroll divided by employment. We found this series to be the best and most comprehensive source of reliable data for statistical analysis at the metropolitan level. The data are derived from the quarterly tax reports submitted to state employment security agencies by employers subject to state unemployment laws and from federal agencies subject to the Unemployment Compensation for Federal Employees program.

While this is the most comprehensive data currently available, there are some shortfalls with the BLS data. The ES-202 series is generated in the fall of each year, so there is almost a year's lag in the reporting of the data. This lag allows us to analyze only 2006 metropolitan employment, wage, payroll, and establishment data.

Another major challenge in analyzing this employment and wage data is that the government withholds data for industry sectors 1) that have fewer than three establishments, 2) where a single establishment represents 80 percent or more of the industry's employment, or 3) when specifically requested by a state to protect a company's identity. However, broader industry level statistics (3digit and 4-digit NAICS codes vs. 5-digit and 6-digit NAICS codes) include some totals for nondisclosed data. Cybercities 2008 utilizes all industry levels of the NAICS codes to generate the most accurate data possible. In this same manner, the county level data are compared against the metropolitan data to fill some of the gaps produced by nondisclosed data.

While we have made significant modifications to account for the disclosure restrictions, some data are still suppressed to protect the identity of the cooperating employers. Furthermore, the ES-202 program does not include self-employed sole proprietorships. Thus, there is a lack of data on start-ups, which are an important component of today's high-tech industry.

Finally, the U.S. government's NAICS codes do not allow for the collection of statistics on high-tech temporary employees, another significant sector of the high-tech industry.

### **METROPOLITAN STATISTICAL AREAS**

A metropolitan statistical area (MSA) is a community consisting of at least 50,000 inhabitants in an urbanized area as defined by the U.S. Office of Management and Budget. These communities tend to have a high degree of economic and social integration among their own inhabitants and surrounding communities. For this report, we limited the analysis to a select 60 leading MSAs that have 17,000 or more high-tech workers and reliable historical data.

MSAs typically are a compilation of one or more counties. For example, the Sacramento MSA includes El Dorado, Placer, Sacramento, and Yolo Counties. A detailed list of Cybercities 2008's MSAs and their respective counties begins on page 142. In this report, we sometimes use only the first city identified in the official MSA naming structure. For example, while we use the name Sacramento, the official MSA name is Sacramento-Arden Arcade-Roseville. The use of the first city or other naming structure is only for ease of use and identification. The official names are those listed on pages 142-144.

#### JOBS

The ES-202 monthly employment data represent the number of workers who worked during, or received pay for, the pay period that included the 12th day of the month. The employment numbers, with few exceptions, cover all full-time and part-time employees. These include most corporate officials, executives, supervisory personnel, professionals, clerical workers, wage earners, and piece workers. Excluded are proprietors, the self-employed, unpaid family members, and certain farm and domestic workers. The monthly data are averaged together to derive the average annual employment data used in this report.

# **EMPLOYMENT CONCENTRATION**

Employment concentration is the total private sector high-tech employment divided by the total private sector workforce for that region. This number is either represented as a percent, such as 11.5 percent of the workforce is employed by the high-tech industry, or as the number of workers per thousand, such as 115 of every 1,000 private sector workers are employed by high-tech firms. Both representations are statistically the same.

#### PAYROLL

Payroll, or total wages, includes total compensation paid during the calendar year. These wages generally include bonuses, tips, and other gratuities, stock options and grants, and the value of meals and lodging, where supplied. In some states, employer contributions to certain deferred compensation plans, such as 401(k) plans, are included in total wages. However, total wages do not cover employer contributions to old-age, survivors, and disability insurance, health insurance, unemployment insurance, workers' compensation, and private pension and welfare funds.

#### **AVERAGE ANNUAL WAGES**

The high-tech average annual wage for each metropolitan area is calculated by dividing the total annual wages (payroll) by average annual employment. Similarly, the private sector average wage is calculated by dividing total private sector payroll for the metropolitan area by total private sector workers.

# WAGE DIFFERENTIAL

The high-tech wage differential is the percent difference between the average annual high-tech wage for a region compared with the average annual private sector wage for the same region. For example, the average annual high-tech wage for Sacramento was \$83,518 and the average annual private sector wage in Sacramento was \$41,368 in 2006. The percent is calculated by taking the difference between these two wages and then dividing that result by the private sector wage. In this example, the average high-tech wage in Sacramento is 102 percent more than the average private sector.

#### **ESTABLISHMENTS**

An establishment is an economic unit, such as a mine, factory, or store, that produces goods or provides services. Usually, it is a single physical location and engaged in one, or predominately one, type of economic activity for which a single industrial classification may be employed. An establishment is not a "company." In fact, most large companies have multiple establishments, representing their numerous offices around the country.

#### **LEADING HIGH-TECH INDUSTRY SECTORS**

The leading high-tech industry sectors on the state overview pages show the employment ranking by sector within the high-tech industry for each state. They compare the top three leading industry sectors as grouped by our definition of high tech. These categories include: computer and periph-

eral equipment; communications equipment; consumer electronics; electronic components; semiconductor; defense electronics; measuring and control instruments; electromedical equipment; photonics; telecommunications services; Internet services; software publishers; computer systems design and related services; engineering services; R&D and testing labs; and computer training. These employment numbers are based on the ES-202 series.

# ROUNDING

Much of the data in this report are rounded to facilitate the understanding and use of the data. As a result, additional data often exist that are not reflected and can affect ranking, percent change, numeric change, and summations. Many of the rankings in the appendices may appear to be the same because of rounding; however, in reality they are different. In those rare instances when the data are not rounded and are indeed the same, the rankings for those cybercities are a tie. Finally, while technically there are no positive and negative zeros, throughout the report when a rounding results in a zero we use positive and negative signs with the zero to indicate the direction of the rounding.

#### UNEMPLOYMENT

The metropolitan unemployment statistics are collected from BLS's Local Area Unemployment Statistics program, which produces annual unemployment data at the metropolitan area level as determined by place of residence. The unemployment rates on the overview pages are for 2007.

# **METROPOLITAN AREAS DEFINITIONS**

# **CYBERCITIES DEFINITIONS**

#### **CYBERCITY**

<u>State</u> <u>County</u>

#### ALBANY-SCHENECTADY-TROY

NEW YORK Albany County Rensselaer County Saratoga County Schenectady County Schoharie County

#### ALBUQUERQUE

New Mexico Bernalillo County Sandoval County Torrance County Valencia County

# ATLANTA-SANDY SPRINGS-

# MARIETTA

Georgia **Barrow County** Bartow County **Butts County** Carroll County Cherokee County Clayton County Cobb County Coweta County Dawson County **DeKalb** County **Douglas County** Fayette County Forsyth County Fulton County **Gwinnett County** Haralson County Heard County Henry County Jasper County Lamar County Meriwether County Newton County Paulding County Pickens County Pike County Rockdale County Spalding County Walton County

### AUSTIN-ROUND ROCK

TEXAS Bastrop County Caldwell County Hays County Travis County Williamson County

# BALTIMORE-TOWSON

MARYLAND Anne Arundel County Baltimore County Carroll County Harford County Howard County Queen Anne's County Baltimore City

# BOISE CITY-NAMPA

IDAHO Ada County Boise County Canyon County Gem County Owyhee County

# BOSTON-CAMBRIDGE-QUINCY

MASSACHUSETTS Essex County Middlesex County Norfolk County Plymouth County Suffolk County NEW HAMPSHIRE Rockingham County Strafford County

### BOULDER

COLORADO Boulder County

# BRIDGEPORT-STAMFORD-

NORWALK CONNECTICUT Fairfield County

# CHARLOTTE-GASTONIA-

CONCORD NORTH CAROLINA Anson County Cabarrus County Gaston County Mecklenburg County Union County SOUTH CAROLINA York County

#### CHICAGO-NAPERVILLE-JOLIET

ILLINOIS Cook County DeKalb County DuPage County Grundy County Kane County Kendall County Lake County McHenry County Will County INDIANA Jasper County Lake County Newton County Porter County WISCONSIN Kenosha County

# CINCINNATI-MIDDLETOWN

Dearborn County Franklin County Ohio County Kentucky Boone County **Bracken County** Campbell County Gallatin County Grant County Kenton County Pendleton County Оню Brown County **Butler County Clermont County** Hamilton County Warren County

# CLEVELAND-ELYRIA-MENTOR

Оню Cuyahoga County Geauga County Lake County Lorain County Medina County

# COLORADO SPRINGS

COLORADO El Paso County Teller County

# COLUMBUS

OHIO Delaware County Fairfield County Franklin County Licking County Madison County Morrow County Pickaway County Union County

#### DALLAS-FORT WORTH-ARLINGTON

TEXAS Collin County Dallas County Delta County Denton County Ellis County Hunt County Johnson County Kaufman County Parker County Rockwall County Tarrant County Wise County

# DENVER-AURORA

Colorado

Adams County Arapahoe County Broomfield County Clear Creek County Denver County Douglas County Elbert County Gilpin County Jefferson County Park County

#### DETROIT-WARREN-LIVONIA

MICHIGAN Lapeer County Livingston County Macomb County Oakland County St. Clair County Wayne County

# DURHAM

NORTH CAROLINA Chatham County Durham County Orange County Person County

#### HARTFORD-WEST HARTFORD-EAST HARTFORD

CONNECTICUT

Hartford County Middlesex County Tolland County

#### HOUSTON-SUGAR LAND-BAYTOWN

TEXAS Austin County Brazoria County Chambers County Fort Bend County Galveston County Harris County Liberty County Montgomery County San Jacinto County Waller County

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# **METROPOLITAN AREAS DEFINITIONS**

#### HUNTSVILLE

ALABAMA Limestone County Madison County

### INDIANAPOLIS-CARMEL

INDIANA Boone County Brown County Hamilton County Hancock County Hendricks County Johnson County Marion County Morgan County Putnam County Shelby County

### KANSAS CITY

Kansas Franklin County Johnson County Leavenworth County Linn County Miami County Wyandotte County **Bates County** Missouri Caldwell County Cass County Clay County Clinton County Jackson County Lafayette County Platte County Ray County

# LAS VEGAS-PARADISE

NEVADA Clark County

# LOS ANGELES-LONG BEACH-

GLENDALE CALIFORNIA Los Angeles County

# MANCHESTER-NASHUA

New Hampshire Hillsborough County

#### MIAMI- FORT LAUDERDALE-POMPANO BEACH

FLORIDA Broward County Miami-Dade County Palm Beach County

# MILWAUKEE-WAUKESHA-

WEST ALLIS WISCONSIN Milwaukee County Ozaukee County Washington County Waukesha County

# MINNEAPOLIS-ST. PAUL-BLOOMINGTON

#### Minnesota

Anoka County Carver County Chisago County Dakota County Hennepin County Isanti County Ramsey County Scott County Sherburne County Washington County Wright County WISCONSIN Pierce County St. Croix County

# NASHVILLE-DAVIDSON-

# MURFREESBORO-FRANKLIN

TENNESEE Cannon County Cheatham County Davidson County Dickson County Hickman County Macon County Robertson County Rutherford County Smith County Sumner County Trousdale County Williamson County

# NEW YORK-NORTHERN NEW JERSEY-LONG ISLAND

New Jersey

Bergen County Essex County Hudson County Hunterdon County Middlesex County Morris County Ocean County Passaic County Somerset County Sussex County Union County Bronx County Kings County Nassau County New York County Putnam County Queens County Richmond County Rockland County Suffolk County Westchester County PENNSYLVANIA Pike County

NEW YORK

#### OAKLAND-FREMONT-HAYWARD

CALIFORNIA Alameda County Contra Costa County

# OKLAHOMA CITY

OKLAHOMA Canadian County Cleveland County Grady County Lincoln County Logan County McClain County Oklahoma County

# OMAHA-COUNCIL BLUFFS

IOWA Harrison County Mills County Pottawattamie County NEBRASKA Cass County Douglas County Sarpy County Saunders County Washington County

# ORANGE COUNTY-SANTA ANA-

ANAHEIM-IRVINE CALIFORNIA Orange County

# ORLANDO-KISSIMMEE

FLORIDA Lake County Orange County Osceola County Seminole County

### PALM BAY-MELBOURNE-

TITUSVILLE FLORIDA Brevard County

#### PHILADELPHIA-CAMDEN-WILMINGTON

New Jersey

Burlington County Camden County Gloucester County Salem County PENNSYLVANIA Bucks County Chester County Delaware County Montgomery County Philadelphia County DELAWARE New Castle County MARYLAND Cecil County

# PHOENIX-MESA-

SCOTTSDALE ARIZONA Maricopa County Pinal County

# PITTSBURGH

PENNSYLVANIA Allegheny County Armstrong County Beaver County Butler County Fayette County Washington County Westmoreland County

### PORTLAND-VANCOUVER-BEAVERTON

OREGON Clackamas County Columbia County Multnomah County Washington County Yamhill County WASHINGTON Clark County

Skamania County

#### PROVIDENCE-NEW BEDFORD-FALL RIVER

RHODE ISLAND Bristol County Kent County Newport County Providence County Washington County MASSACHUSETTS Bristol County



#### RALEIGH-CARY

North Carolina Franklin County Johnston County Wake County

### RICHMOND

Virginia Amelia County **Caroline County** Charles City County Chesterfield County **Cumberland** County **Dinwiddie County** Goochland County Hanover County Henrico County King and Queen County King William County Louisa County New Kent County Powhatan County Prince George County Sussex County Colonial Heights City Hopewell City Petersburg City **Richmond City** 

# RIVERSIDE-SAN

### BERNARDINO-ONTARIO

CALIFORNIA Riverside County San Bernardino County

# ROCHESTER

New YORK Livingston County Monroe County Ontario County Orleans County Wayne County

# SACRAMENTO-ARDEN ARCADE-

CALIFORNIA El Dorado County Placer County Sacramento County Yolo County

# ST. LOUIS

ILLINOIS Bond County Calhoun County Clinton County Jersey County Macoupin County Madison County Monroe County St. Clair County MISSOURI Crawford County Franklin County Jefferson County Lincoln County St. Charles County St. Louis County Warren County Washington County St. Louis City

# SALT LAKE CITY

UTAH Salt Lake County Summit County Tooele County

### SAN ANTONIO

TEXAS Atascosa County Bandera County Bexar County Comal County Guadalupe County Kendall County Medina County Wilson County

# SAN DIEGO-CARLSBAD-

SAN MARCOS CALIFORNIA San Diego County

#### SAN FRANCISCO-SAN MATEO-REDWOOD CITY

#### KEDWOOD (

CALIFORNIA Marin County San Francisco County San Mateo County

# SAN JOSE-SUNNYVALE-

SANTA CLARA CALIFORNIA Santa Clara County

# SAN JUAN-CAGUAS-

GUAYNABO PUERTO RICO Aguas Buenas Municipio Aibonito Municipio Arecibo Municipio Barceloneta Municipio Barranquitas Municipio Caguas Municipio Camuy Municipio Canóvanas Municipio

Note: The full, official MSA name is used in this list. Throughout *Cybercities 2008*, a shortened version often is used by identifying the first city in the naming structure. Source: U.S. Bureau of the Census

Carolina Municipio Cataño Municipio Cayey Municipio Ciales Municipio Cidra Municipio Comerío Municipio Corozal Municipio Dorado Municipio Florida Municipio Guaynabo Municipio Gurabo Municipio Hatillo Municipio Humacao Municipio Juncos Municipio Las Piedras Municipio Loíza Municipio Manatí Municipio Maunabo Municipio Morovis Municipio Naguabo Municipio Naranjito Municipio Orocovis Municipio Quebradillas Municipio Río Grande Municipio San Juan Municipio San Lorenzo Municipio Toa Alta Municipio Toa Baja Municipio Trujillo Municipio Vega Alta Municipio Vega Baja Municipio Yabucoa Municipio

#### SEATTLE-TACOMA-BELLEVUE

WASHINGTON King County Pierce County Snohomish County

#### TAMPA-ST. PETERSBURG-CLEARWATER

# 

Hernando County Hillsborough County Pasco County Pinellas County

# VENTURA-OXNARD-

THOUSAND OAKS California

Ventura County

#### VIRGINIA BEACH-NORFOLK-NEWPORT NEWS

NORTH CAROLINA Currituck County VIRGINIA Gloucester County Isle of Wight County James City County Mathews County Surry County York County Chesapeake County Hampton City Newport News City Norfolk City Poquoson City Portsmouth City Suffolk City Virginia Beach City Williamsburg City

#### WASHINGTON-ARLINGTON-ALEXANDRIA

DISTRICT OF COLUMBIA District of Columbia Maryland Calvert County **Charles** County Frederick County Montgomery County Prince George's County Virginia Arlington County Clarke County Fairfax County Fauquier County Fredericksburg City Loudoun County Prince William County Spotsylvania County Stafford County Warren County Alexandria City Fairfax City Falls Church City Manassas Citv Manassas Park City West Virginia Jefferson County



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Following the release of the initial Losing the Competitive Advantage report in February 2005, AeA embarked on an ongoing effort to educate policymakers, the media, and the general public on the most timely and relevant issues to the high-tech industry and to U.S. competitiveness in a global economy.

The result has been the AeA Competitiveness Series, an array of concise, four-page reports that combine rigorous data with careful analysis to provide readers the information they need to assess the issue. To date, AeA has published 24 installments of the series and is continuing to add to this collection.

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December 2005

RFID 101: Benefits of the Next Big Little Thing How does RFID technology work and what are its current and potential benefits for the United States? This report serves as a primer for our follow up report on privacy and security concerns associated with RFID.

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Attracting the Best and Brightest to the United States Reforming High-Skilled Visa Policy	
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June 2006

#### Attracting the Best and Brightest to the United States

The U.S. visa and green card system that helps bring the best and brightest to the United States is broken. These highly skilled people spur U.S. innovation and create thousands of high-paying jobs.



August 2006

### Credit and Make It Permanent This report highlights

Strengthen the R&D Tax

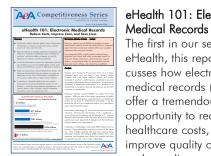
how critical industry funded R&D has been to the United States. But the lack of a consistent R&D tax credit makes foreign incentives for R&D much more attractive.



September 2006

# The Case for Preserving Network Neutrality

This report makes the case for promoting innovation and competition on the Internet by upholding the guiding principles of network neutrality that have governed the Internet since its inception.



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#### eHealth 101: Electronic Medical Records The first in our series on eHealth, this report discusses how electronic

offer a tremendous

and save lives.

opportunity to reduce

medical records (EMRs) improve quality of care,

April 2007





June 2008

# China's 15 Year Science and Technology Plan

China intends to move beyond its current reliance on foreign technology to spawn "indigenous innovation." We outline how they intend to do it and what obstacles could stand in their way.



November 2007

# eHealth 201: Designing the Virtual Hospital

Telemedicine – the use of technology to provide healthcare remotely - is already showing tremendous potential to lower costs and enhance the reliability, convenience, and delivery of healthcare.



April 2008

Telework in the Information Age Telework, also known as telecommuting, is the practice of allowing, encouraging, and even requiring that employees work remotely part- or full-time, usually from their home, facilitated by collaborative information technologies.

# The Information Technology Agreement

Over its 11 year history, the Information Technology Agreement (ITA) spurred global economic development and expanded markets for U.S. tech exports. Unfortunately, the ITA is now being undermined by the European Union.

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#### SANTA CLARA, CALIFORNIA

5201 Great America Parkway Suite 400 Santa Clara, CA 95054 Tel: 408.987.4200 800.284.4232 Fax: 408.987.4298

#### WASHINGTON, DC

601 Pennsylvania Avenue, NW North Building, Suite 600 Washington, DC 20004 Tel: 202.682.9110 Fax: 202.682.9111

#### **REGIONAL AND COUNCIL OFFICES**

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8283 N. Hayden Road, Suite 250 Scottsdale, AZ 85258 Tel: 480.607.0233 Fax: 480.607.1921 Representing Arizona and New Mexico

#### **CALIFORNIA**

#### SILICON VALLEY/NORTHERN CALIFORNIA

5201 Great America Parkway Suite 400 Santa Clara, CA 95054 Tel: 408.987.4200 800.284.4232 Fax: 408.987.4298 Representing Silicon Valley, Northern California, Northern Nevada, and Hawaii

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6320 Canoga Avenue, Suite 220 Woodland Hills, CA 91367 Tel: 818.226.3800 Fax: 818.226.0400 Representing the Counties of Los Angeles, San Luis Obispo, Santa Barbara, and Ventura; also representing Southern Nevada

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#### ΡΟΤΟΜΑ

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United States Information Technology Office (USITO) Room 516, Beijing Fortune Plaza Office Tower No. 7 Dongsanhuan Zhong Lu Chaoyang District Beijing, 100020 China Tel: 011.86.10.6530.9368 Fax: 011.86.10.6530.9367 Assisting and representing U.S. high-tech companies in China

#### **BRUSSELS, BELGIUM**

AeA Europe 40 rue des Drapiers 1050 Brussels Belgium Tel: 011.32.2.502.7015 Fax: 011.32.2.502.6734 Representing U.S. high-tech companies in the European Union